**FIG. 1A**

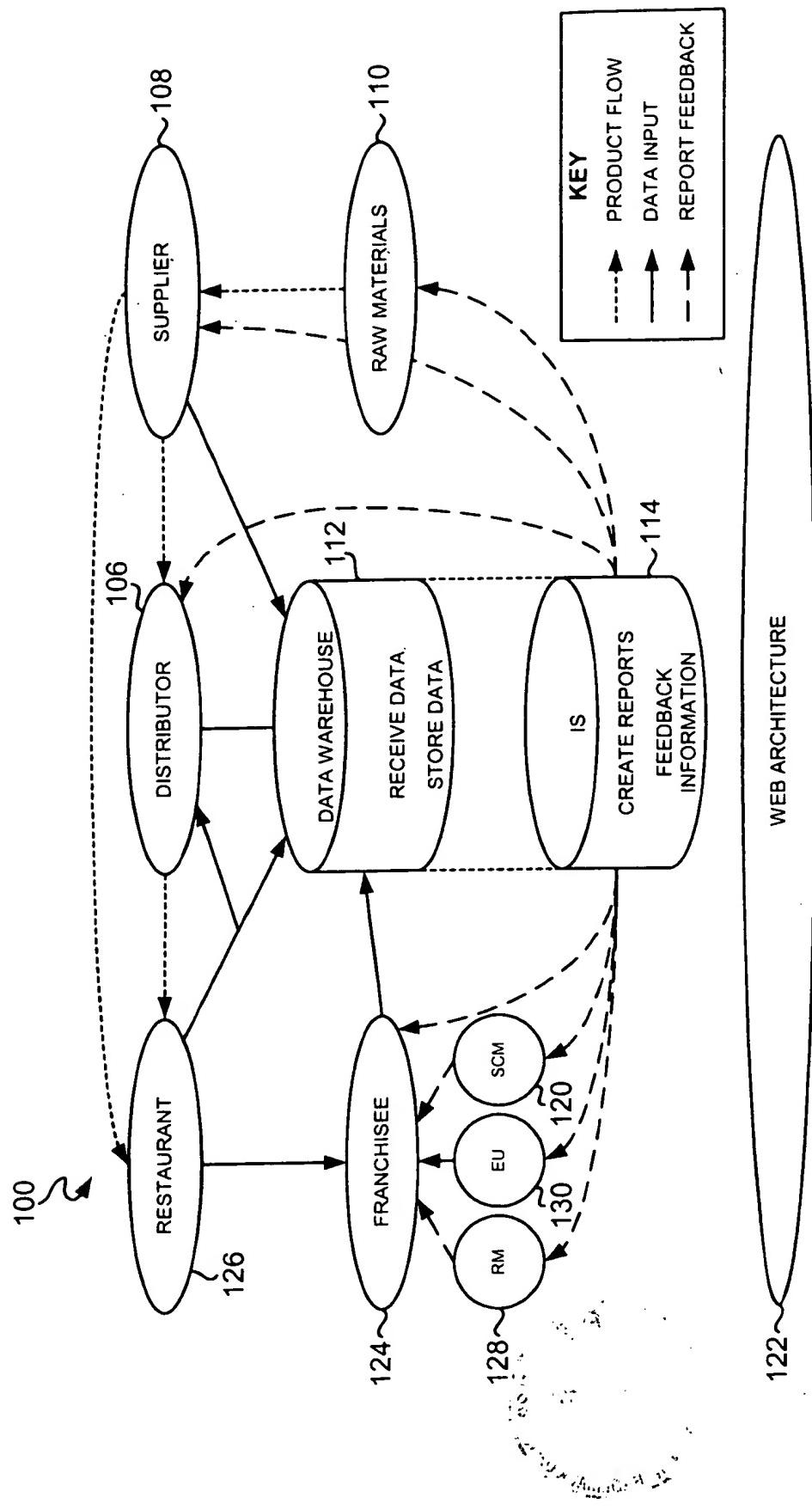


FIG. 1B

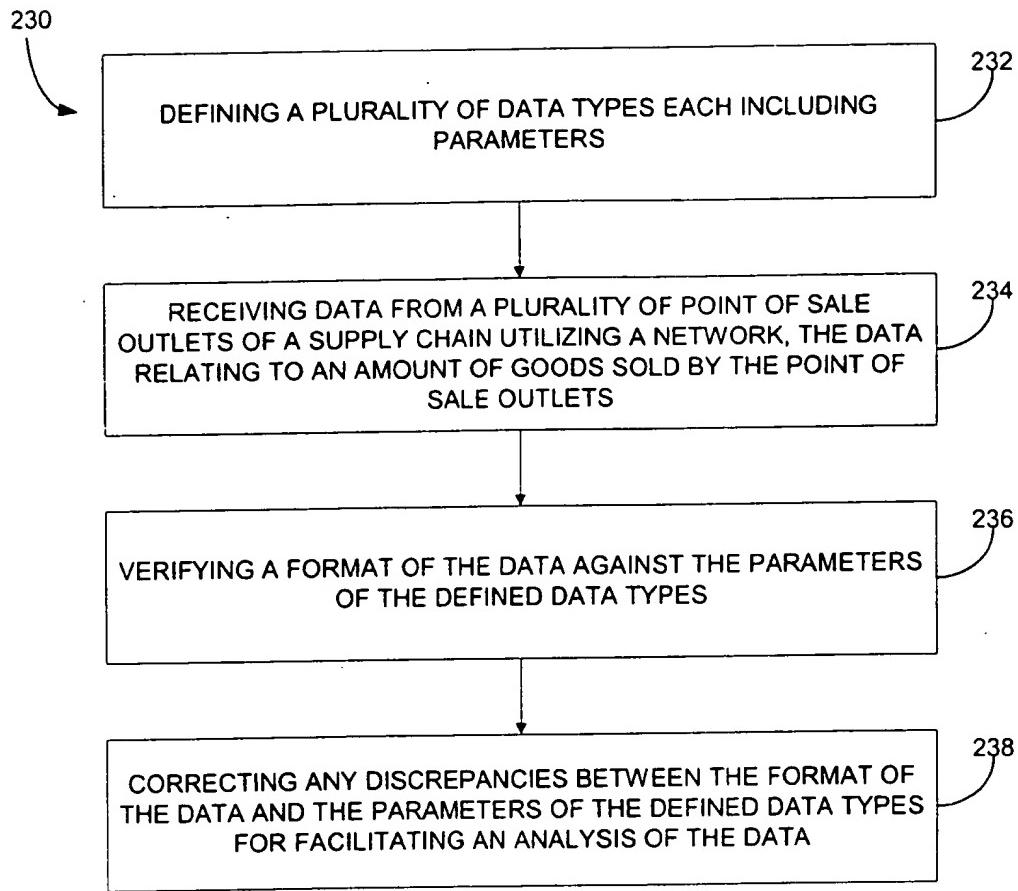


FIG. 2

09216268 080604

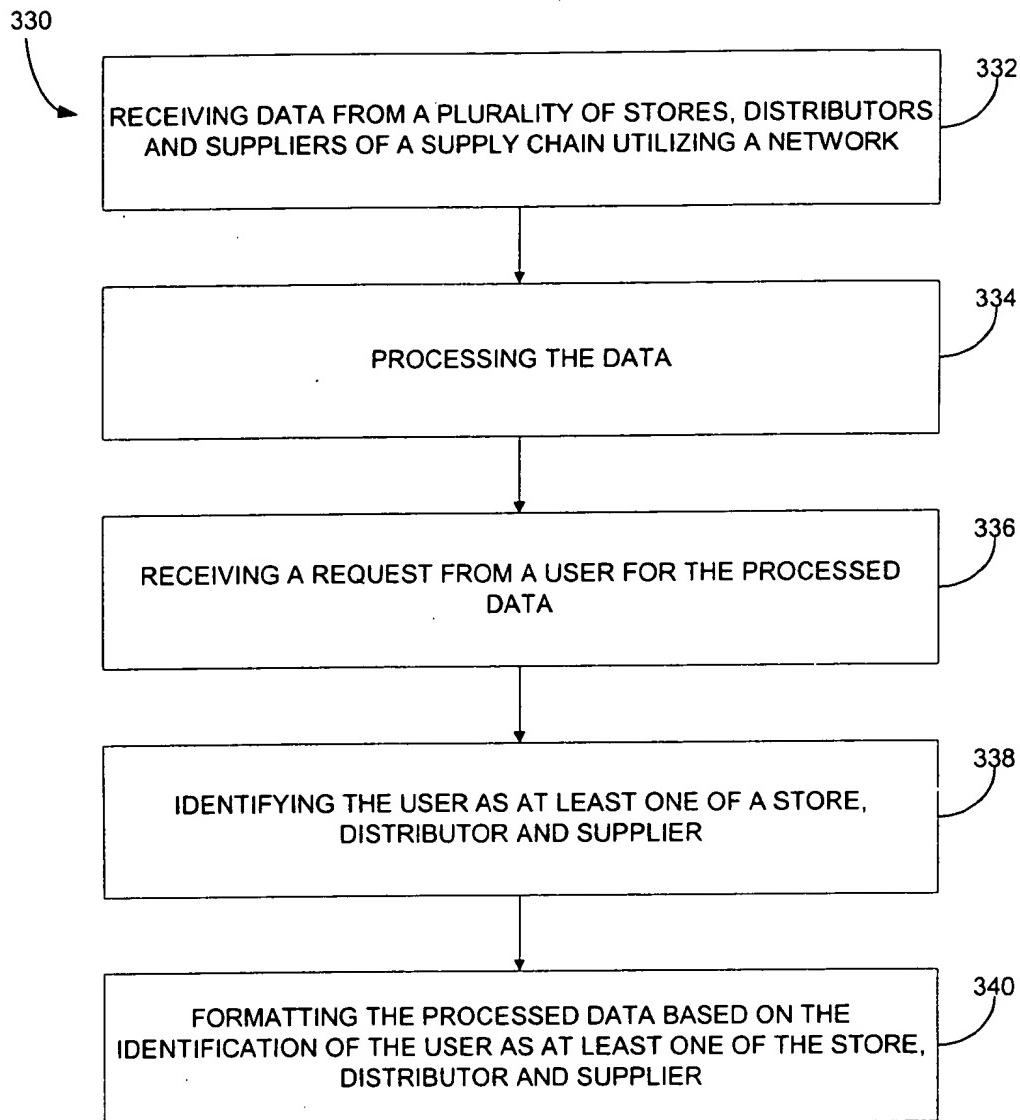


FIG. 3

09816268 - Geodest

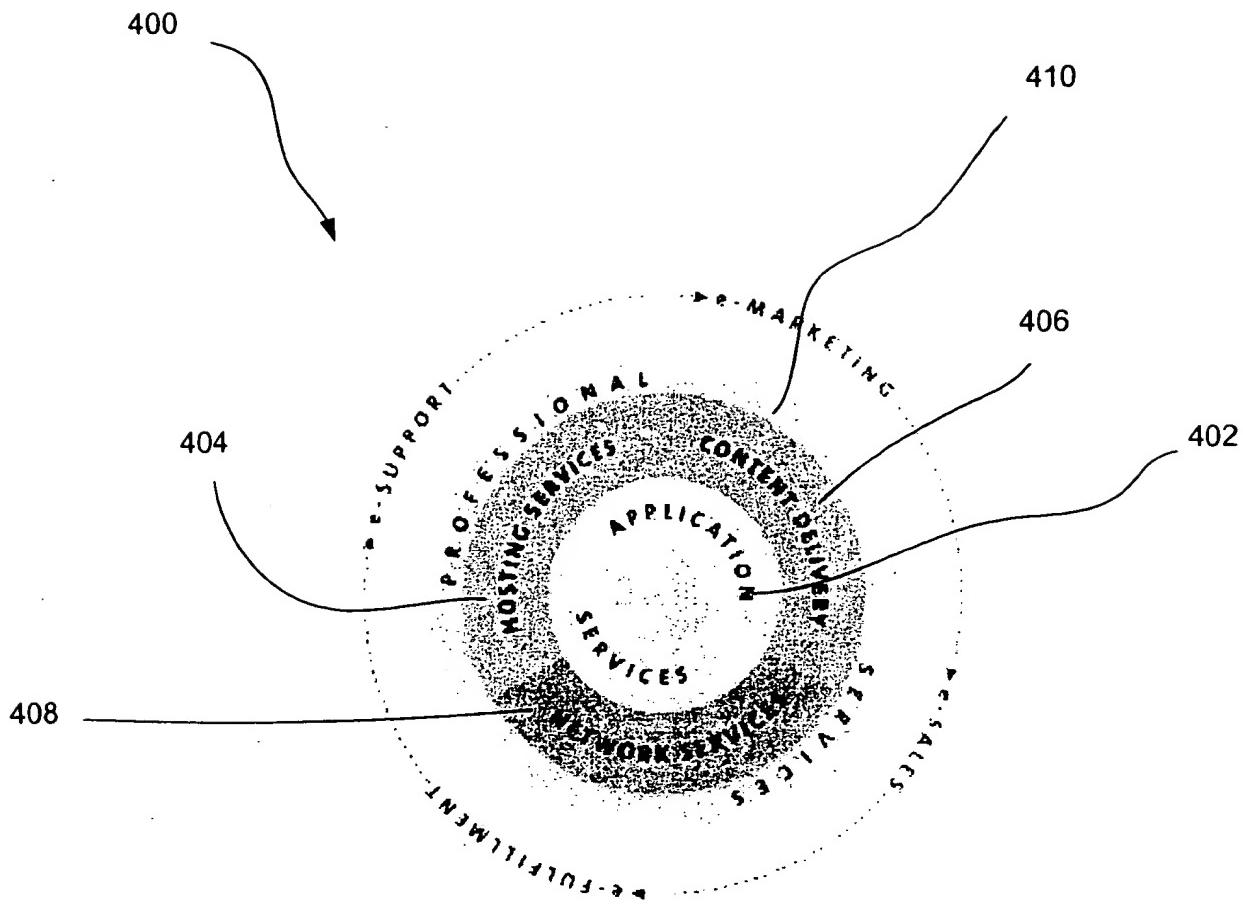


Fig. 4

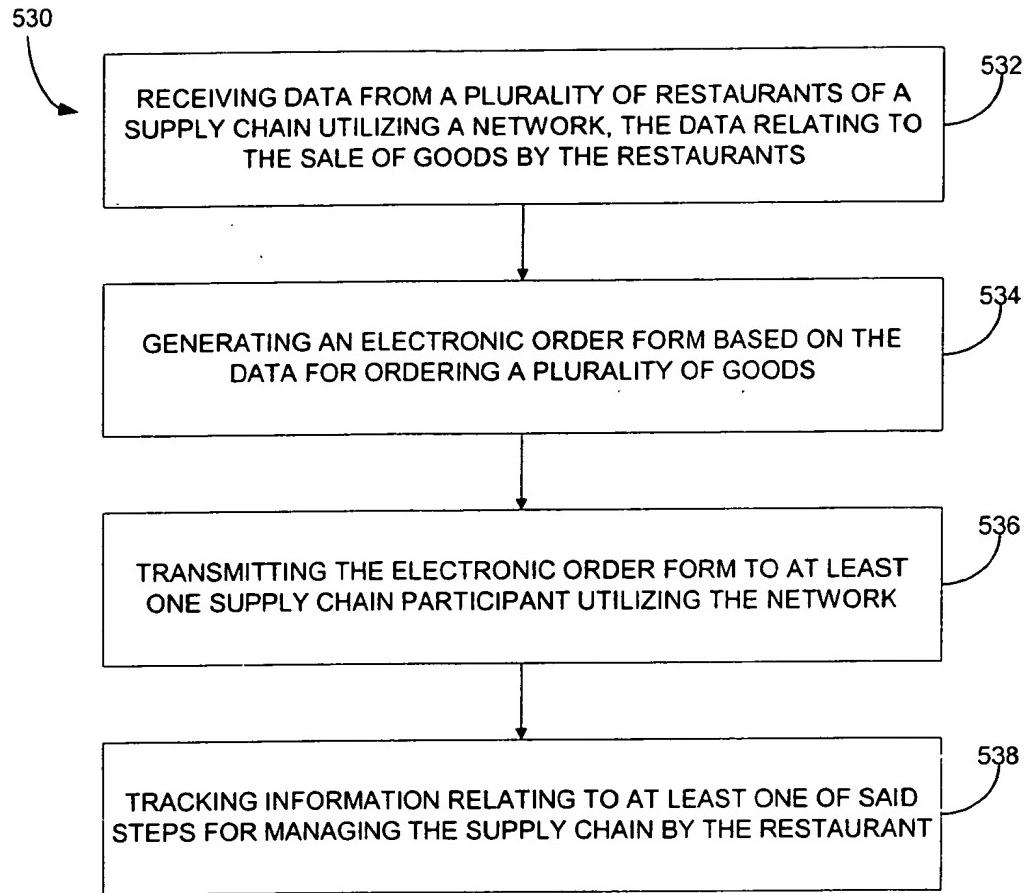


FIG. 5

05616268 - 060601

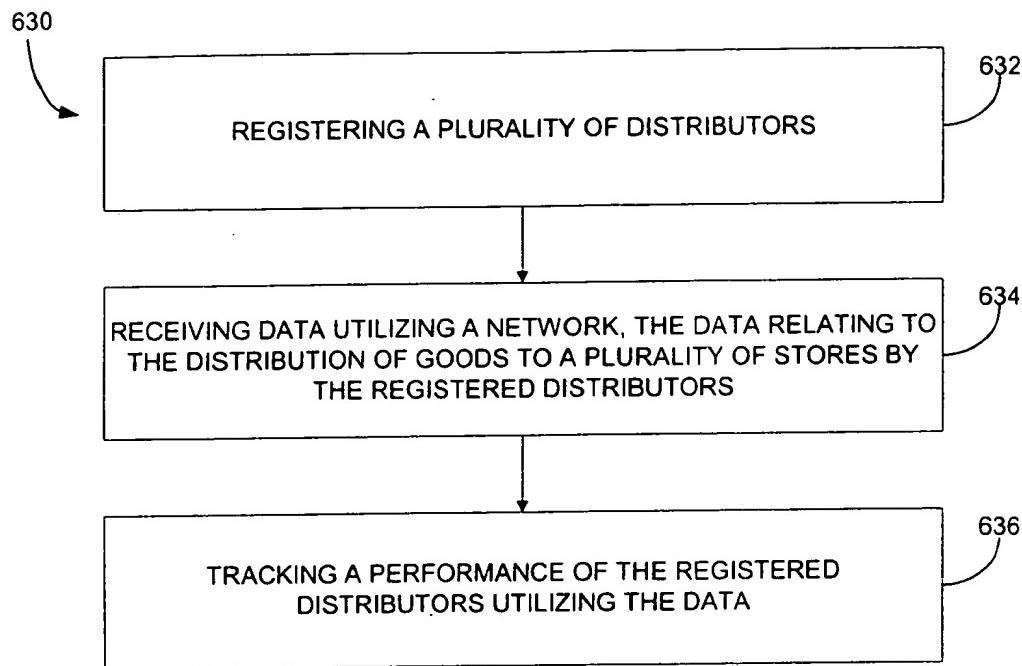


FIG. 6

09216268 - 030001

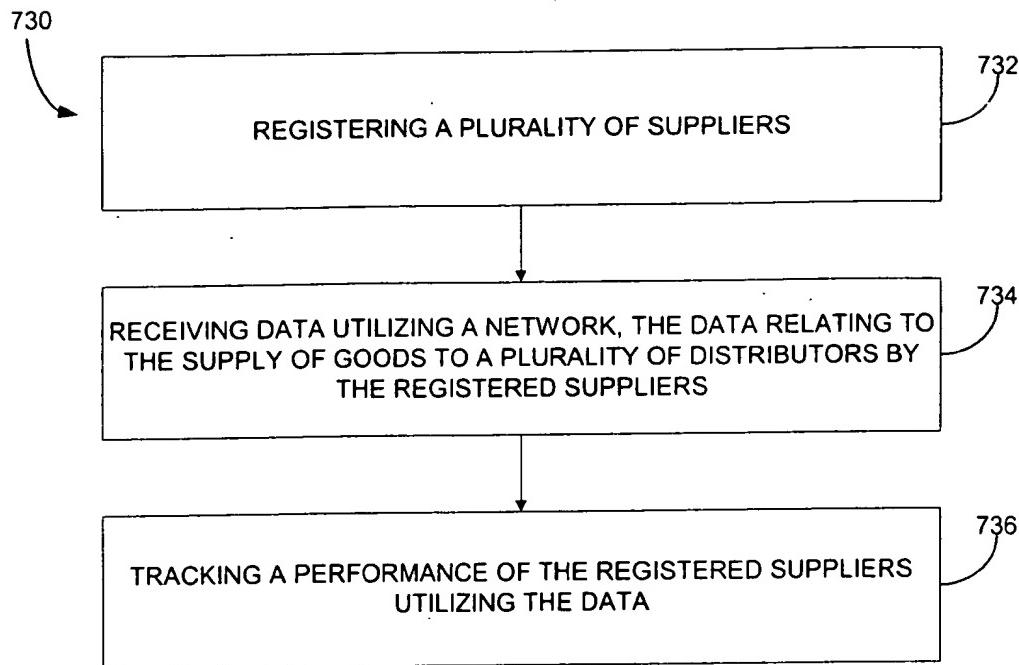


FIG. 7

09846668 - 080601

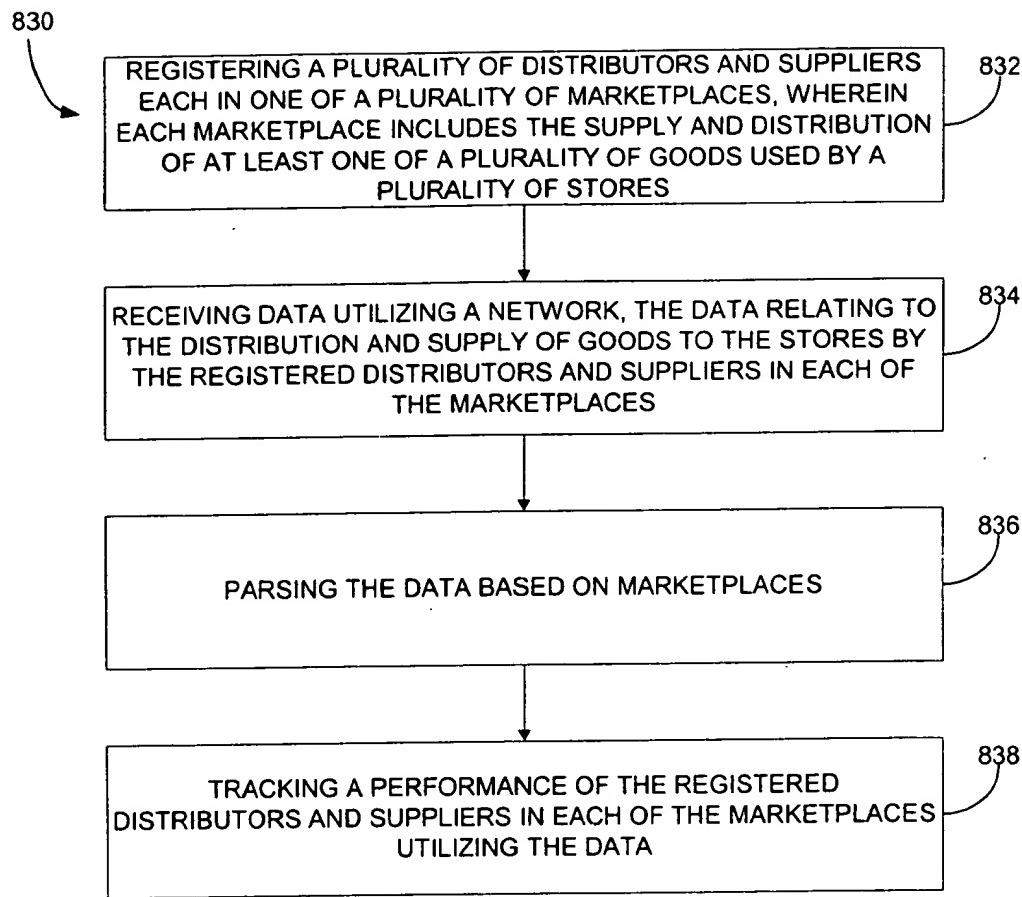


FIG. 8

0921262 - 090601

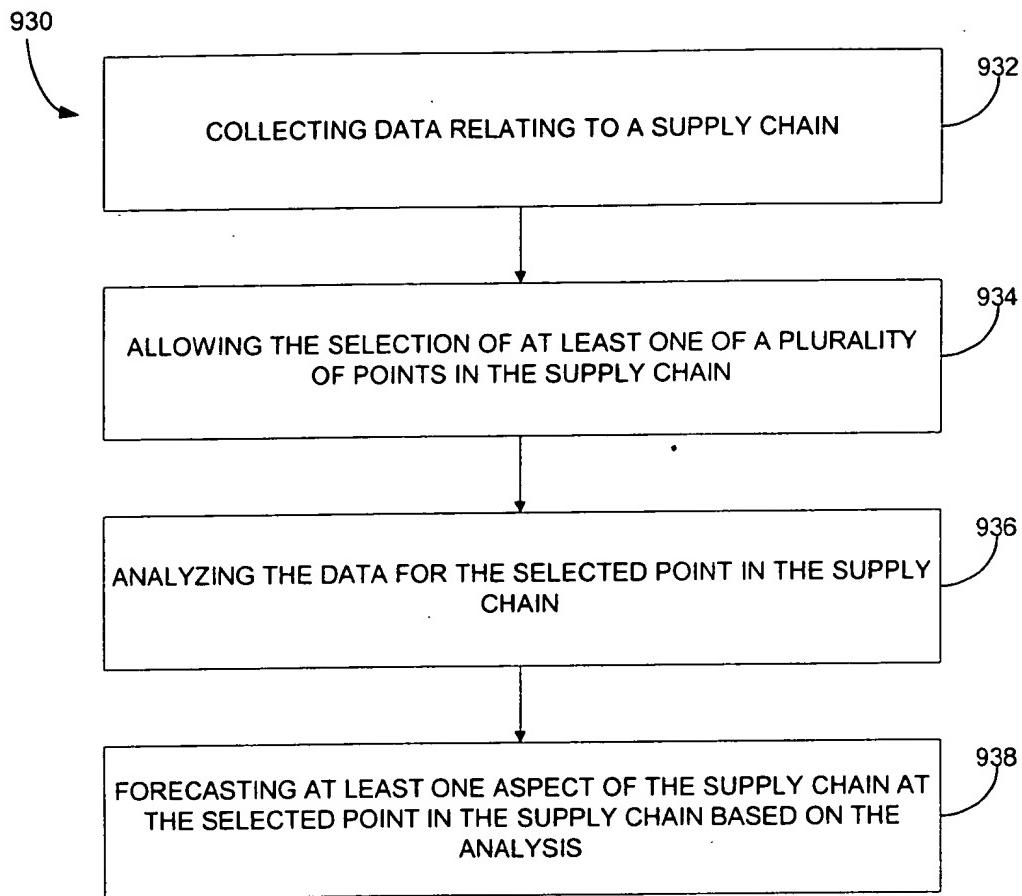


FIG. 9

0961666 - 090604

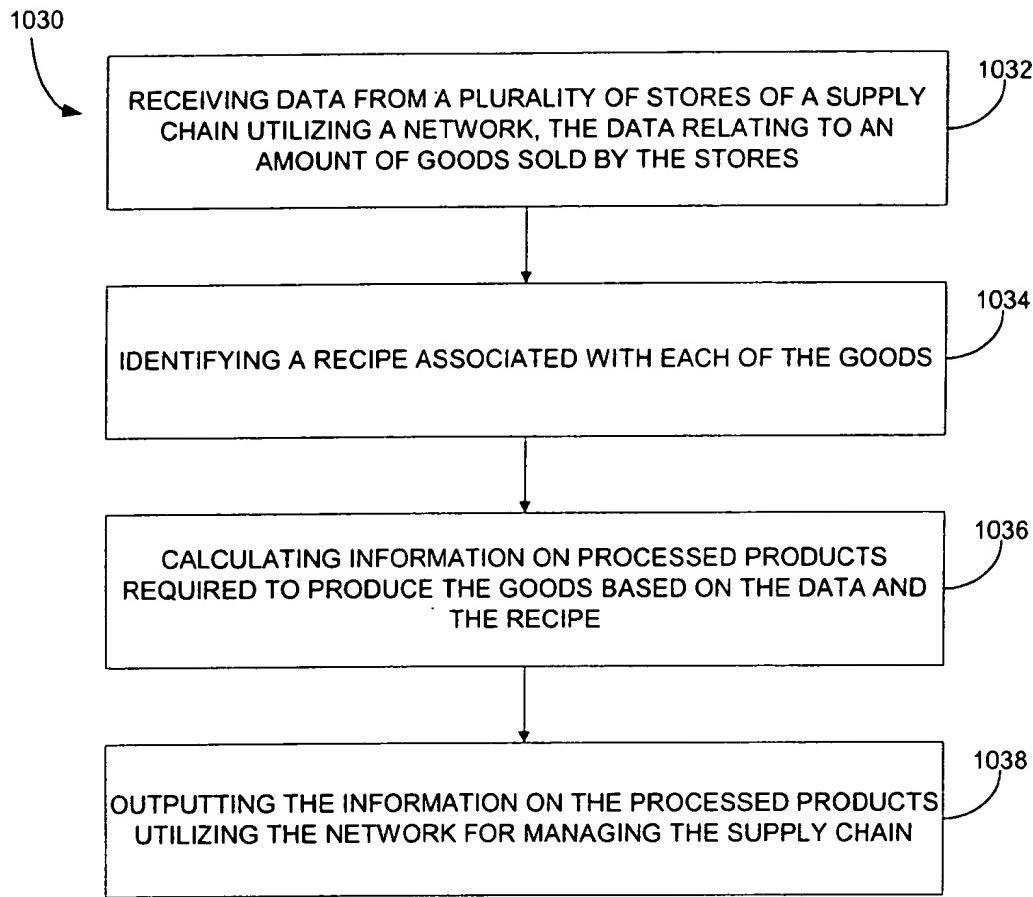


FIG. 10

00000000000000000000000000000000

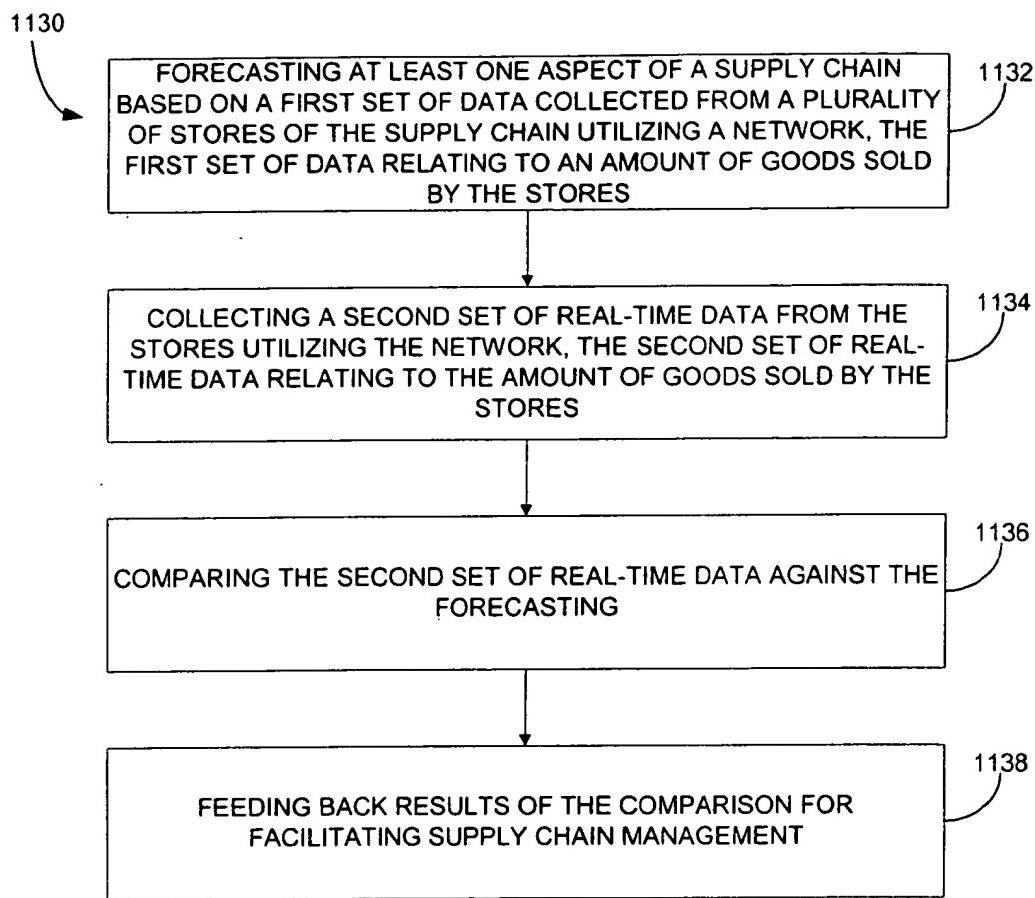


FIG. 11

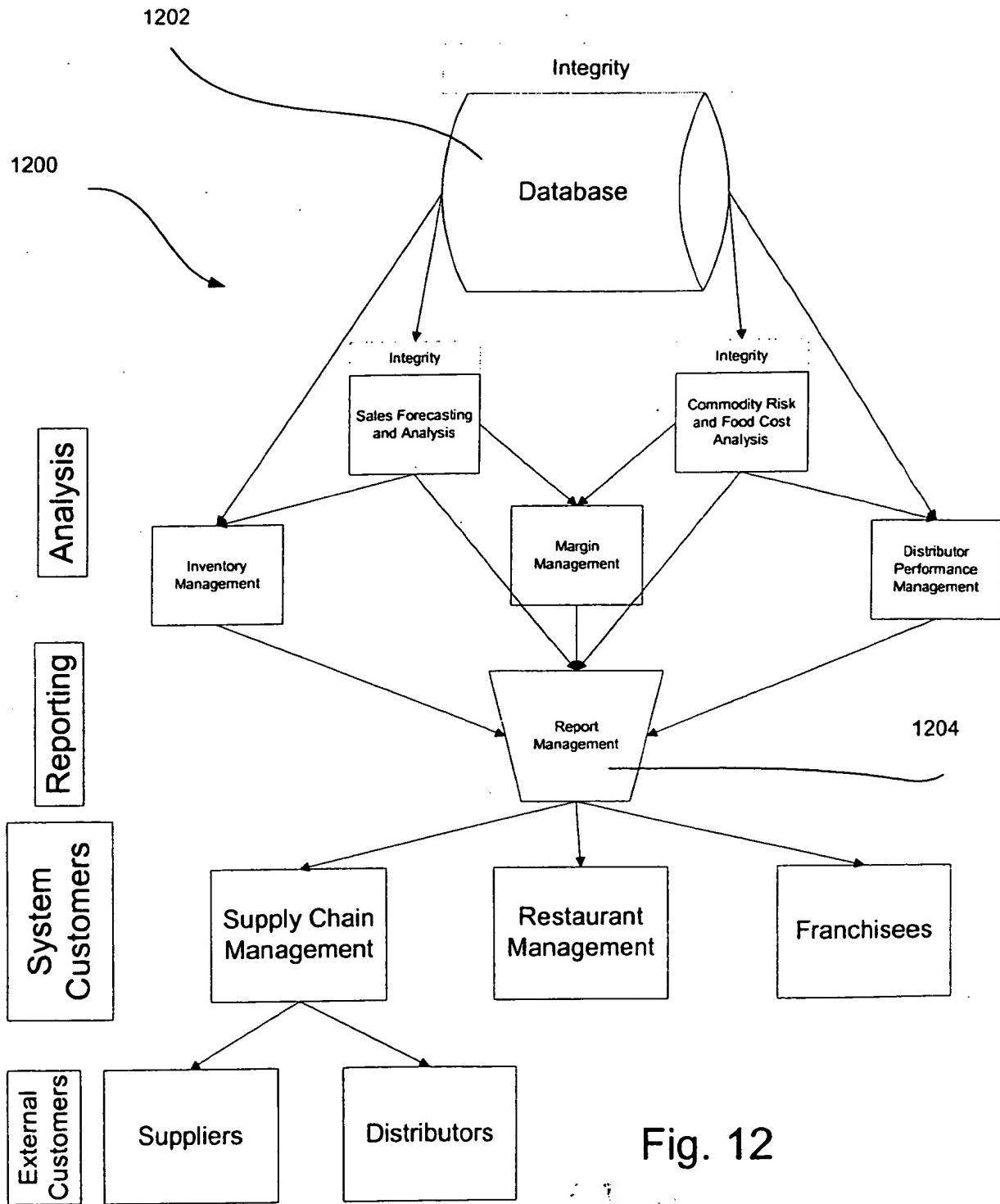


Fig. 12

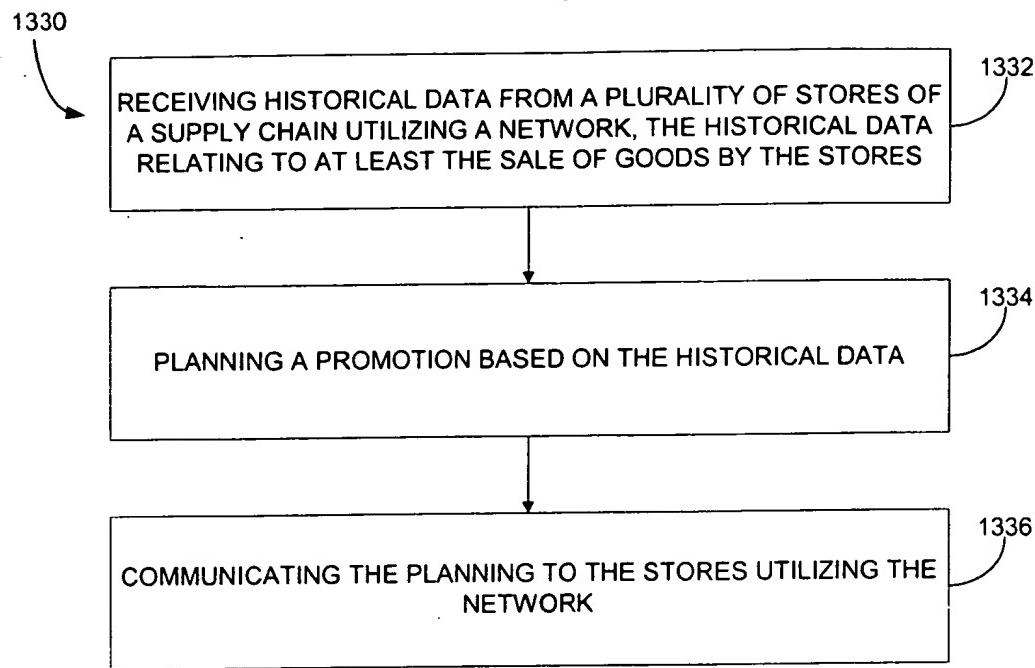


FIG. 13

CONTINUATION - CROSS-REFERENCE

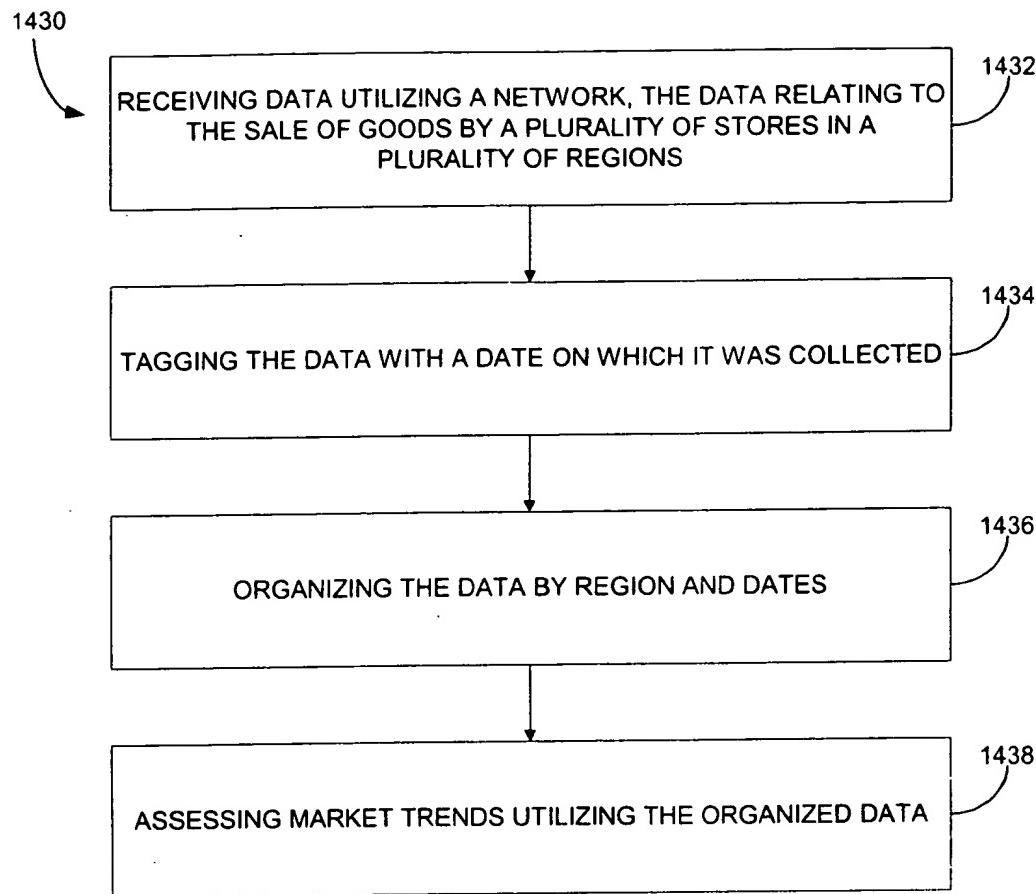


FIG. 14

0929162668 - 080604

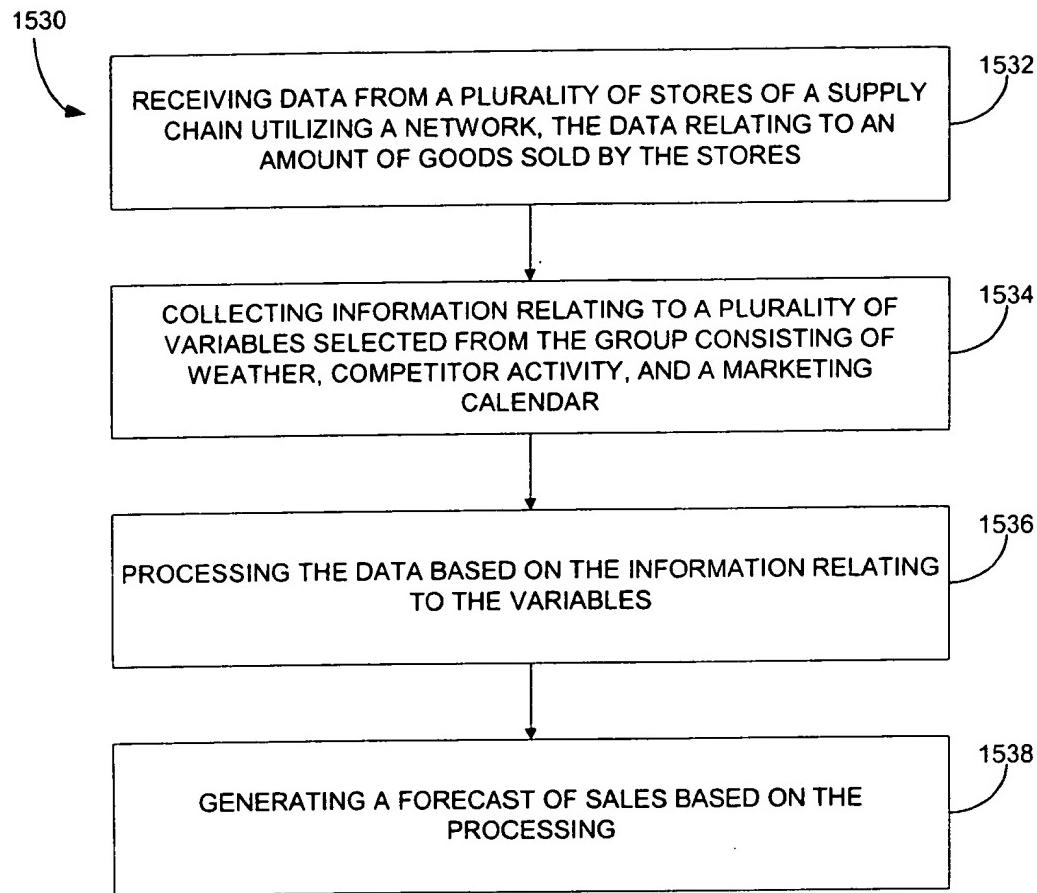


FIG. 15

00000000000000000000000000

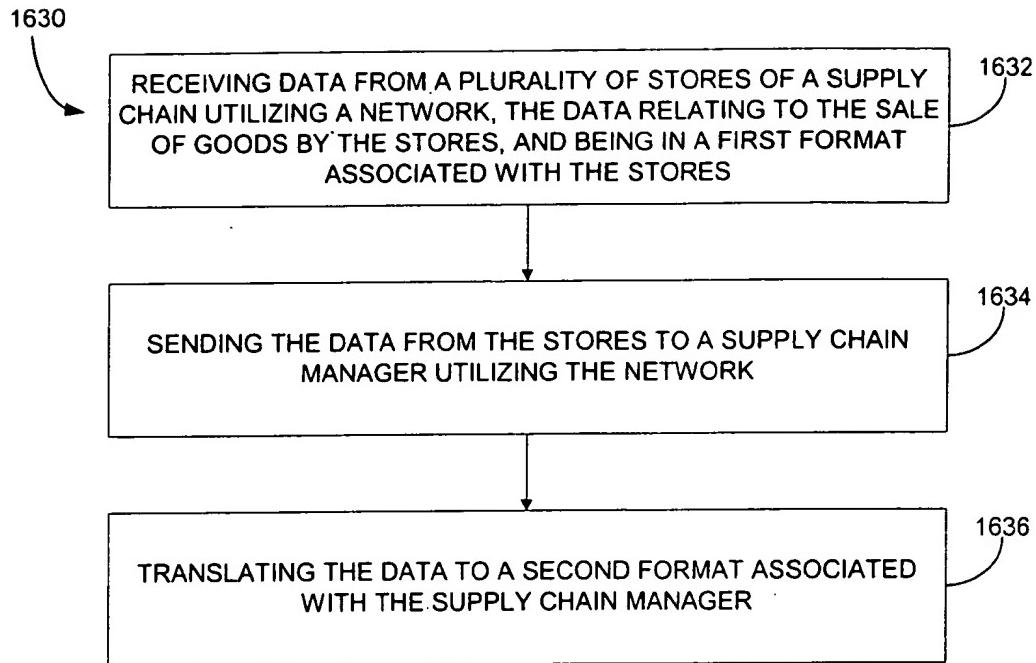


FIG. 16

0902520 - 090254

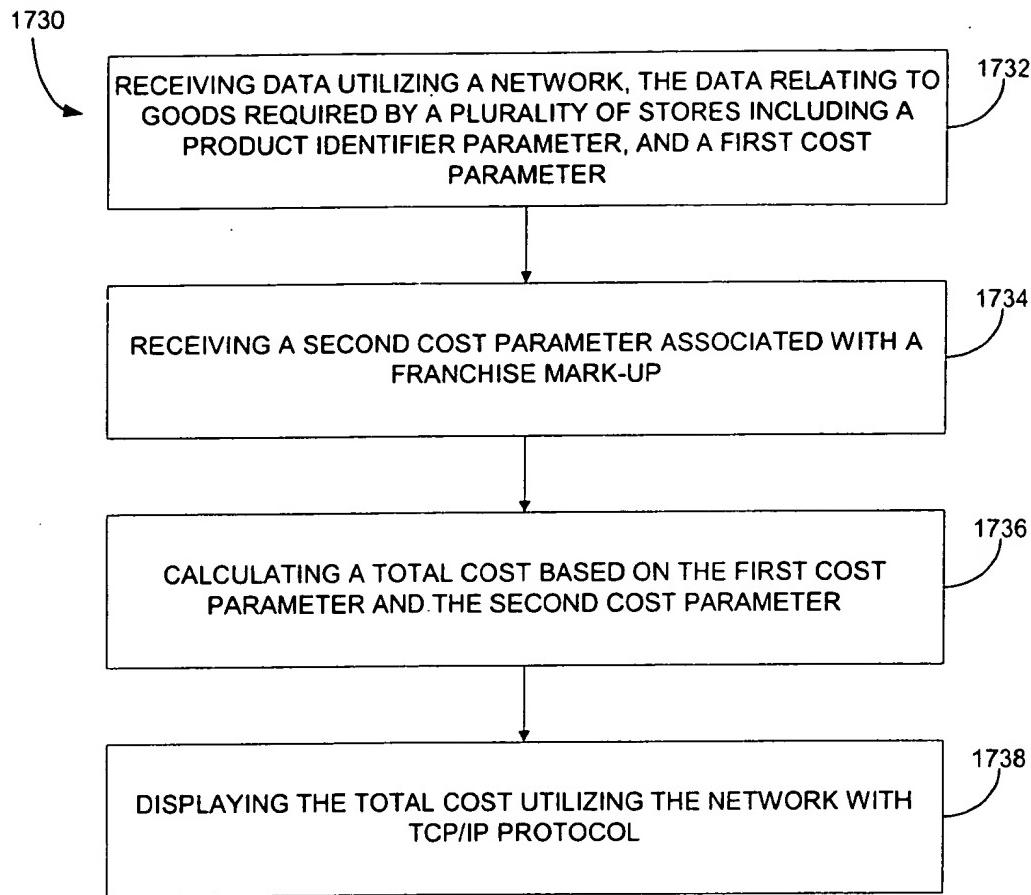


FIG. 17

00216268-000001

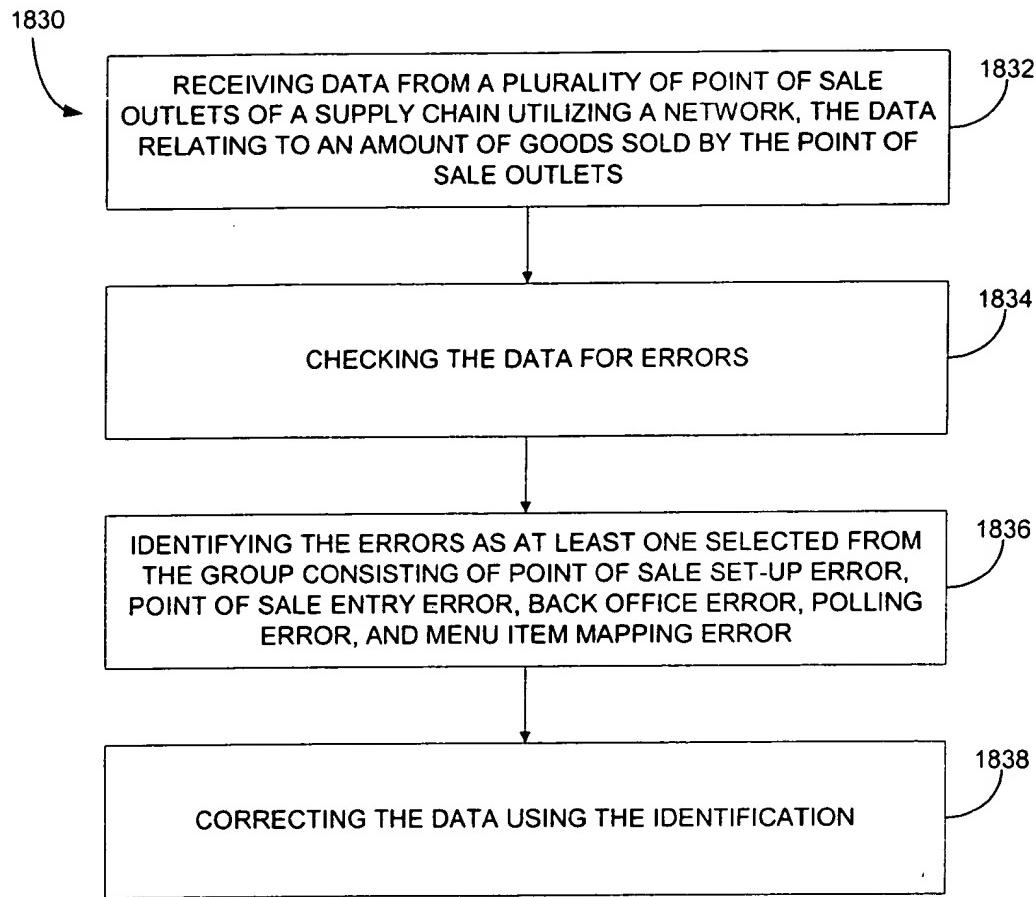


FIG. 18

09016262 - 090624

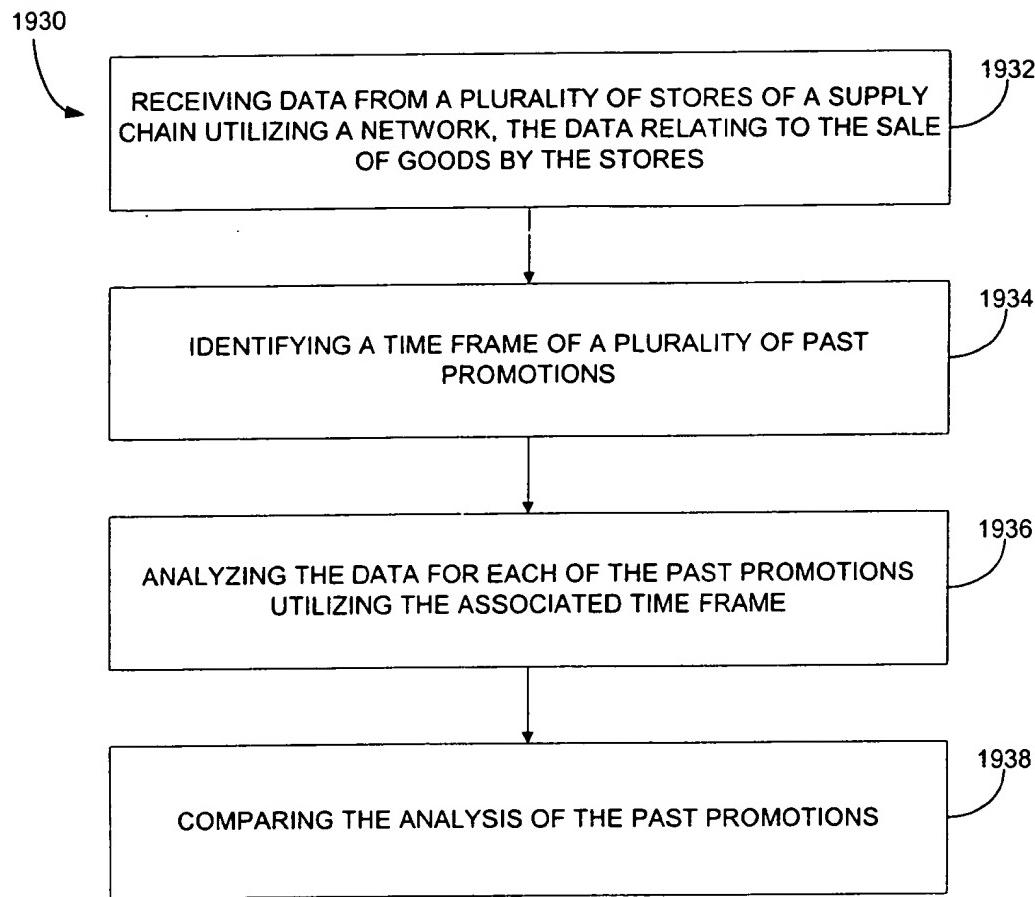


FIG. 19

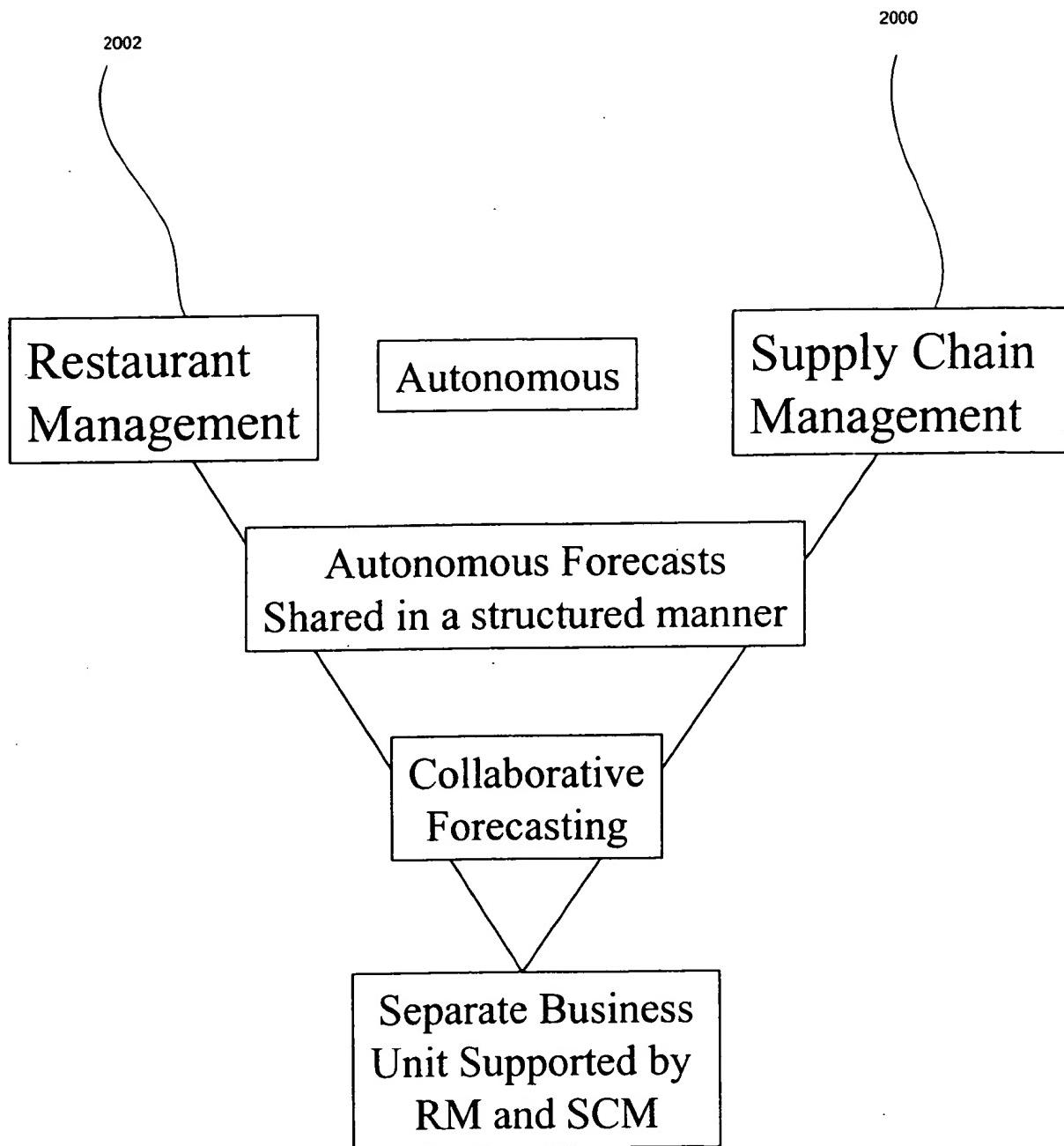
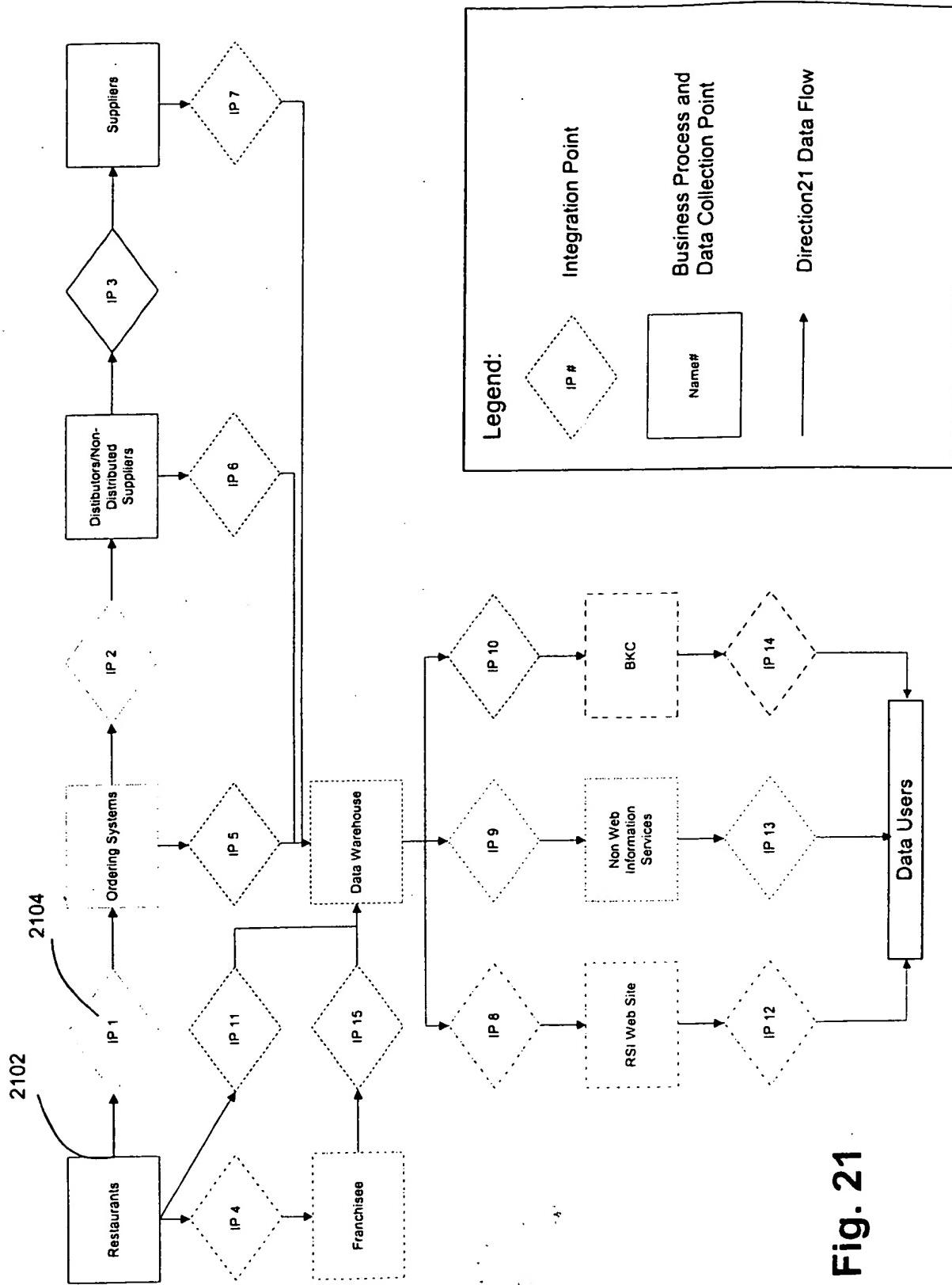
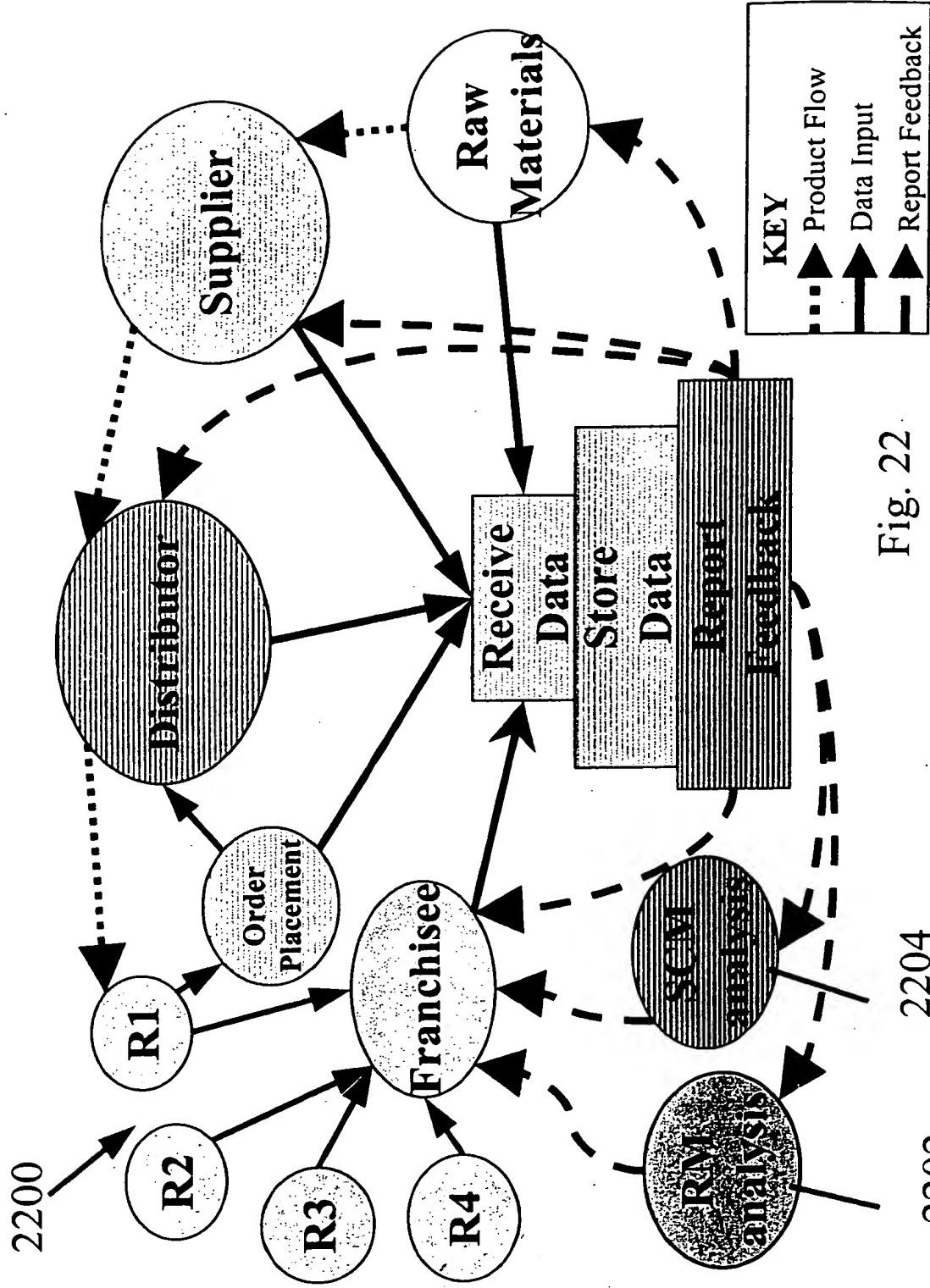


Fig. 20

**Fig. 21**



2202
2204

Fig. 22

09616262 - 0960624

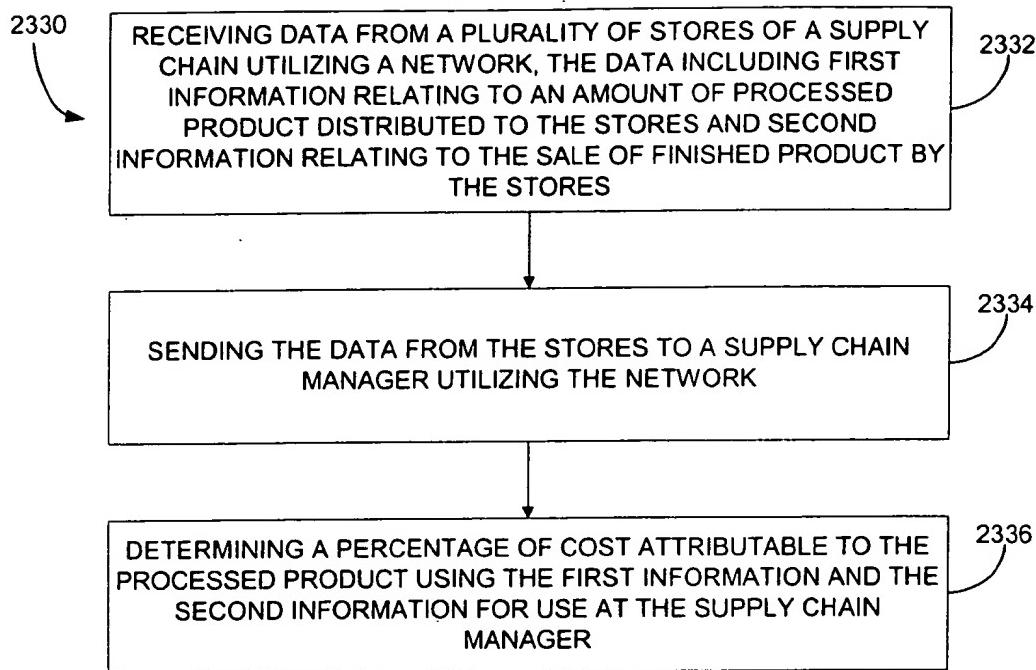


FIG. 23

FIG. 24

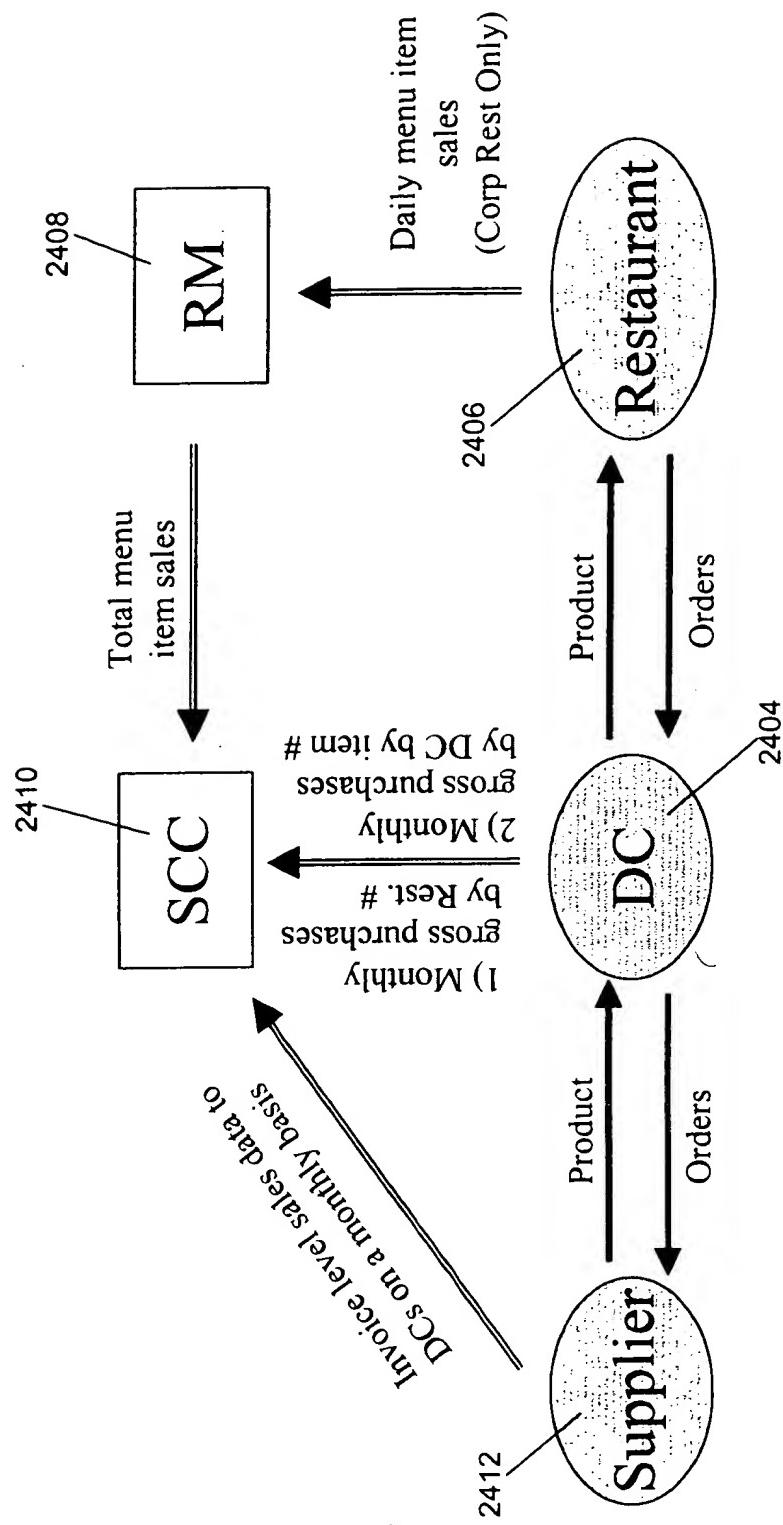


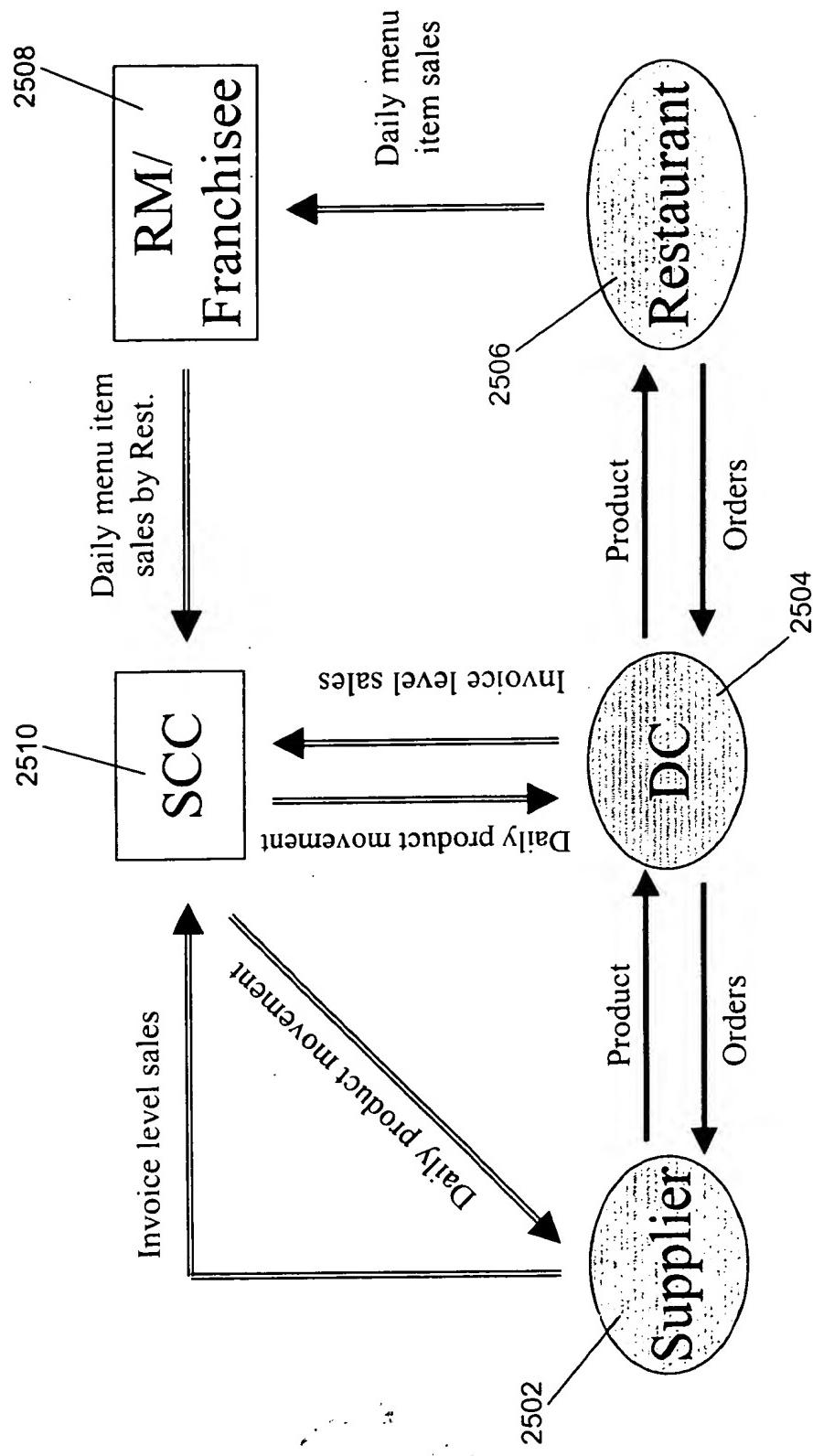
FIG. 25

FIG. 26

Week	Sales Forecast Worksheet - System															
	History						Forecast									
Q1	Q2	W-6	W-5	W-4	W-3	W-2	W-1	W+1	W+2	W+3	W+4	W+5	W+6	Q3	Q4	
GRP's																
Nin'l Marketing Theme																
Advertising Score																
Local Considerations																
Competition Index																
Weather Index																
Seasonality Index																
Sales History/Forecast Total/ (\$/store)																
Key Products by Menu Item (units/day/store)																
WHOPPERS	437	327	203	207	193	234	297	282	300	344	358	394	413	409	284	327
WHOPPERS W/CHEESE	208	172	143	140	135	155	196	172	163	172	179	196	206	204	143	164
YYWM WHOPPERS	805	723	701	692	623	760	921	829	900	943	829	912	958	948	707	813
etc.....																
Key Products by Inventory Item (cases/day/store)																
Beef-Whopper 4.0 oz	10.1	8.5	7.3	7.2	6.6	8.0	9.8	8.9	9.5	10.1	9.5	10.4	11.0	10.8	7.9	9.1
Cheese-American Sliced	0.3	0.2	0.2	0.2	0.2	0.3	0.2	0.2	0.2	0.2	0.2	0.3	0.3	0.3	0.2	0.2
Mayo-bulk	2.8	2.4	2.0	2.0	1.9	2.2	2.8	2.5	2.7	2.8	2.7	2.9	3.1	3.0	2.2	2.5
Pickles - Pail	1.8	1.5	1.3	1.3	1.2	1.4	1.7	1.6	1.7	1.8	1.7	1.8	1.9	1.9	1.4	1.6
Wrap Whopper	0.4	0.3	0.3	0.3	0.2	0.3	0.4	0.3	0.3	0.4	0.3	0.4	0.4	0.4	0.3	0.3
Ketchup- Bulk	1.9	1.6	1.4	1.4	1.2	1.5	1.8	1.7	1.8	1.9	1.8	2.0	2.1	2.0	1.5	1.7
Bun-Whopper 5" (dozen)	120.8	101.8	87.3	86.6	79.3	95.8	117.8	106.9	113.6	121.6	113.8	125.2	131.4	130.1	94.5	108.7
Lettuce - shredded	3.4	2.9	2.5	2.4	2.2	2.7	3.3	3.0	3.2	3.4	3.2	3.5	3.7	3.7	2.7	3.1
Tomatoes	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4.9	4.9	3.5	4.1
Onions - sliced	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4.9	4.9	3.5	4.1

FIG. 27

2700

2702

016268 016268

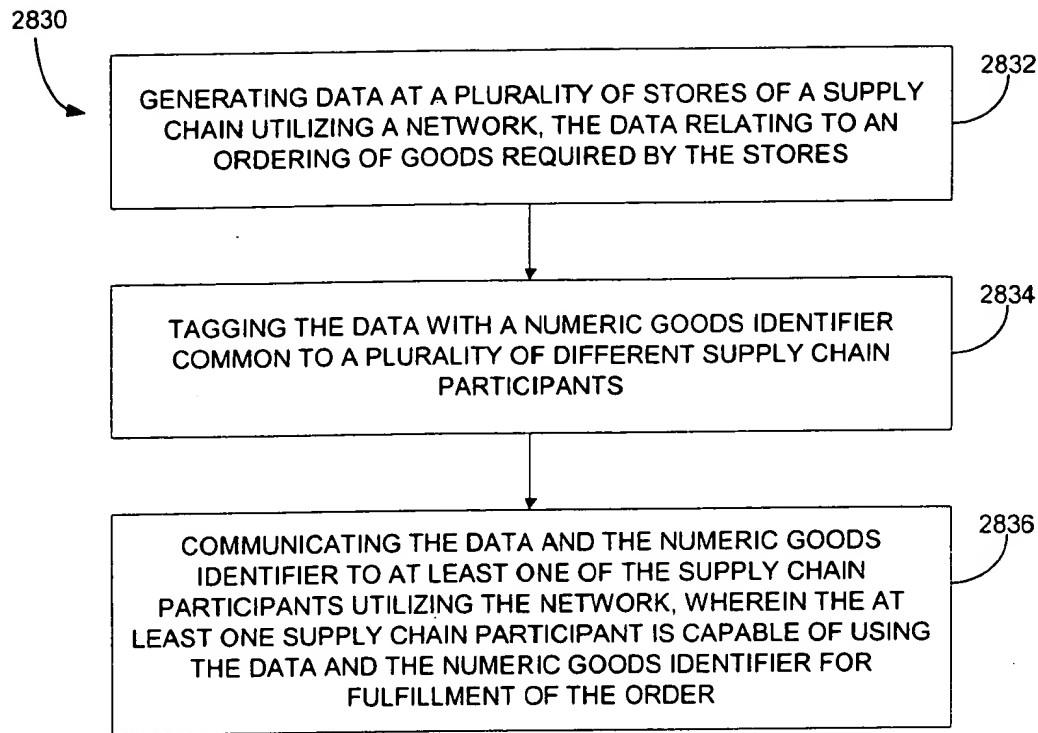


FIG. 28

09815268 - 090601

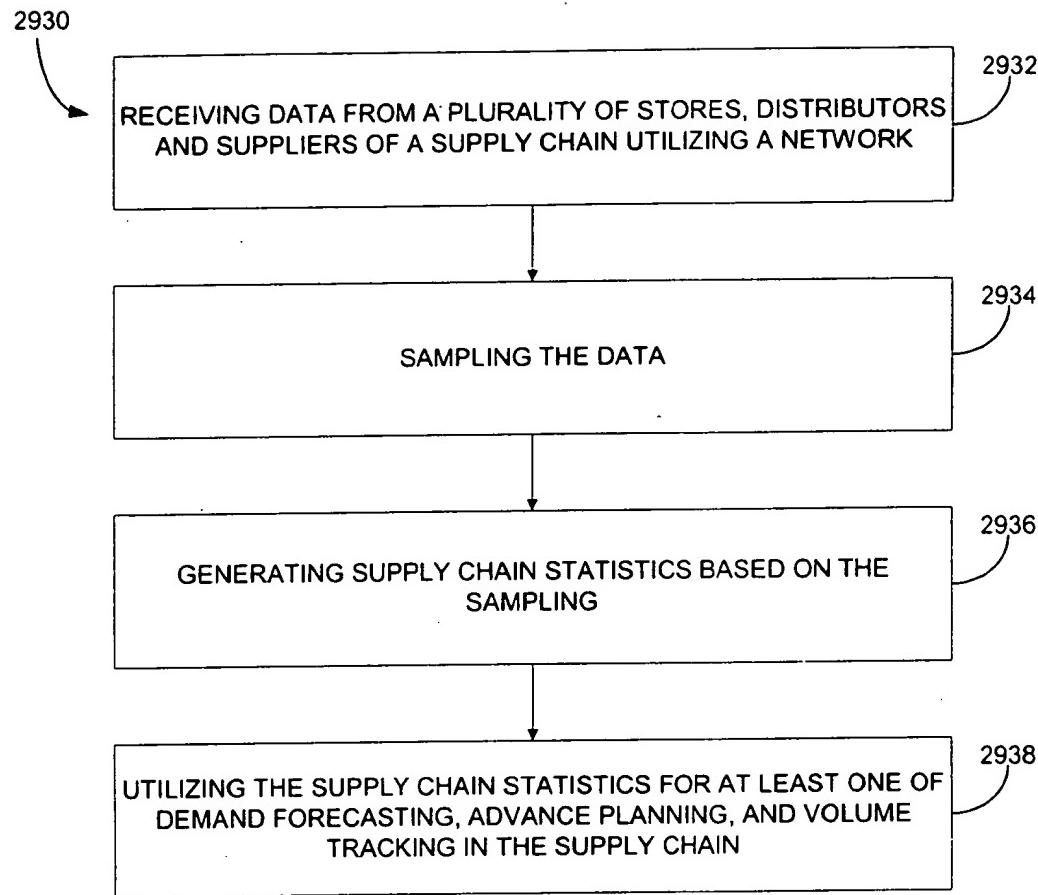


FIG. 29

"T F E G D P " C G E G T E G D

	Distribution Center: Alliant Topeka
	Time Period (Month/Yr): Jun-00
Delivery Order Fill Rate	
3002	Total Cases Ordered: 65712
Operations:	Warehouse Outs
Cases:	154
Percent:	0.23%
	Damages
	68
	0.10%
	MisPicks
	62
	0.09%
	Short on Truck
	284
	0.43%
	Overshook and Not Returned
	284
	0.43%
	Total Operations
	568
	0.86%

3004	Purchasing:	Out of Stocks	Substitutions	Out of Code	Total Purchasing
	Cases:	990	70		1060
	Percent:	1.51%	0.11%	0.00%	1.61%
Distribution Center Total:		Cases	Percent		
	Operations:	568	0.86%		
	Purchasing:	1060	1.61%		
	Grand Total:	1628	2.48%		
Delivery Order Fill Rate:		97.52%			

On-Time Delivery Rate

Total # of Deliveries:	1232
# of On-Time Deliveries:	
On-Time Delivery Rate:	0.00%

Perfect Order Rate

Total # of Deliveries:	1232
Total # of Perfect Orders:	725
Perfect Order Rate:	58.85%

FIG. 30

F D G O G D " G G E G F B G O

3100
↓

Alliant - Monthly DC Data Feed Performance
August 2000
Mock Report

- Alliant
- Average for all DC's

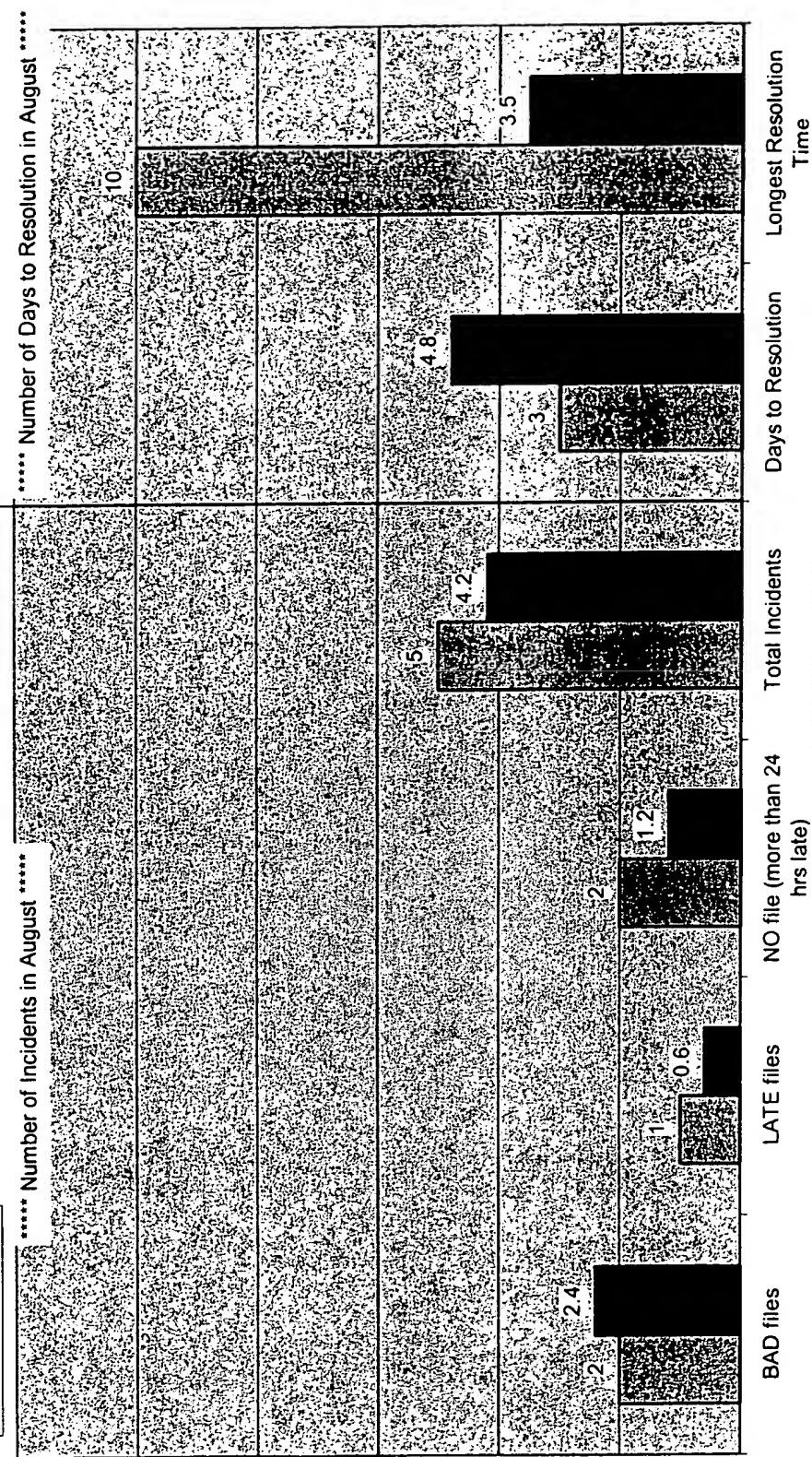


FIG. 31

T Q E Q B Q " B Q E S T R Q S G Q



Service Level Reporting

August

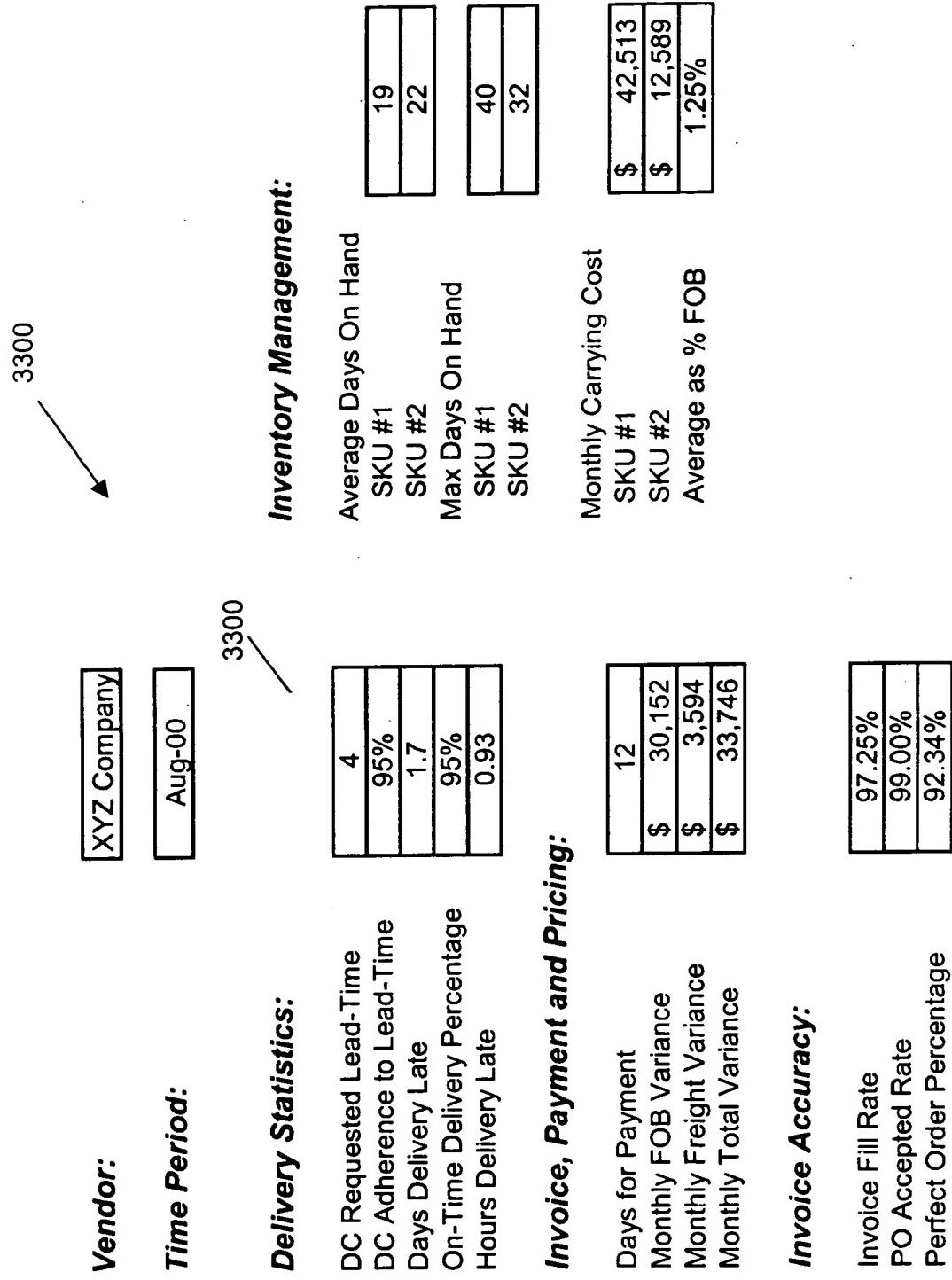
3200

	Fill Rate	On-Time	Perfect Order
Alliant Paducah	99.14%	#DIV/0!	#DIV/0!
Alliant Topeka	99.05%	#DIV/0!	78.70%
Alliant Wixom	99.34%	#DIV/0!	#DIV/0!
King Atlanta	99.34%	#DIV/0!	#DIV/0!
King Jacksonville	99.34%	#DIV/0!	#DIV/0!
King Louisville	99.41%	#DIV/0!	79.25%
Maines 29 Conklin	99.41%	#DIV/0!	#DIV/0!
Maines 30 Cleveland	99.41%	#DIV/0!	#DIV/0!
Maines Long Island	99.41%	#DIV/0!	#DIV/0!
Maines New England	99.41%	#DIV/0!	79.83%
MBM Fullerton	99.13%	#DIV/0!	#DIV/0!
MBM Lewisville	99.13%	#DIV/0!	#DIV/0!
MBM Orlando	99.13%	#DIV/0!	#DIV/0!
MBM Rocky Mount	99.13%	#DIV/0!	#DIV/0!
McCabe's	#DIV/0!	#DIV/0!	#DIV/0!
McLane Lubbock	#DIV/0!	#DIV/0!	#DIV/0!
Nicholas & Co.	#DIV/0!	#DIV/0!	#DIV/0!
PFD Supply	99.16%	#DIV/0!	#DIV/0!
PFG Victoria	98.42%	#DIV/0!	#DIV/0!
PY/A/Monarch	98.20%	#DIV/0!	#DIV/0!
Reinhart-Cedar Rapids	98.05%	#DIV/0!	#DIV/0!
Reinhart-Oak Creek	98.31%	#DIV/0!	#DIV/0!
Reinhart-Rogers	98.31%	#DIV/0!	#DIV/0!
Restaurants NW	99.03%	#DIV/0!	80.73%
Shamrock Commerce City	98.50%	#DIV/0!	85.93%
Shamrock Phoenix	98.81%	#DIV/0!	85.93%
Sigma Harrisburg	98.81%	#DIV/0!	85.93%
Sigma Stockton	98.81%	#DIV/0!	85.93%
Sysco	98.81%	#DIV/0!	85.93%

	Fill Rate	On-Time	Perfect Order
BKC Min	98.50%	90.00%	78.00%
RSI Min	99.50%	90.00%	80.00%

	OK	Didn't meet RSI Min.	Didn't meet BKC Min.

FIG. 32

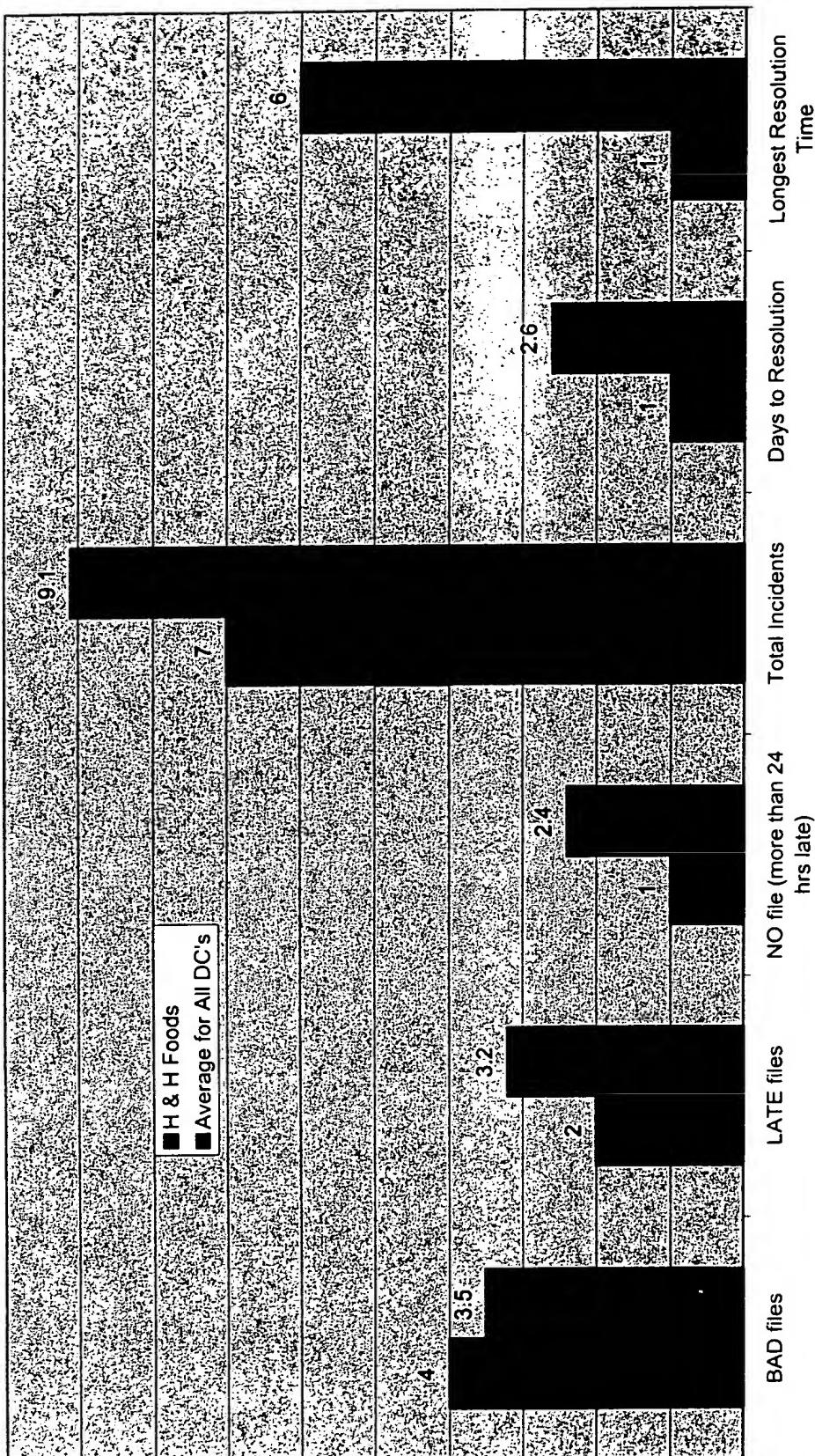
FIG. 33

TELETYPE 2251 F260

FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance
August 2000
Mock Report

3400 →



F D S O B D " 8 9 2 9 T B G D

FIG. 35



3500

Service Level Reporting November - Mock Report

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
GOODIES			
COMARK INSTRUMENTS INC.			
WHITEFORD FOODS INC.			
LEPAGE BAKERY / COUNTRY KITCHEN			
NCR-SYSTEMEDIA			
SIGNATURE MEATS GROUP			
SCHWEBEL'S BAKING CO.			
MAUI CUP			
MIRA PLASTICS			
DIXIE PRODUCE & PACKAGING			
NORLAKE INC.			
FORUM JAMES OPERATING COMPANY			
FRESH ADVANTAGE KC			
SILVER KING MN CORP			
TYSON FOODS			
READY ACCESS			
GEORGIA PACIFIC ISSUE			
CLOUGHERTY PACKING			
BEVERAGE AIR			
COMPONENT HARDWARE GROUP INC			
COCA-COLA USA			
TOASTMASTER			
GRANT COUNTY FOODS			
FRESH EXPRESS			
TAYLOR FARMS			
MODULAR DISPENSING SYSTEM			
CENTURY PRODUCTS LLC			
ROSE PACKING COMPANY			

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
RSI Min	\$5,000.00	92.00%	3.00%

OK	Didnt't meet RSI Min.
----	-----------------------

FEB 0200 "S 2001 FEB 0

3600
↓

Mock Report/1

	FY-01	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
<i>Food Cost Index</i>									
Plan	99.75	99.69	99.20	98.63	100.33	100.49	101.12	100.44	99.92
Actual		99.10	98.90						
Variance		0.59	0.30						
Good/(Bad)									
<i>Total Dollar Purchases (in Millions) /2</i>									
Plan	\$2,237.24	\$183.98	\$182.73	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Actual		\$182.84	\$182.08						
Variance			\$1.14	\$0.65					
Good/(Bad)			0.6%	0.4%					

/1 Includes on food cost index items.

/2 Based on FY 99 Sales Volumes

FIG. 36

09216262-020601

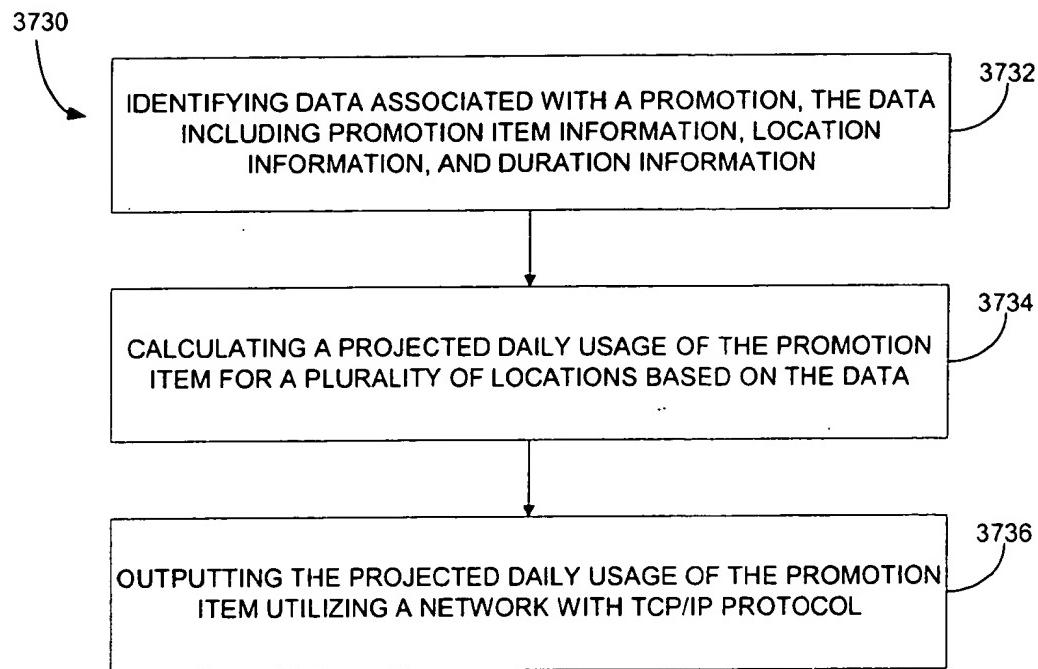


FIG. 37

09316268 - 09316269

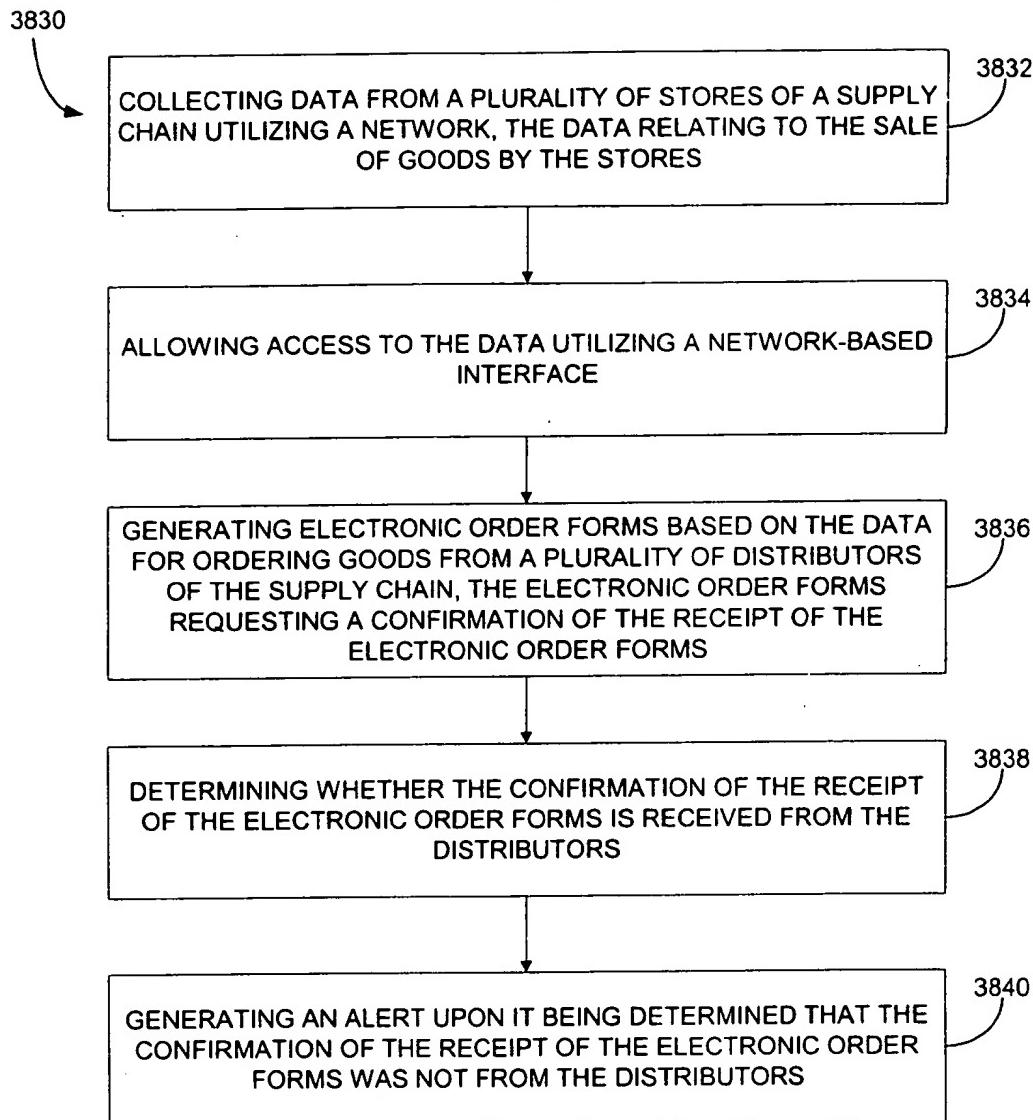


FIG. 38

00000000000000000000000000000000

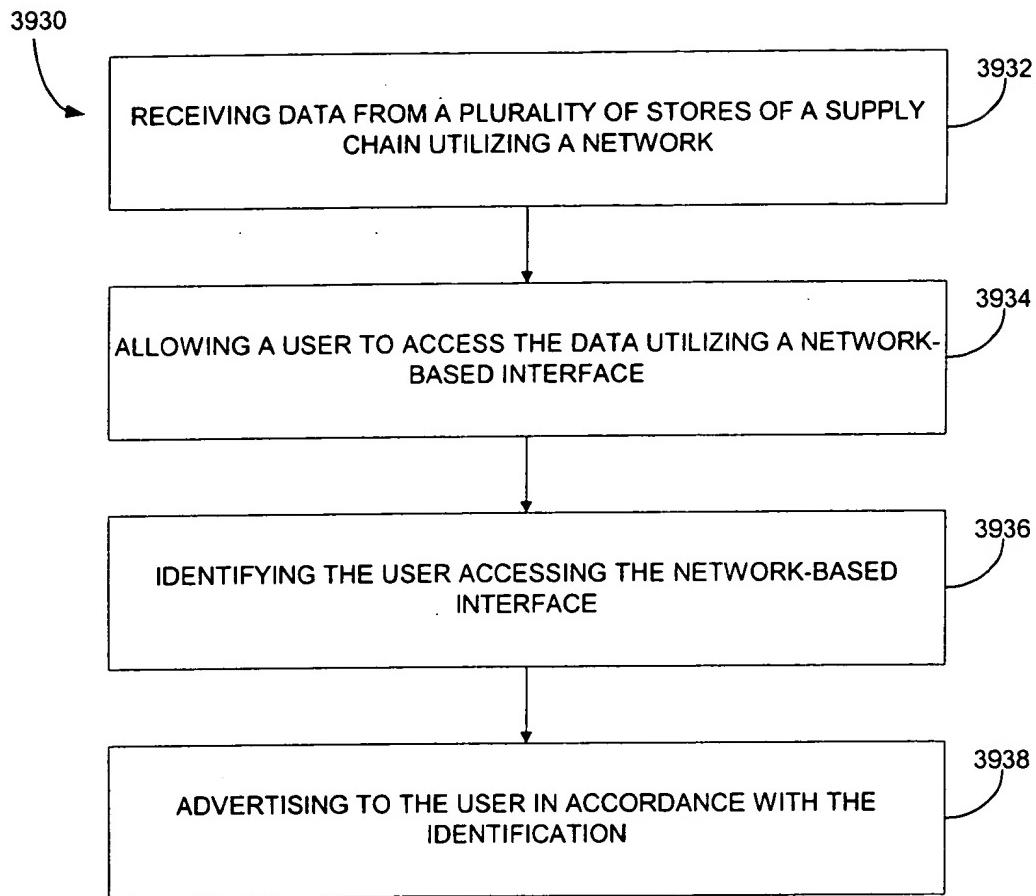


FIG. 39

09046688-090601

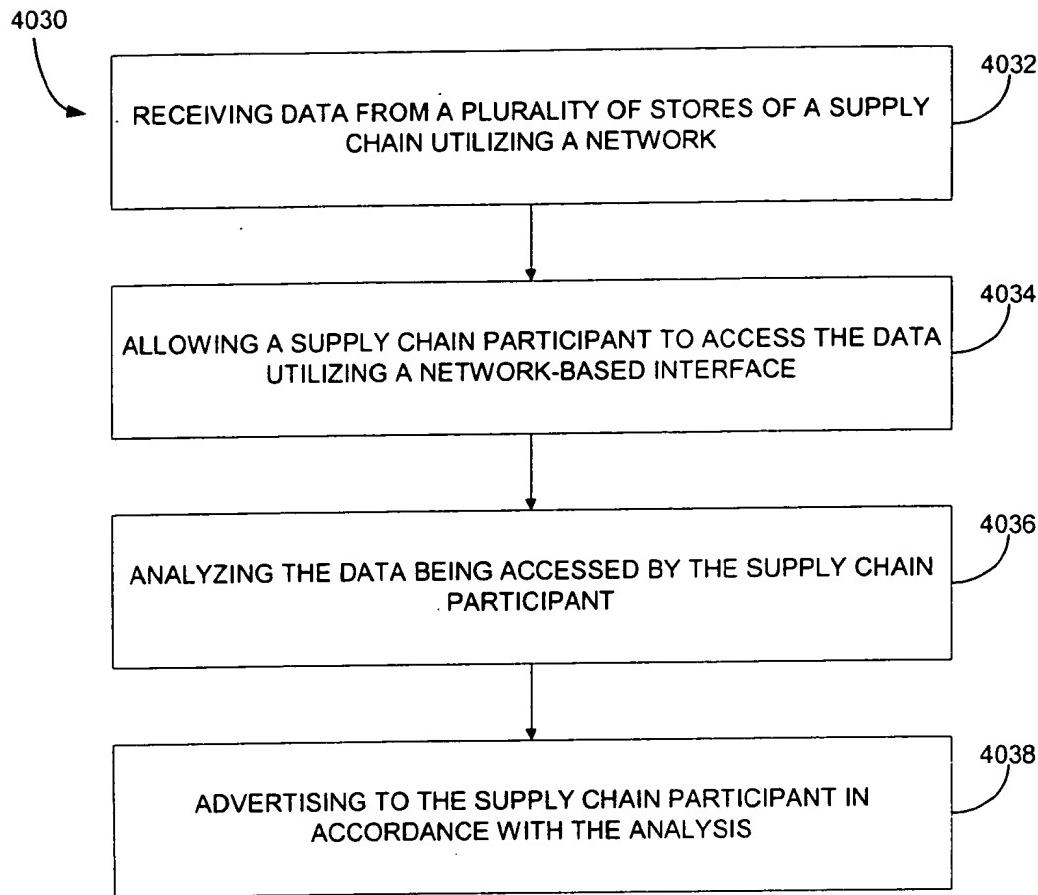


FIG. 40

DRAFT - 09/09/2017

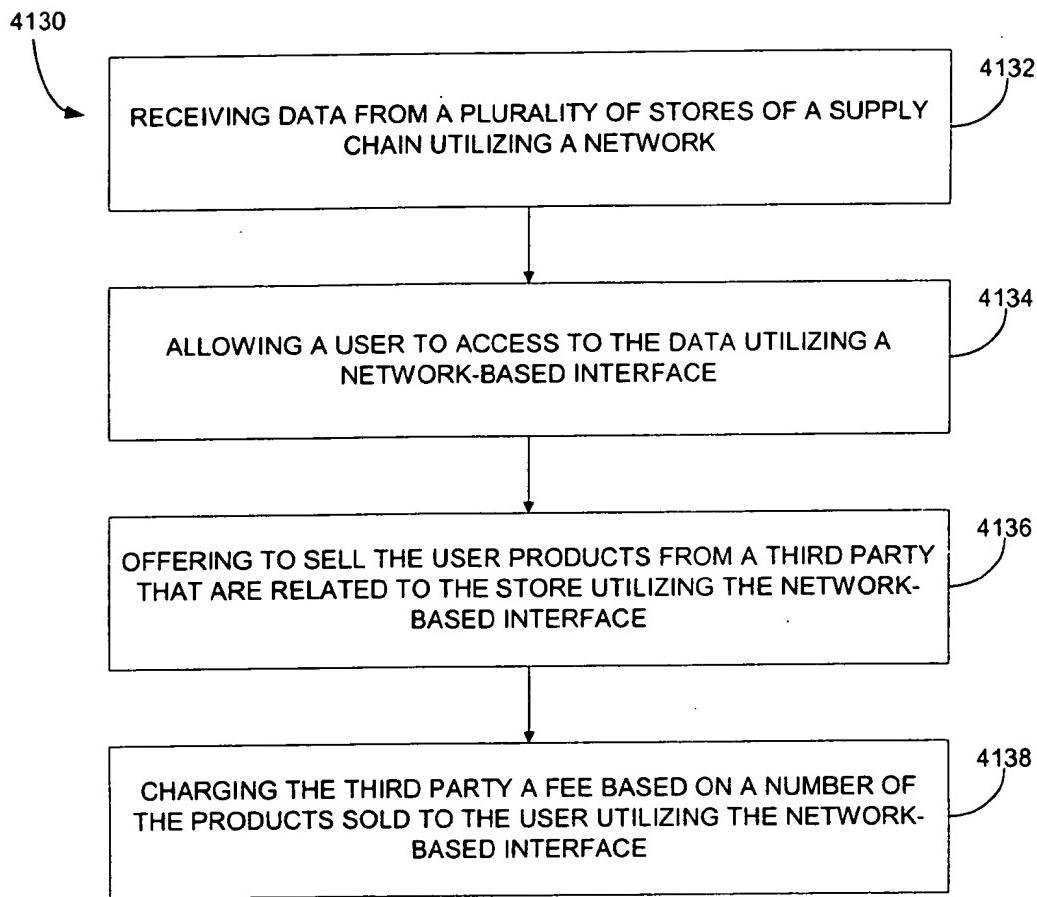


FIG. 41

09316266 - 09316267

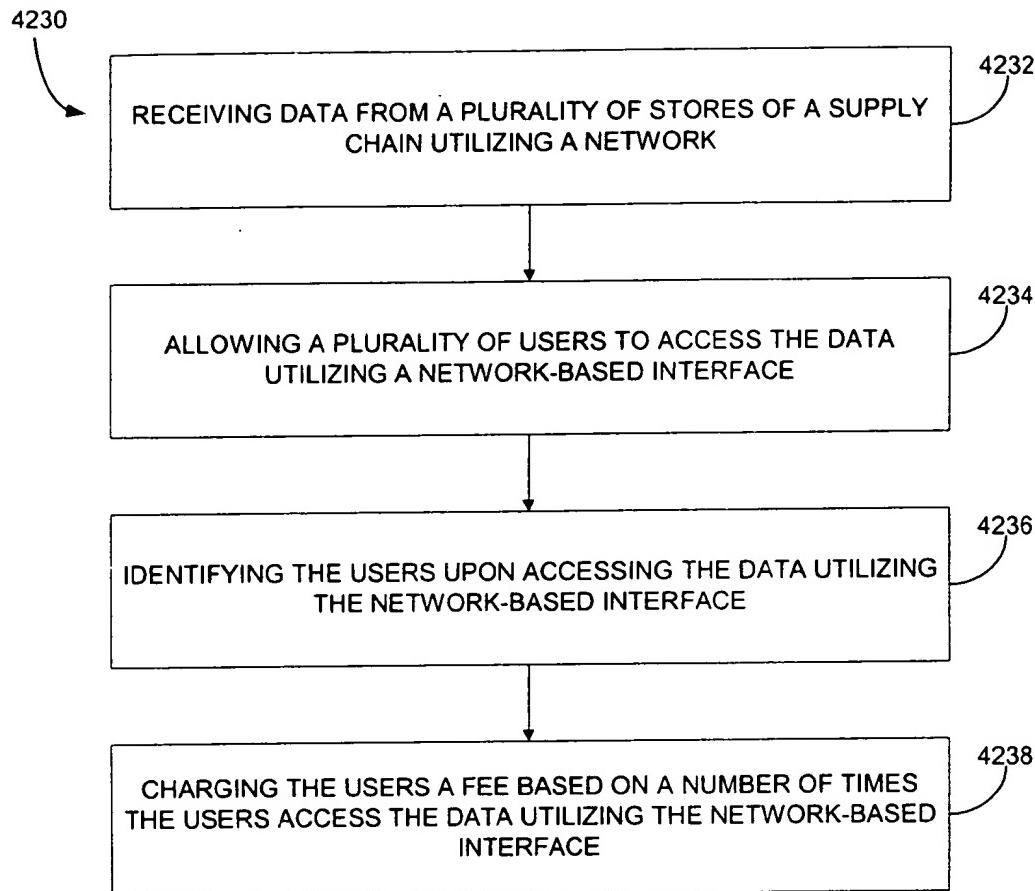


FIG. 42

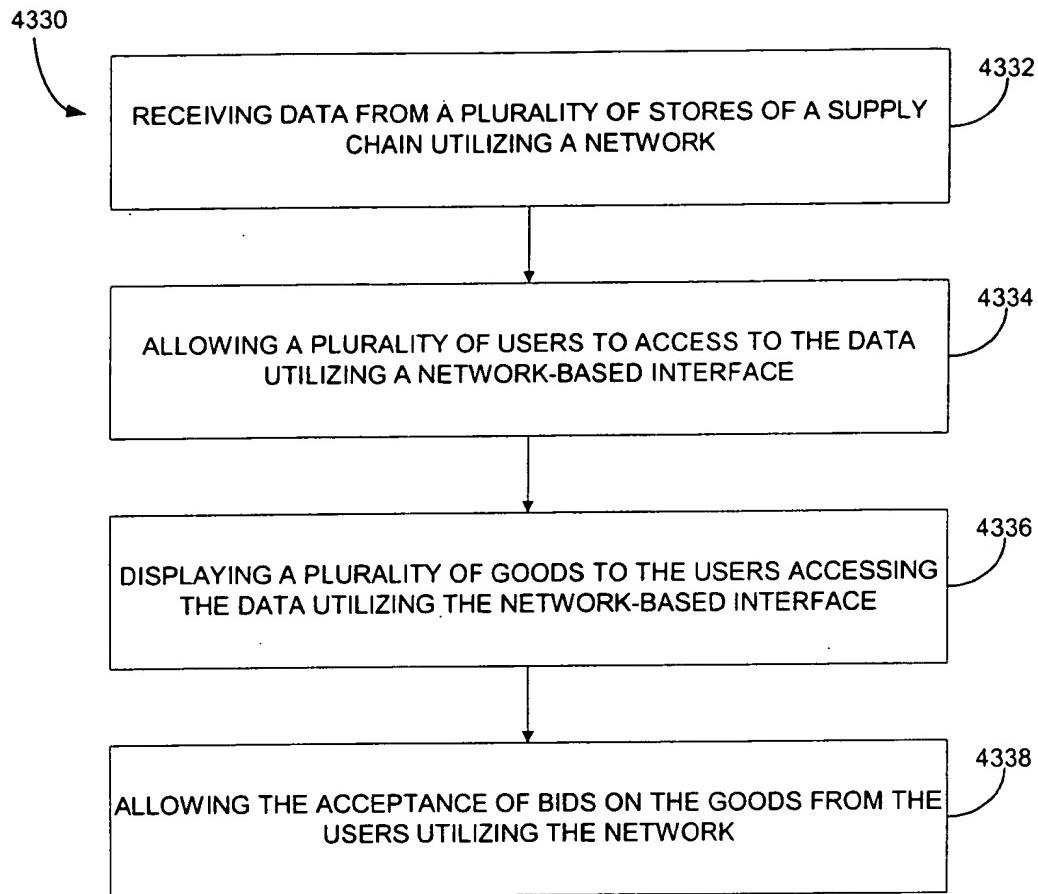


FIG. 43A

09816268 - 080604

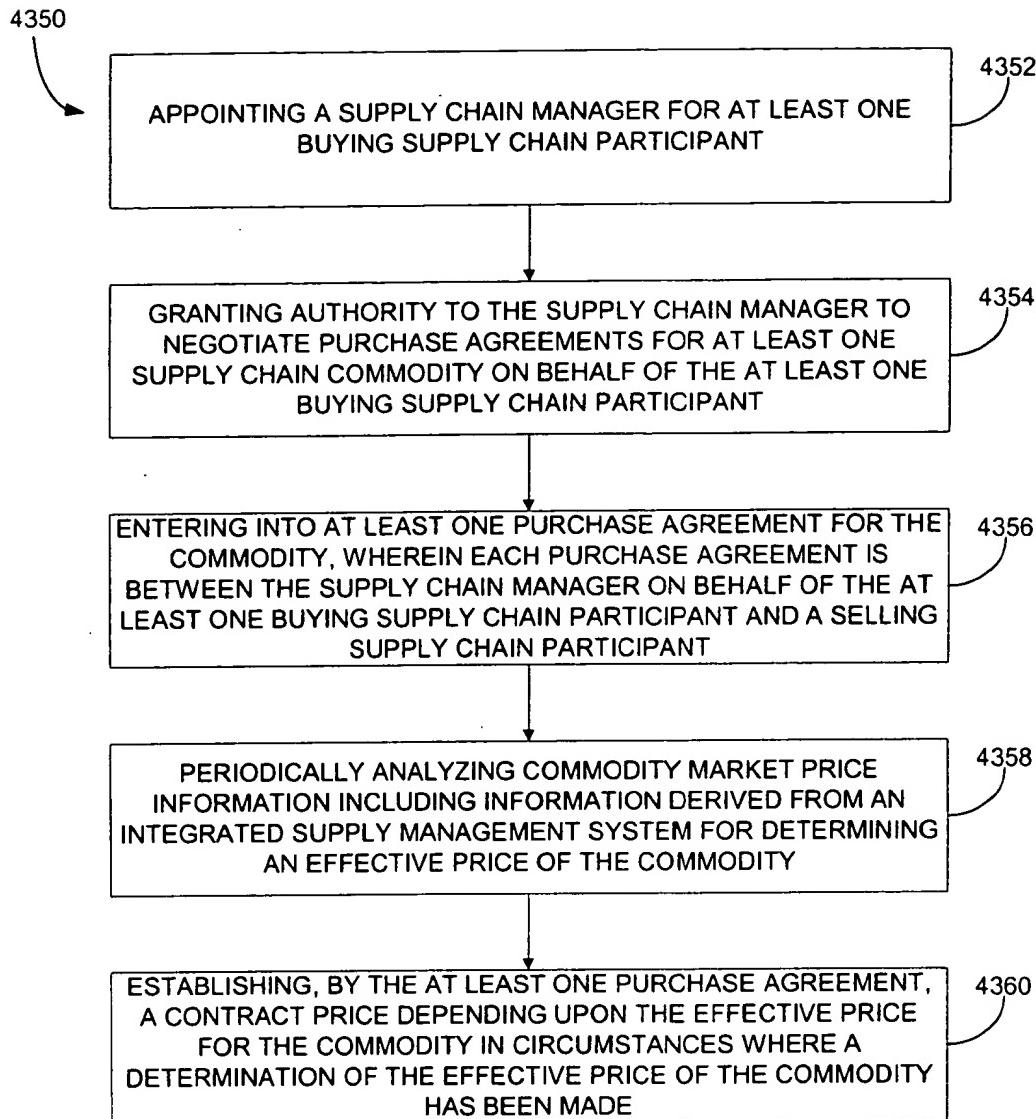


FIG. 43B

09216268-090604

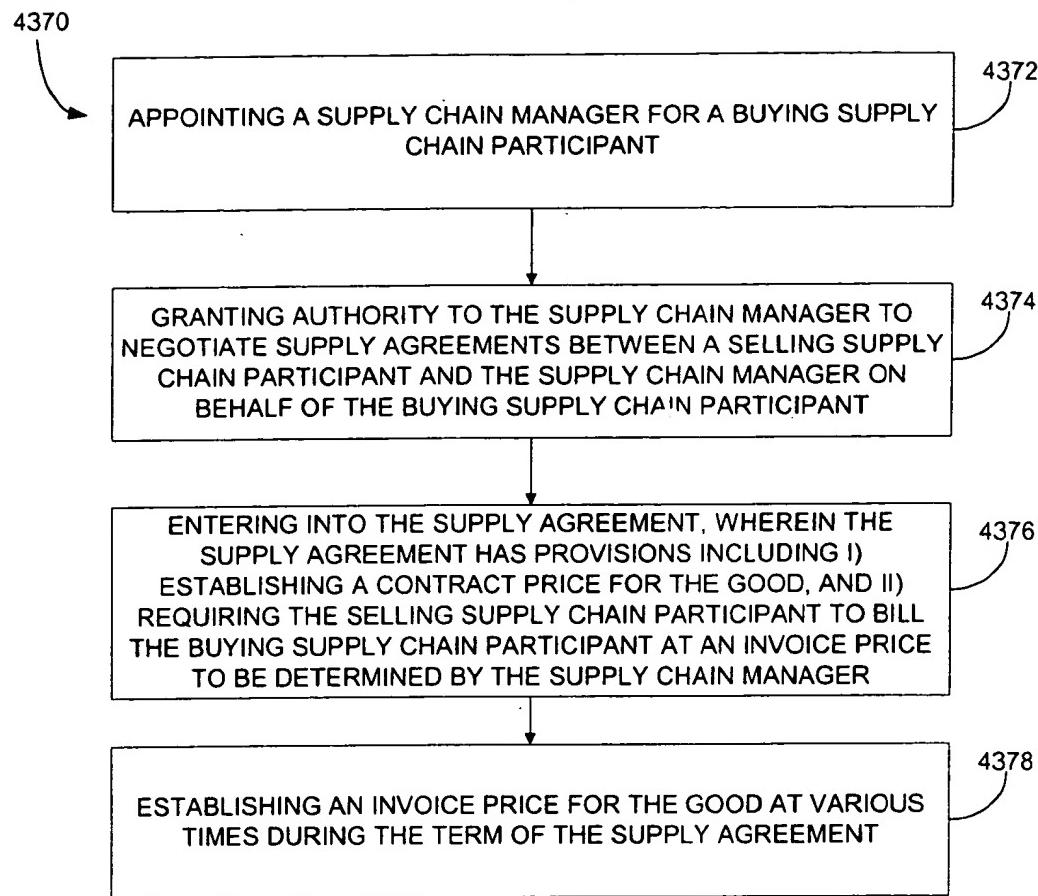


FIG. 43C

050316200 - 050600A

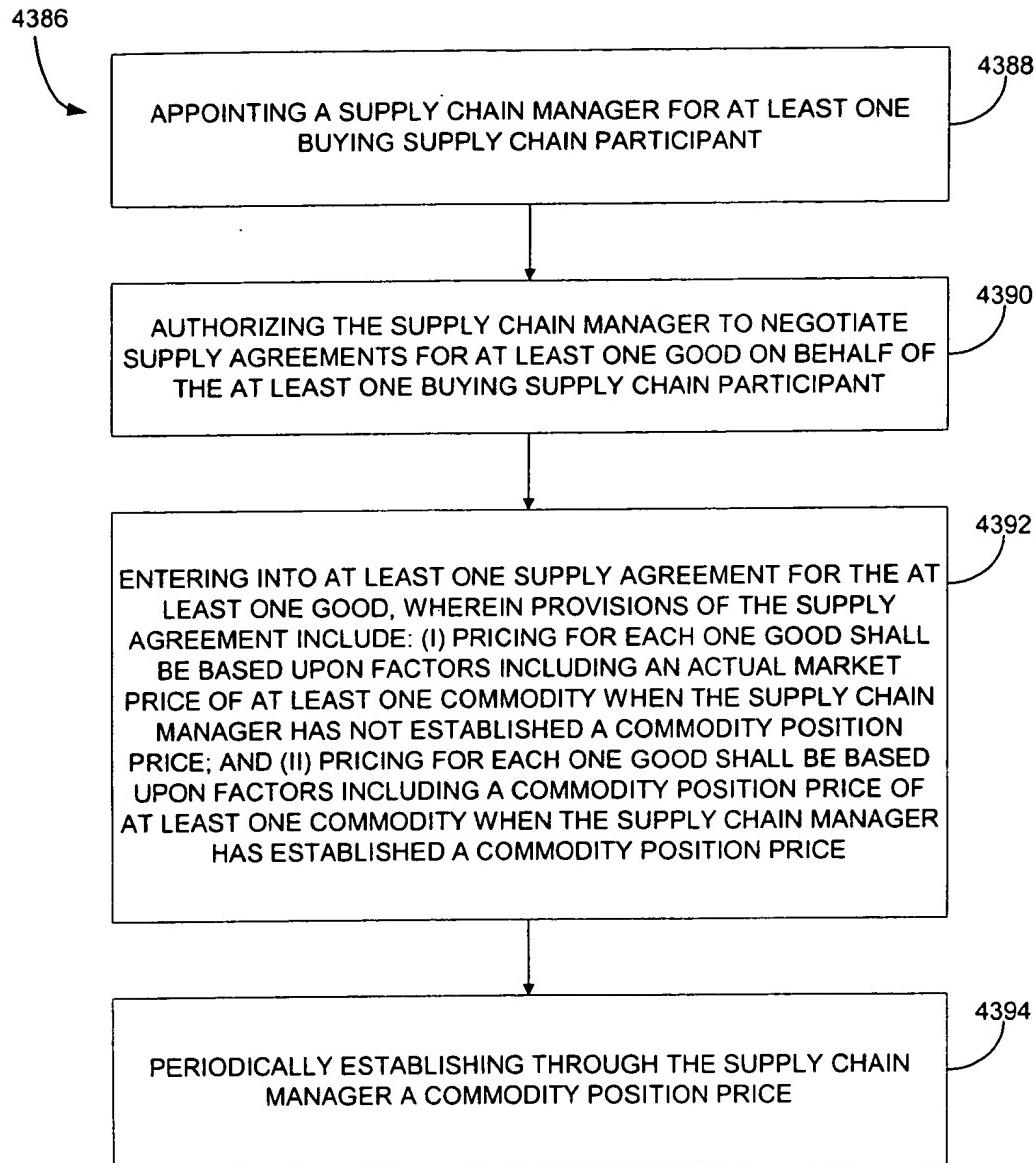


FIG. 43D

0 9 6 3 6 2 6 8 - 0 8 0 6 0 1

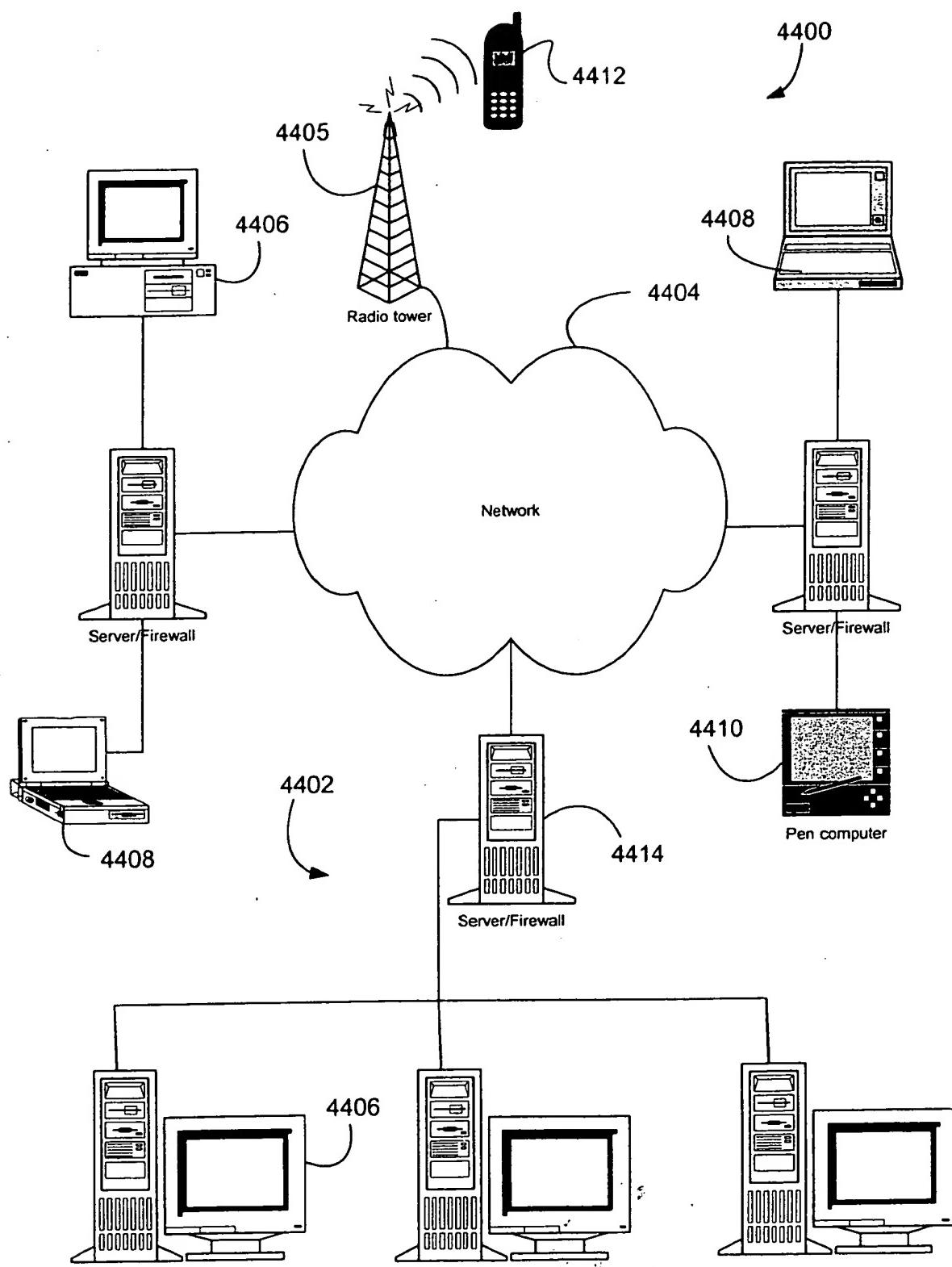


FIG. 44

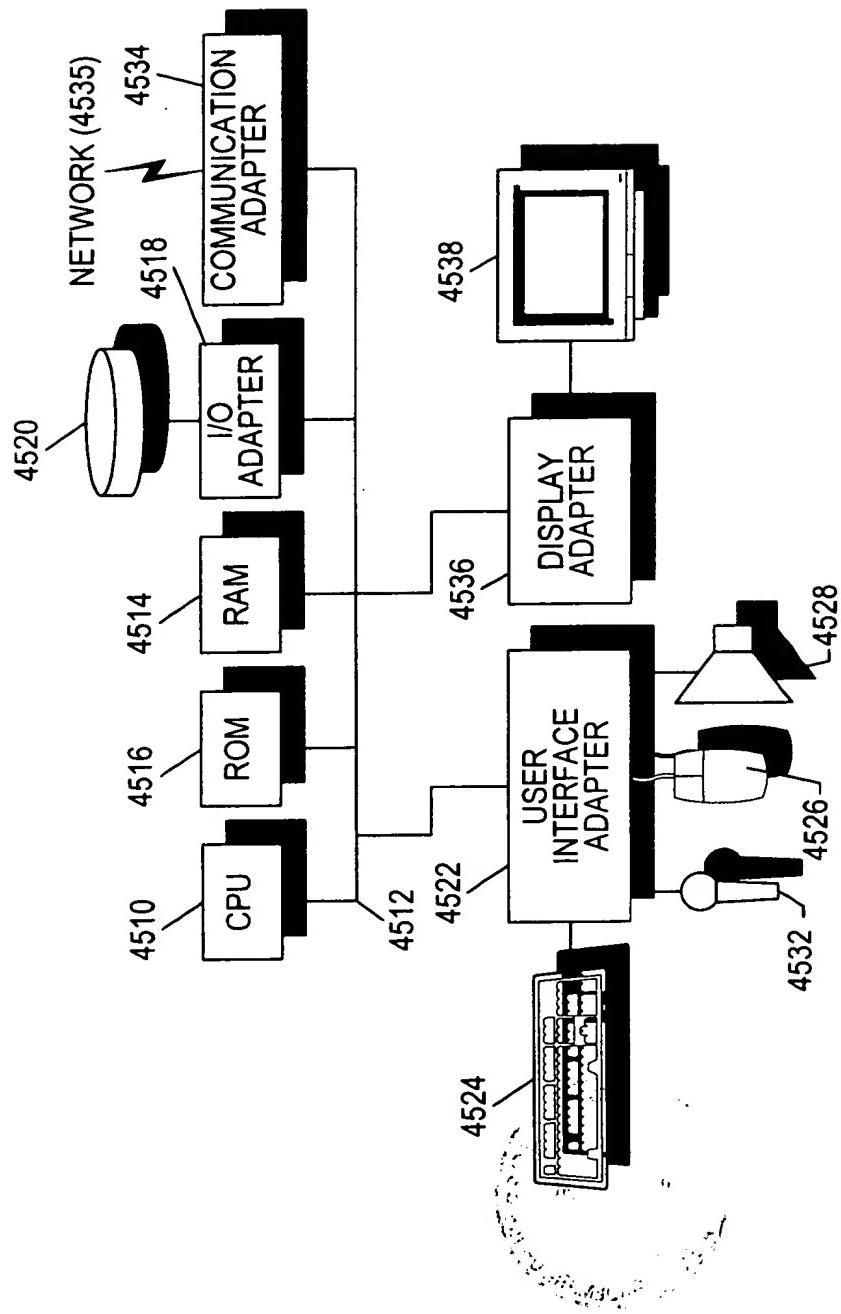


FIG. 45

09816268 - 030601

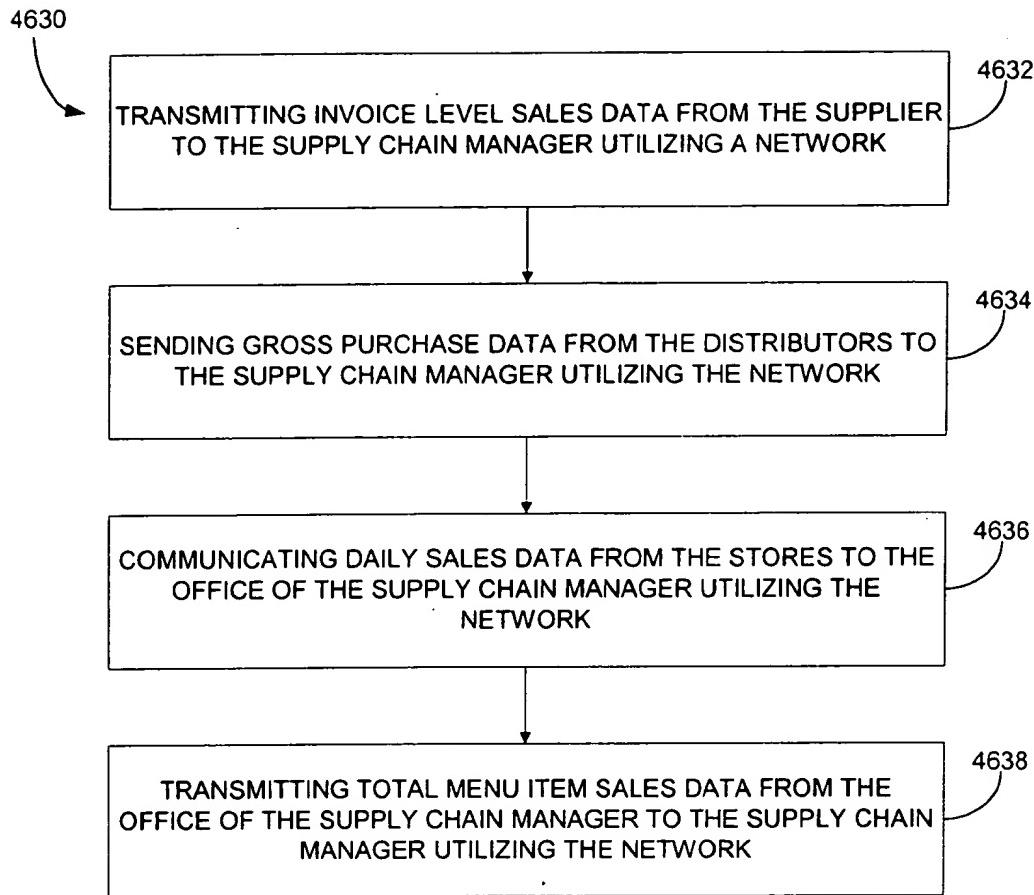


FIG. 46

DISCRETE - ODISCI

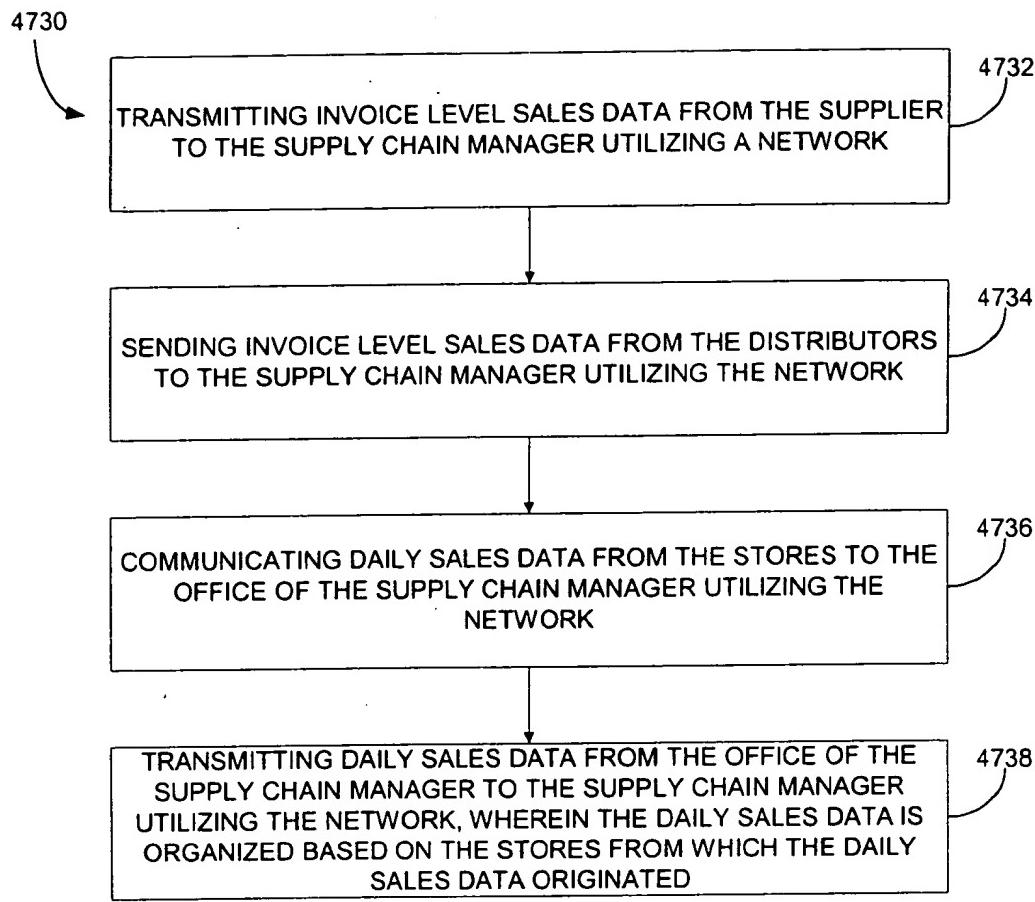


FIG. 47

00016266-0006-000A

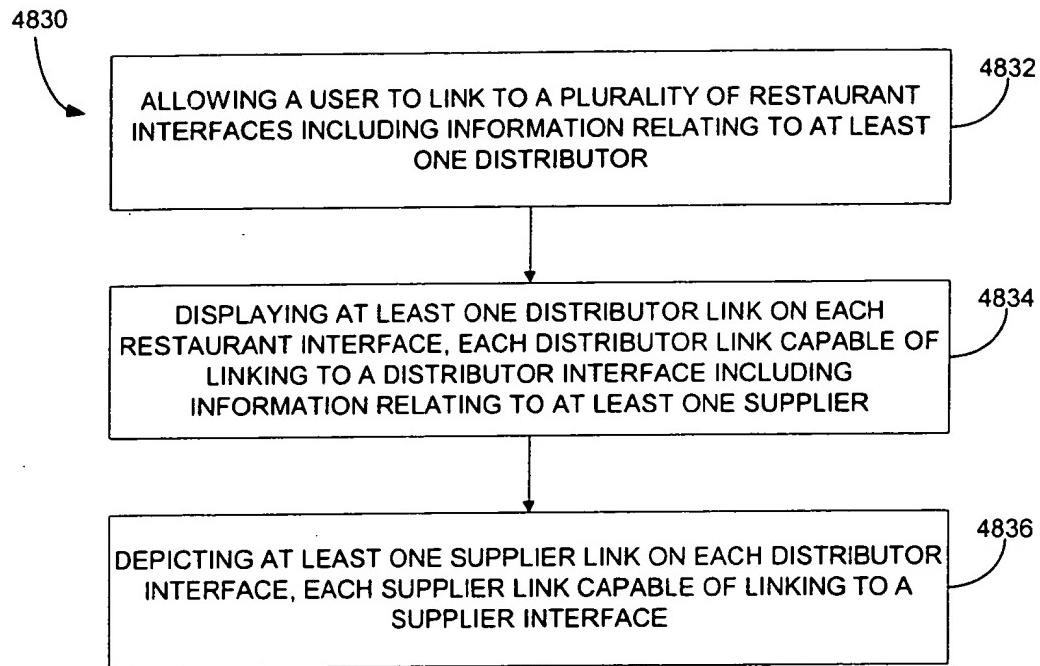


FIG. 48

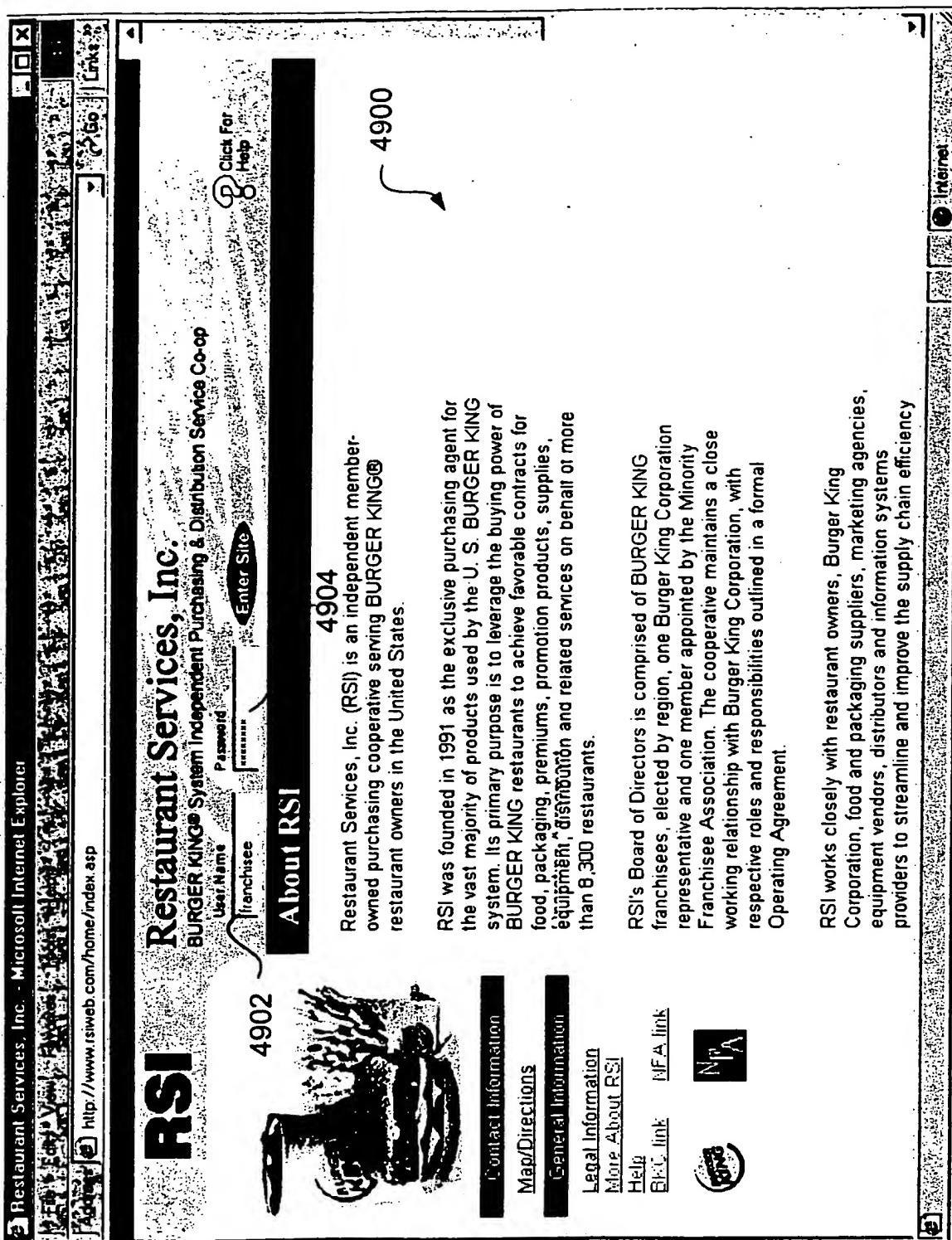


FIG. 49

F D 2 0 1 8 0 " 2 9 2 9 T 1 3 6 0

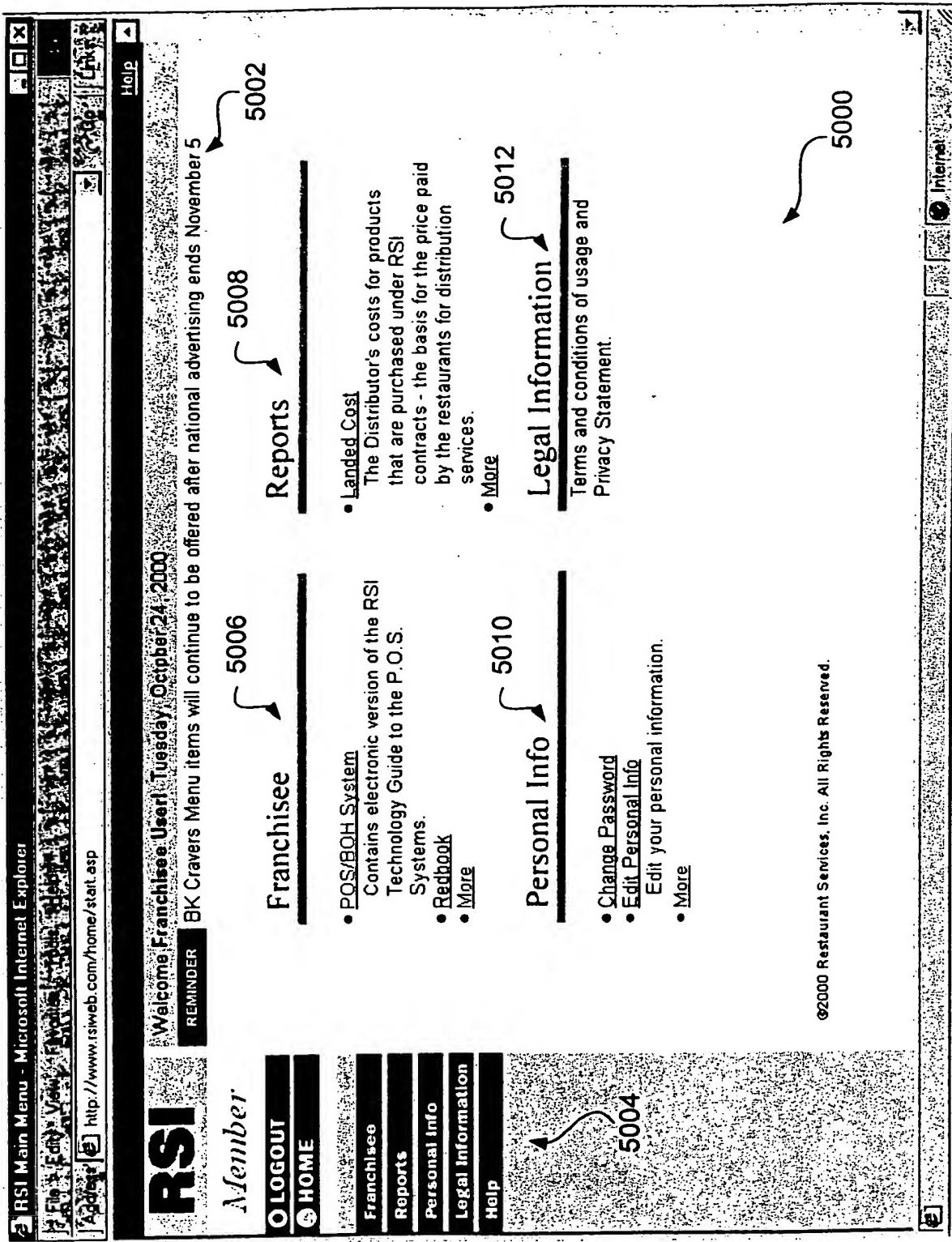


FIG. 50

00016268 - 000604

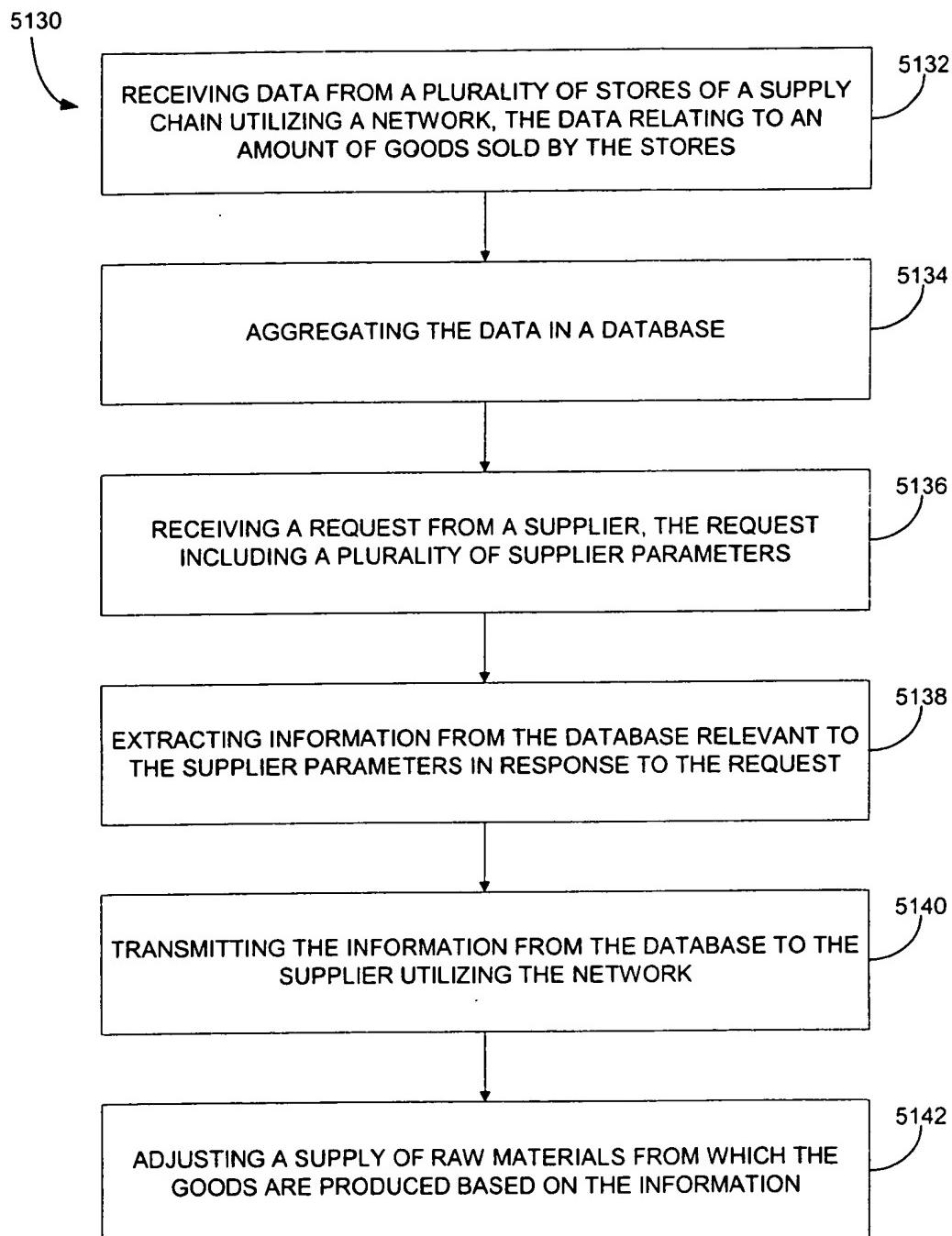


FIG. 51

10209090 - 8526561366

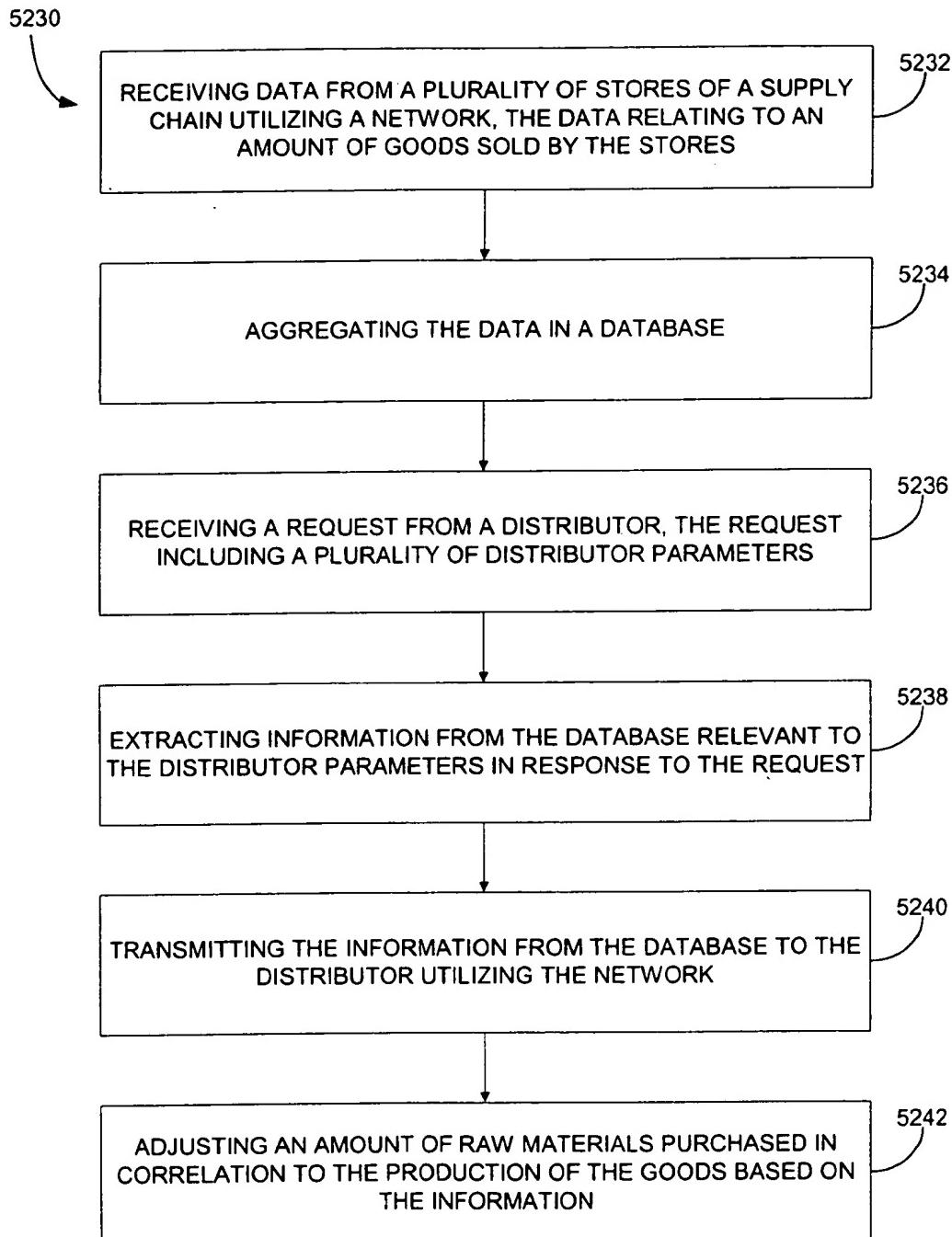


FIG. 52

○ 五 二 九

 Distributor Logout Home Reports Personal Info Legal Information Help		<p align="center">POS Implied Daily Usage - Distributor Tuesday, October 24, 2000</p> <p align="center">5300</p>																																																																											
<p>The information contained in this report is privileged and confidential. It is intended only for viewing and use by Distributor User. If you are not Distributor User, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.</p>																																																																													
<p align="right"> <input type="button" value="Printer Friendly Version"/> <input type="button" value="Email Report"/> <input type="button" value="Print Report"/> <input type="button" value="Close"/> </p>																																																																													
<p align="center">14 Day Rolling Total Case</p>																																																																													
Item No. Item Description		<table border="1"> <thead> <tr> <th colspan="2"></th> <th colspan="2">10/16</th> <th colspan="2">10/17</th> <th colspan="2">10/18</th> <th colspan="2">10/19</th> <th colspan="2">10/20</th> <th colspan="2">10/21</th> <th colspan="2">10/22</th> <th colspan="2">10/23</th> <th colspan="2">10/24</th> <th colspan="2">10/25</th> </tr> <tr> <th>Loc. Item No.</th> <th>Item Description</th> <th>10/16</th> <th>10/17</th> <th>10/18</th> <th>10/19</th> <th>10/20</th> <th>10/21</th> <th>10/22</th> <th>10/23</th> <th>10/24</th> <th>10/25</th> <th>10/26</th> <th>10/27</th> <th>10/28</th> <th>10/29</th> <th>10/30</th> <th>10/31</th> <th>10/32</th> <th>10/33</th> <th>10/34</th> </tr> </thead> <tbody> <tr> <td align="center" colspan="2">Number of Restaurants Searched by Loc.</td> <td align="center">200</td> </tr> </tbody> </table>														10/16		10/17		10/18		10/19		10/20		10/21		10/22		10/23		10/24		10/25		Loc. Item No.	Item Description	10/16	10/17	10/18	10/19	10/20	10/21	10/22	10/23	10/24	10/25	10/26	10/27	10/28	10/29	10/30	10/31	10/32	10/33	10/34	Number of Restaurants Searched by Loc.		200	200	200	200	200	200	200	200	200	200	200	200	200	200	200	200	200	200	200
		10/16		10/17		10/18		10/19		10/20		10/21		10/22		10/23		10/24		10/25																																																									
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Number of Restaurants Searched by Loc.		200	200	200	200	200	200	200	200	200	200	200	200	200	200	200	200	200	200	200																																																									
SAUCE: BBQ BULK 1899 BULLSEYE		12	22	10	10	10	14	2	2	10	13	10	13	10	13	10	13	10	13	10																																																									
2078 MUSTARD: BULK BK		0.00%	12	10	10	14	13	14	19	19	10	15	14	110	104	100	100	100	100	100																																																									
24340 MAYONNAISE: BULK BK		0.00%	134	107	21	173	160	164	180	200	200	175	166	161	1184	1142	1100	1100	1100	1100	1100																																																								
24986 STRAW: WRAPPED 26318 FORK: WRAPPED		0.00%	21	34	27	25	24	24	34	33	27	24	24	189	176	178	178	178	178	178																																																									
25482 KNIFE: WRAPPED 27692 KETCHUP: BULK BAG IN BOX		0.00%	3	3	3	2	2	2	3	3	3	3	2	2	18	15	8	8	8	8	8																																																								
KETCHUP: PACKETS 27690 KETCHUP: BULK BK		0.00%	127	194	205	180	143	142	139	144	107	107	160	142	140	1112	1070	1078	1044	1044	1044																																																								

FIG. 53

T 0 0 0 0 0 0 " 0 0 0 0 T 0 0 0

Local DC Promotion Forecast Report - Microsoft Internet Explorer
Address [E] http://test.iwillink.com/dc/d_ipromodetail.asp?dc=26576

RSI Printer Friendly Version REINHART - CEDAR RAPIDS, IA
Distributor Local Promotion Summary by DC
Tuesday, October 24, 2000

Logout **HOME**

The information contained in this report is privileged and confidential. It is intended only for viewing and use by Distributor. If you are not Distributor, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.

Local Promotion Option	AOI	Start Date	Projected Day Usage	Duration (In Weeks)	Participating Rest Count	Non-Participating Restaurants
32 oz. Motor Cup	Chicago, IL	5/100	85	98	8	
	Davenport/R-Moline, IA	6/100	85	32	17	
	Des Moines/Ames, IA	7/100	85	17	28	
	Omaha, NE	7/100	85	17	60	
	Peoria, IL	6/100	85	98	17	
	Sioux City, IA	8/20	85	98	10	
32 oz. Motor Cup Total	Springfield-Decatur-Chmpg, IL	6/100	85	88	1	
Big King	Cedar Rapids/Waukon-Public	4/1500	85	131	10	
	Big King Total	4/1500	85	99	17	
Pancake Minis	Davenport/R-Moline, IA	4/1500	85	99	3	
	Ottumwa/Kidsville, IA	4/1600	85	99	39	
	Big King Total	4/1600	85	99	39	
Pancake Minis	Chicago, IL	5/1500	20	98	8	
	Peoria, IL	6/100	20	98	17	
	Sioux City, IA	4/1500	20	98	10	
Pancake Minis Total					35	

[E] Date [E] Internet

FIG. 54

O S E R V A T I O N E S

FIG. 55

ପ୍ରକାଶକ ମନ୍ତ୍ରୀ

Restaurant Landed Cost Verification Report - Microsoft Internet Explorer

http://www.rsiweb.com/rfan7/_rplic.asp?repot=lu8

Member		Landed Cost Report		Restaurant Landed Cost Verification Report																																														
<input type="radio"/> Logout	<input checked="" type="radio"/> HOME	Restaurant Number:	0003473	Date:	10/22/00																																													
<input type="radio"/> Franchisee	<input type="radio"/> Reports	<input type="radio"/> Personal Info	<input type="radio"/> Legal Information	<input type="radio"/> Help	<input type="radio"/> Printer Friendly Version																																													
Report Date: Sunday, October 22, 2000 Restaurant Number: 0003473 Distribution Center: REINHART - CEDAR RAPIDS, IA																																																		
The information contained in this report is privileged and confidential. It is intended only for viewing and use by Franchisee User. If you are not Franchisee User, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.																																																		
<table border="1"> <thead> <tr> <th>RSI Item No</th> <th>RSI Item Description</th> <th>DC Cost</th> <th>Markup</th> <th>Rest Cost</th> </tr> </thead> <tbody> <tr> <td>10340</td> <td>4439 REGISTER TAPE THERMAL 2" X 100'</td> <td>\$1.27</td> <td>\$1.67</td> <td>\$22.84</td> </tr> <tr> <td>12880</td> <td>3586 SUGAR SUBSTITUTE-PINK PKT 2000 CT</td> <td>\$6.87</td> <td>\$1.57</td> <td>\$7.44</td> </tr> <tr> <td>16980</td> <td>369 SAUCE-BULK-KRAFT BULL'S EYE</td> <td>\$4.49</td> <td>\$1.67</td> <td>\$20.05</td> </tr> <tr> <td>19432</td> <td>4473 COFFEE-FOLGER'S REGULAR</td> <td>\$4.50</td> <td>\$1.57</td> <td>\$46.07</td> </tr> <tr> <td>20780</td> <td>87 MUSTARD-BULK 30AL</td> <td>\$0.44</td> <td>\$1.67</td> <td>\$9.02</td> </tr> <tr> <td>20940</td> <td>4281 WRAP-LOCAL OPTION</td> <td>\$28.78</td> <td>\$1.57</td> <td>\$31.35</td> </tr> <tr> <td>24340</td> <td>80 SAUCE-BULK MAYONNAISE</td> <td>\$7.81</td> <td>\$1.67</td> <td>\$30.38</td> </tr> <tr> <td>24600</td> <td>4270 WATER-ICE MOUNTAIN SL</td> <td>\$8.41</td> <td>\$1.57</td> <td>\$7.98</td> </tr> </tbody> </table>						RSI Item No	RSI Item Description	DC Cost	Markup	Rest Cost	10340	4439 REGISTER TAPE THERMAL 2" X 100'	\$1.27	\$1.67	\$22.84	12880	3586 SUGAR SUBSTITUTE-PINK PKT 2000 CT	\$6.87	\$1.57	\$7.44	16980	369 SAUCE-BULK-KRAFT BULL'S EYE	\$4.49	\$1.67	\$20.05	19432	4473 COFFEE-FOLGER'S REGULAR	\$4.50	\$1.57	\$46.07	20780	87 MUSTARD-BULK 30AL	\$0.44	\$1.67	\$9.02	20940	4281 WRAP-LOCAL OPTION	\$28.78	\$1.57	\$31.35	24340	80 SAUCE-BULK MAYONNAISE	\$7.81	\$1.67	\$30.38	24600	4270 WATER-ICE MOUNTAIN SL	\$8.41	\$1.57	\$7.98
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Done

FIG. 56

0981662-000600

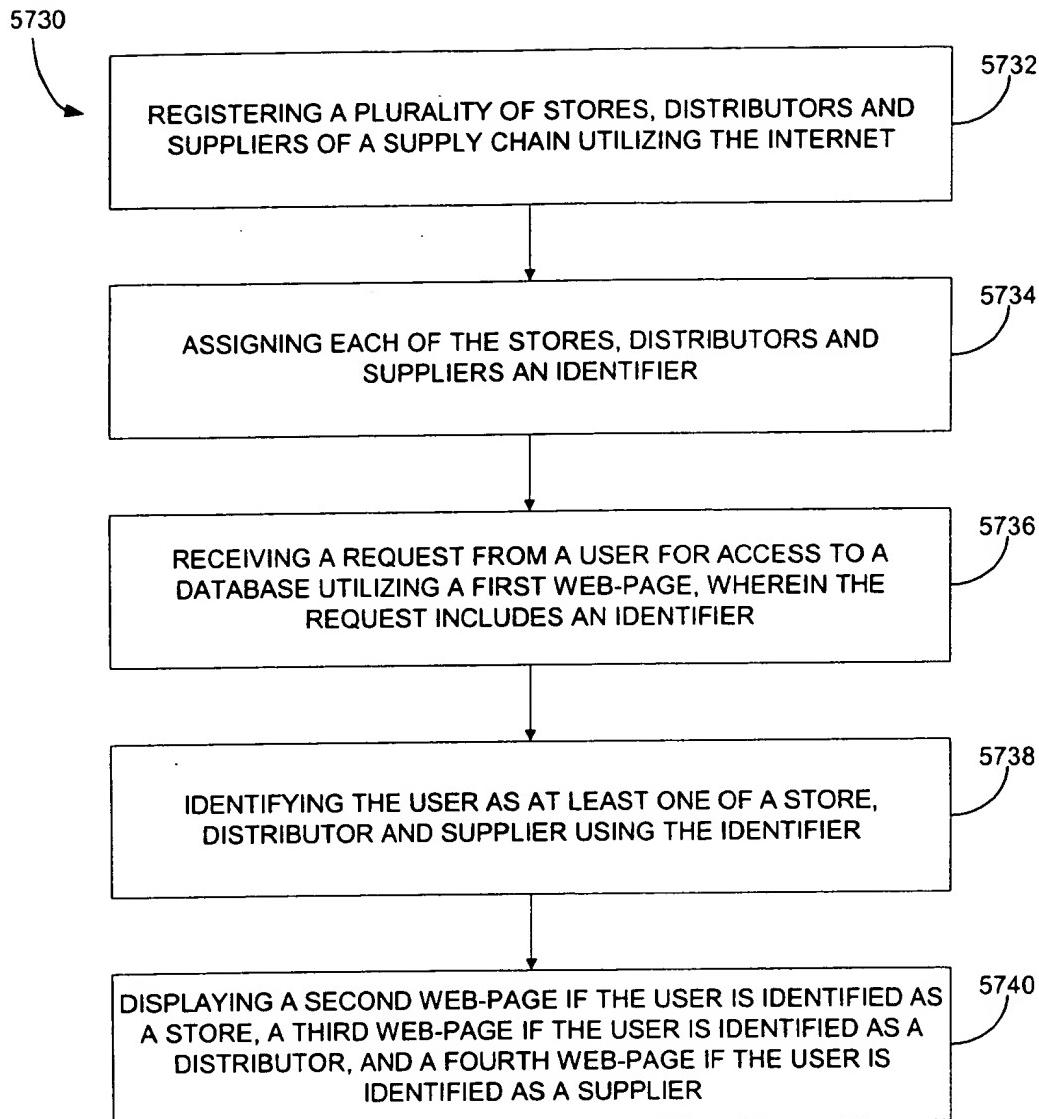


FIG. 57

F 0 2 0 2 0 " 0 2 2 2 2 F 2 6 0

2004

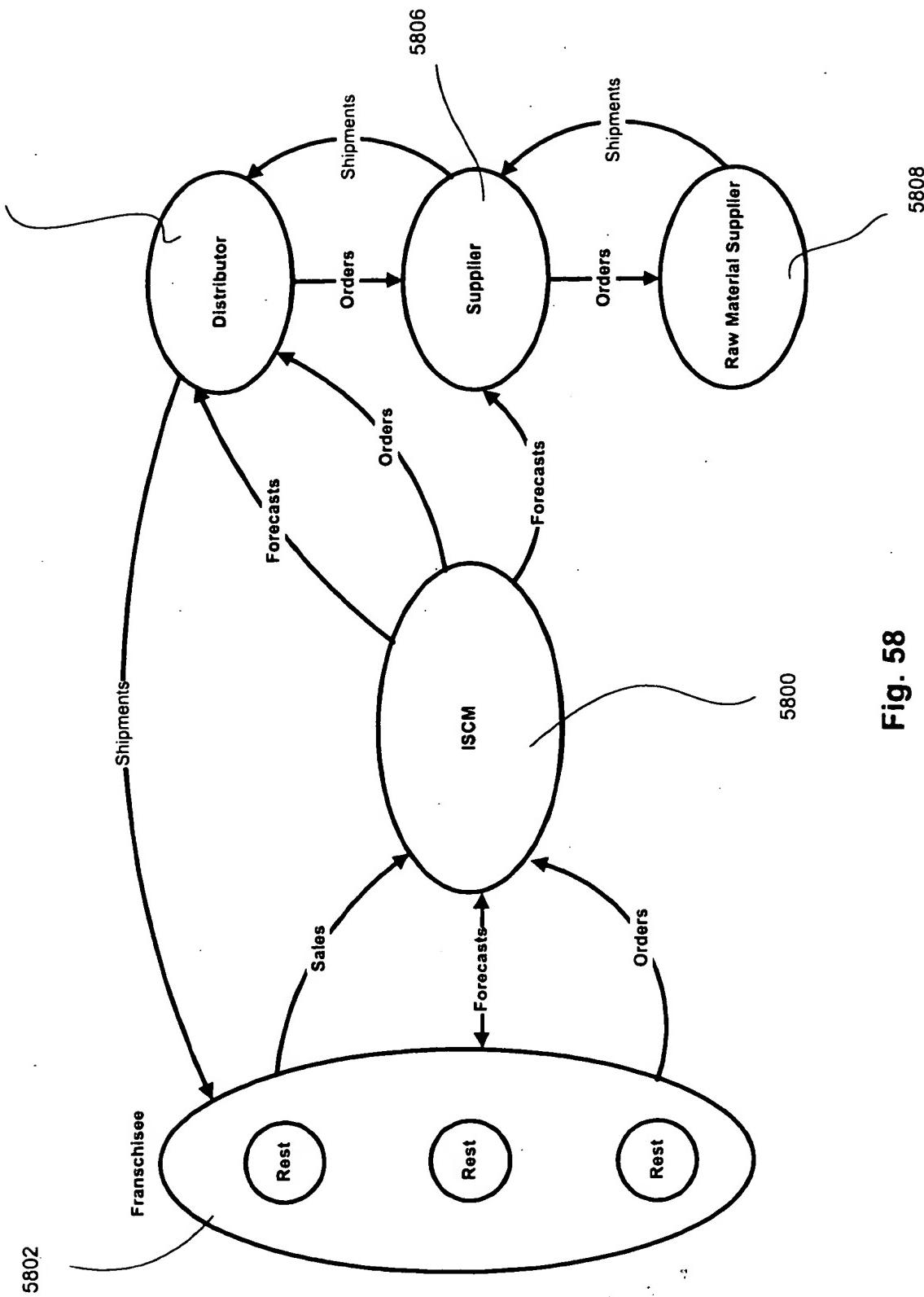


Fig. 58

CONTINUATION - CROSS-REF

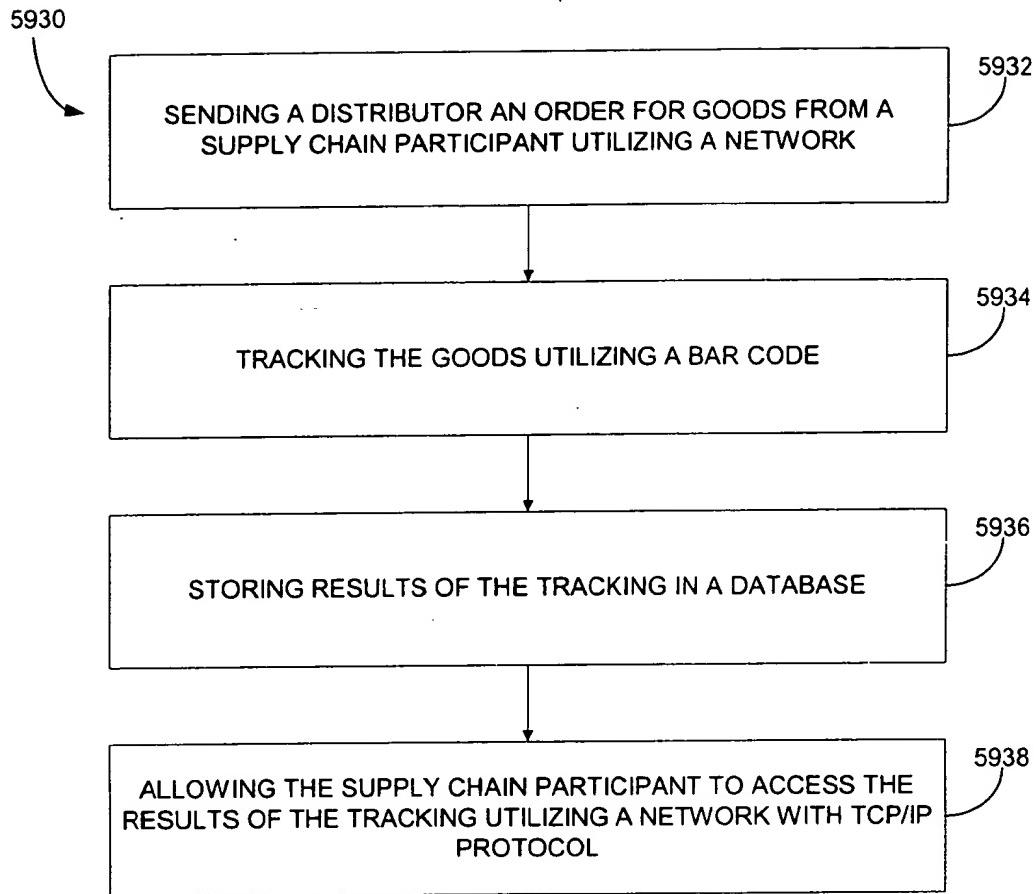


FIG. 59

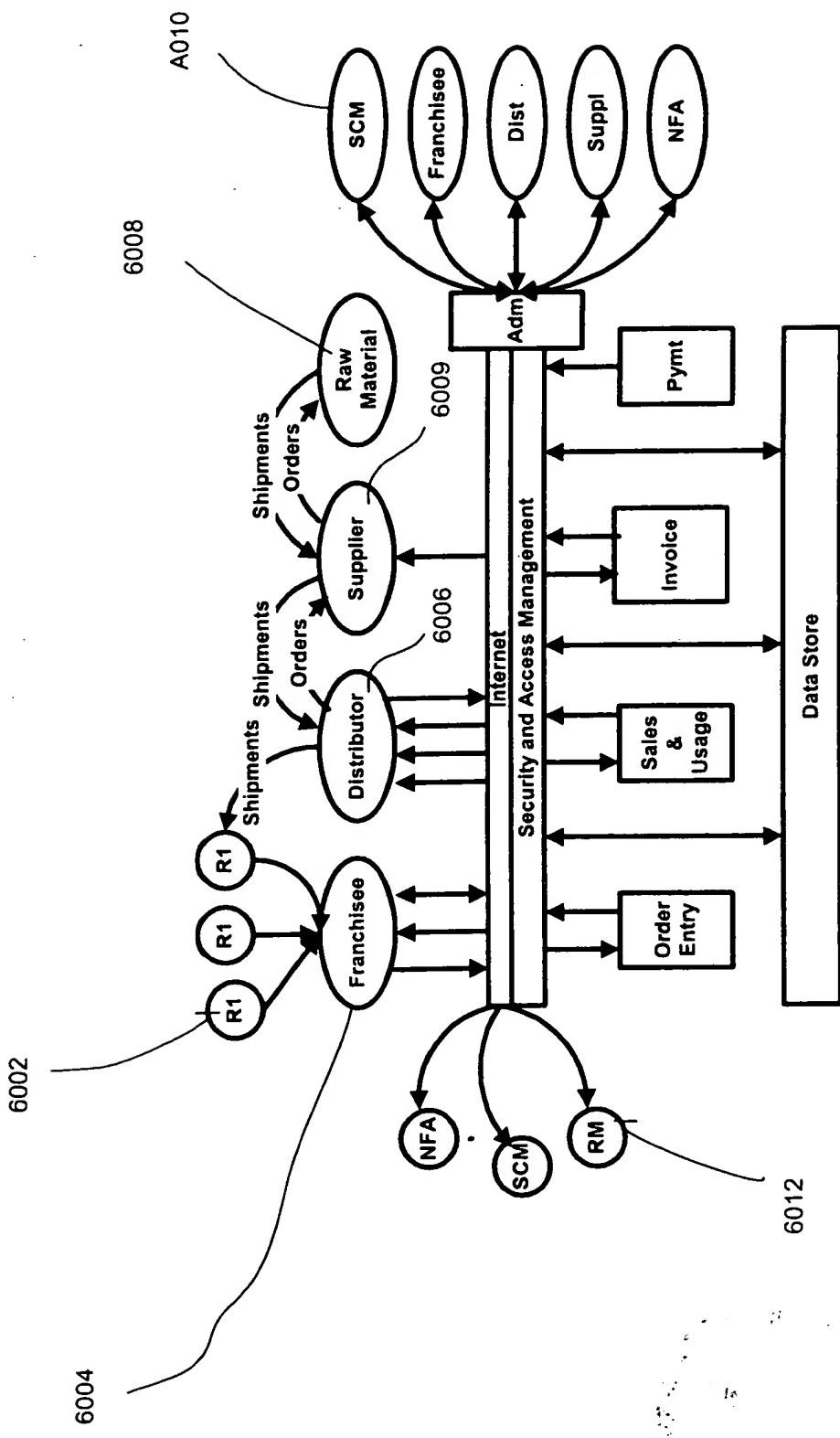


Fig. 60

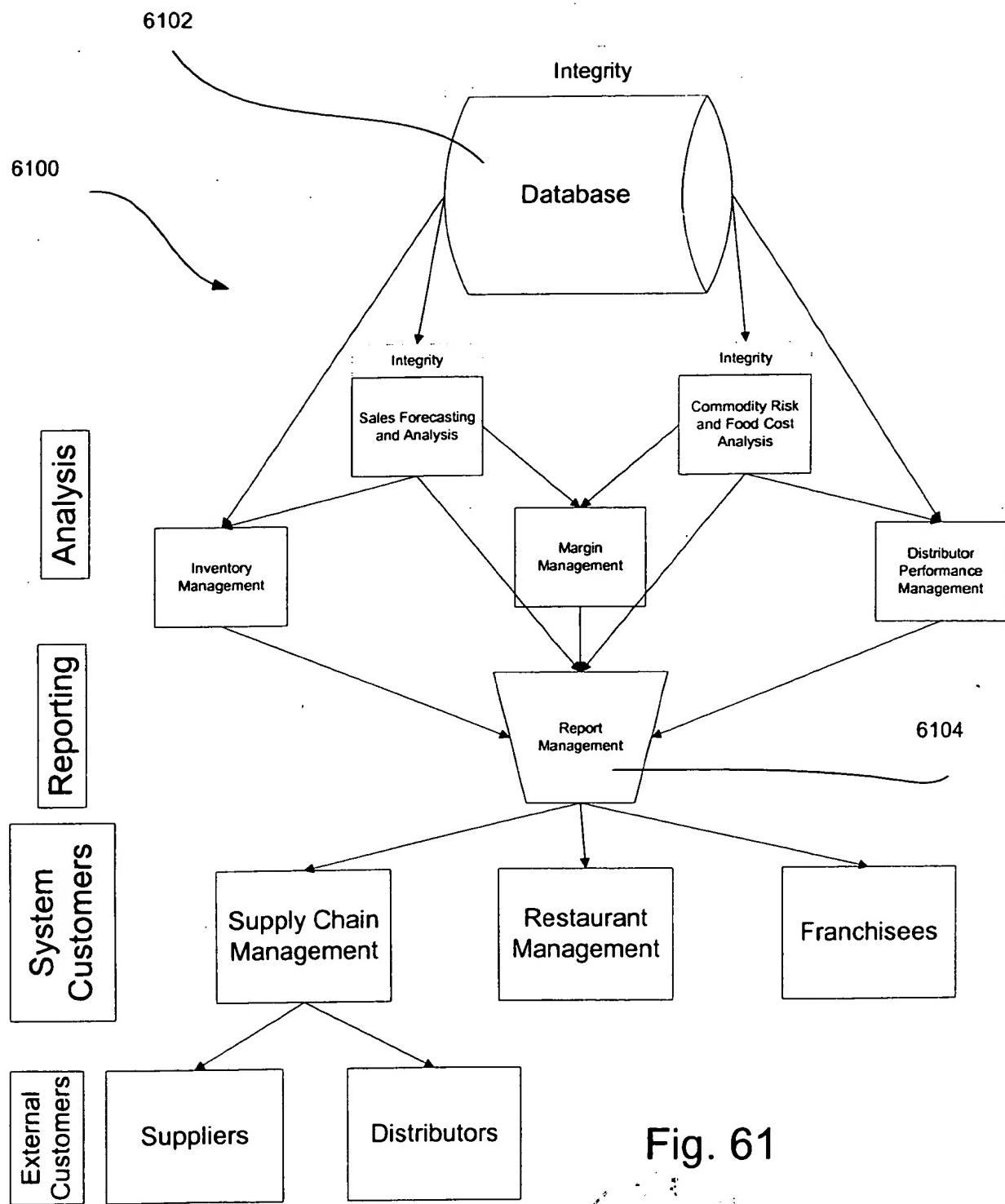


Fig. 61

0562162666 - 620601

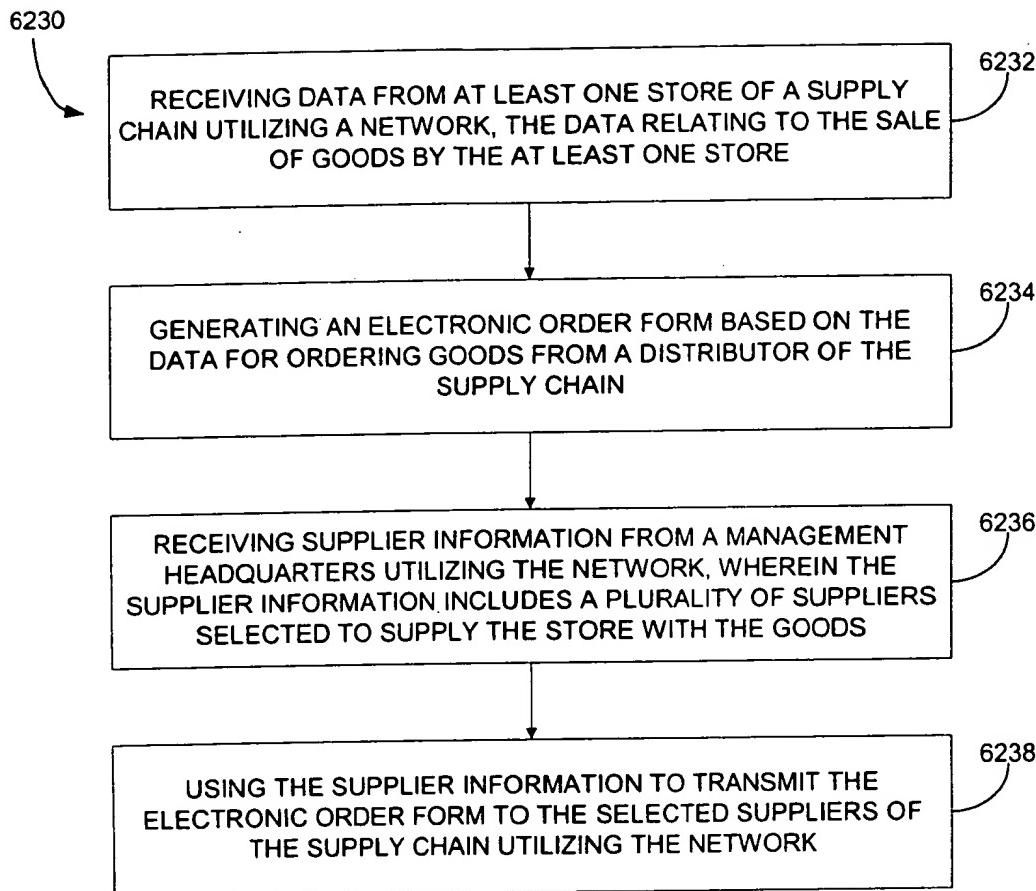


FIG. 62

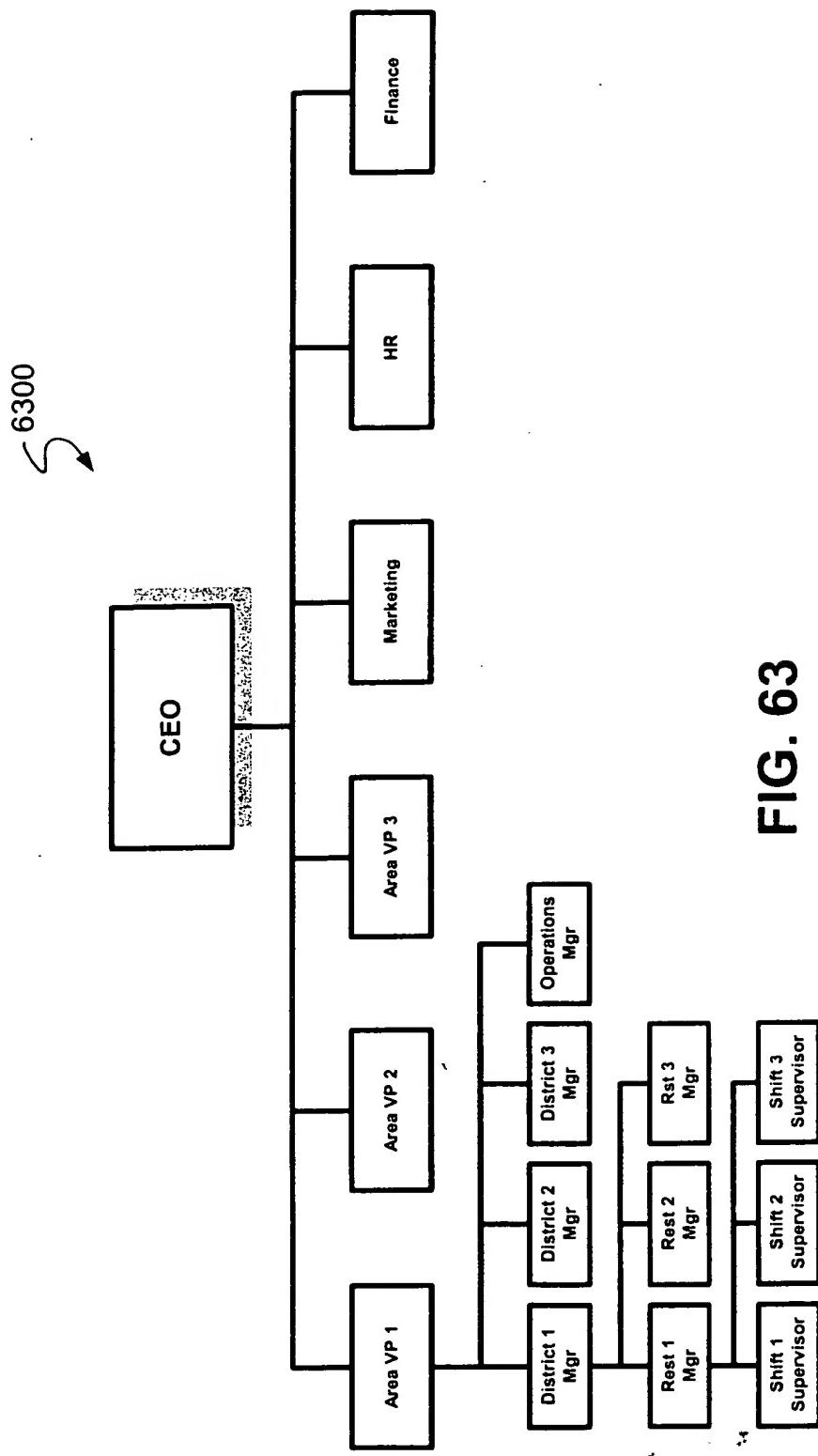


FIG. 63

095815268 - 095010

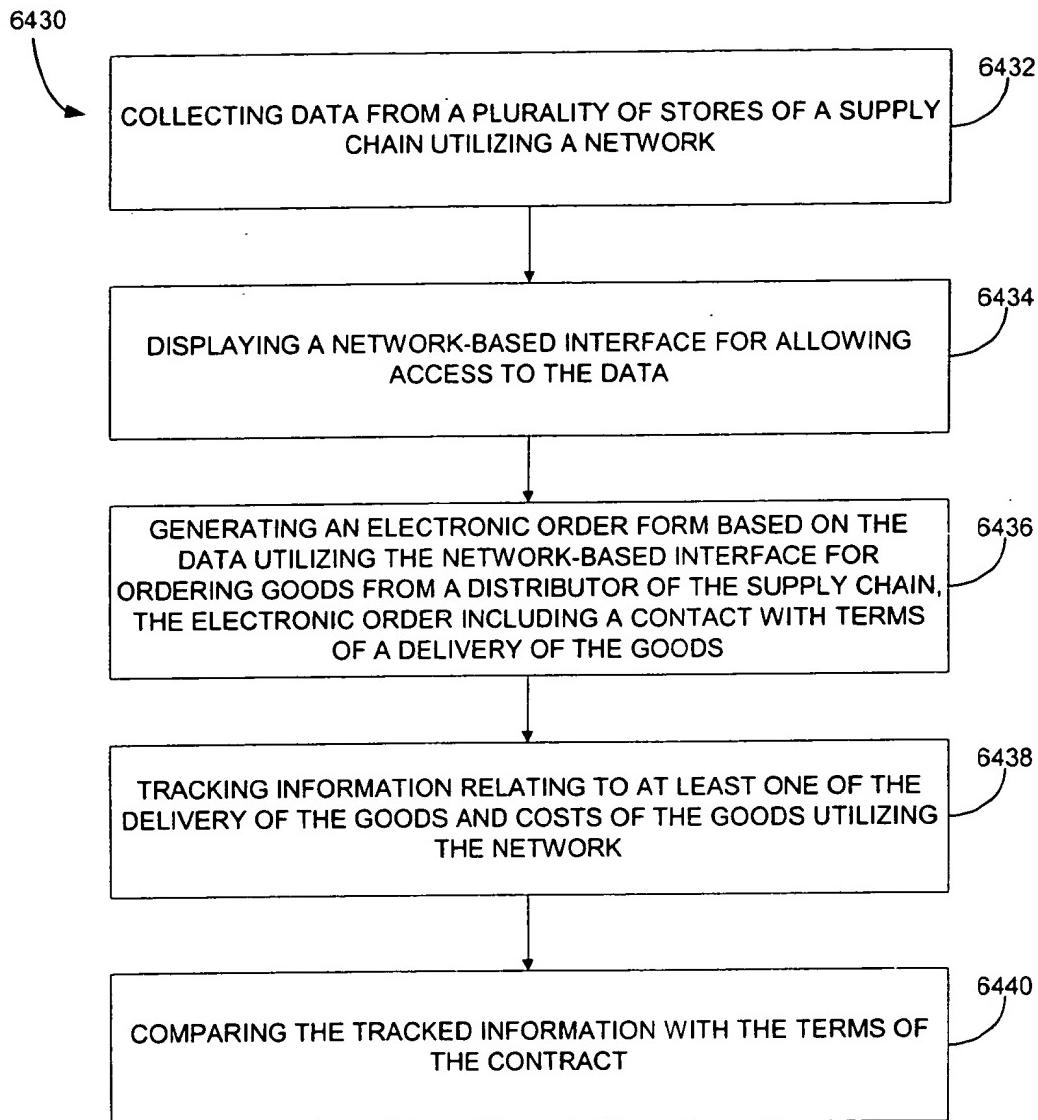


FIG. 64

0063162658 - 00630501

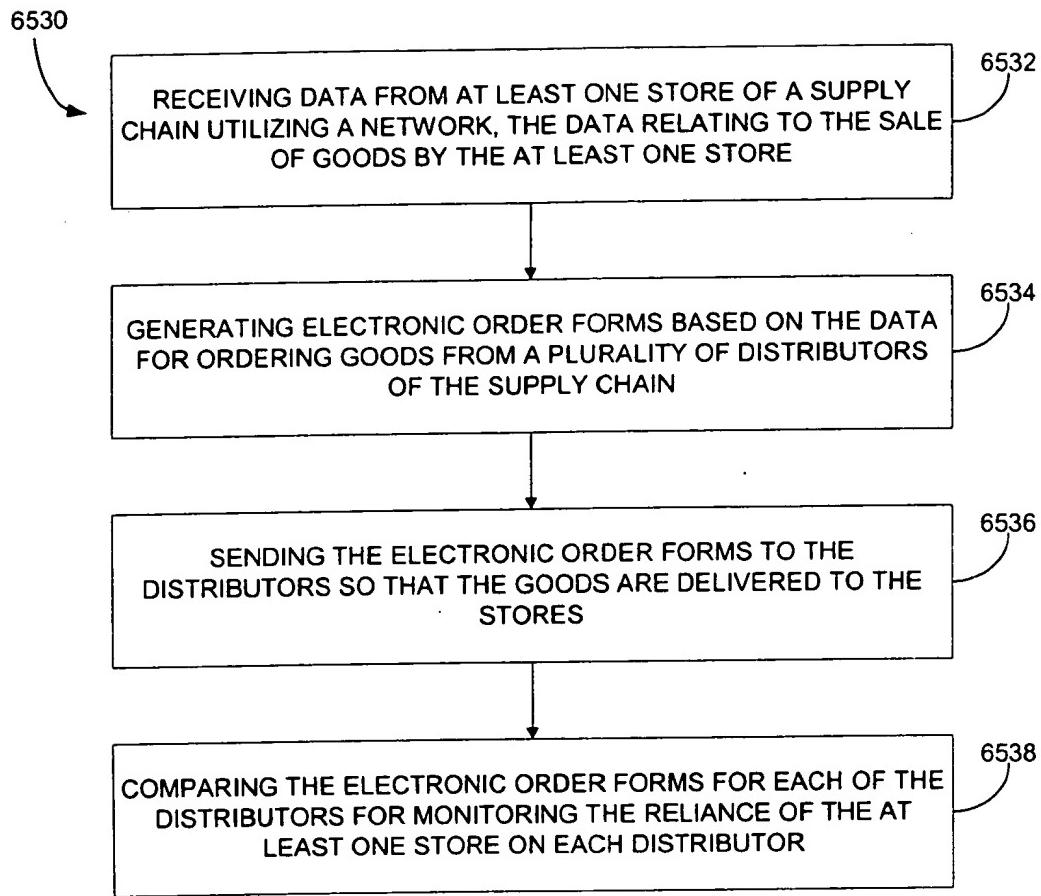


FIG. 65

096816268 - 0980601

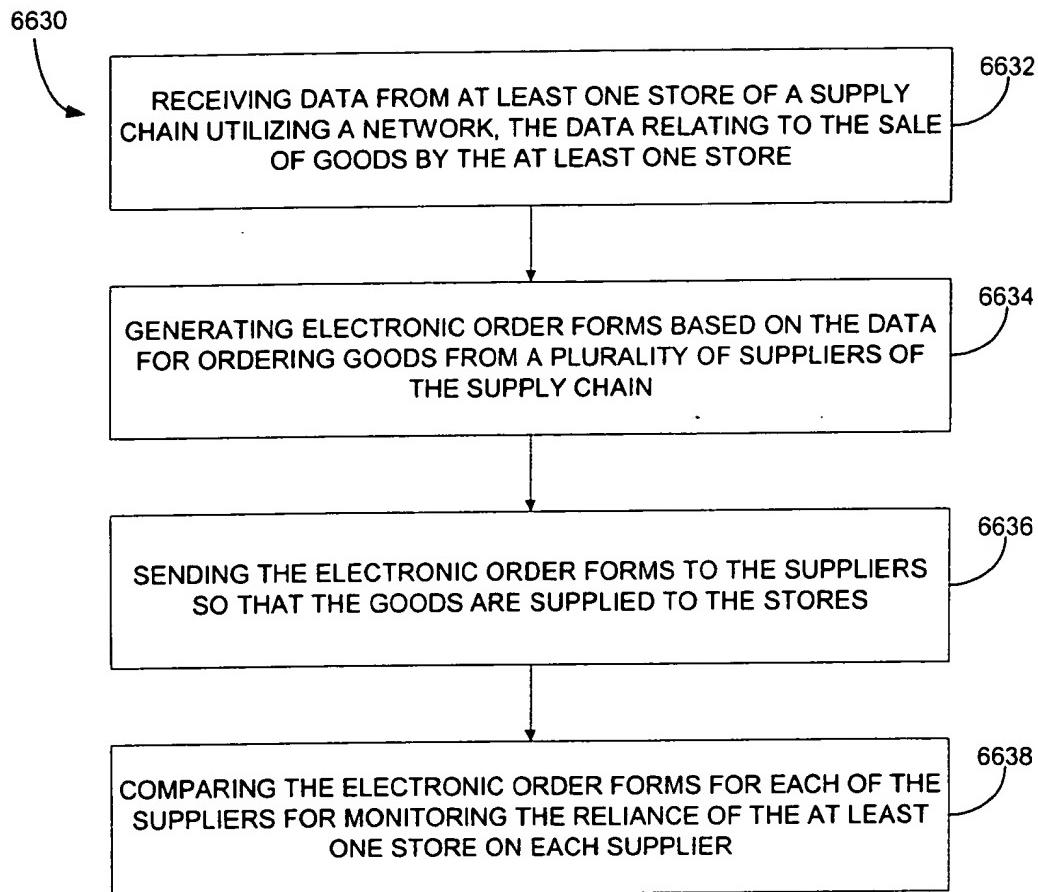


FIG. 66

09816268 - 080601

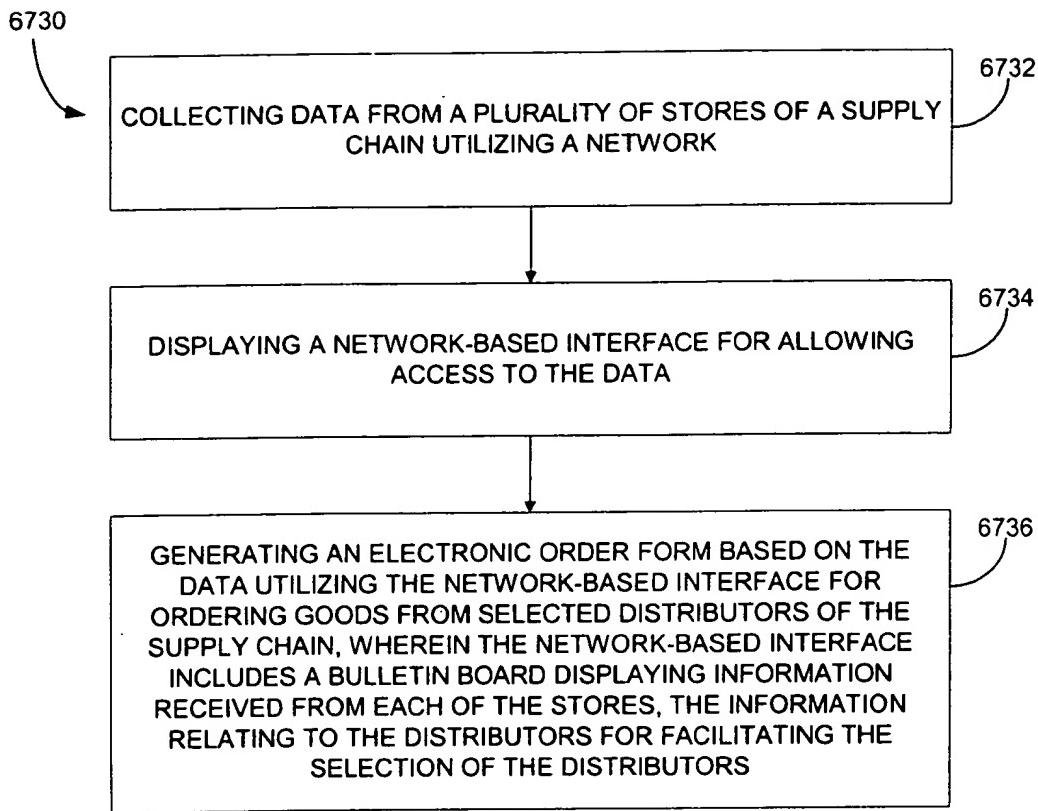


FIG. 67

09615268 - 090901

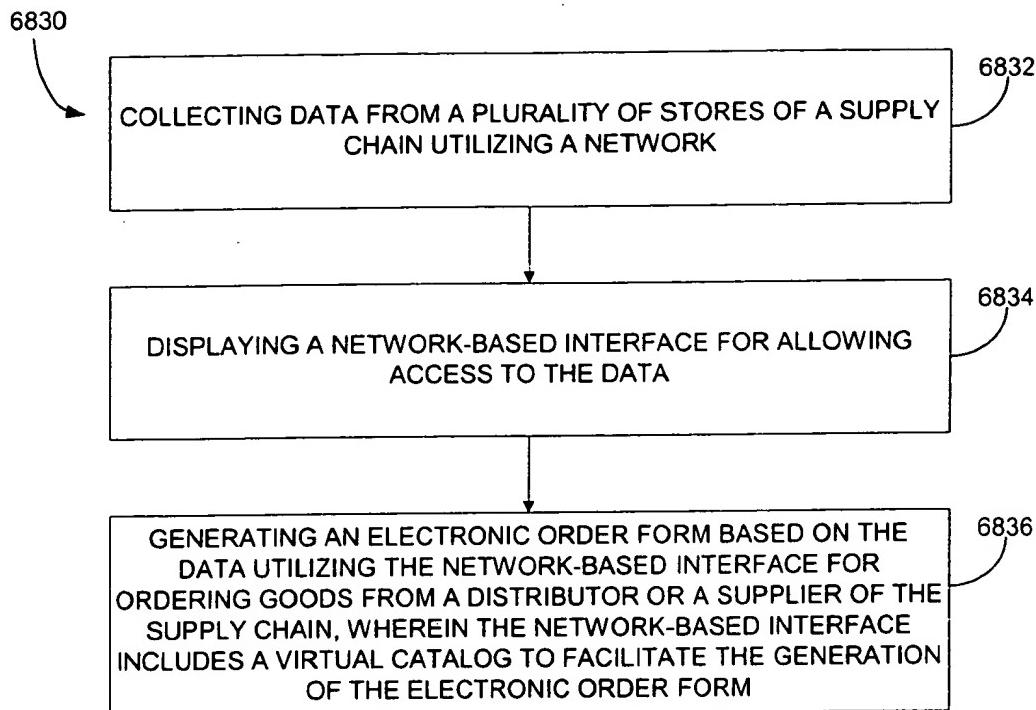


FIG. 68

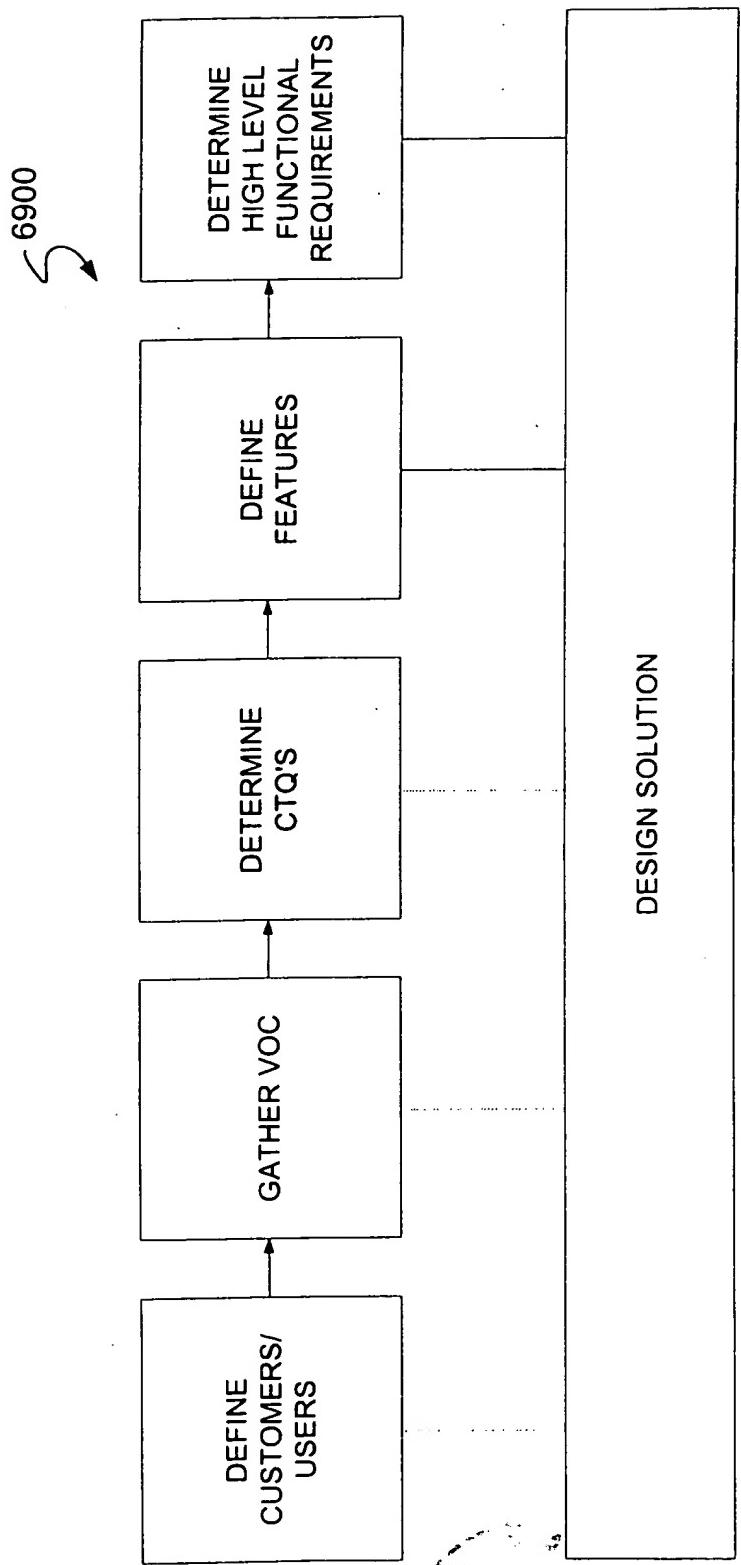


FIG. 69

09816268-0601

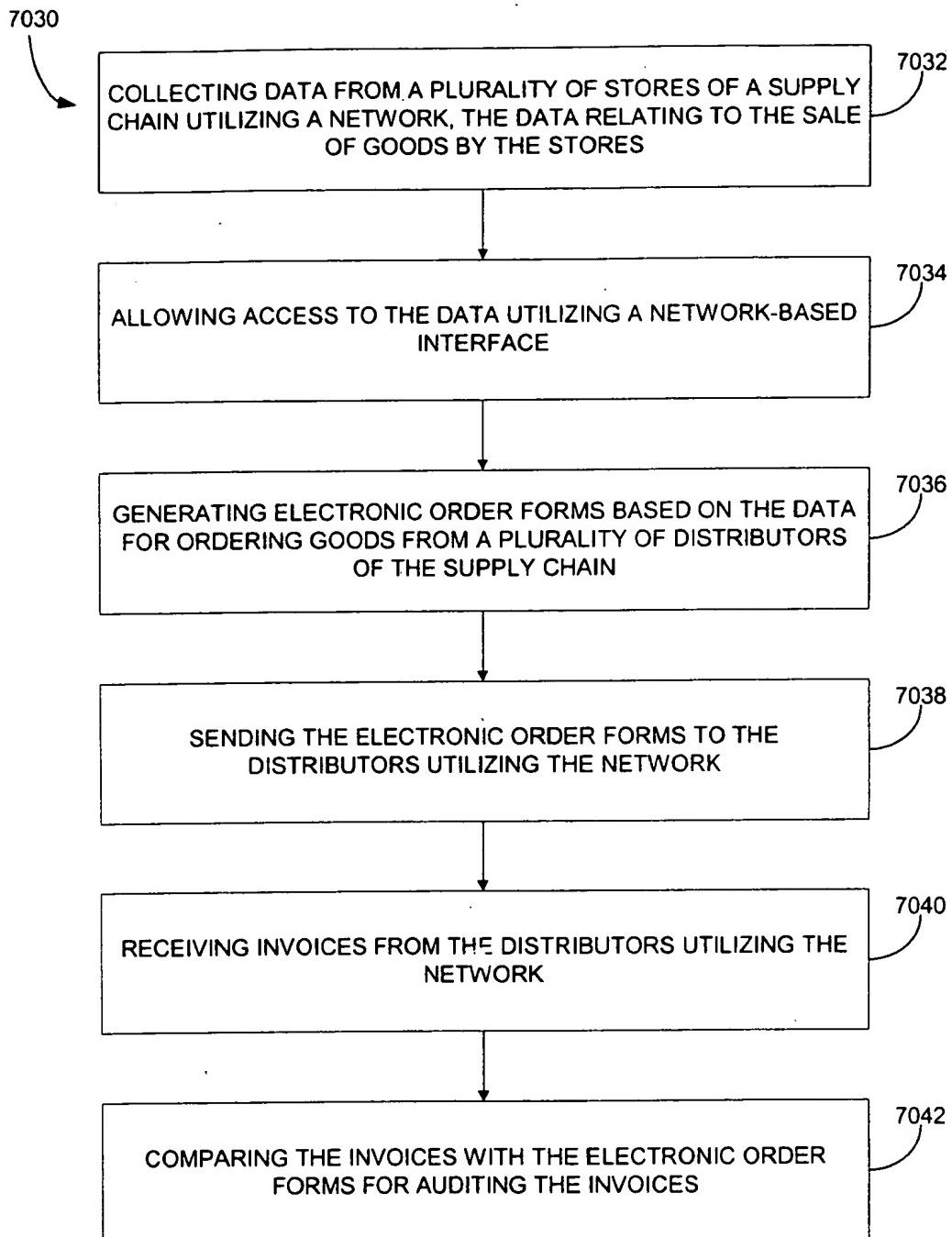


FIG. 70

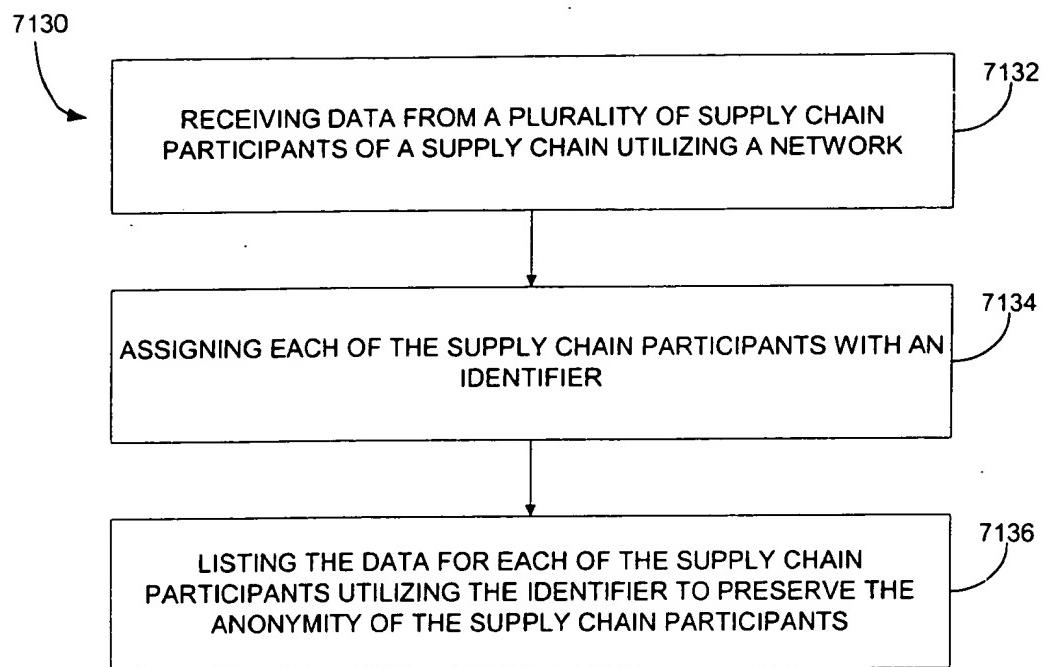


FIG. 71

096316268 • 080601

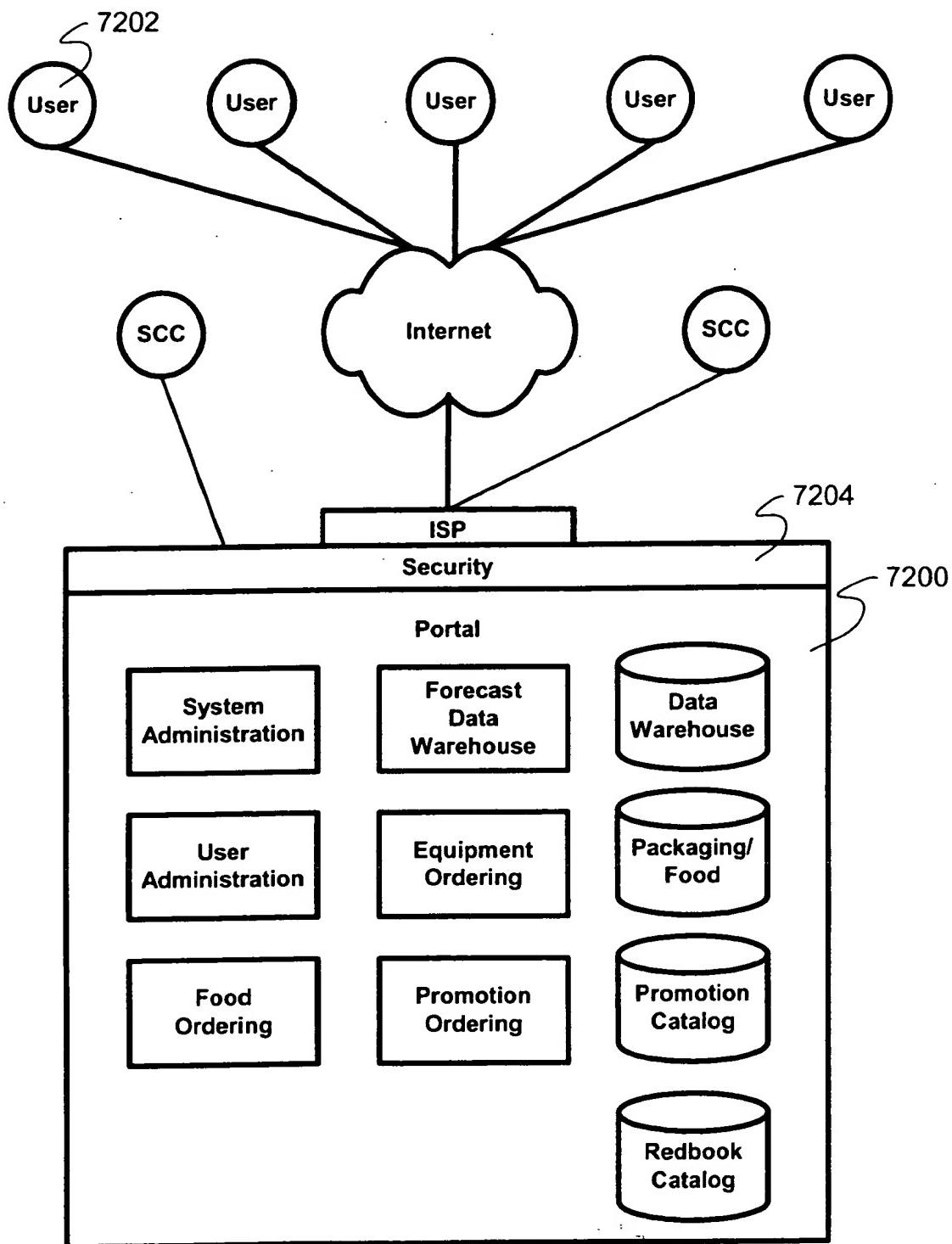
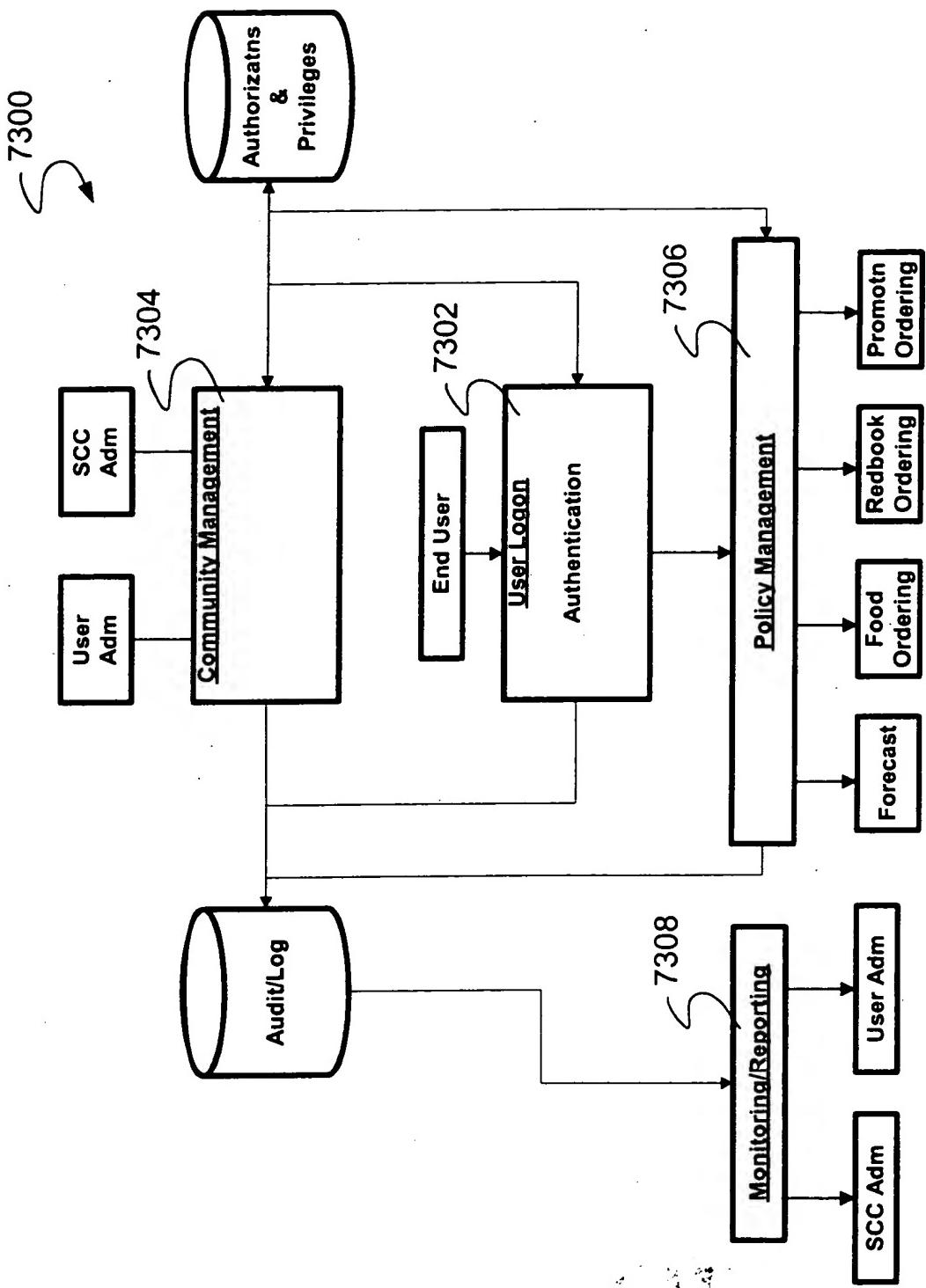


FIG. 72

**FIG. 73**

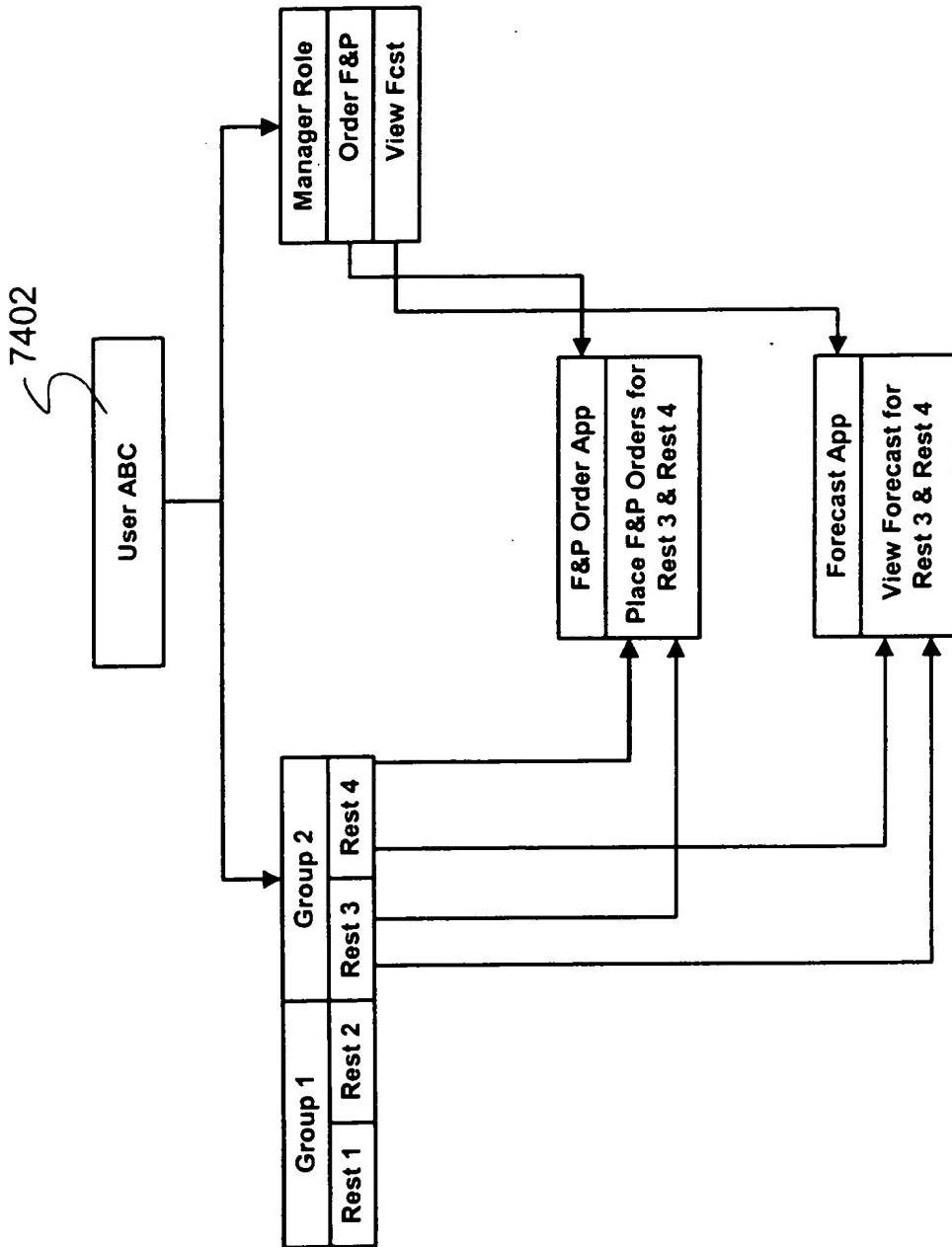


FIG. 74

F D G O E D " E G E S T F E G O .

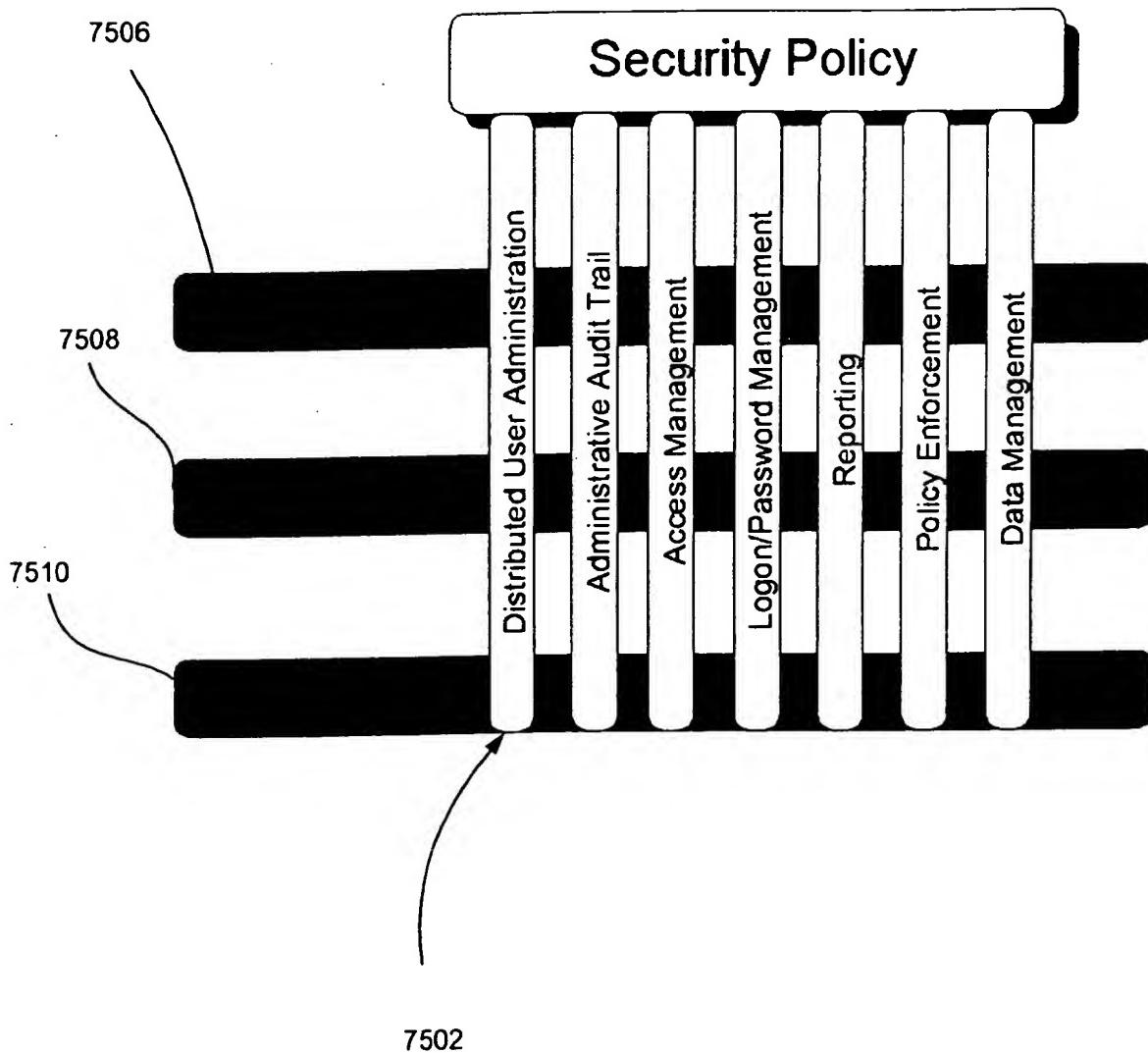


Fig. 75

09816268 - 030601

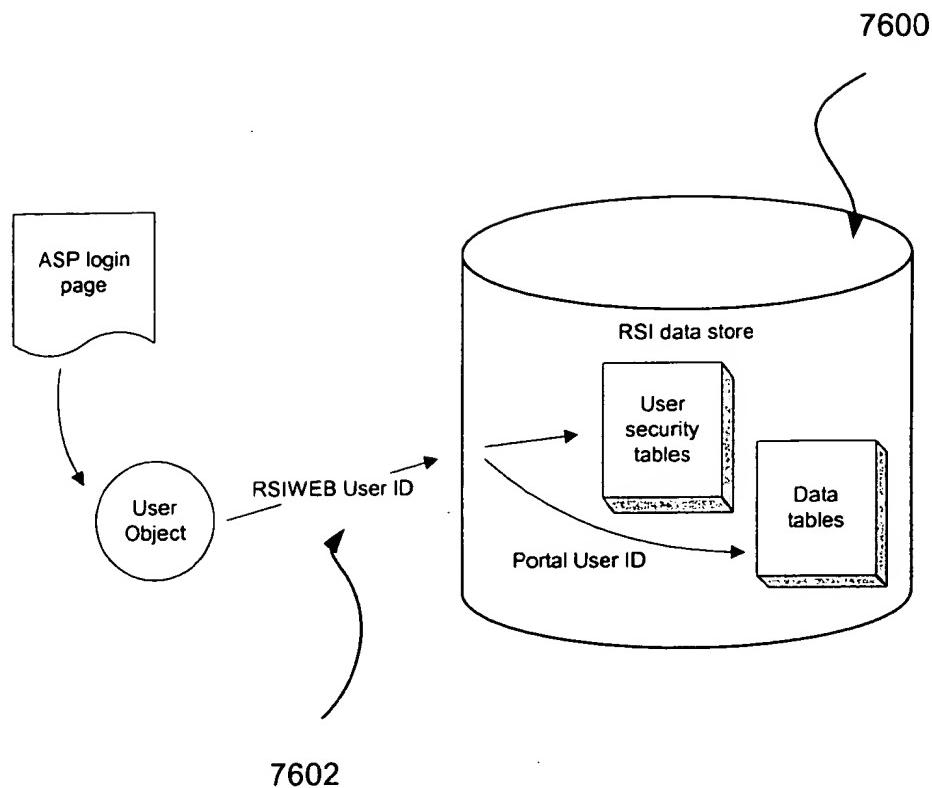


Fig. 76

01060808621169960

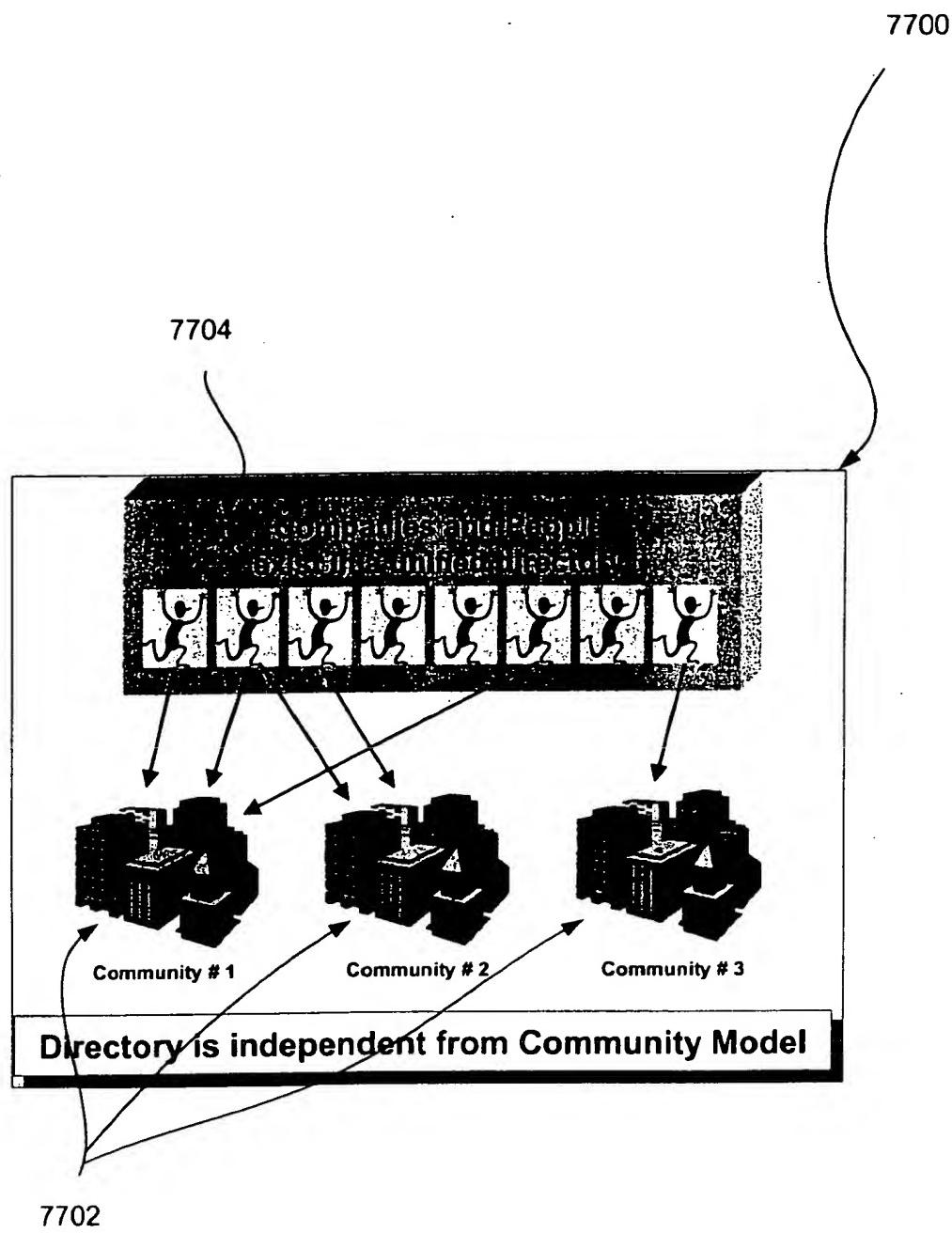


Fig. 77

09816268 - 090601

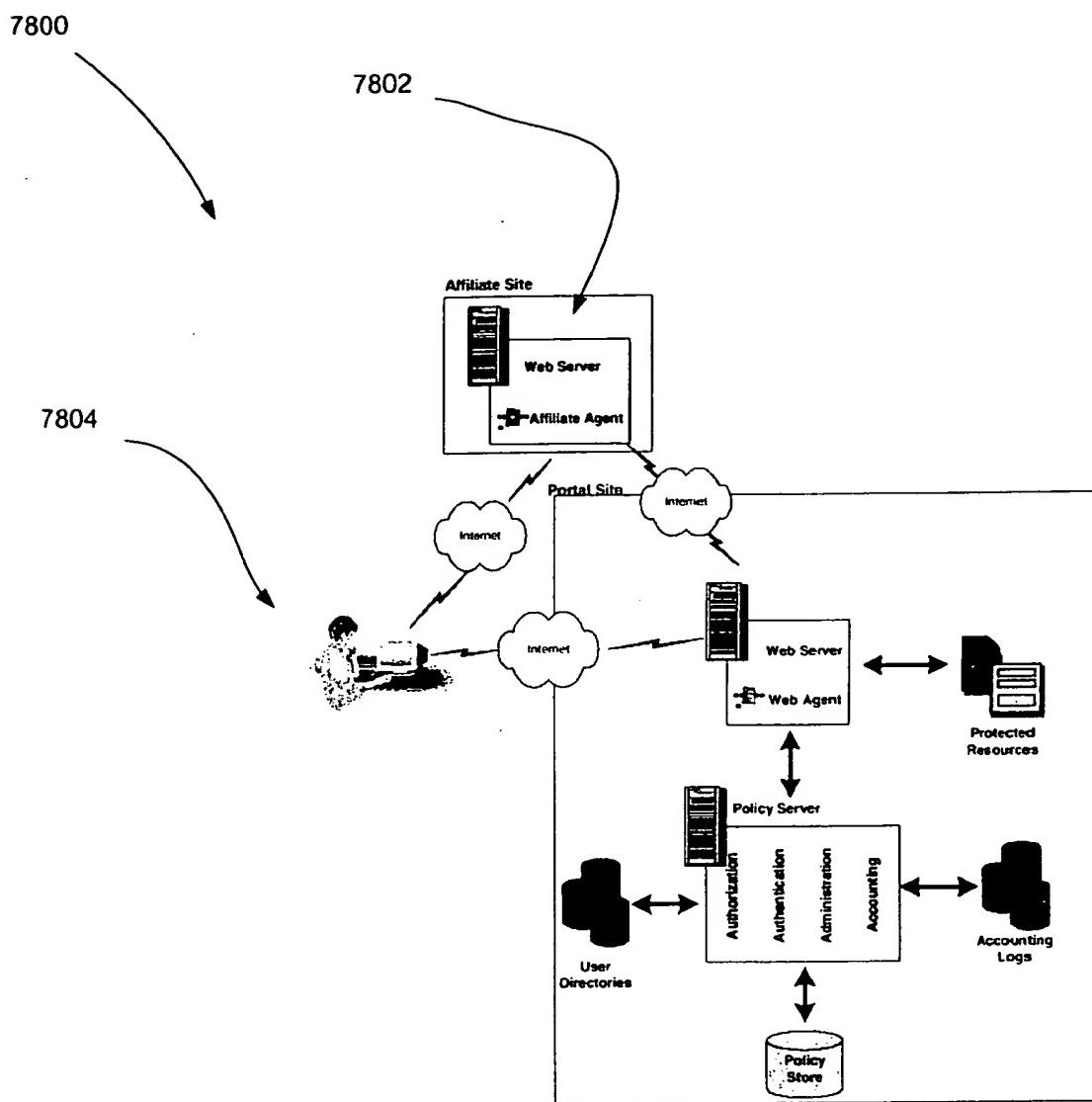


Fig. 78

109816268 - 030601

7900

7902

Policy-Based Web Security Model

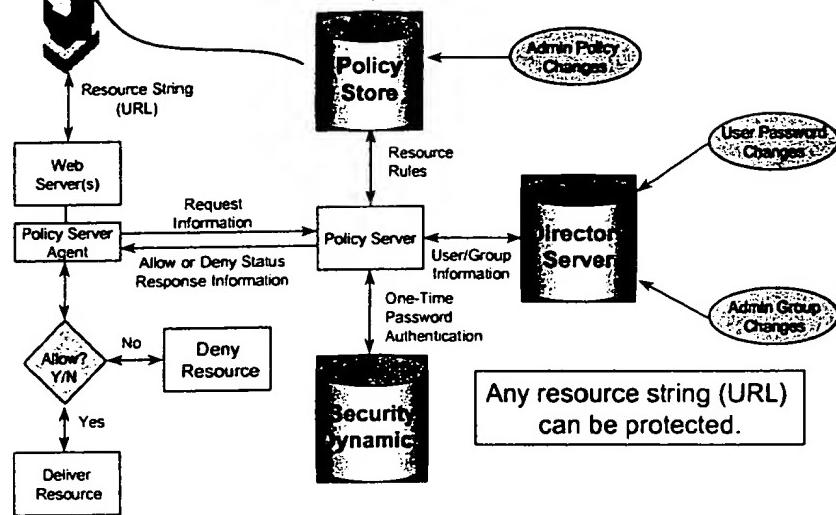


Fig. 79

0 9 8 1 6 2 5 8 " 0 9 0 6 0 1

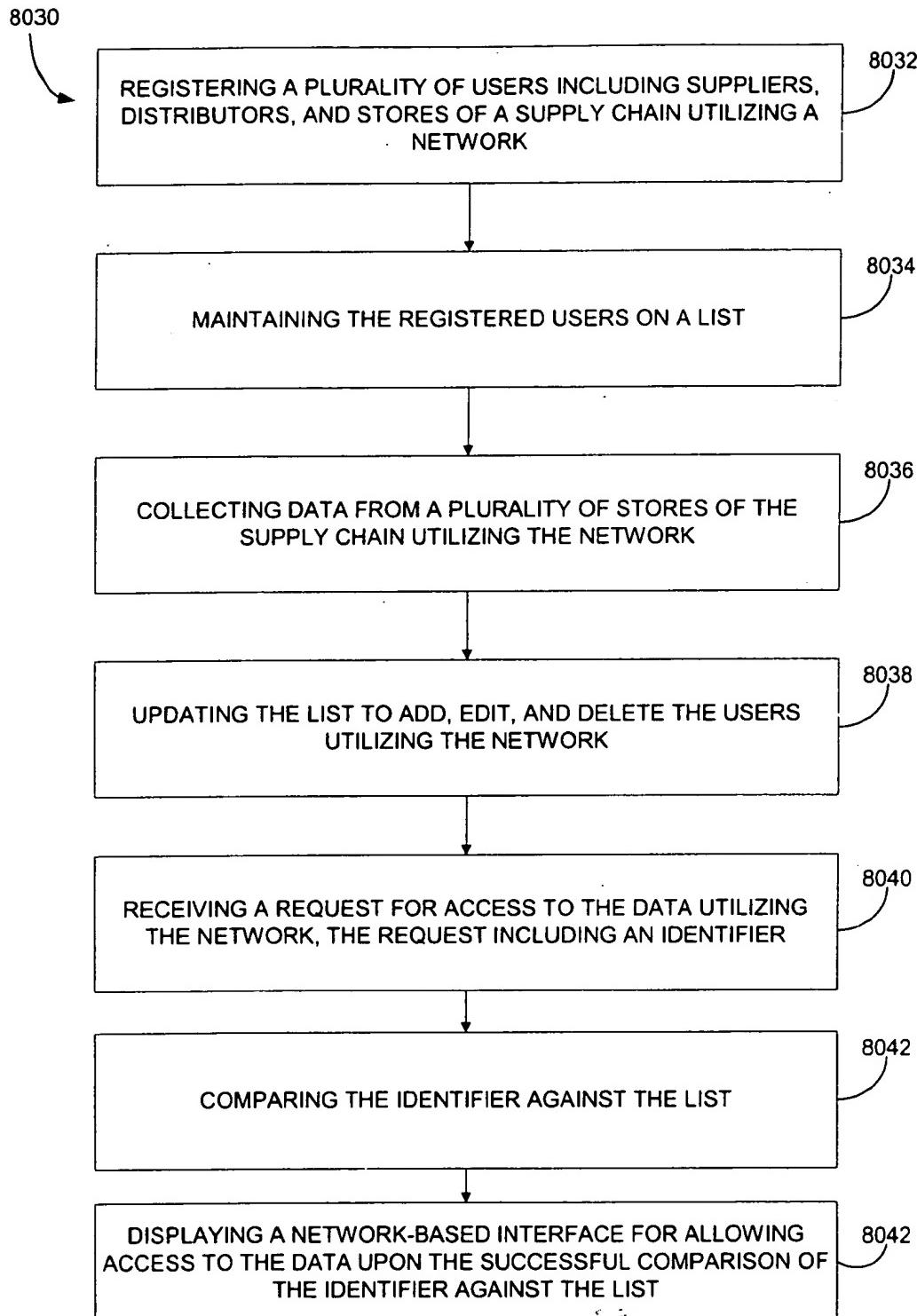


FIG. 80

09316268 " 080601

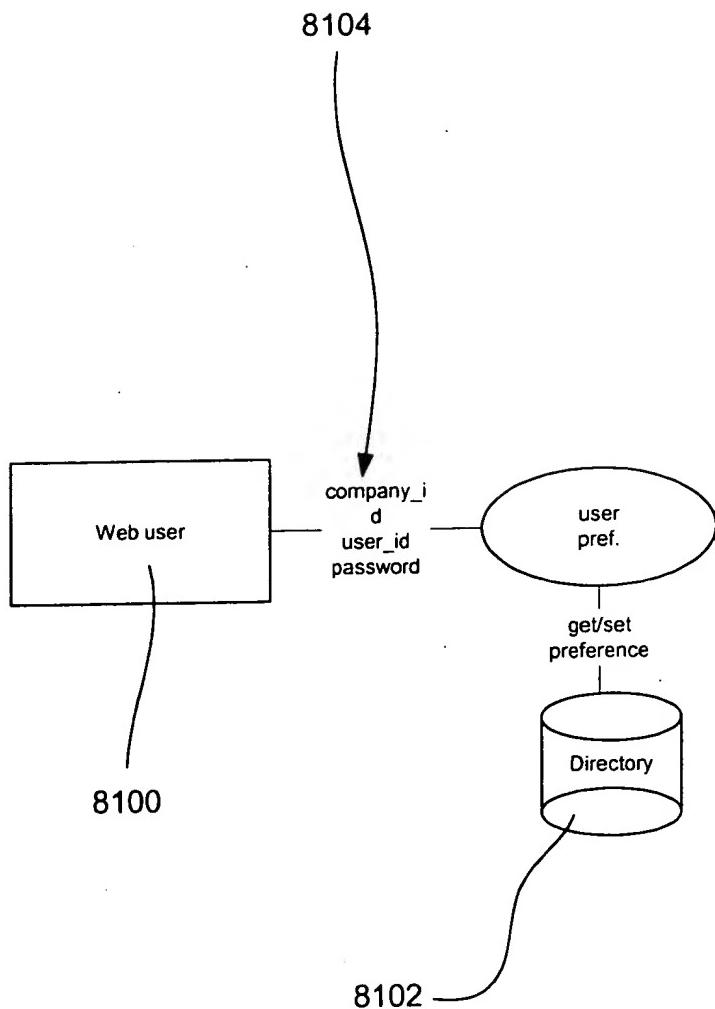


Fig. 81

09816268 - 080501

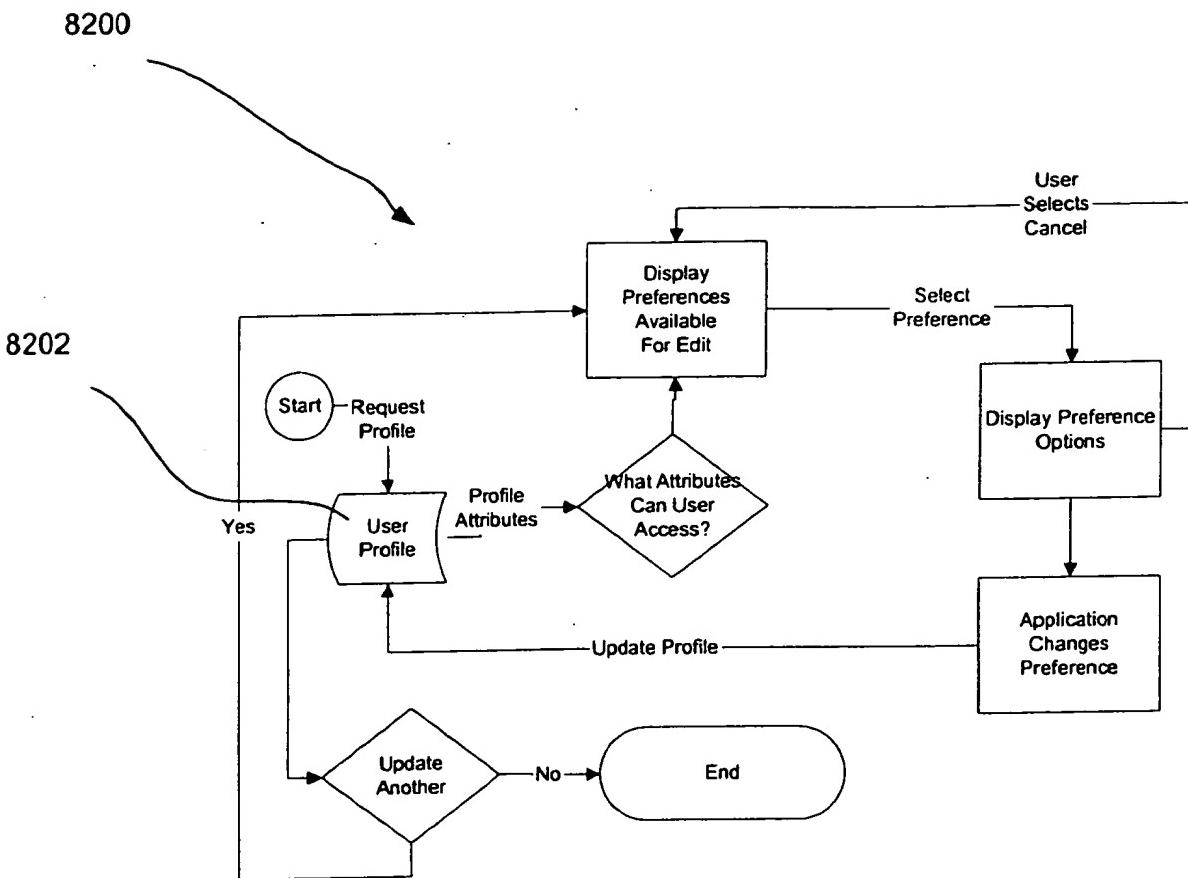


Fig. 82

09816268 - 080631

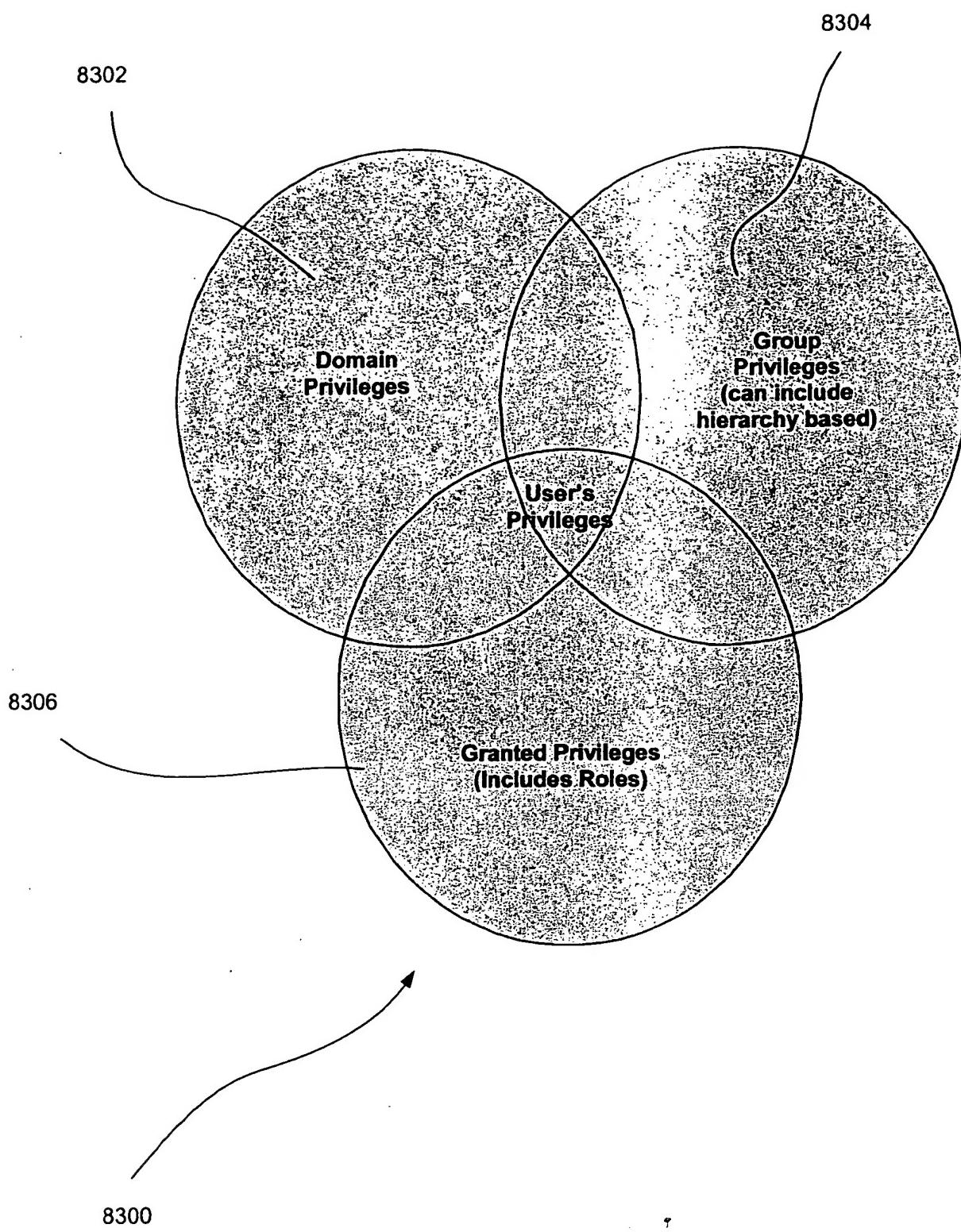


Fig. 83

09816268 - 0806511

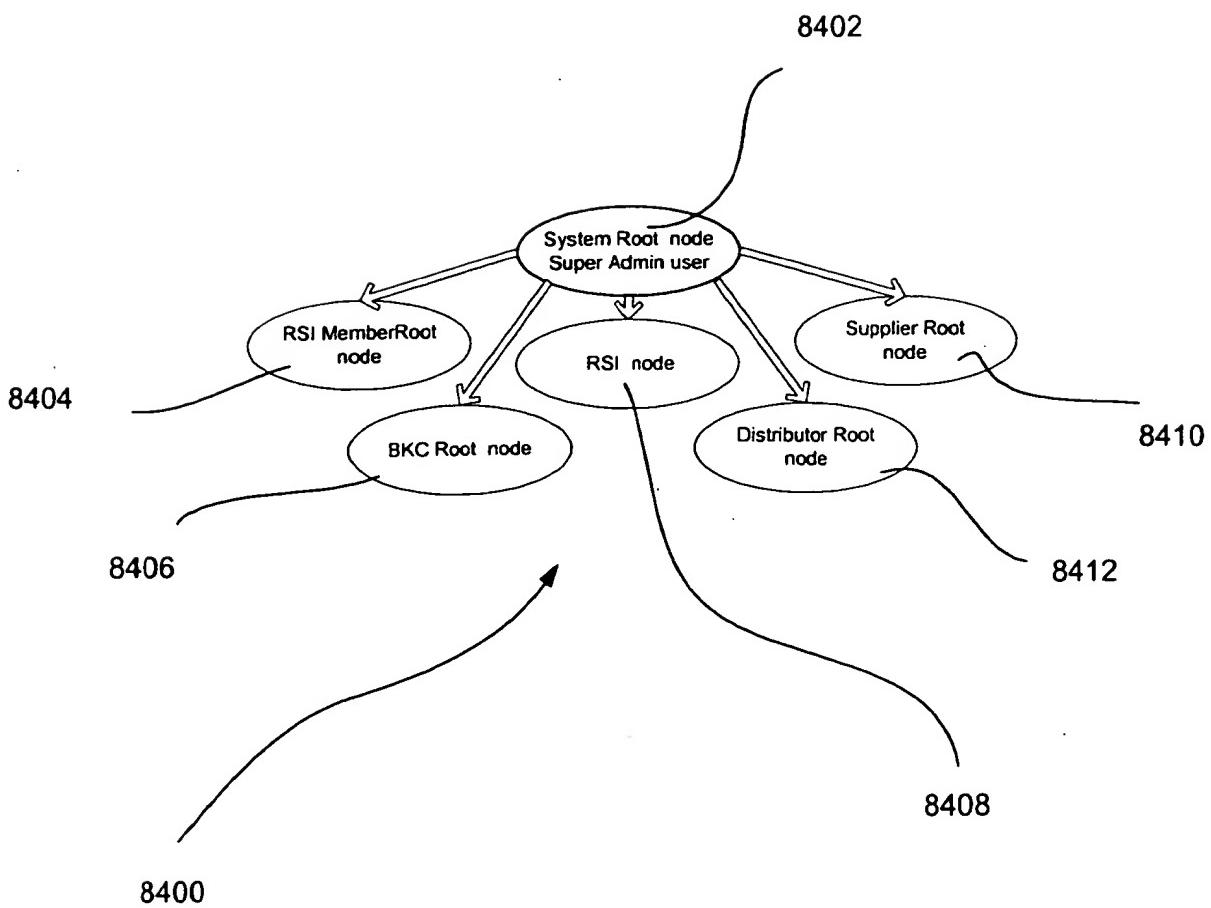


Fig. 84

09815268 - 090601

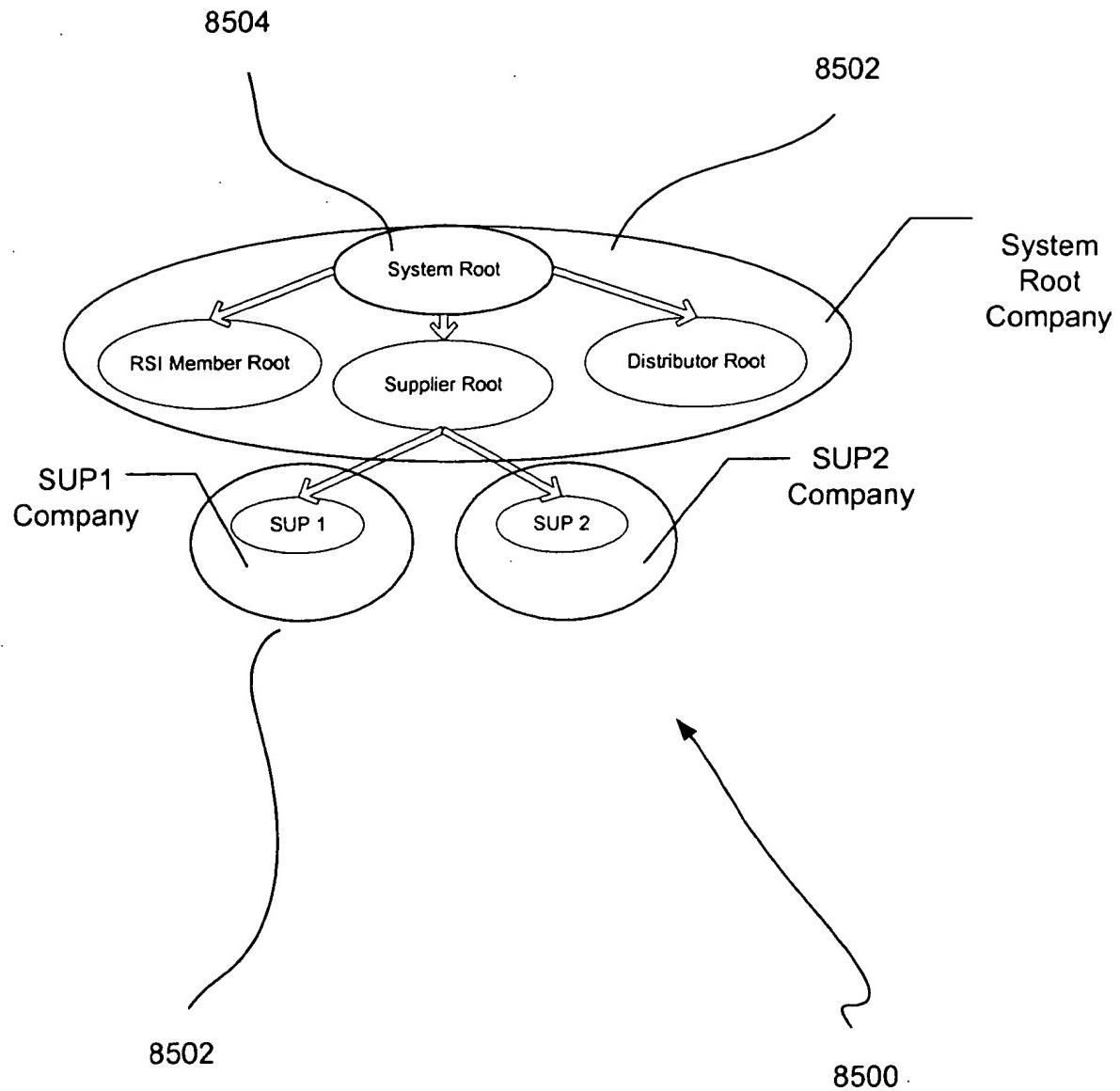


Fig. 85

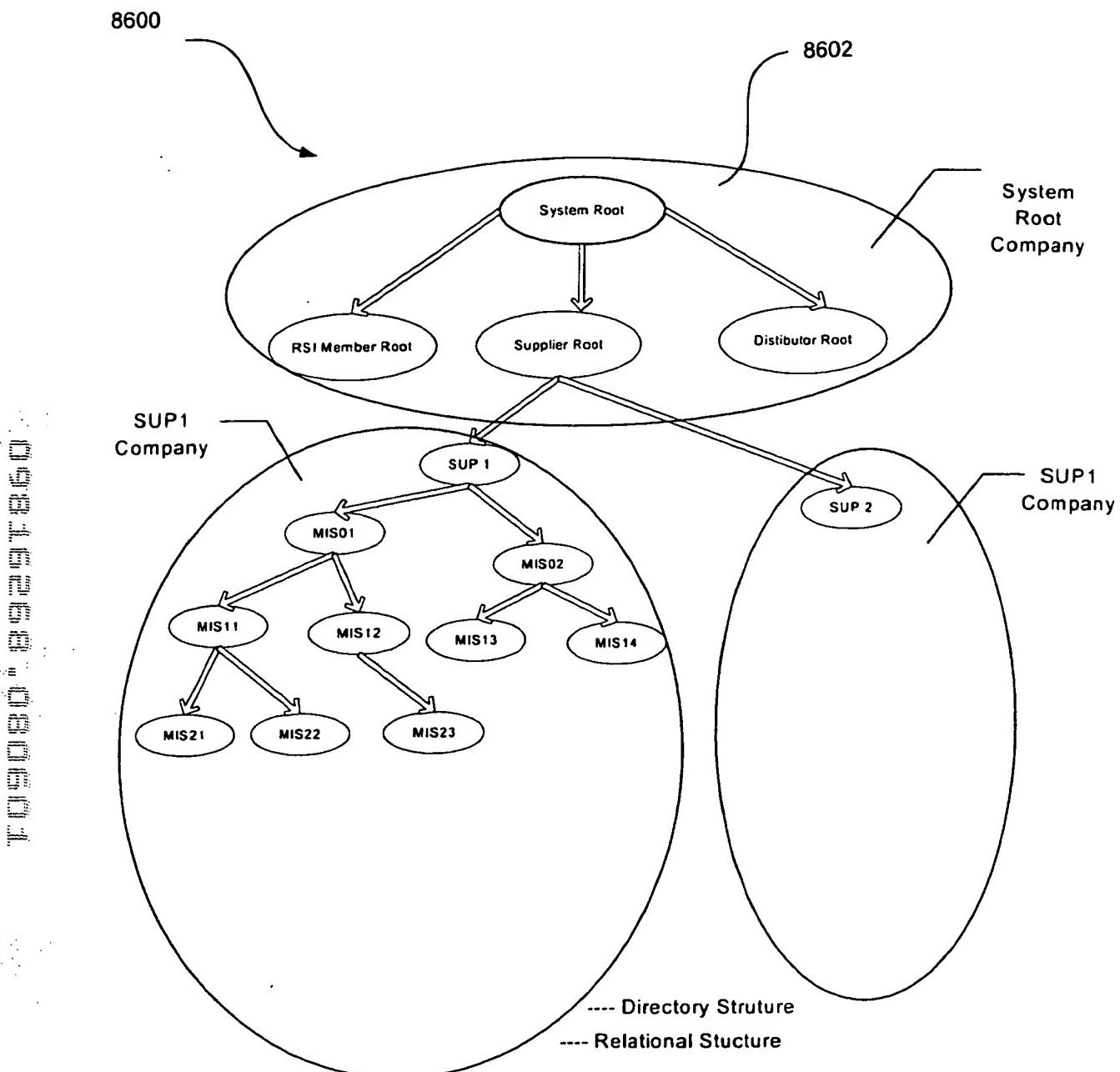


Fig. 86

8700

0000110000 = 0000001

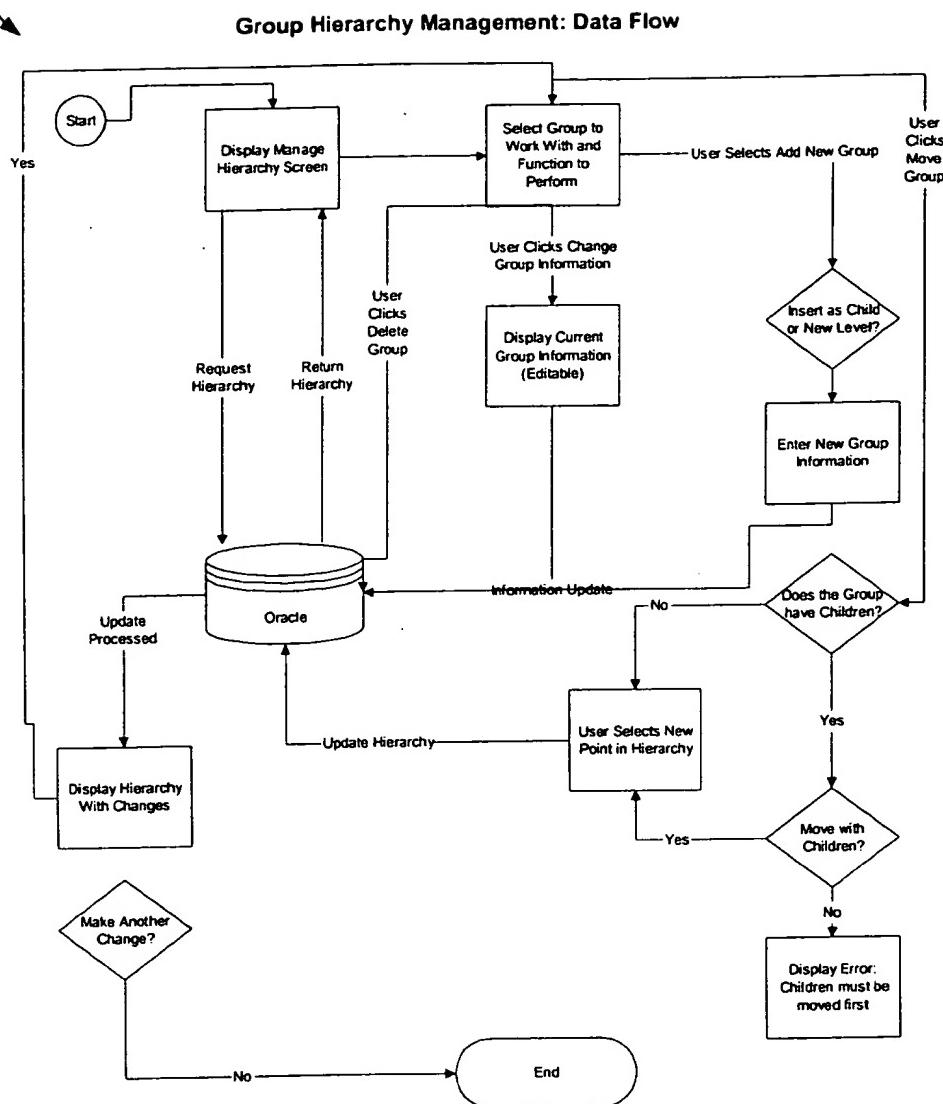


Fig. 87

09316268 - 030603

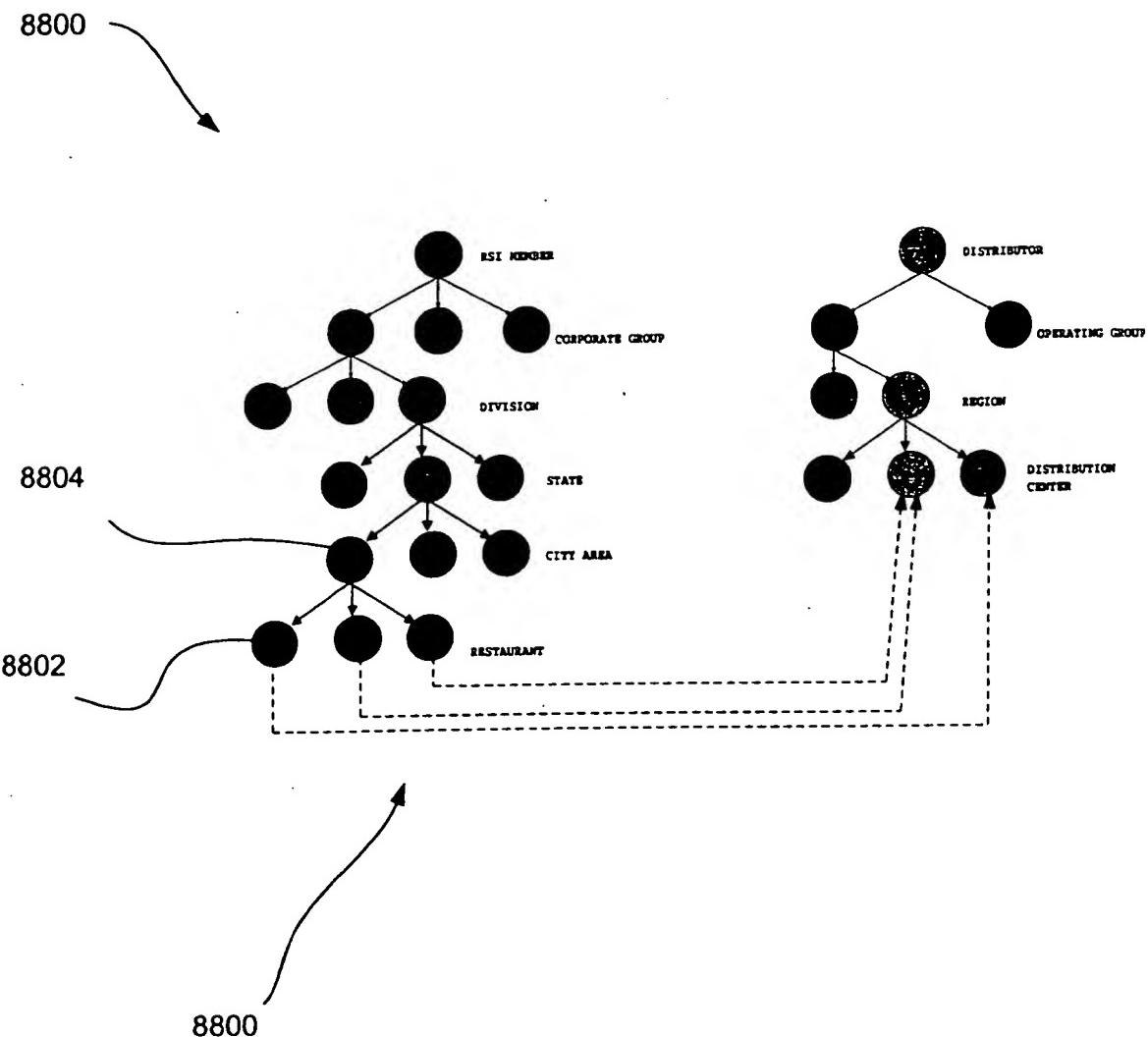


Fig. 88

09816268 - 080601

8902

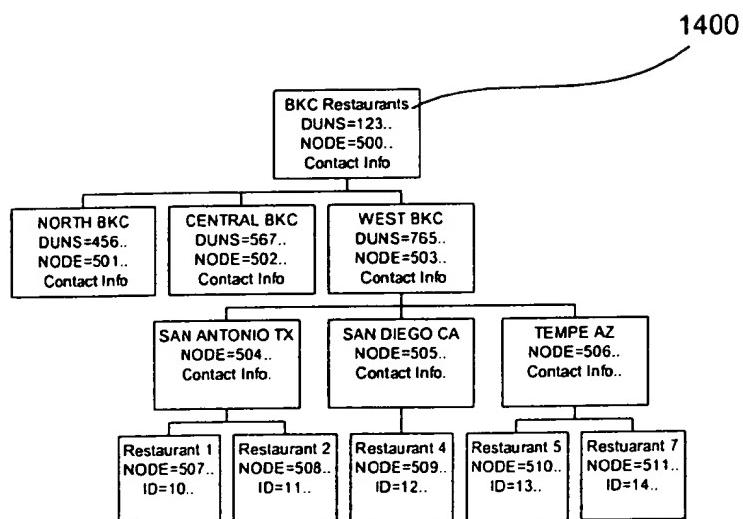


Fig. 89

0 9 8 4 6 2 6 5 - 0 8 6 0

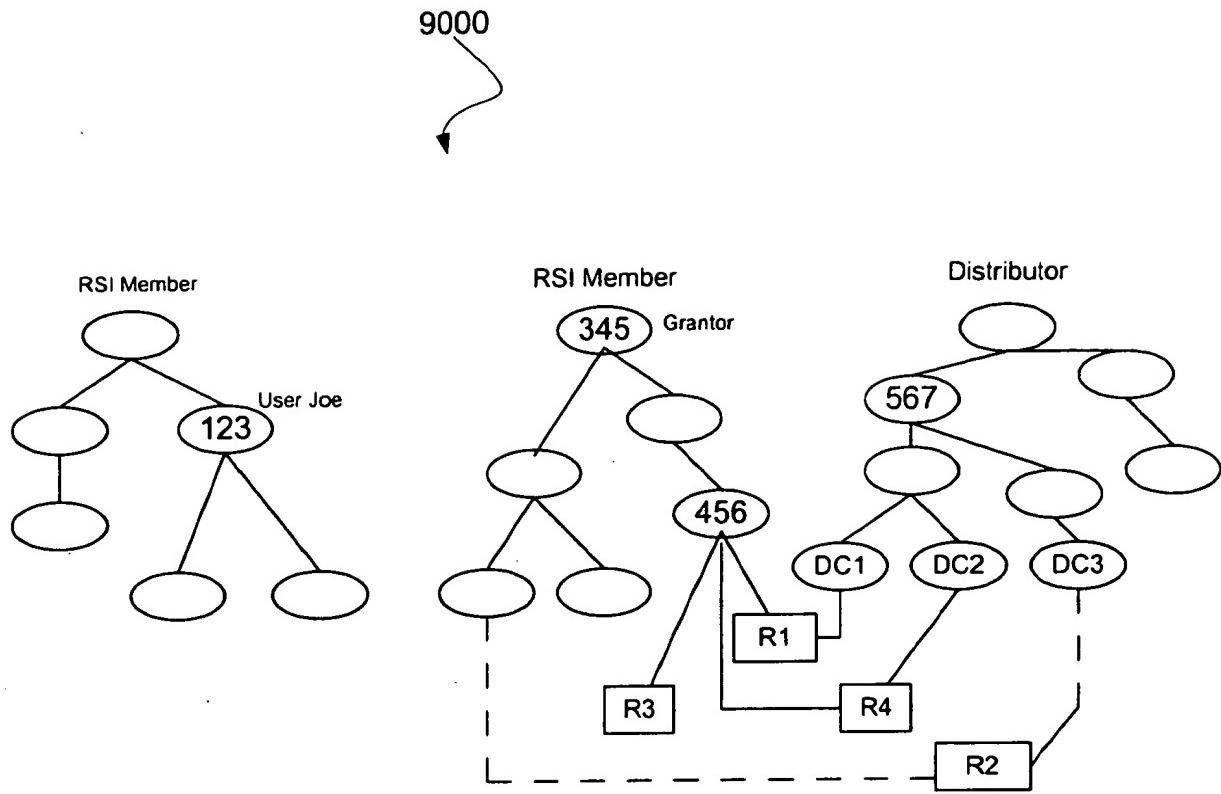


FIG. 90

098152008 - 080601

9100

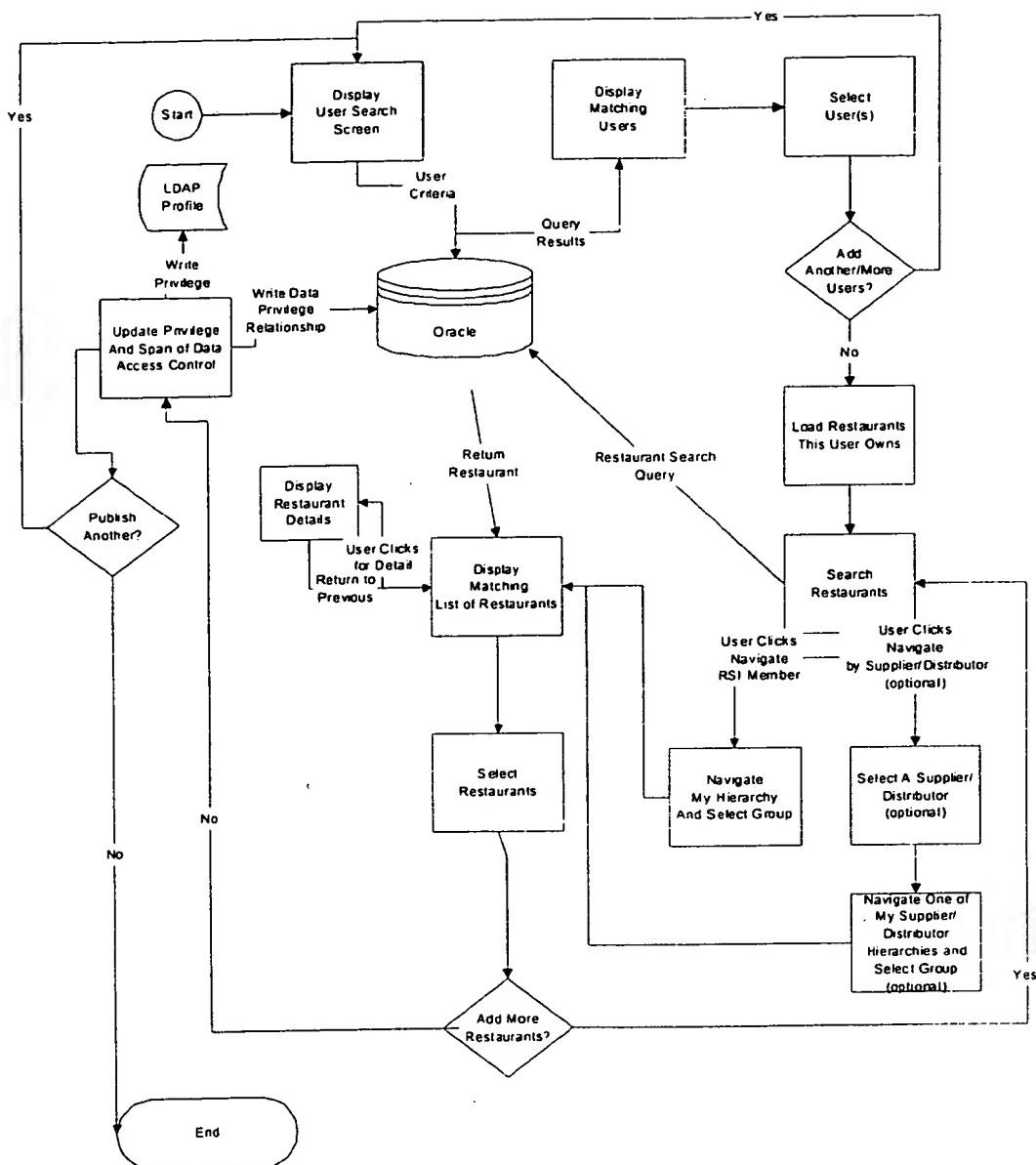


Fig. 91

09815266 - 090601

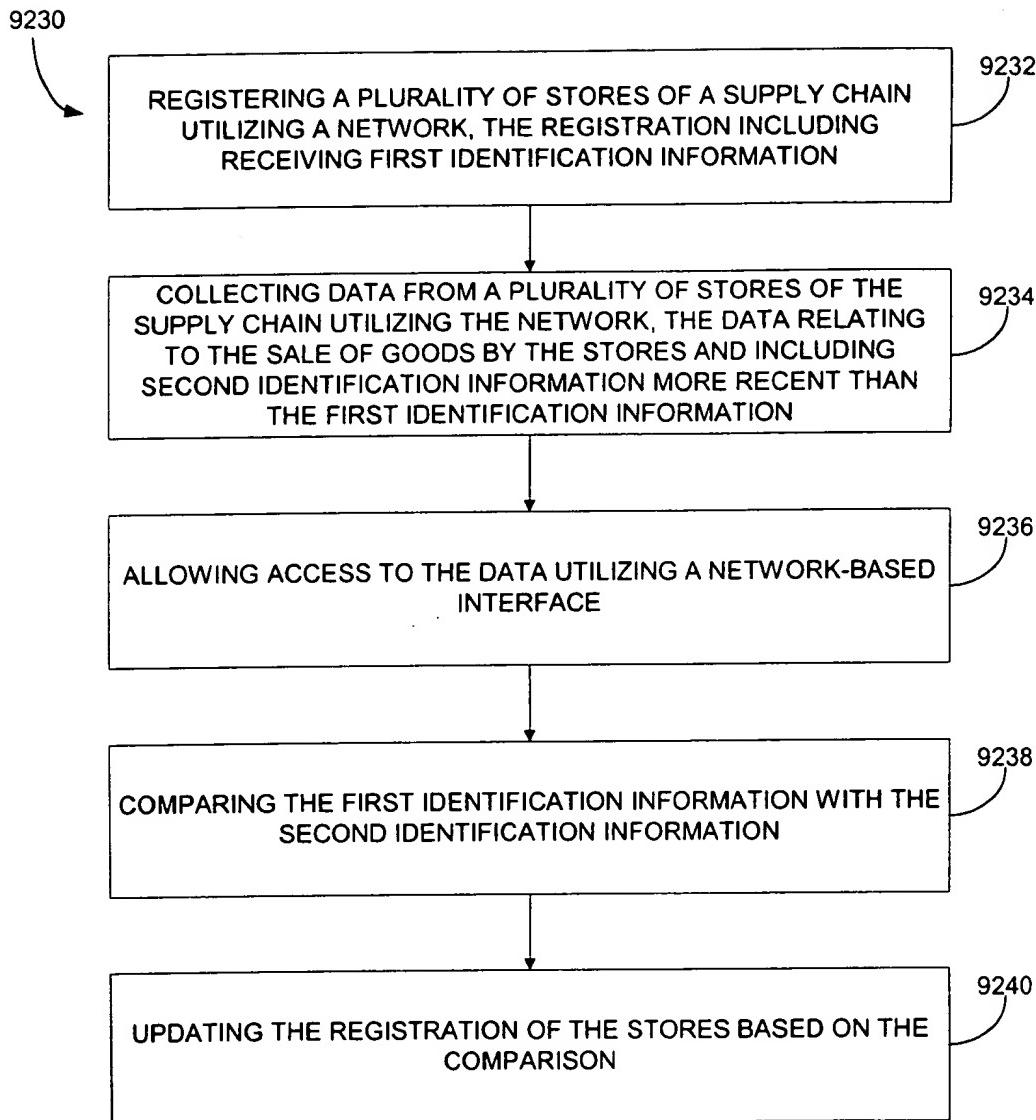


FIG. 92

09845268 - 080604

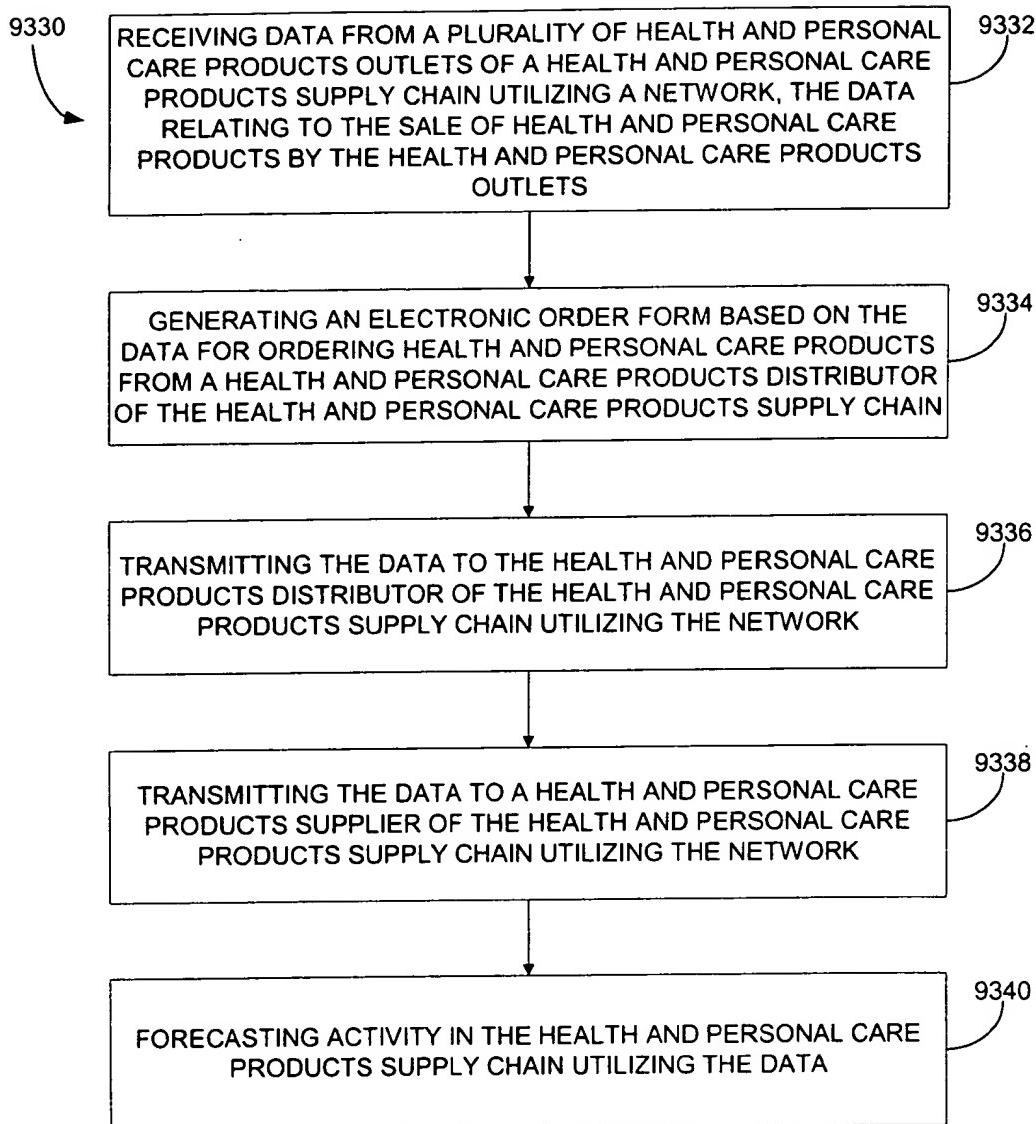


FIG. 93

09816266 - 086601

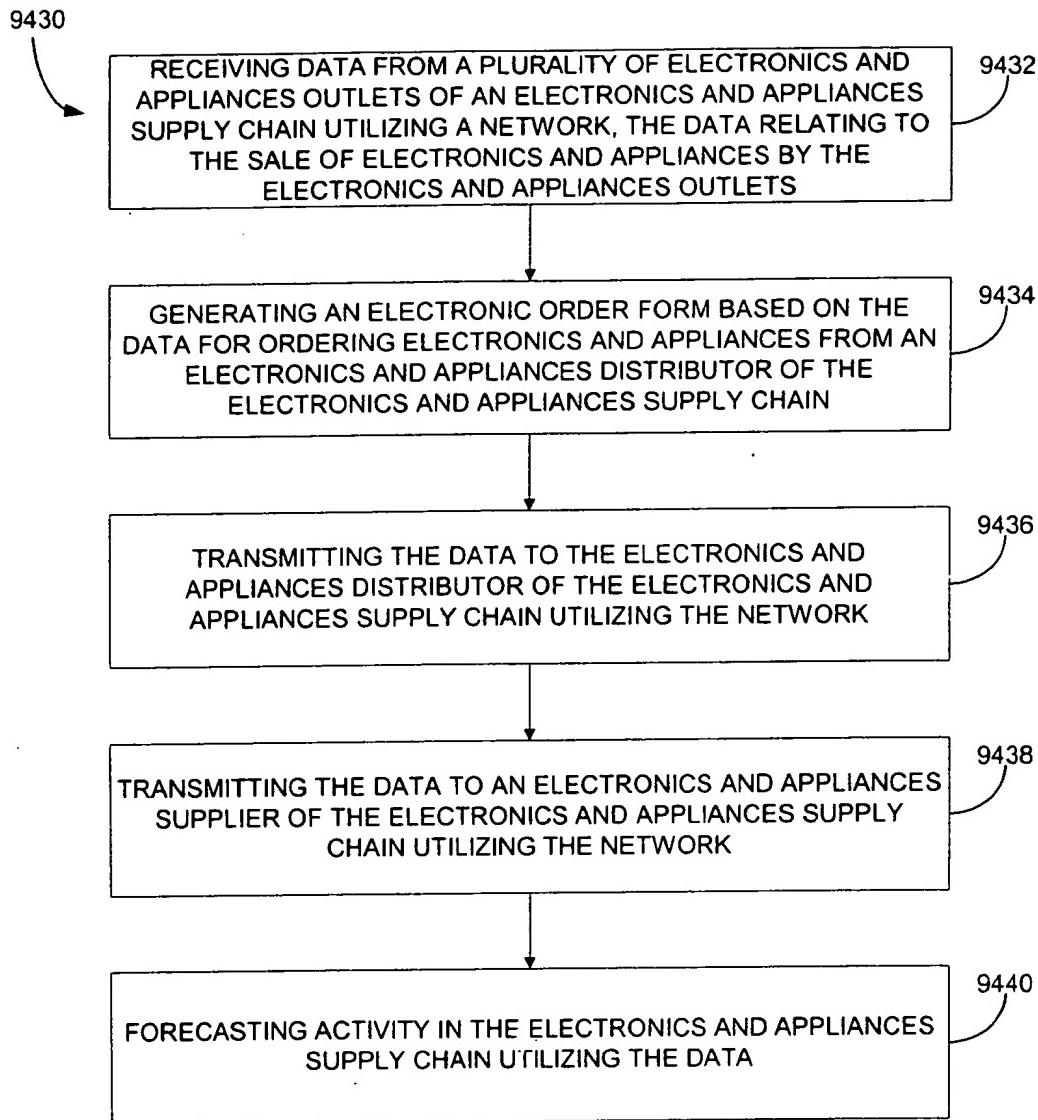


FIG. 94

09816268 - 080601

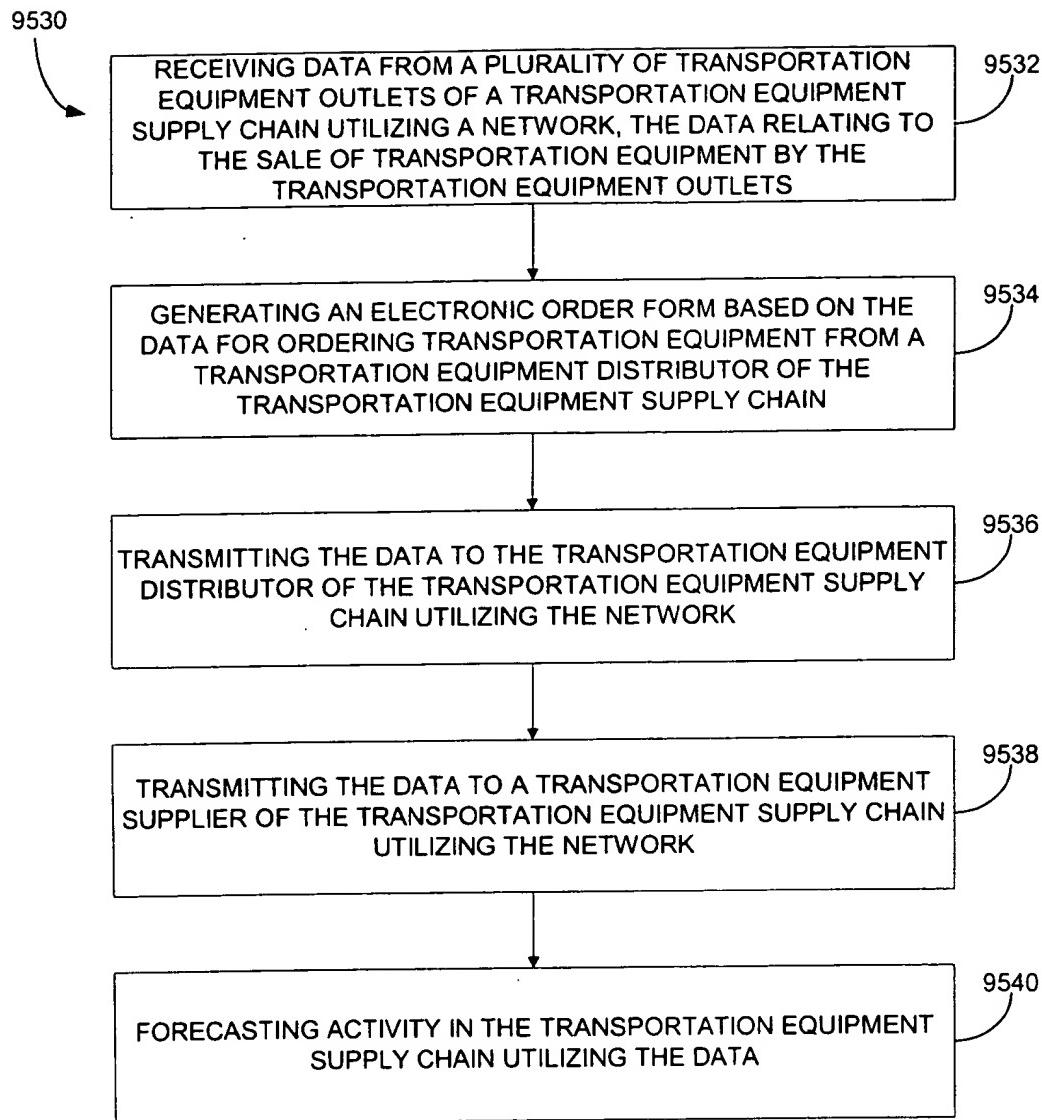


FIG. 95

09316268 • 0180604

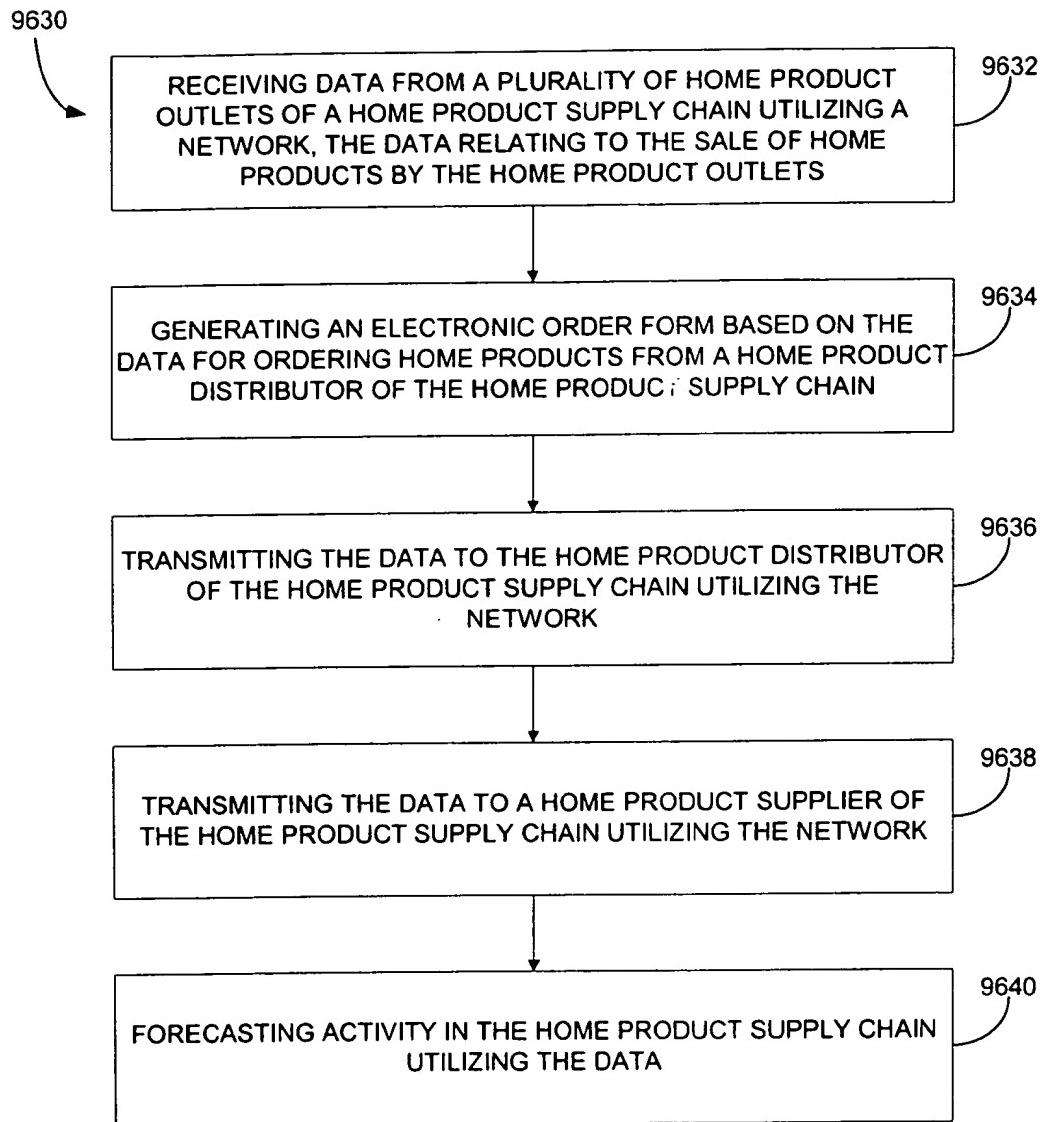


FIG. 96

0109162268-01090601

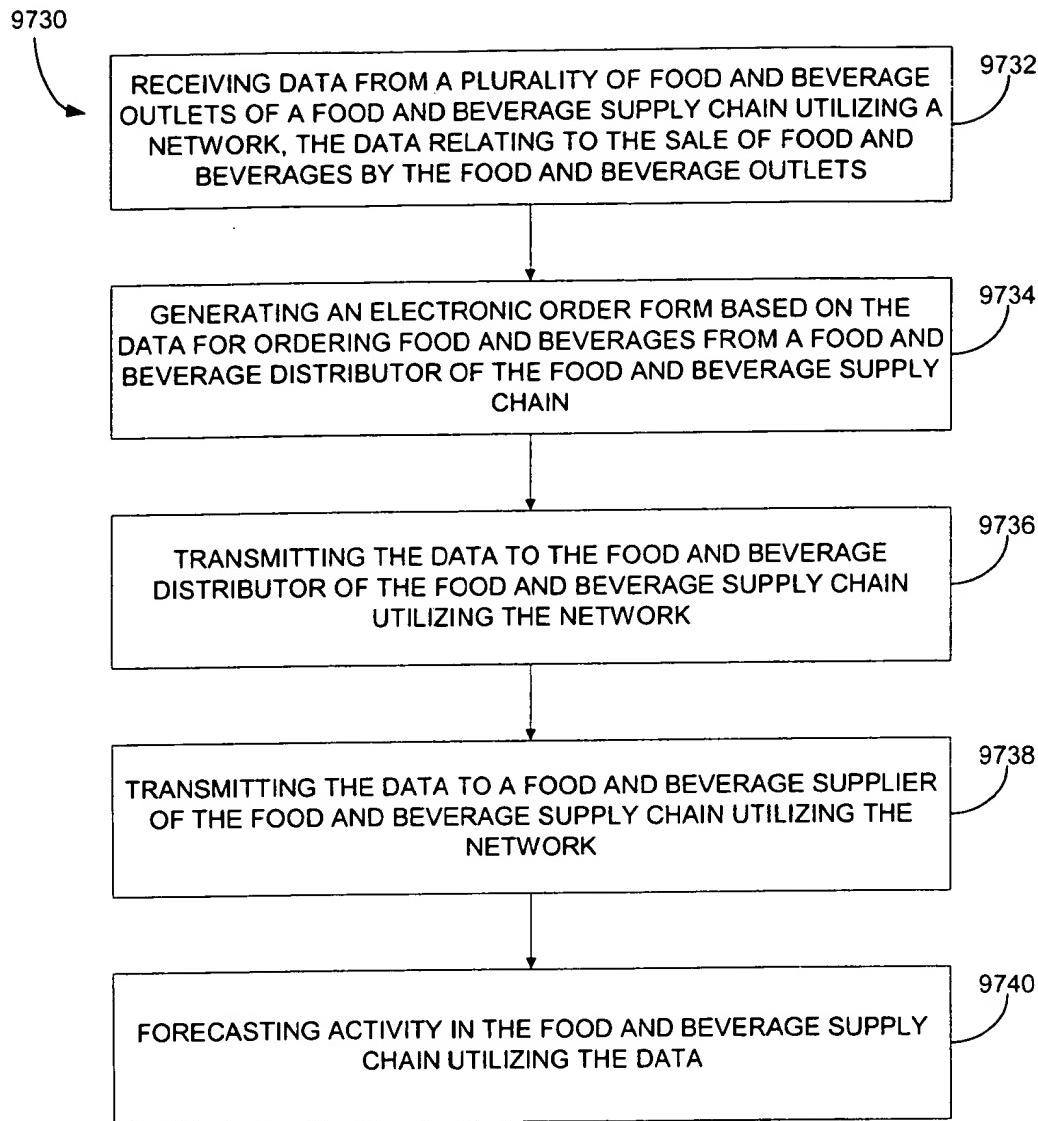


FIG. 97

09616268 - 080601

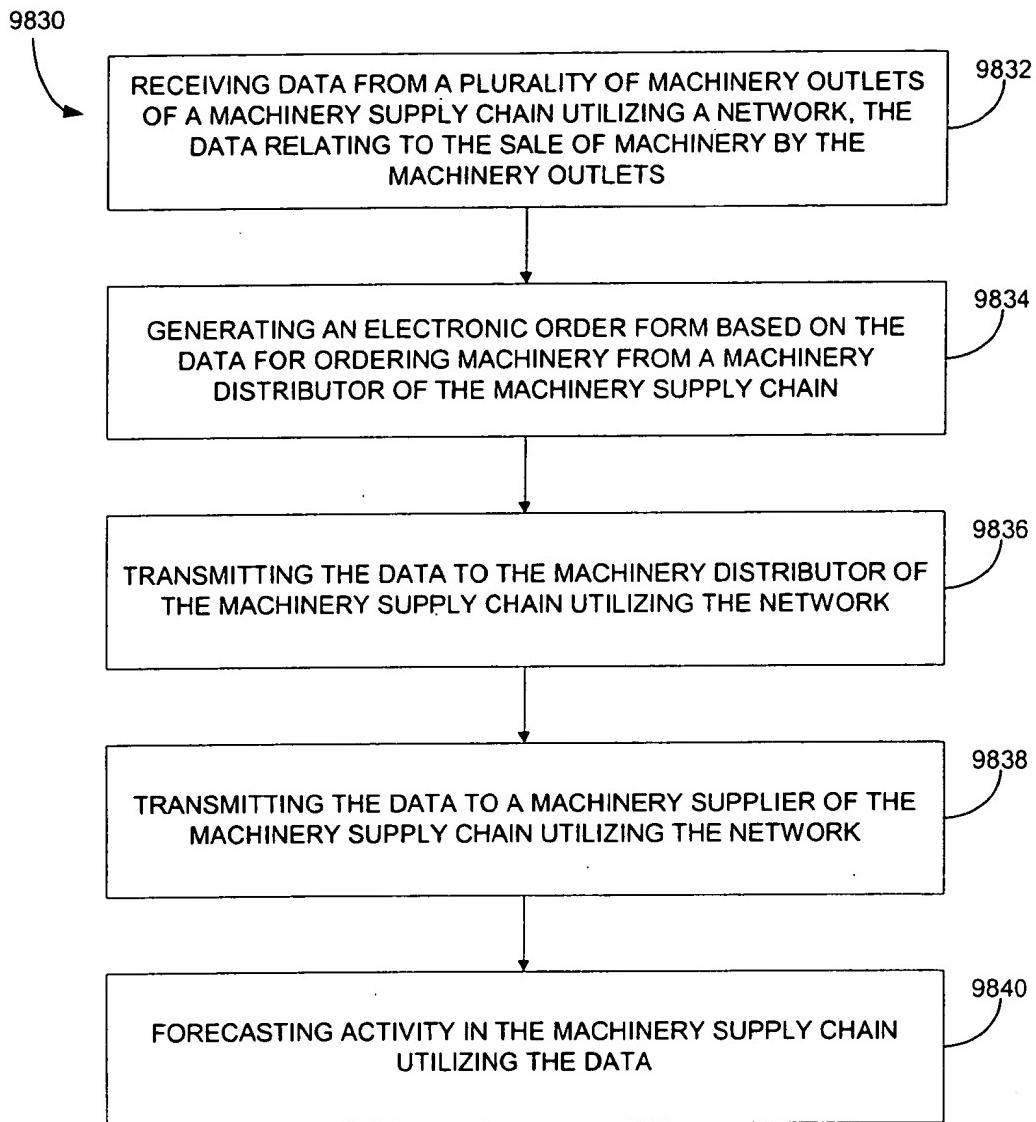


FIG. 98

00016263 - 000600

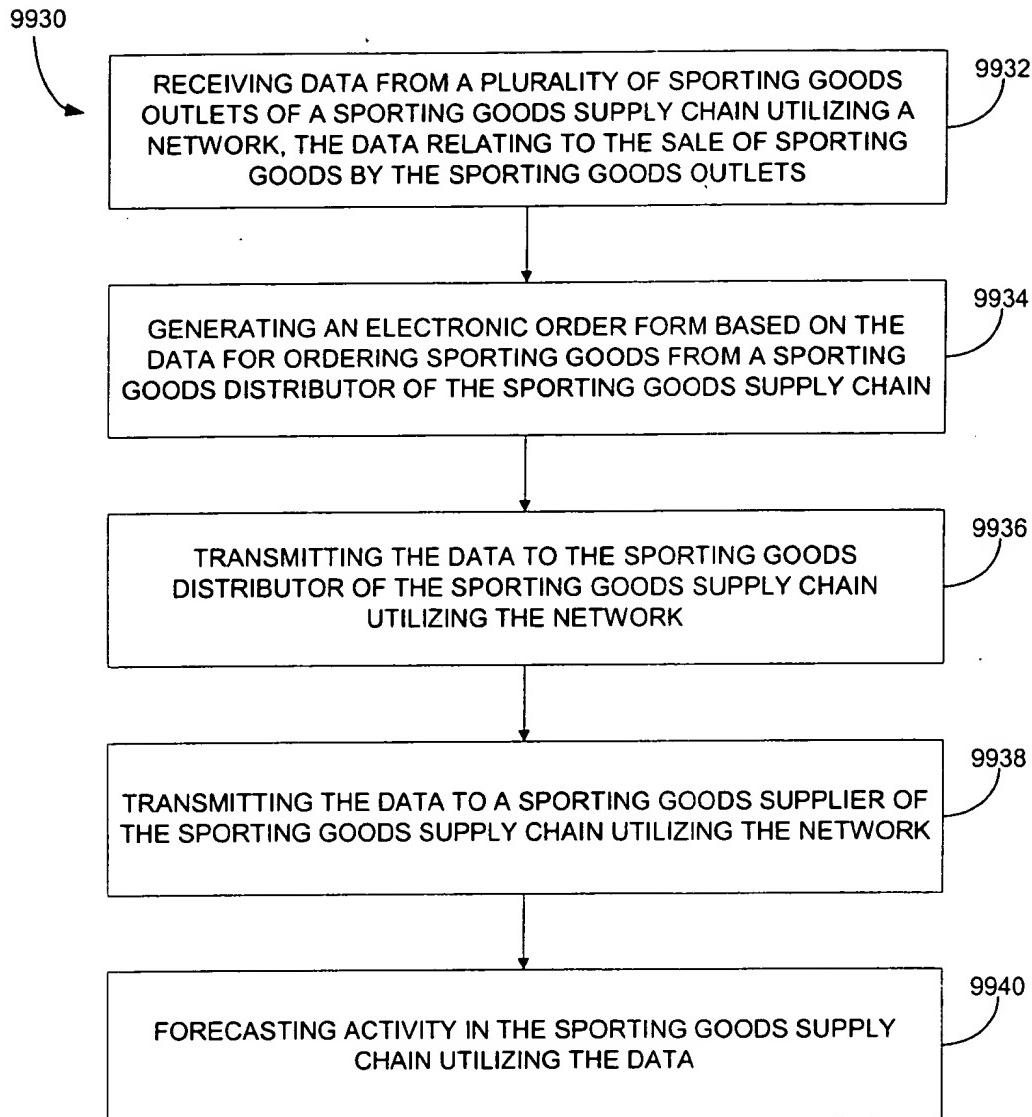


FIG. 99

09816268 - 080601

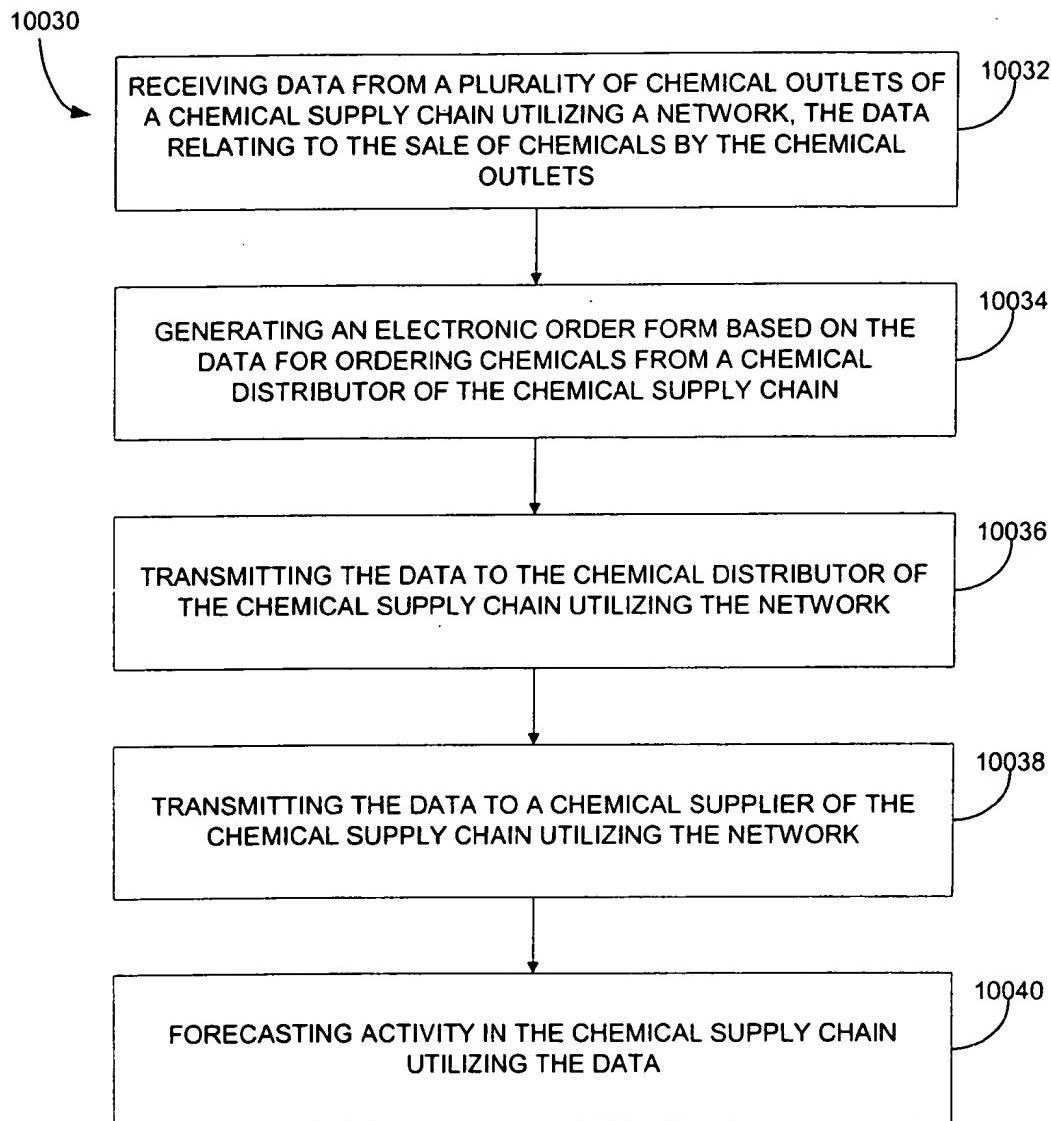


FIG. 100

09216263 - 030601

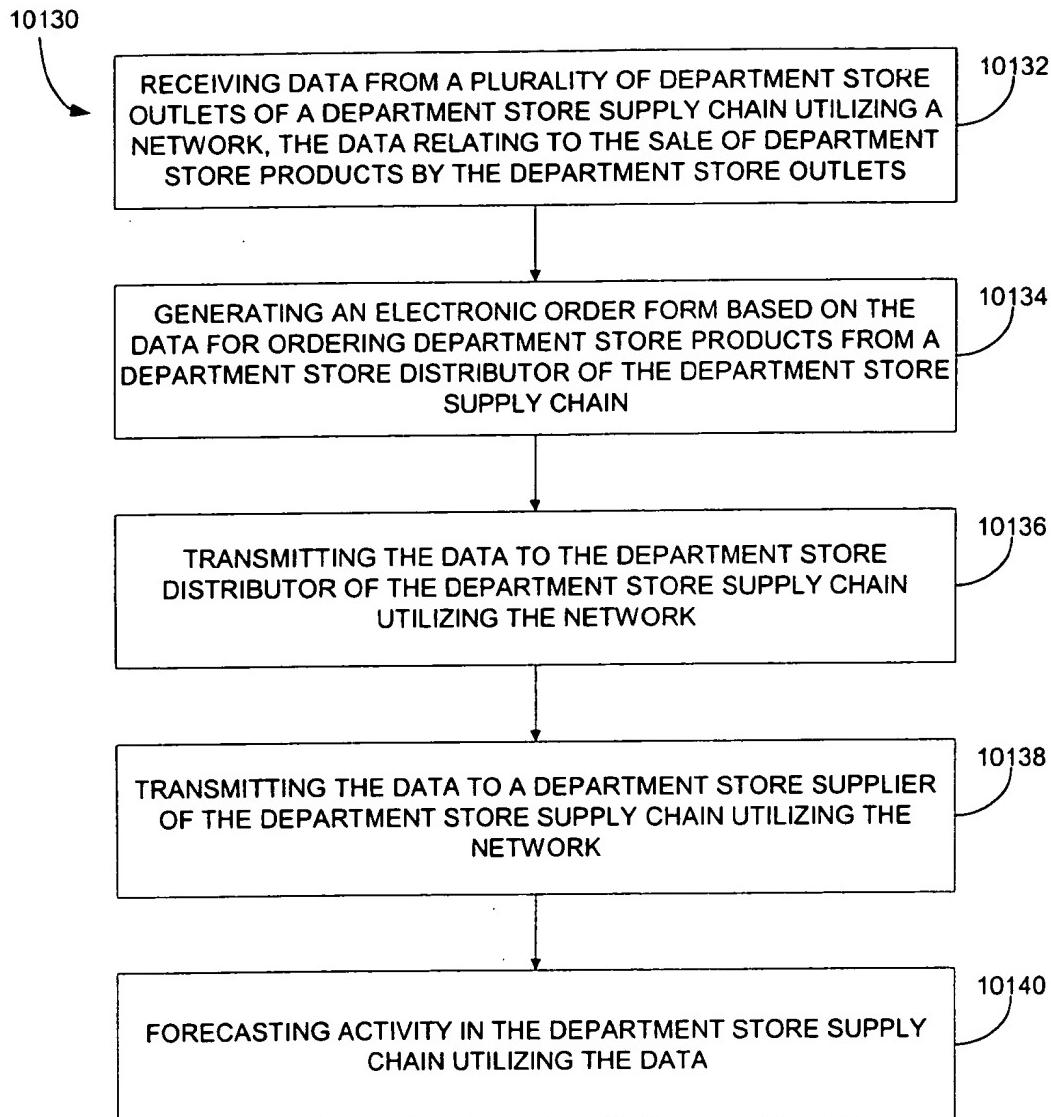


FIG. 101

09846268 - 0180601

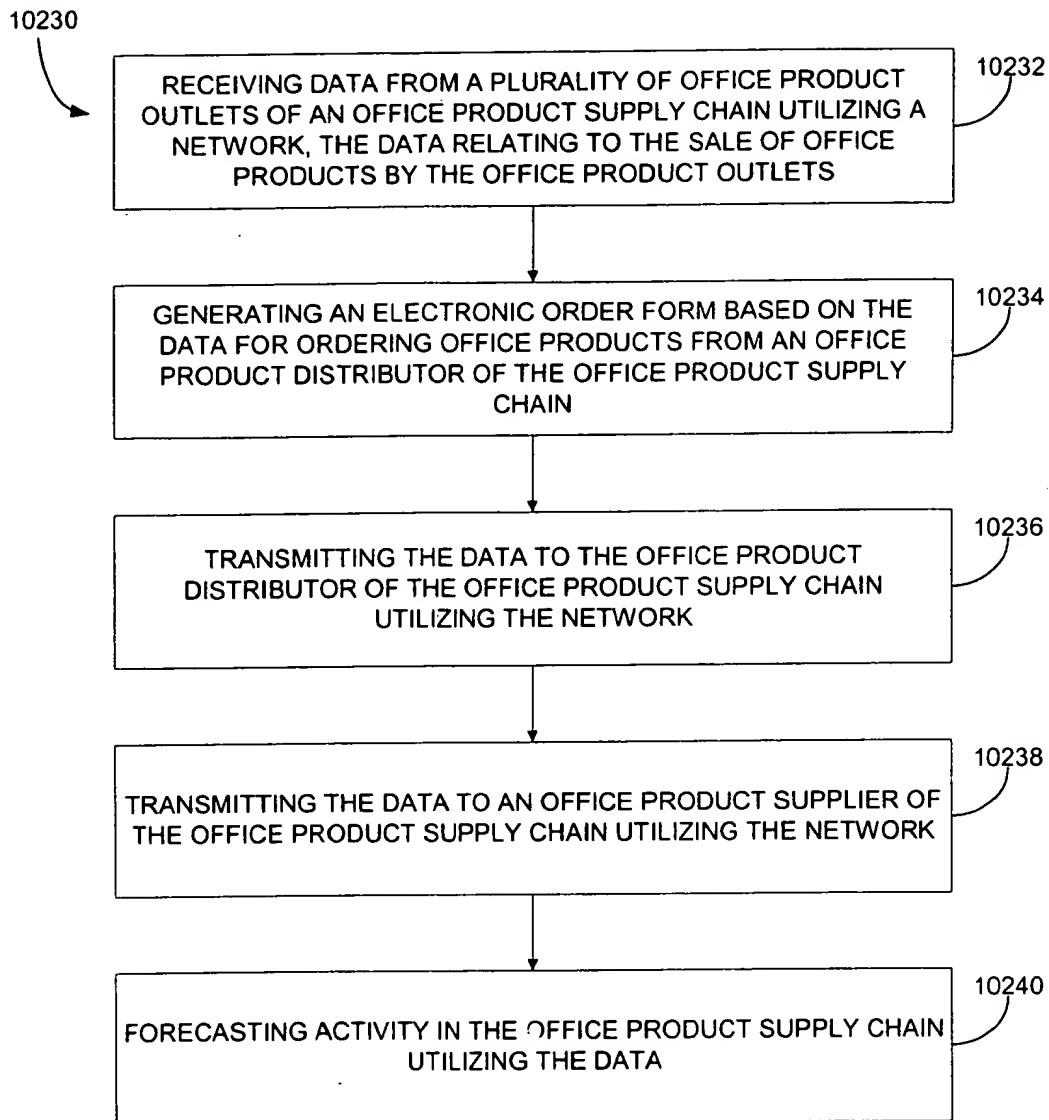


FIG. 102A

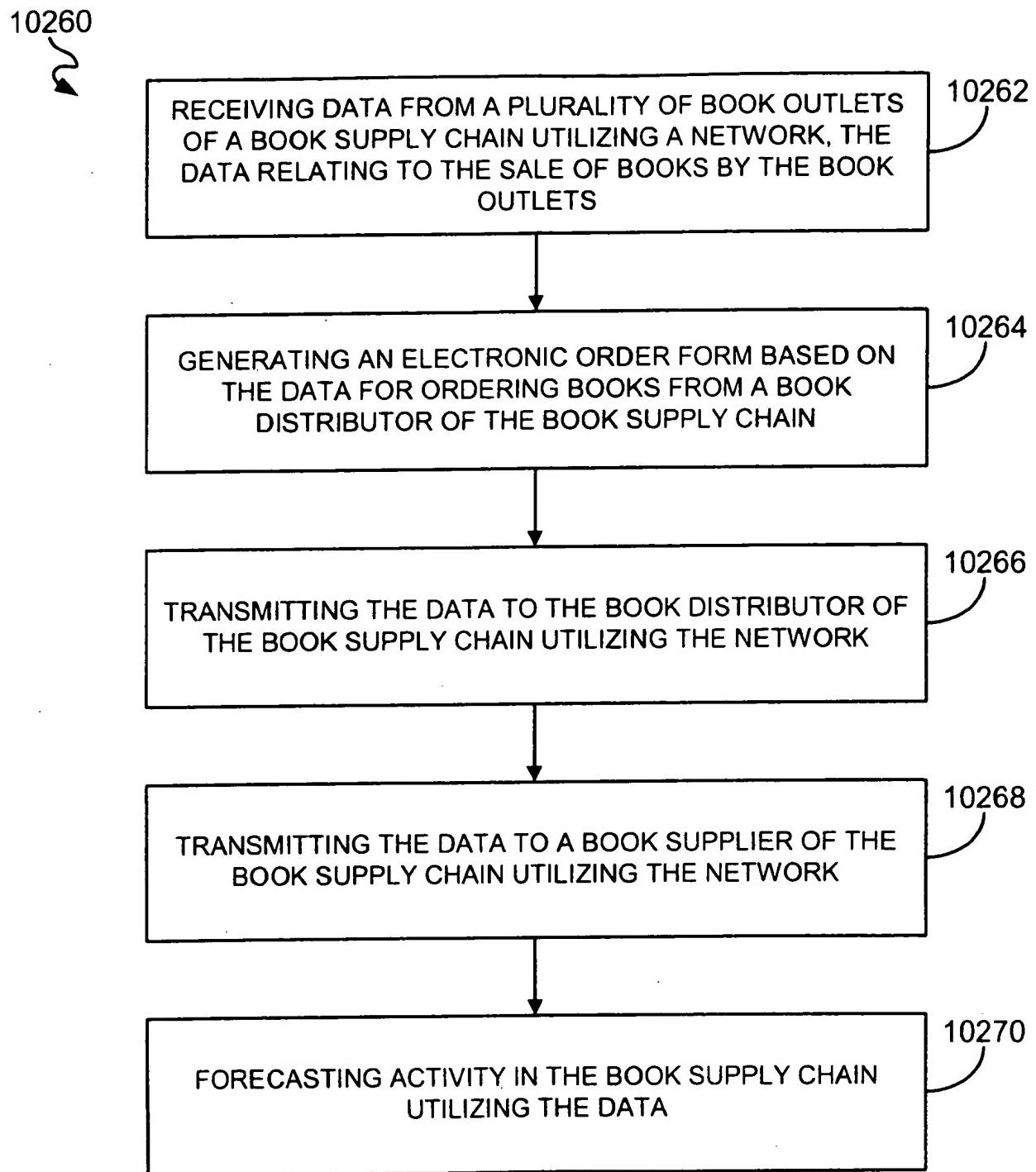


FIG. 102B

09816268 - 080604

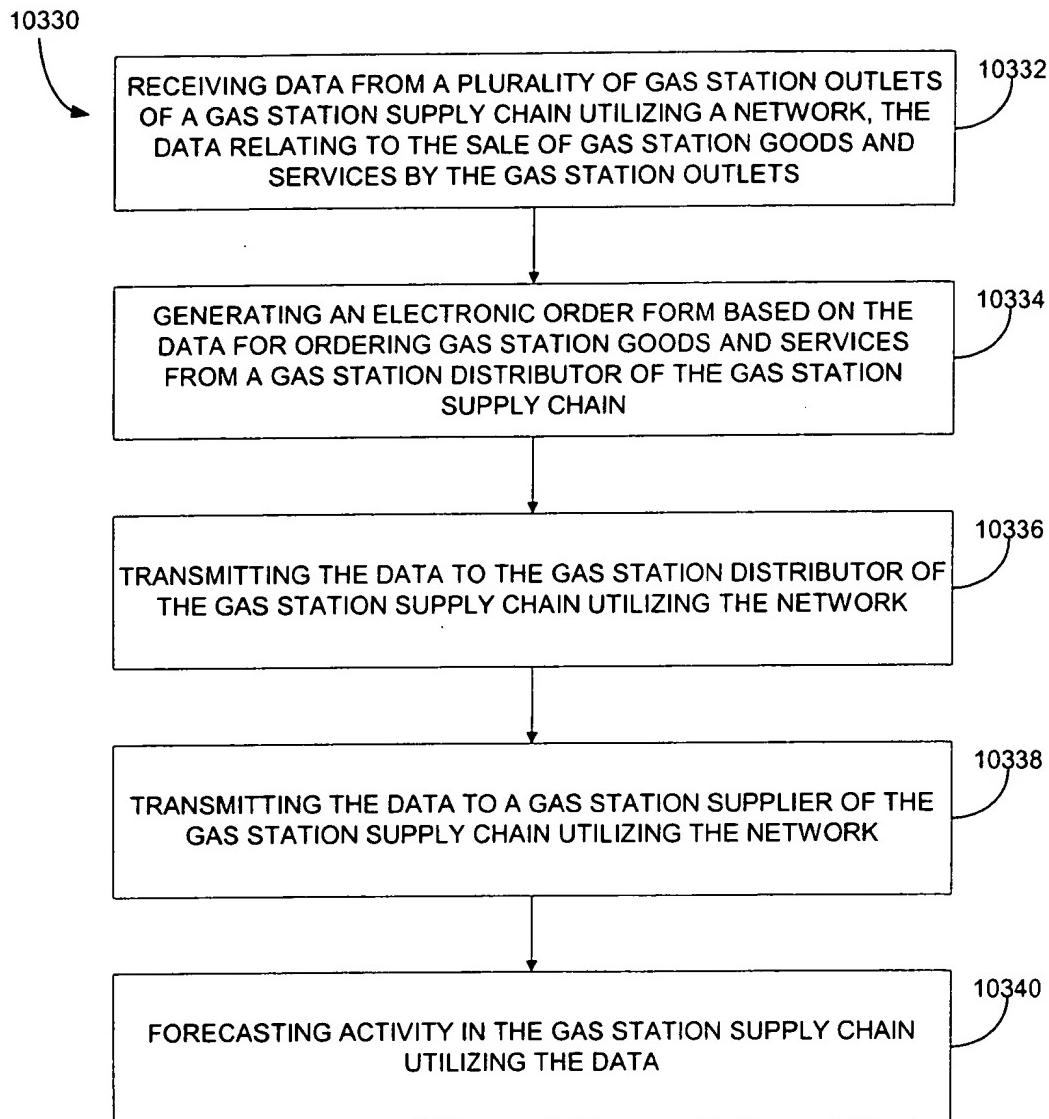


FIG. 103

09816268 - 080601

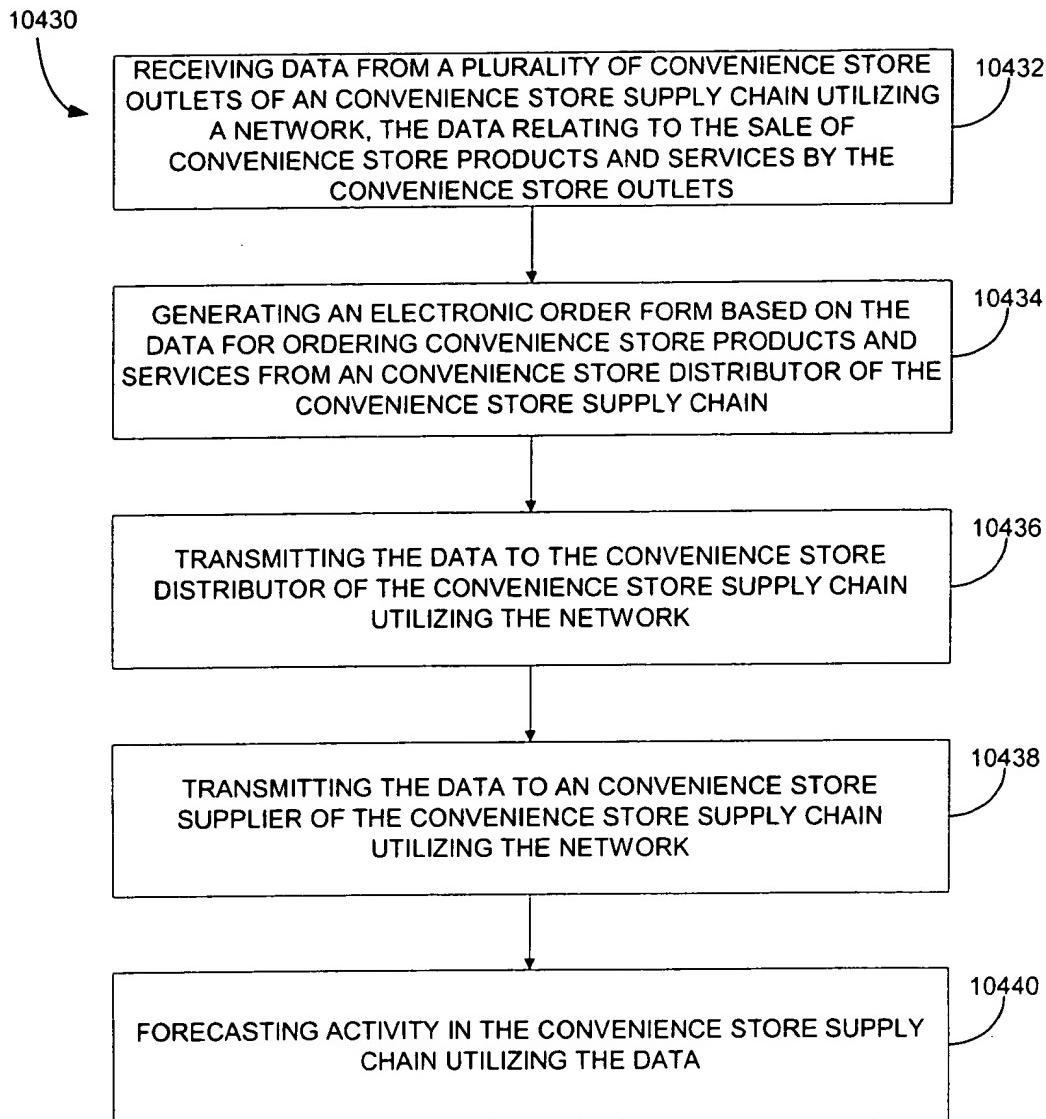


FIG. 104A

00016288-08001

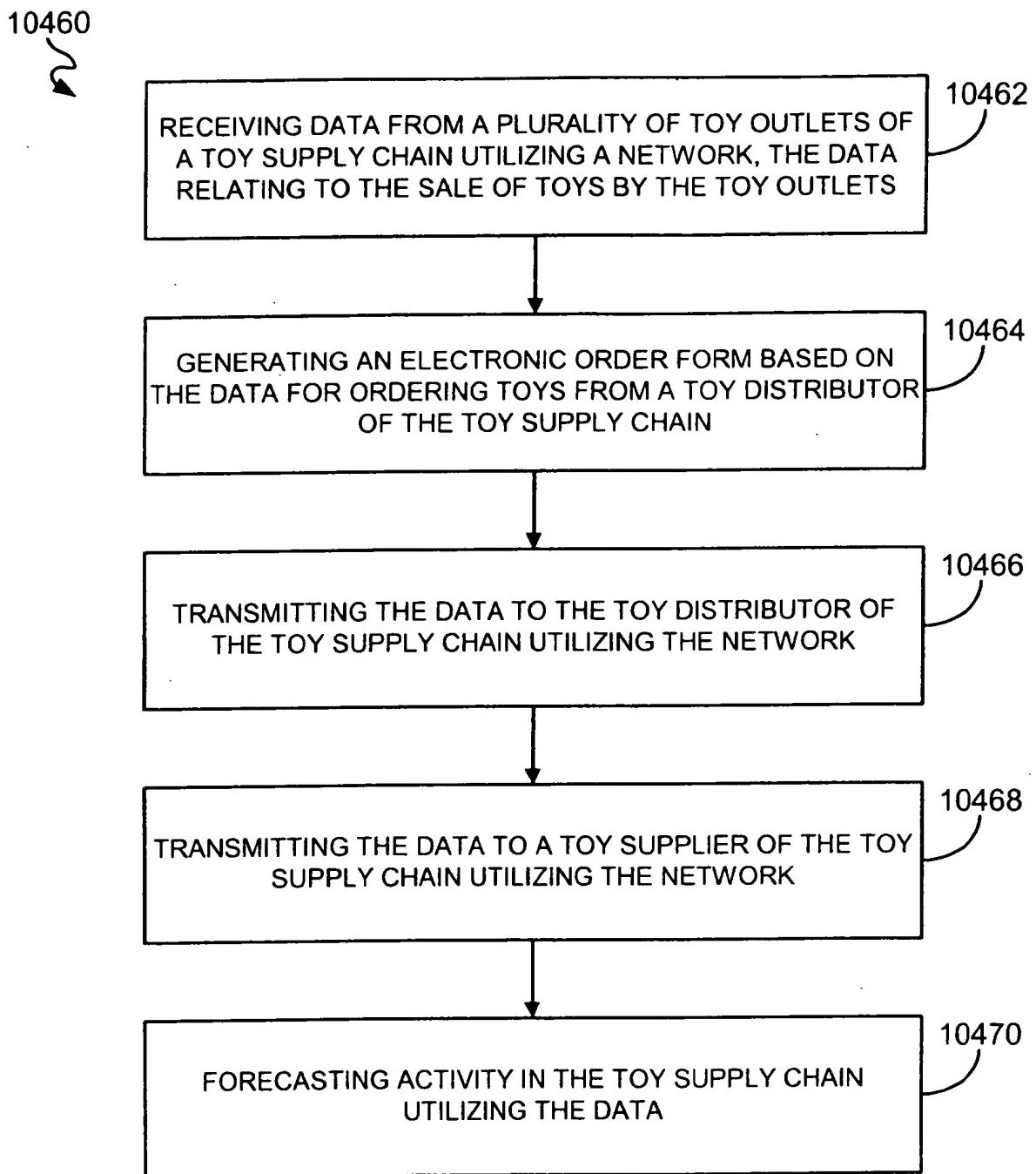


FIG. 104B

09346258 - 020601

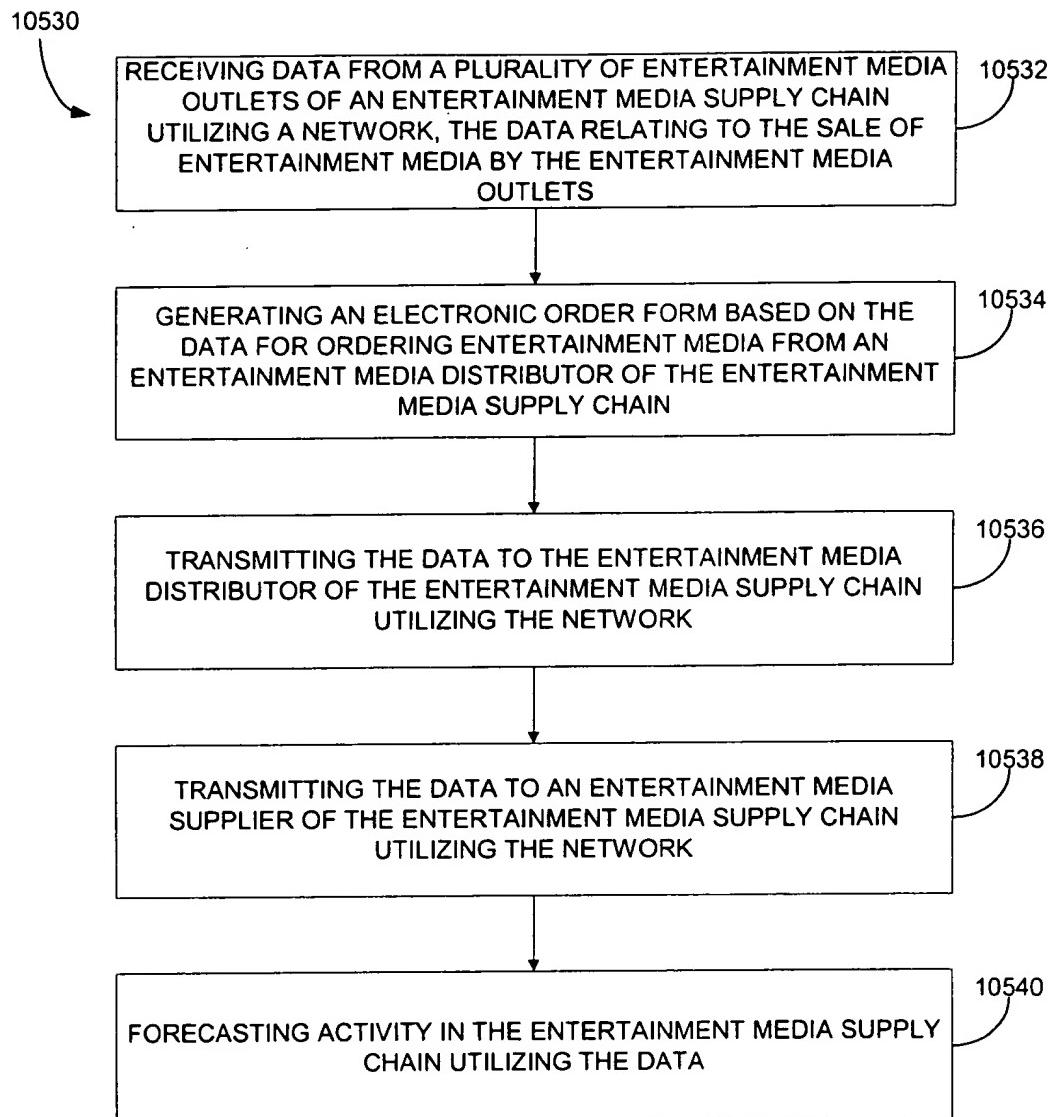


FIG. 105

00016268-080601

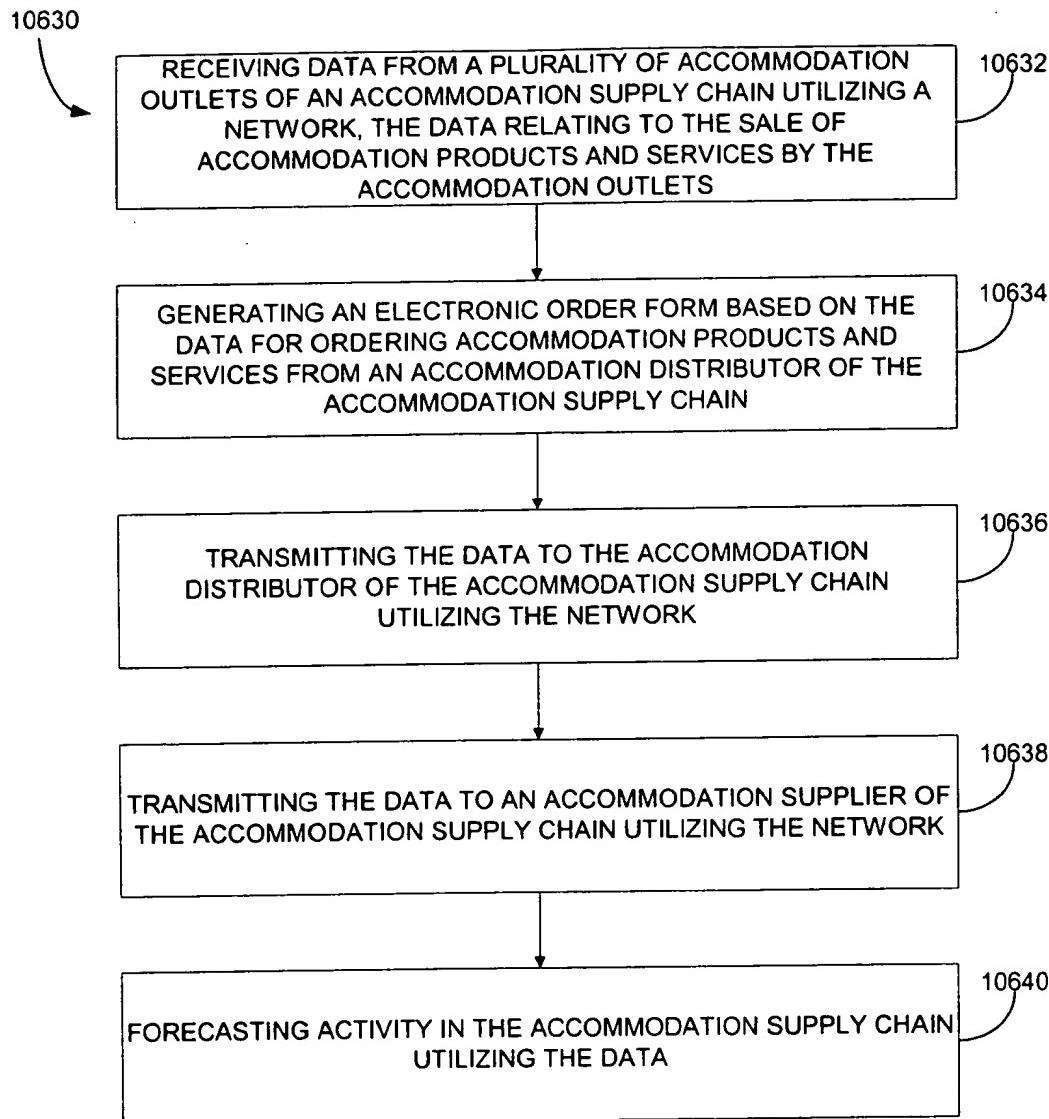


FIG. 106

09316268 - 030601

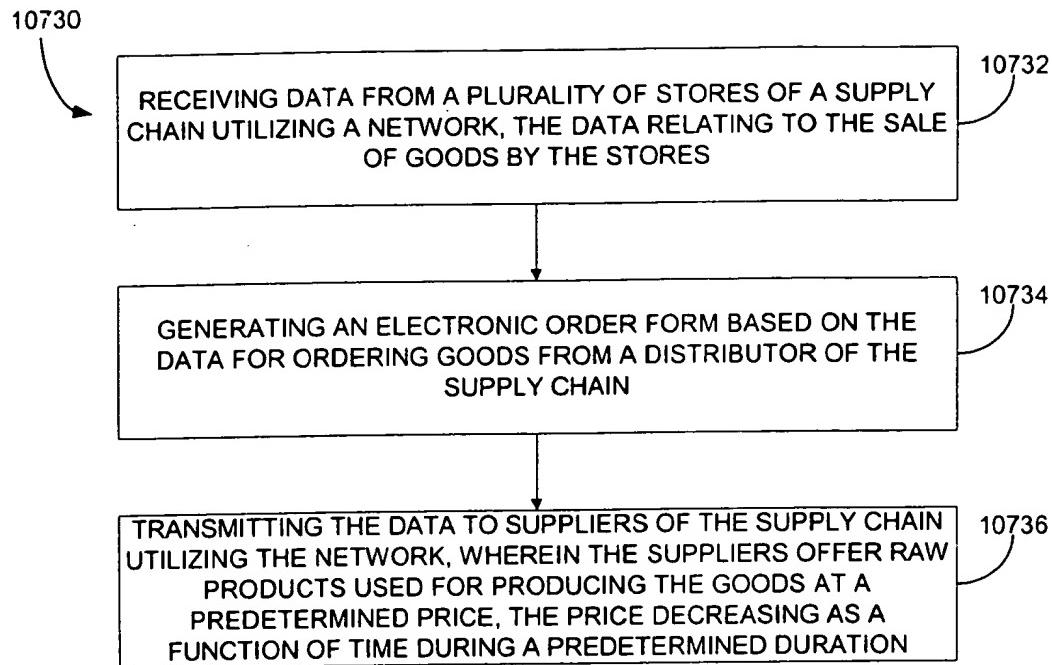


FIG. 107

09816268 - 080521

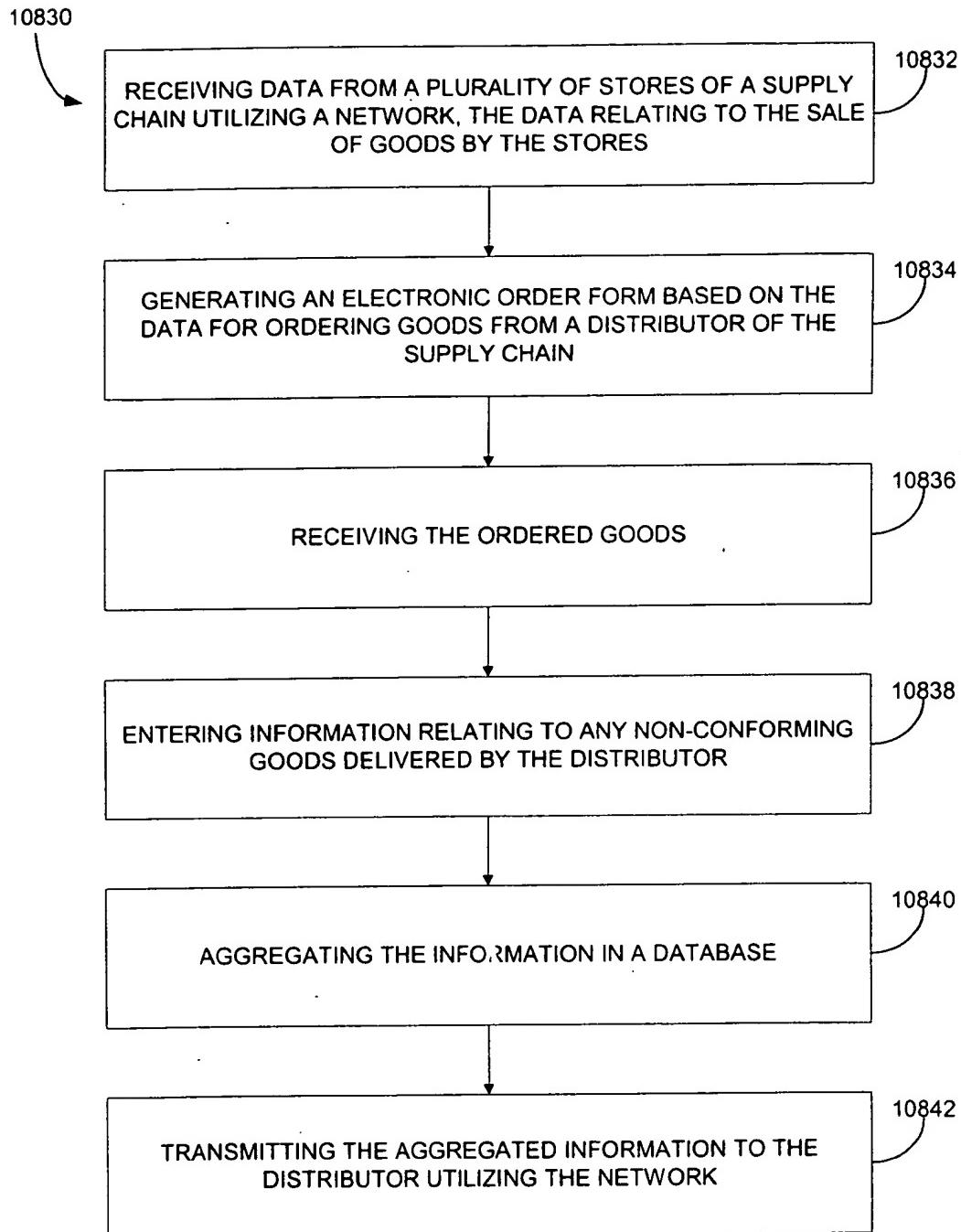


FIG. 108

09816268 . 080601

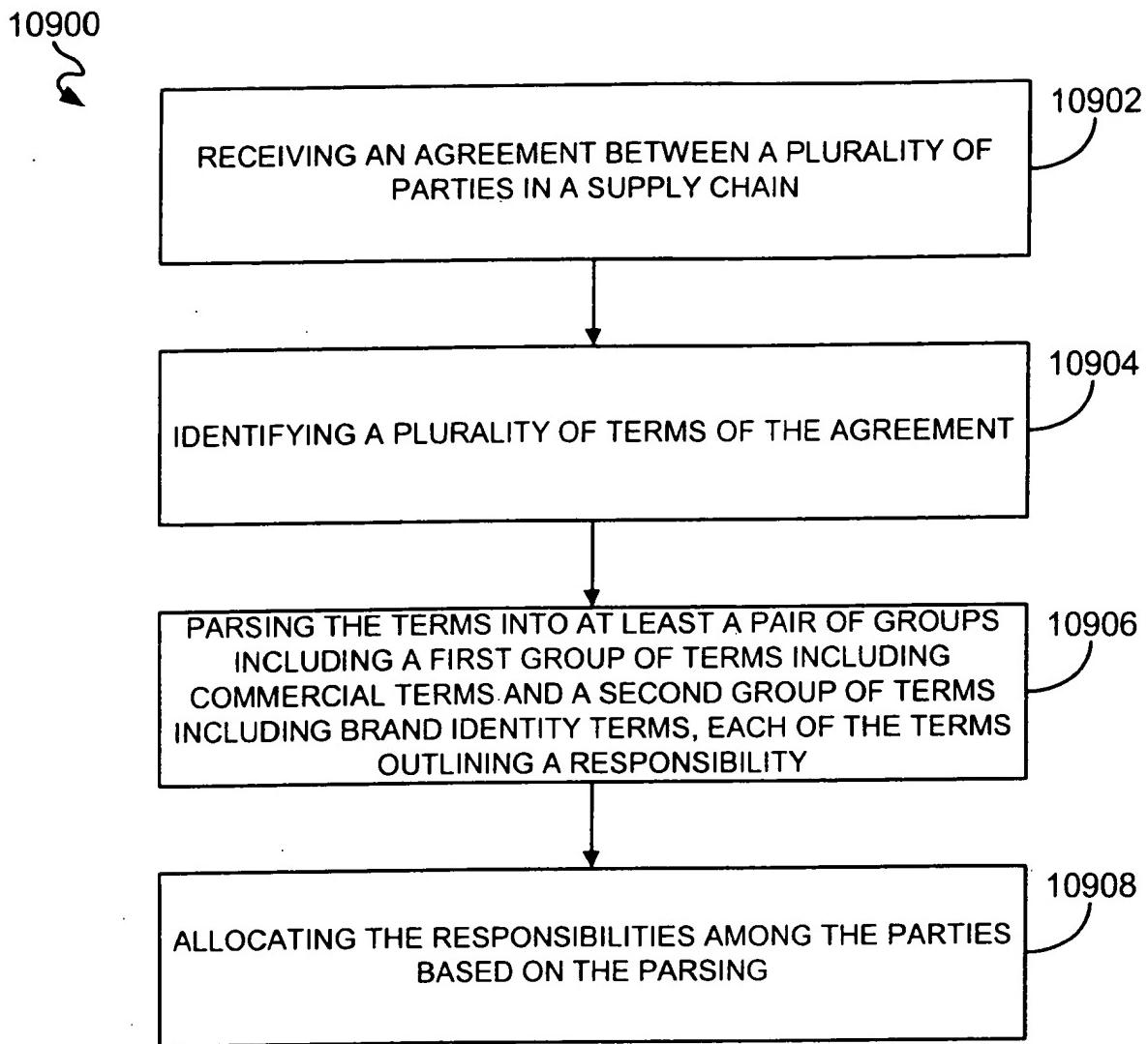


FIG. 109

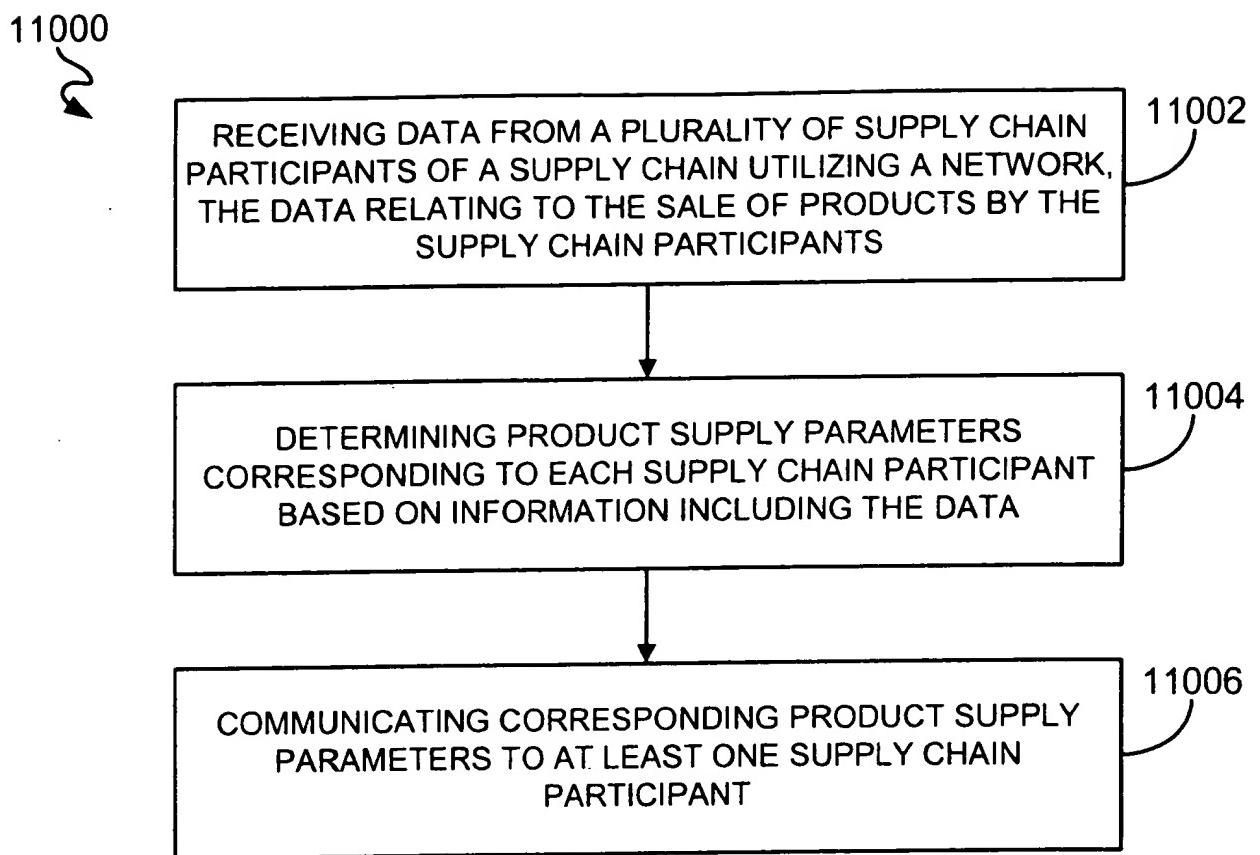


FIG. 110

09816268 - 030601

09816266 - 098661

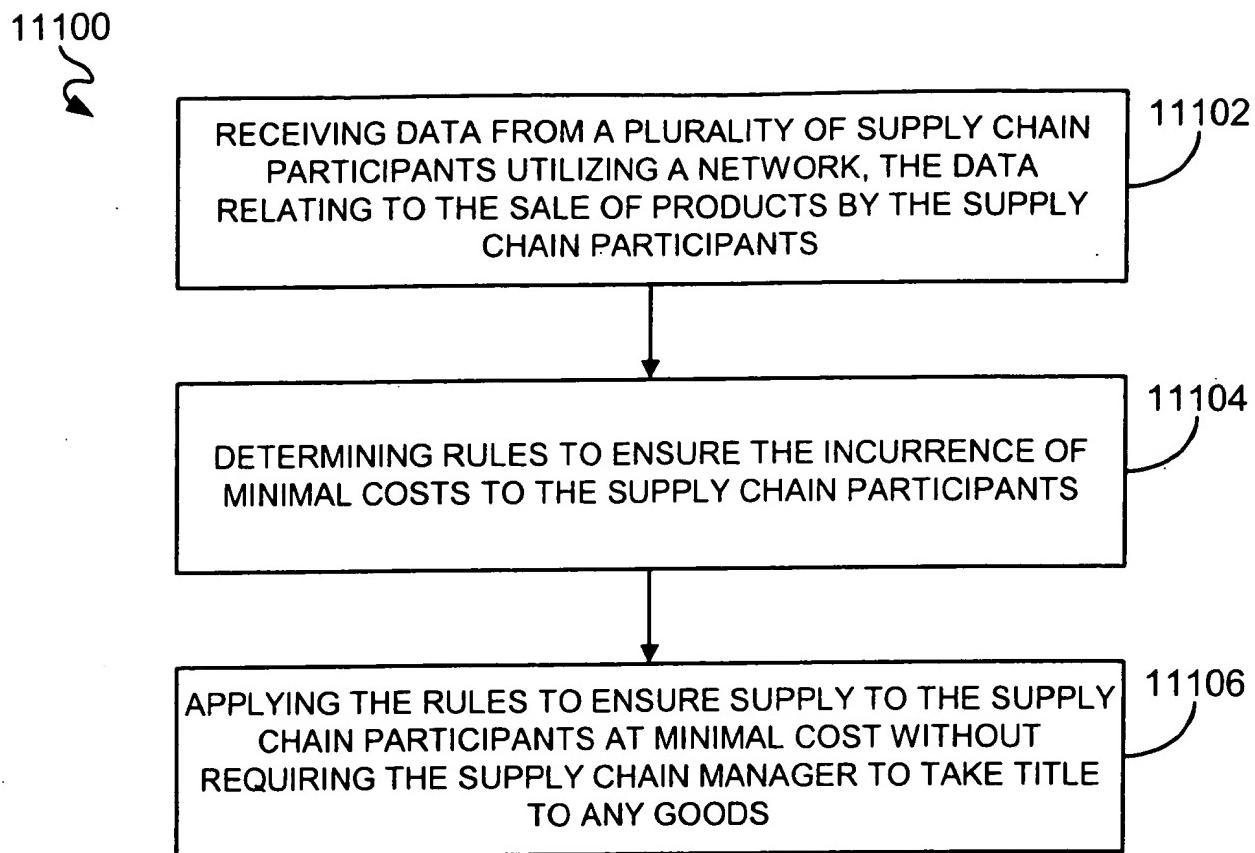


FIG. 111

09046268.090601

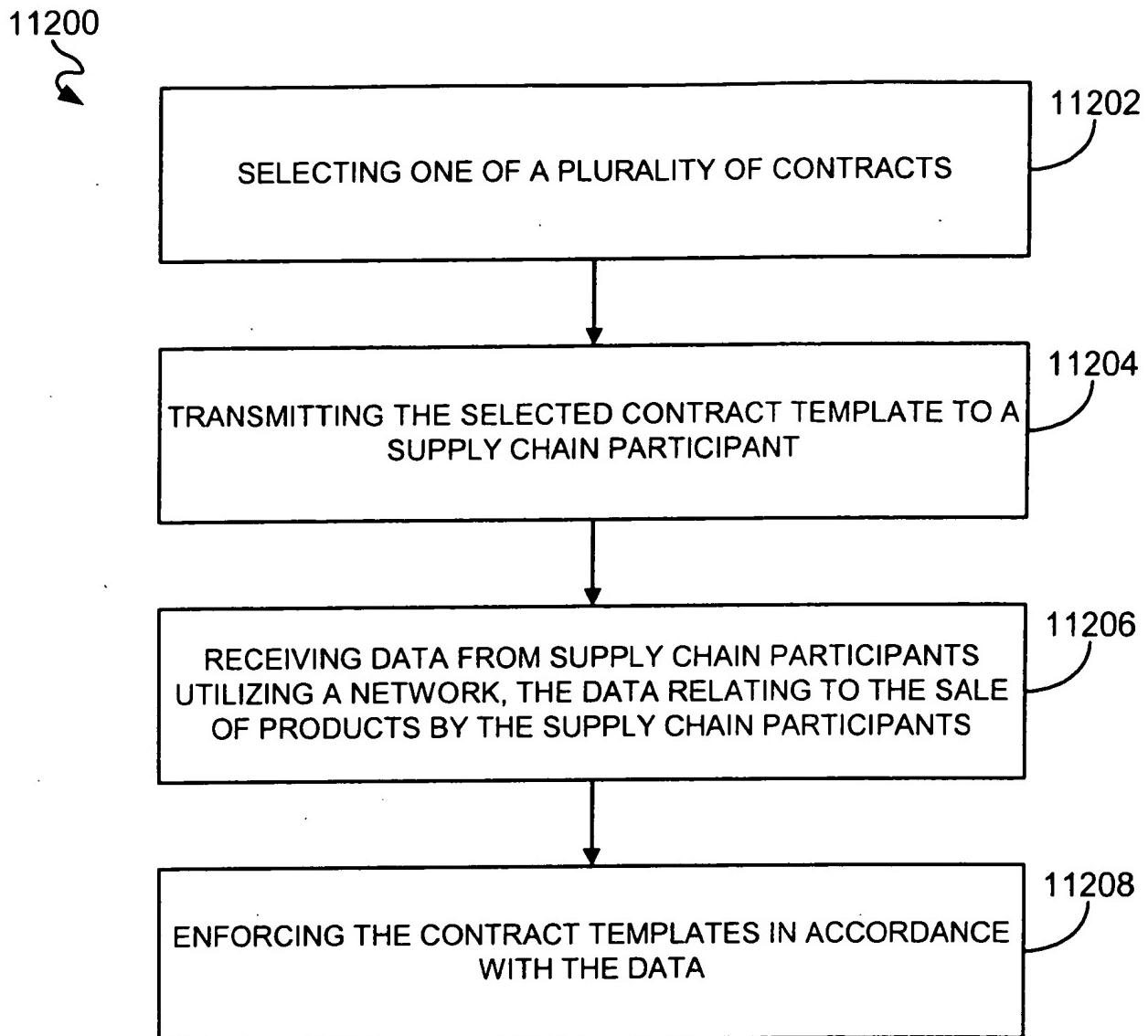


FIG. 112

09816268-020601

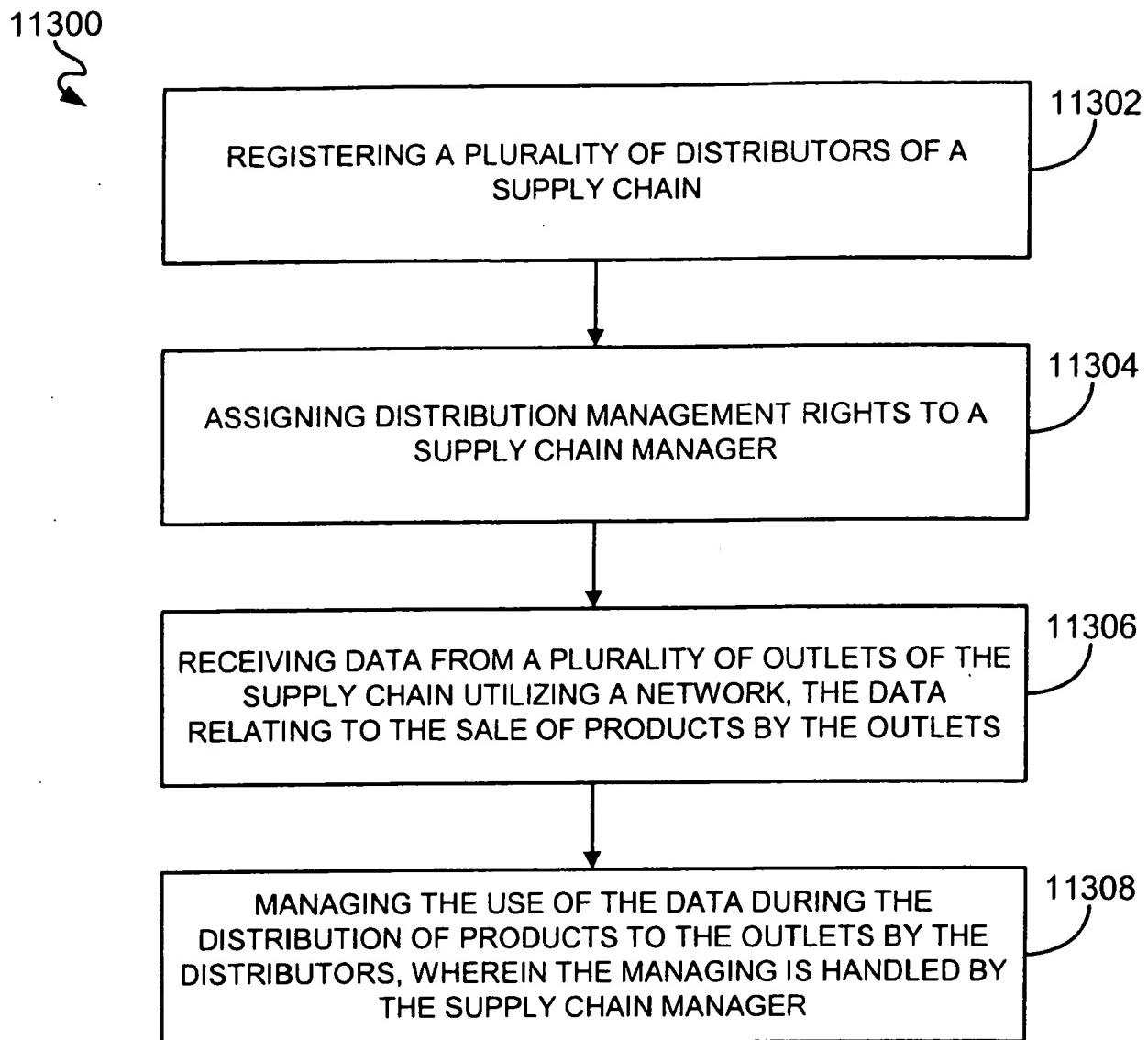


FIG. 113

11400
11402
11404
11406
11408

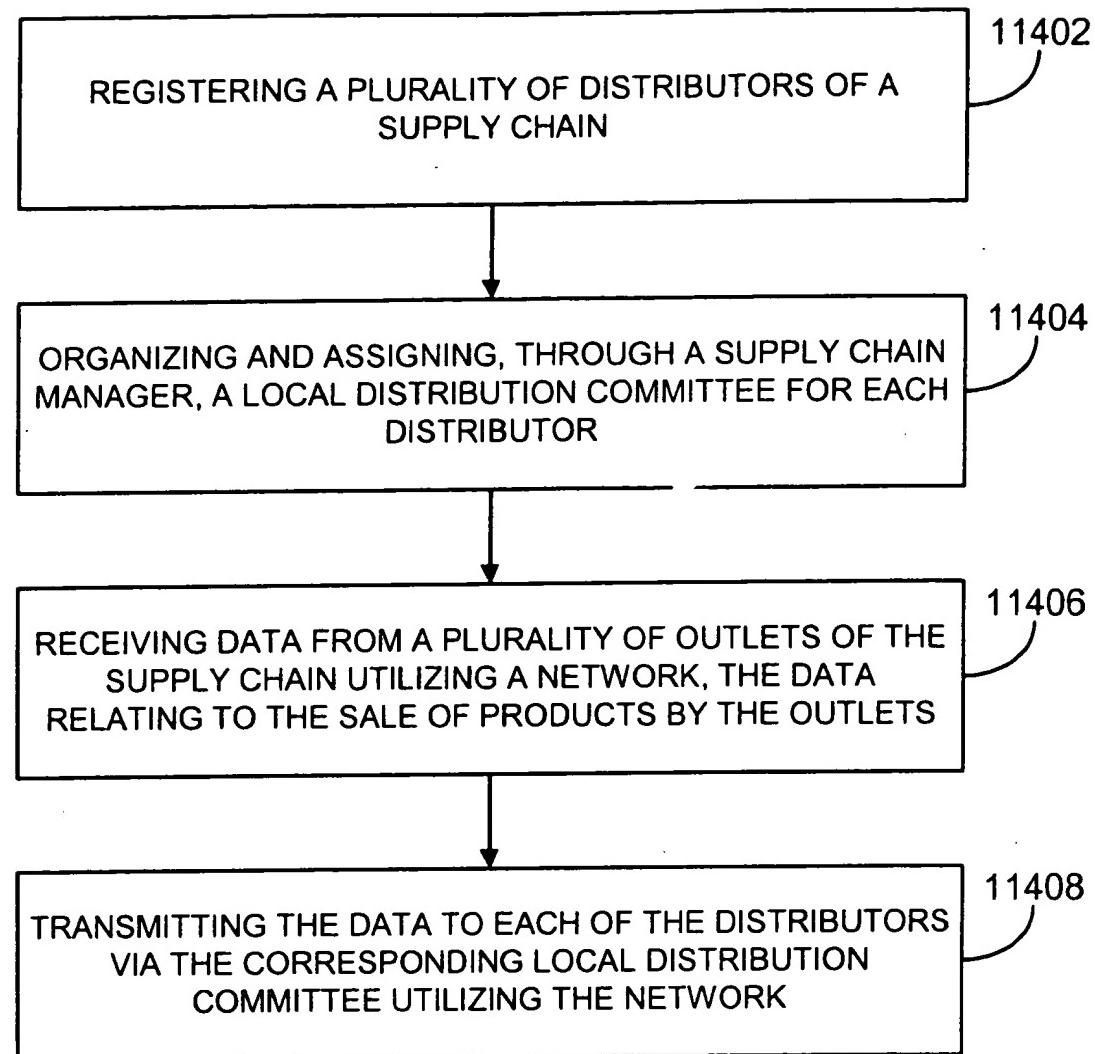


FIG. 114

09616268-090601

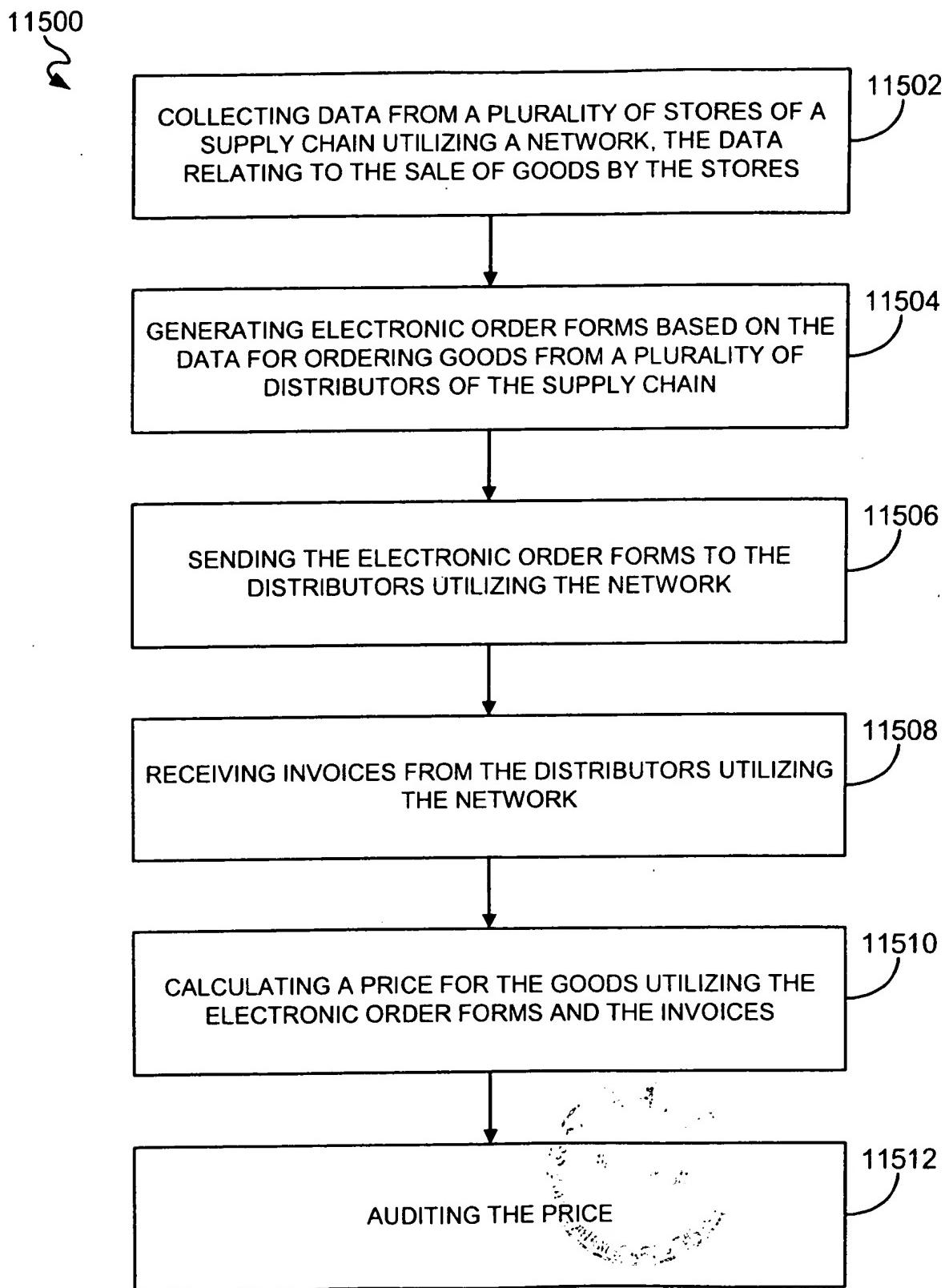


FIG. 115

09816268 - 090601

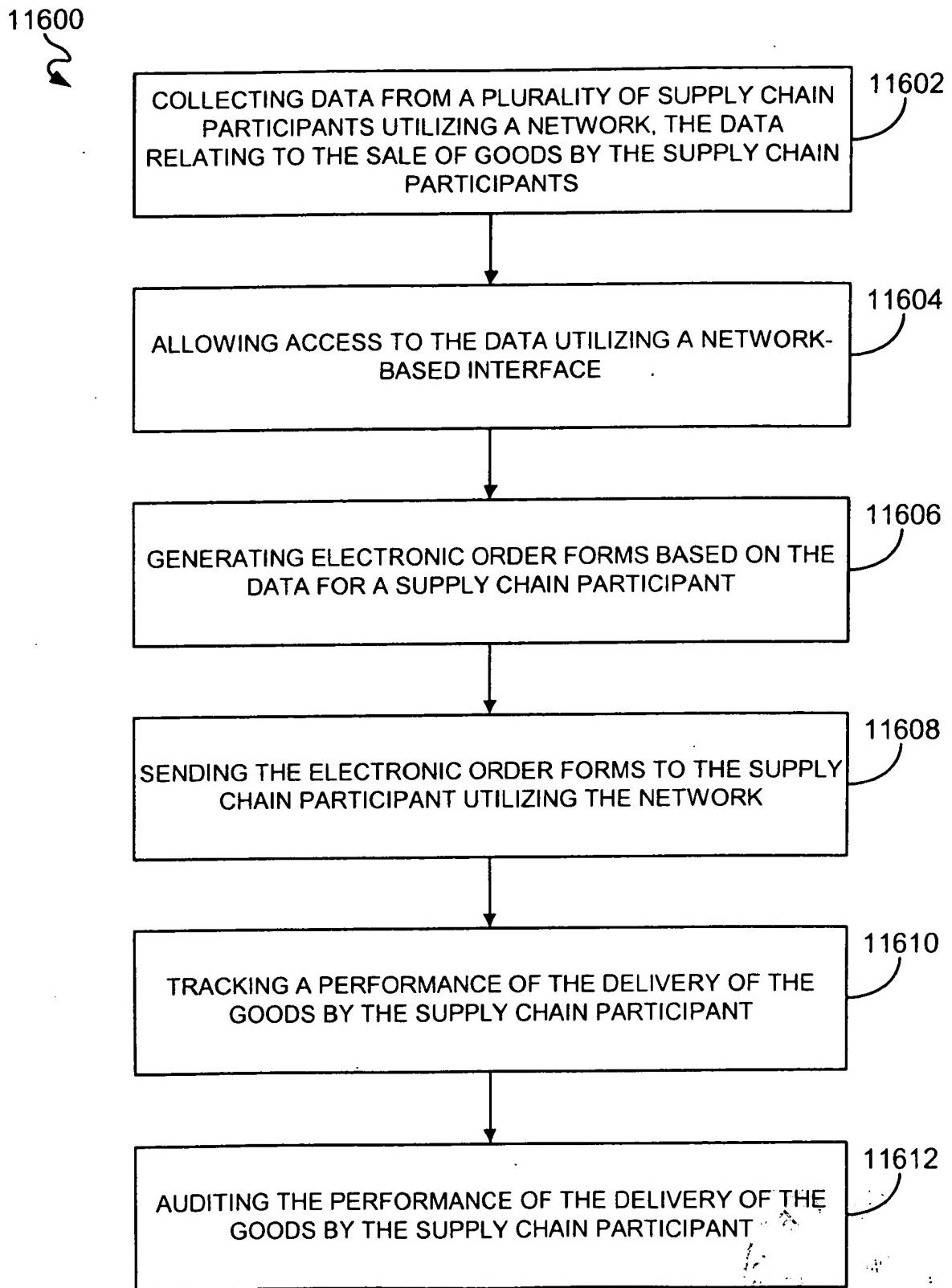


FIG. 116

09816268.010604

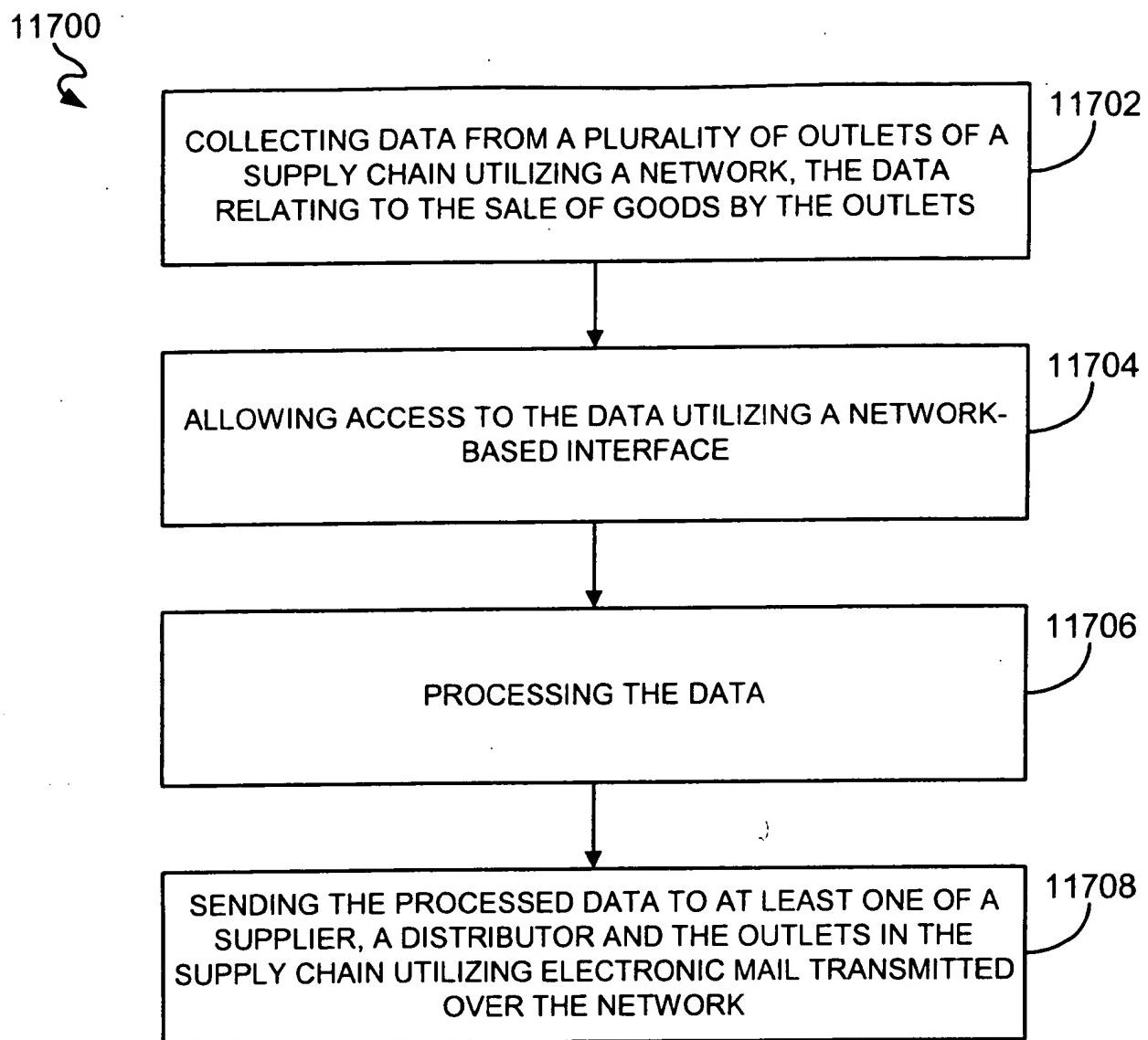


FIG. 117

09816268 "080621

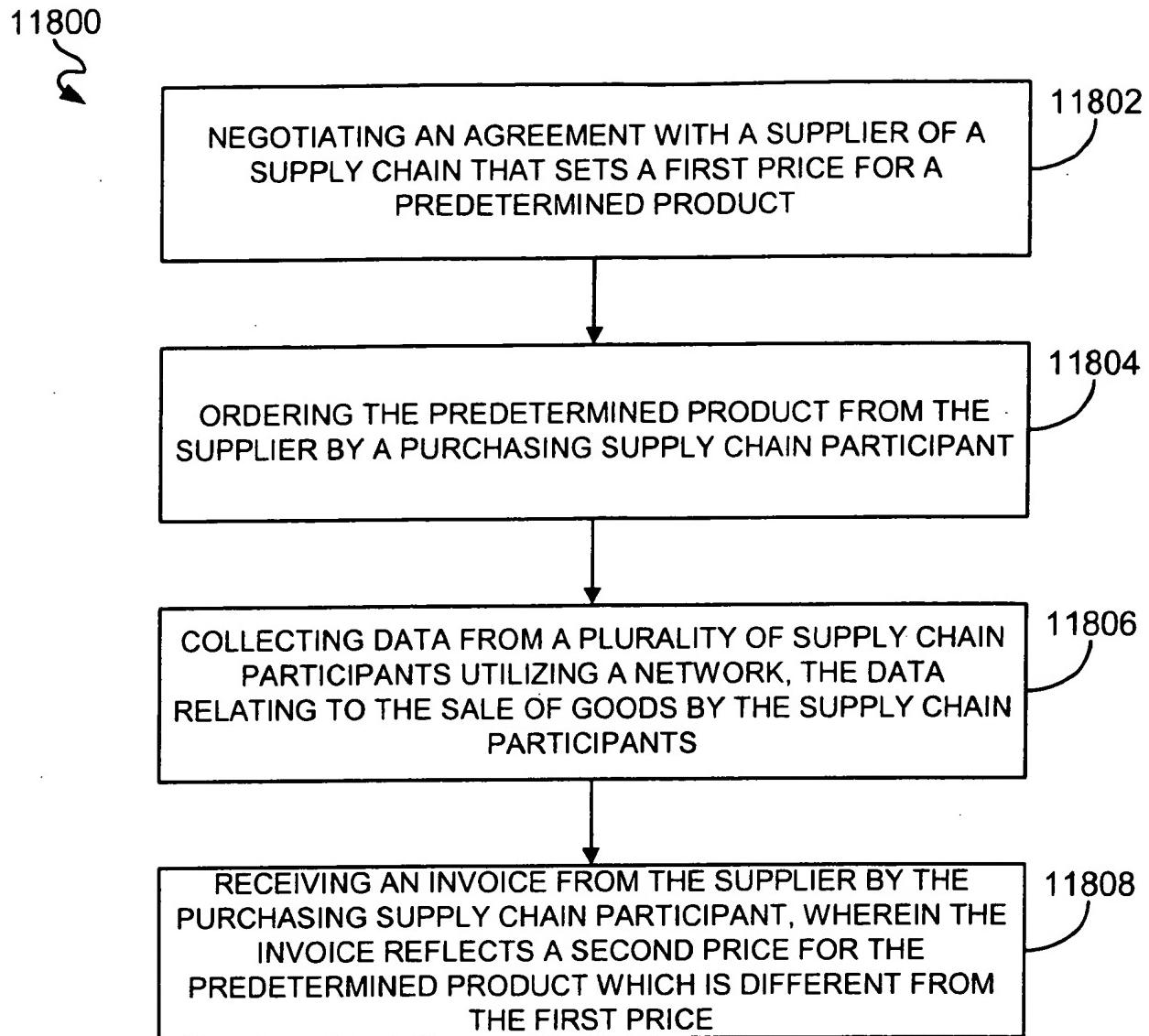


FIG. 118

09815268 - 060601

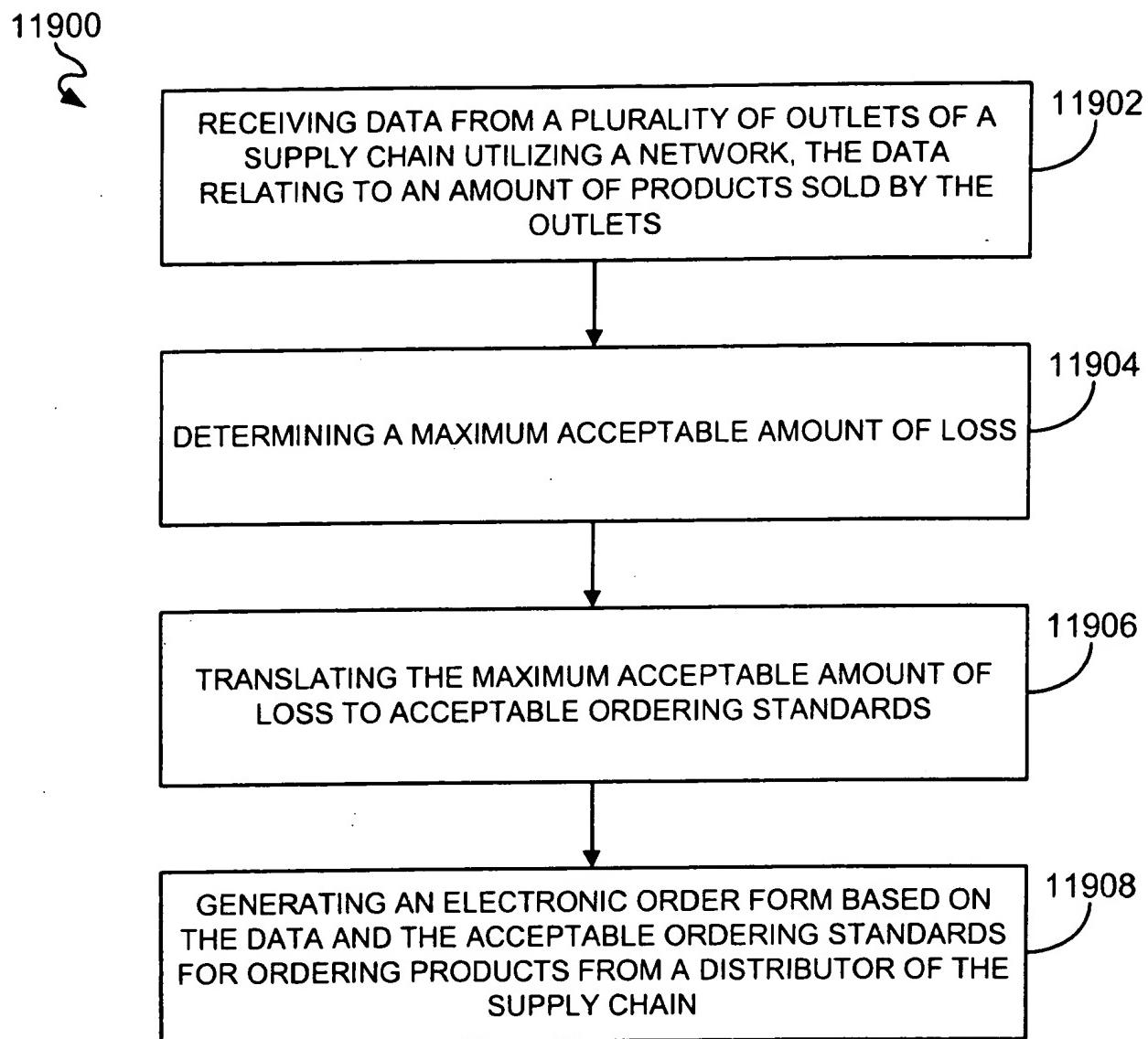


FIG. 119

00816260 - 00816261

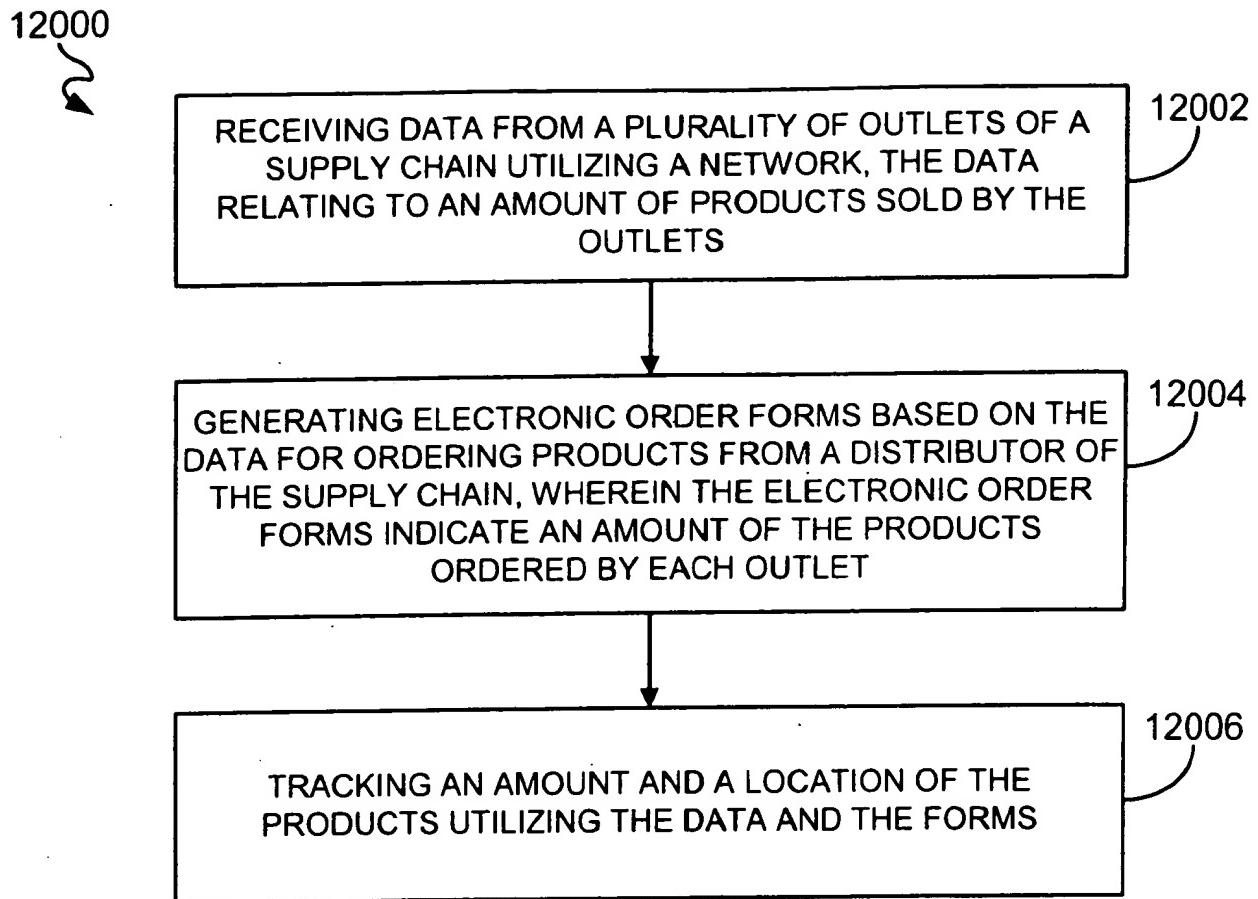


FIG. 120

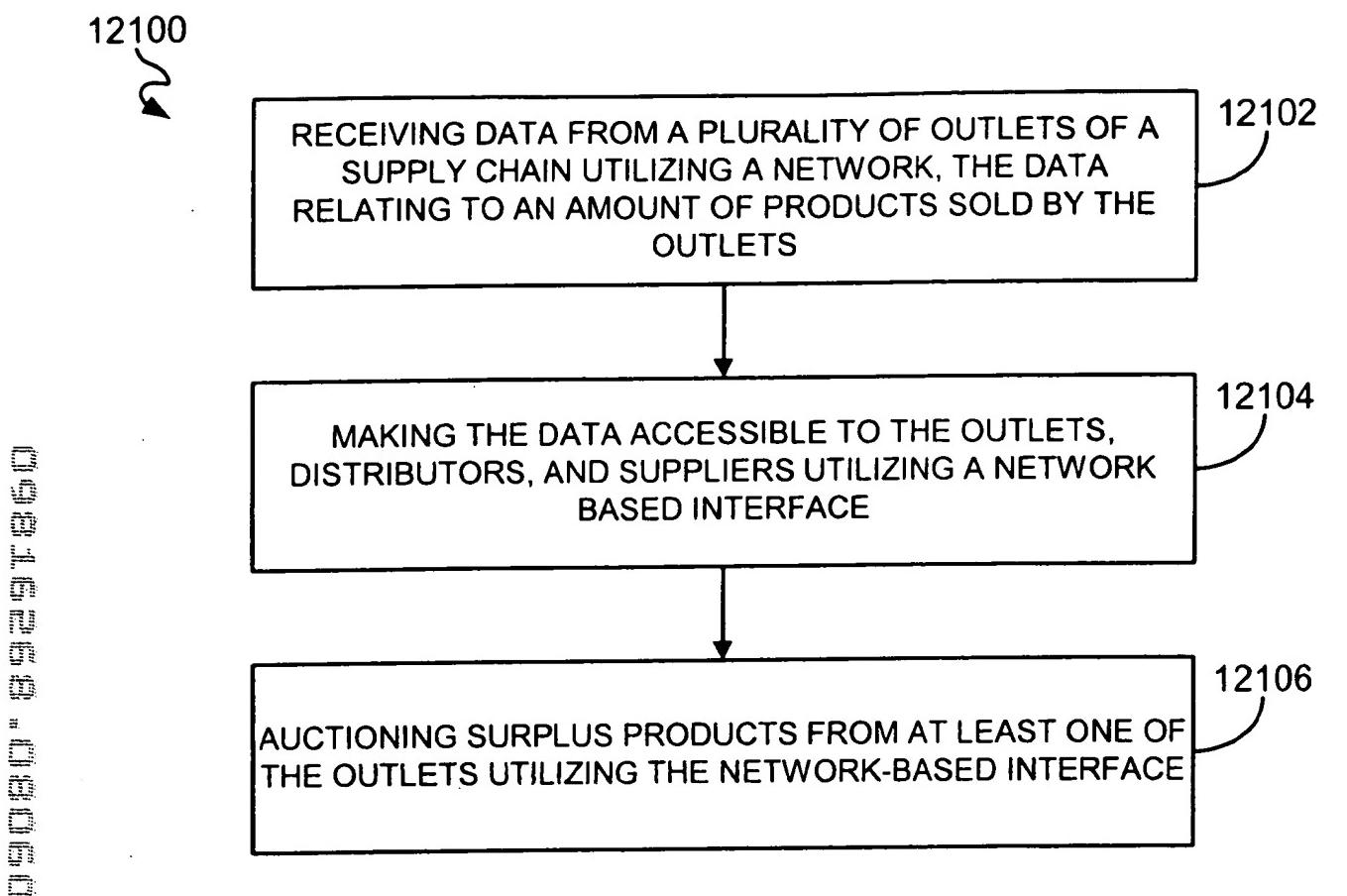


FIG. 121

09816268 - 080604

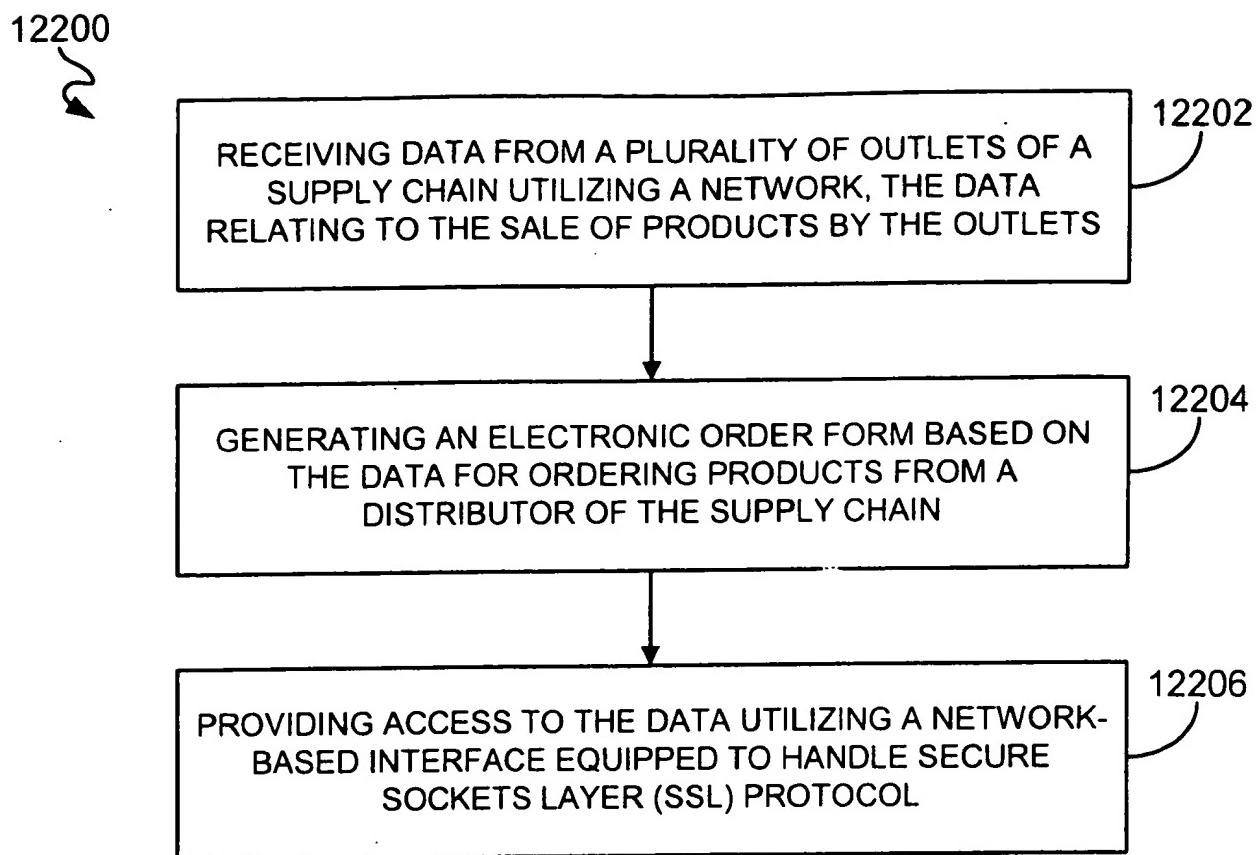


FIG. 122

09815268 - 080601

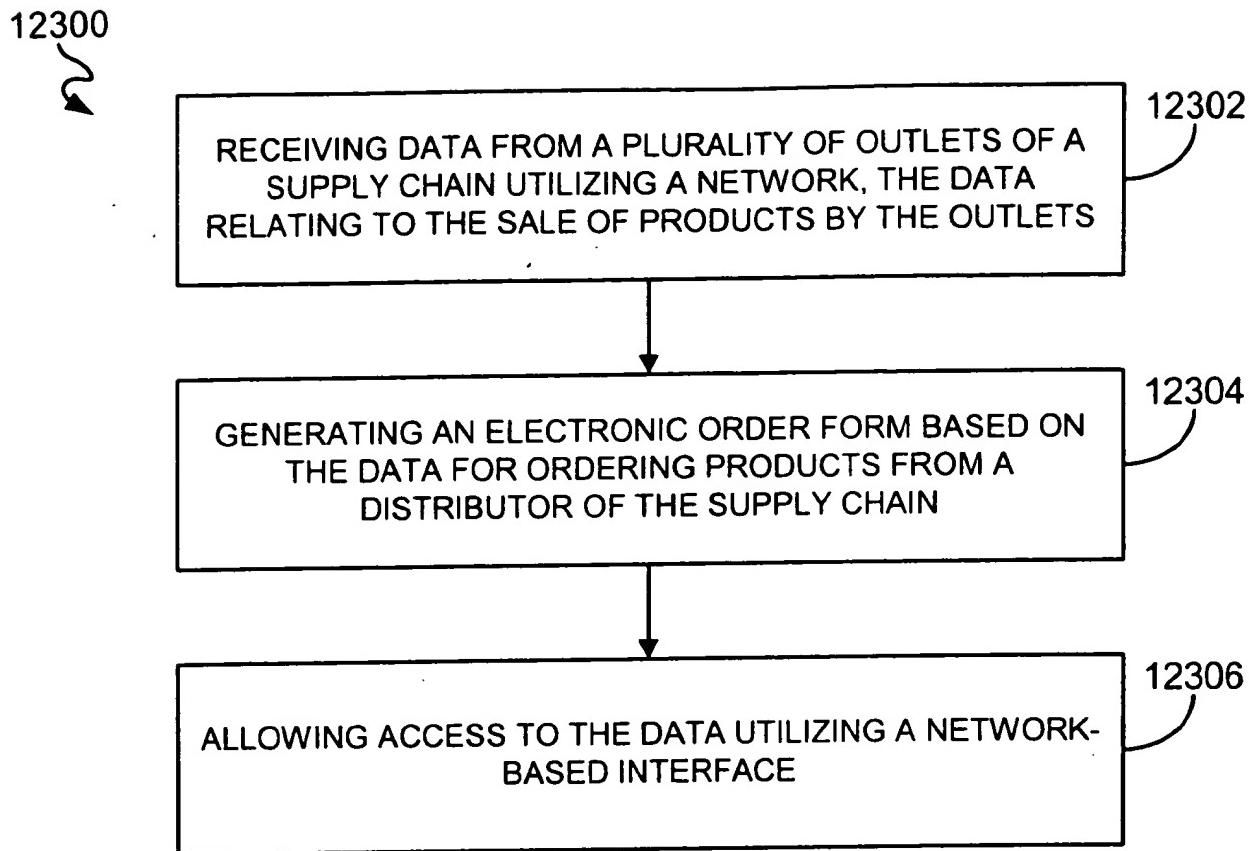


FIG. 123

09616268 "080604

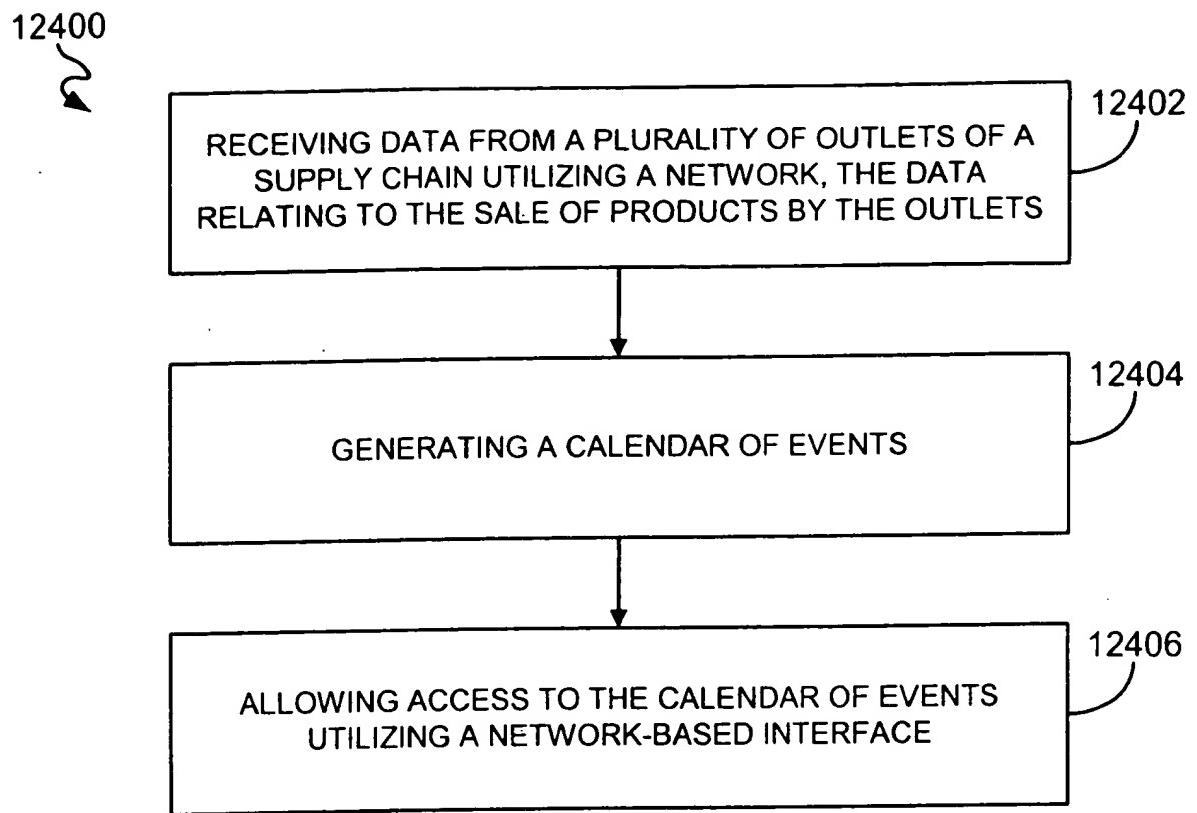


FIG. 124

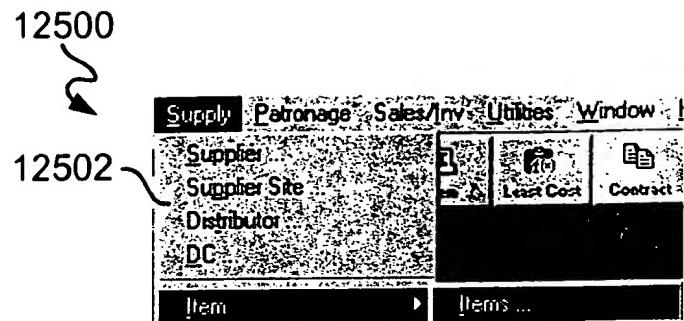


FIG. 125

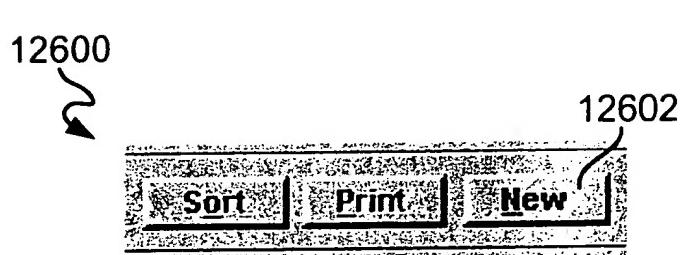


FIG. 126

12700

12702

Item Desc. Item Number Product Cat Code. Status Code. Active Item Rank.

FIG. 127

09816268 - 080601

12800

Landed Cost by Distribution Center

Item	Inv FOB	Freight	Landed	Routing
Bag - Medium	4.85	0.23	5.08	TL
Bag - Large	6.7	0.23	6.93	TL
Biscuits - Frozen	12.33	1.15	13.48	TL
Brush - Pot, Long Handle	40.2	2.02	42.22	TL
Brush - Pot, Short Handle	24	1.39	25.39	TL
Carton - Breakfast	16.59	1.1	17.69	RDC
Carton - Large Fry	29.91	0.81	30.72	RDC
Carton - Medium Fry	18.92	0.73	19.65	TLMIN

FIG. 128

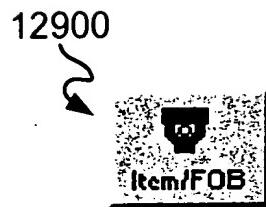


FIG. 129

0984625888 080604

13000

Supplier Item Desc:	Item No:
Current:	<input checked="" type="radio"/> Yes <input type="radio"/> No
Items per Case:	5000
Innerpack Contents:	5/1000
Item Size:	
Case Length:	
Case Width:	
Case Depth:	
Case Dimension U/M: INCH(S)	
Item Cube:	0.95 CUBIC FEET
Item Shelf Life:	
Tie Qty:	
High Qty:	
Cases Per Pallet:	
Stacking Allowed:	
Universal Product Code:	
Cases Per Truckload:	1350
Net Weight:	39.00
Gross Weight:	39.00
Weight U/M:	POUND(S)
BarCode:	

White Boxes Are Copied Across Suppliers / Grey Boxes Are Only Copied Within Same Supplier

FIG. 130

13100

Site Information Site Id: 17355 Site Role: FOB Shipping Point

Site Name: TYSON FOODS - NEW HOLLAND, PA

13102

FIG. 131

13200

Site Information Site Id: 16 FOB Shipping Point

Name: AMERISERVE-FARMINGDALE, NY

Status: Active

Railroad Name:

Rail Siding:

FIG. 132

09016258 - 090601

13300

DEFINING A PLURALITY OF ITEMS UTILIZING A GRAPHICAL
USER INTERFACE

13302

SELECTING A SUPPLIER SITE FROM A SET UTILIZING THE
GRAPHICAL USER INTERFACE, THE SET OF SUPPLIER
SITES BEING DETERMINED BASED ON THE DEFINITION OF
THE ITEMS

13304

DETERMINING A DISTRIBUTION CENTER UTILIZING THE
GRAPHICAL USER INTERFACE, THE DISTRIBUTION CENTER
BEING DESIGNATED TO INTERFACE WITH THE SUPPLIER
SITE FOR DISTRIBUTION OF THE ITEMS

13306

FIG. 133

09815268 . 080604

09316268 - 090601

13400

Item: WRAP-BACON DOUBLE CHEESEBURGER DELUXE Begin: 7/1/96 End: 9/1/96 Final:

Override Rules: Yes No Apply By: Cell

FIG. 134

13500

DC	Supplier FOB Point
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASSVILLE,	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE, NY	TYSON FOODS - NEW HOLLAND, PA

FIG. 135

13600

Con FOB	Inv FOB	Freight	Landed
34.3200	34.3900	0.8400	35.2300
34.3200	34.3900	0.2900	34.6800

FIG. 136

13700

Contr	LB	Trk	Routing
96	83,600	2.0	TL
96	215,040	5.1	TL

FIG. 137



FIG. 138

13900

Min Ord	UM	Slip	Deliv.
1	TRUCKLOAD(S)	Pallet	
1	TRUCKLOAD(S)	Pallet	

FIG. 139

14000

Carrier	Stated Vol
Truck	83,600
Truck	215,040

FIG. 140

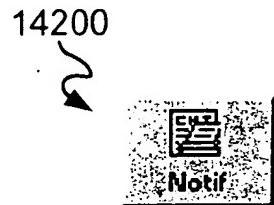


FIG. 142

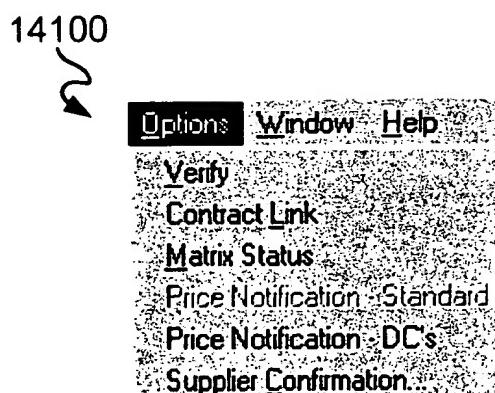


FIG. 141

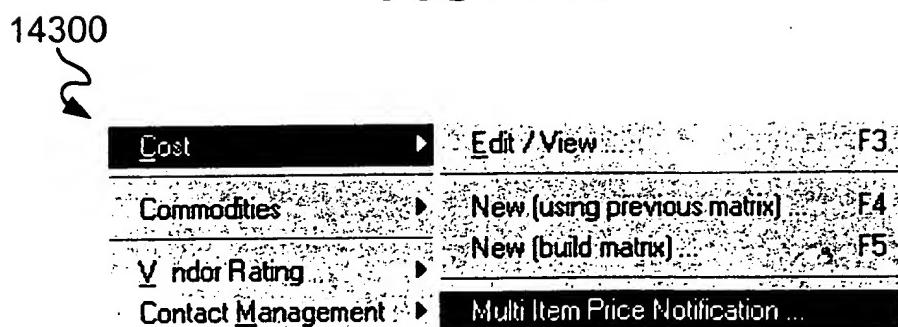


FIG. 143

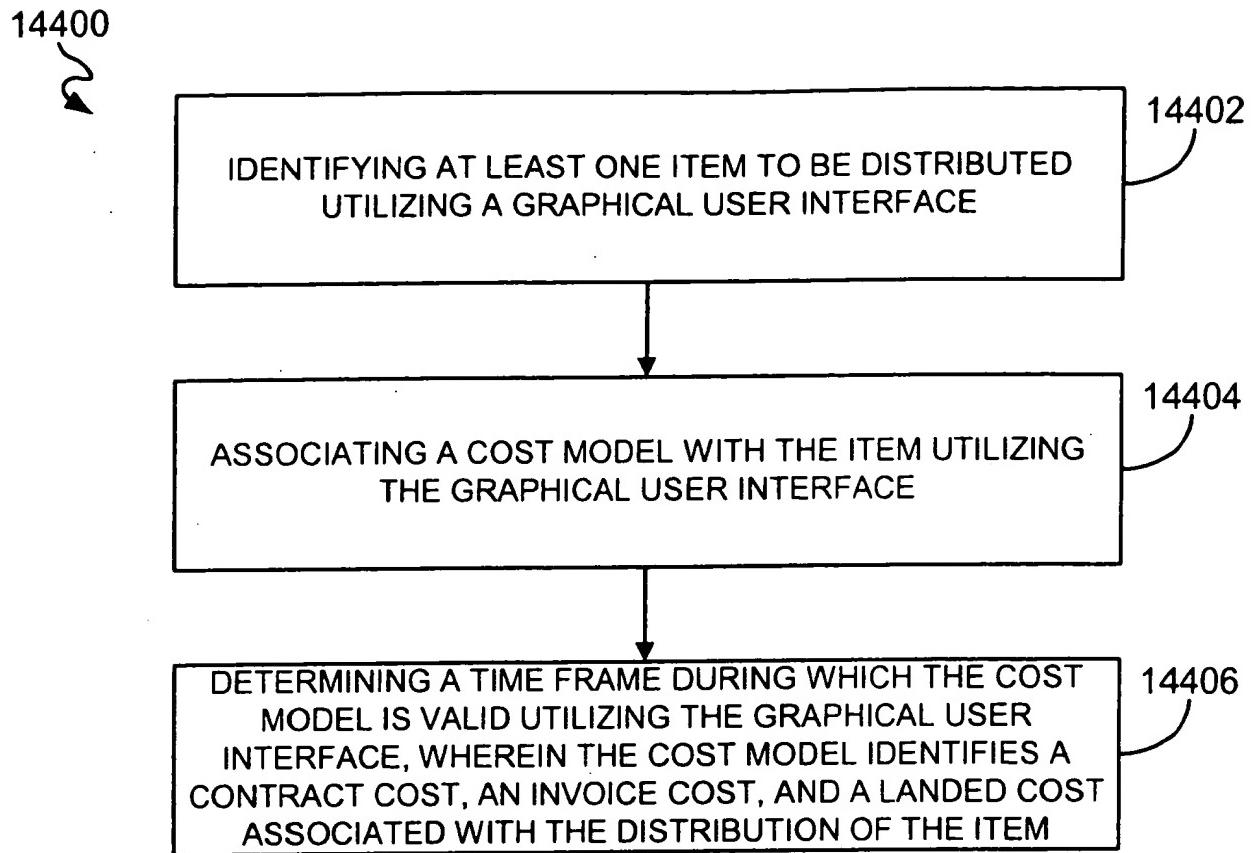


FIG. 144

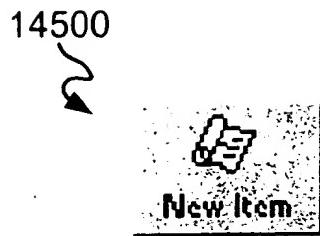


FIG. 145

14600

Contract ID:	673 - TYSON FOODS
Initial Buyer Name:	Jamie Hersh
Current Buyer Name:	Chris Stanton

FIG. 146

14700

Contract Start Date:	05/15/98
Contract End Date:	12/31/02
Execution Date:	5/15/98
Effective:	Shipment Date
Payment Terms:	Net 10

FIG. 147

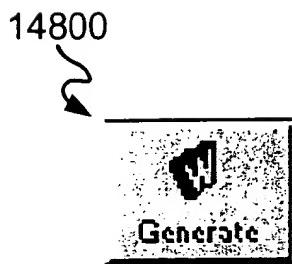


FIG. 148



FIG. 149

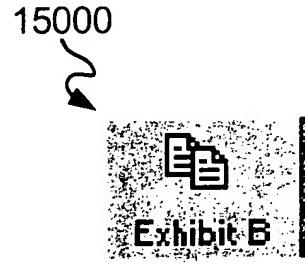


FIG. 150

15100

Select the End Dates to Use on the Exhibit

Item Description	Cost Matrix End Date	Contract End Date	No End Date
BEEF - 77%	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER 4.0 OZ	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER JR. 2.8 OZ	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date

FIG. 151

15200

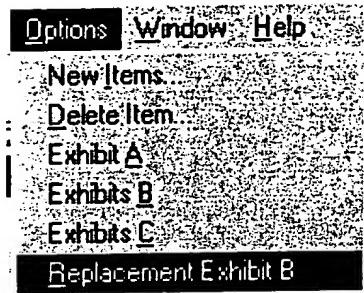


FIG. 152

15300



FIG. 153

0 9 8 1 6 2 5 8 - 0 8 0 6 0 1

09316260 • 090501

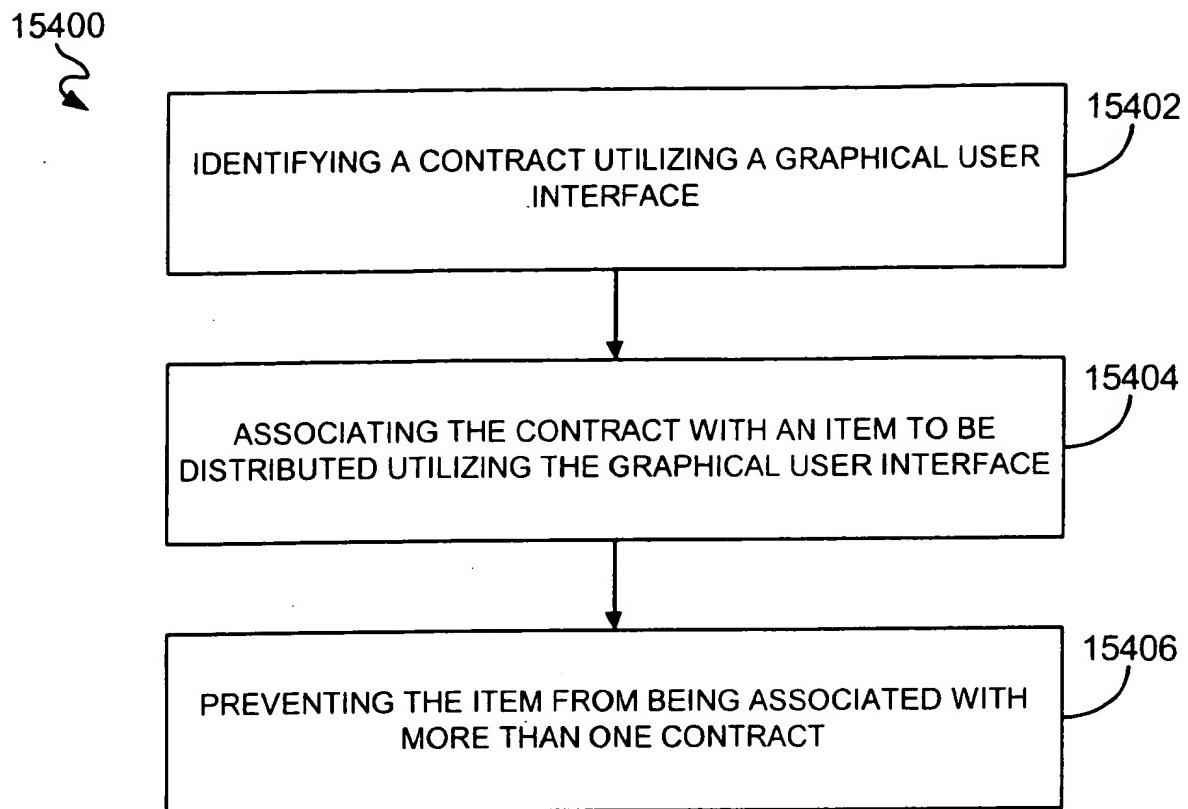


FIG. 154

09316260 - 020603

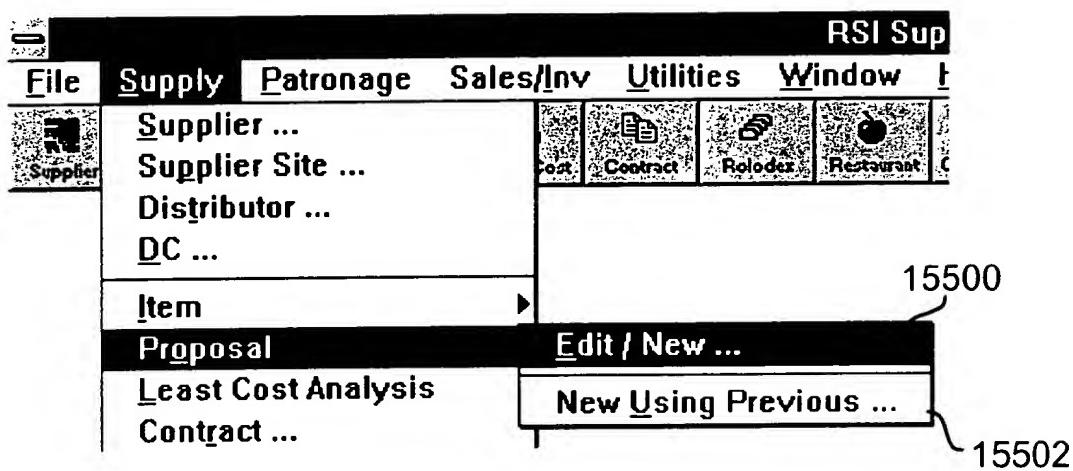


FIG. 155

15600

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info	Items	Suppliers	DCs	FOB Price	DC/Rest	Usage	Templates	View Bid
Proposal Information								
Proposal ID:	1021					Proposal Due Date:	06/12/97	
Proposal Name:	Foam Hot Cups & Polystyrene Lids					Contract Begin Date:	07/01/97	
Buyer Name:	Dennis Clabby			<input style="width: 20px; height: 20px;" type="button" value="..."/>		Contract End Date:	06/30/98	
Actions								
#	Date:	Action Description:						
1	05/28/97	Sent this bid to Dart and also sent a request for information to WinCup.						

FIG. 156

09816268 - 080504

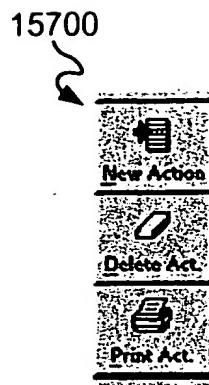


FIG. 157

15800

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info Items Suppliers DCs FOB Price DC/Rest Usage Templates View Bid

Search Query Reset

Query Values

Item Description
CUP-HOT

Item Description
LID-HOT 12/16 OZ (DRY)
LID-HOT 8 OZ (DRY)

2 Rows Selected

FIG. 158

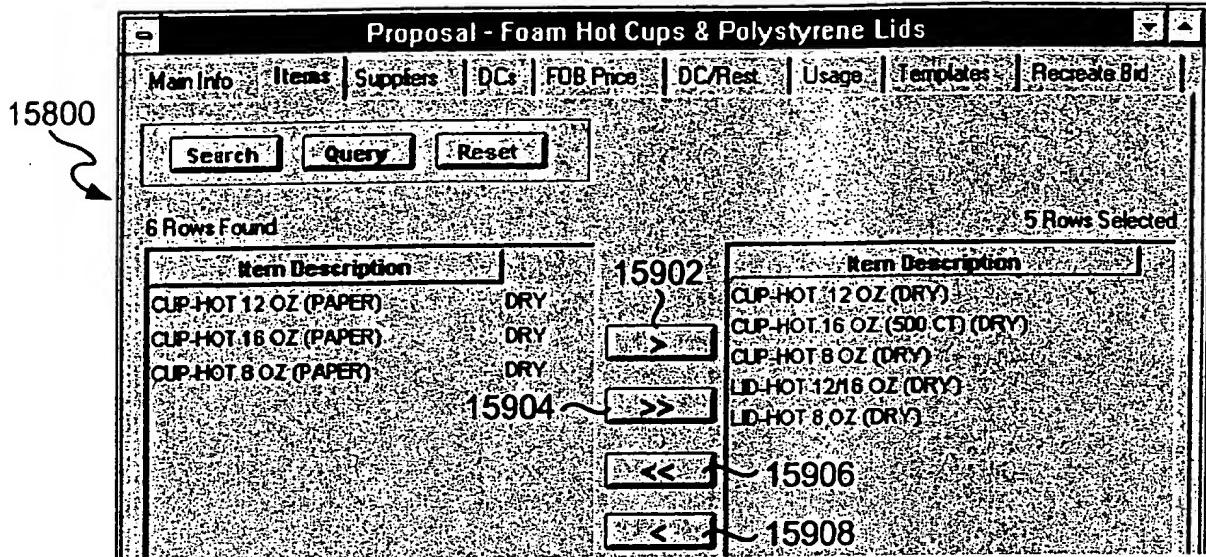


FIG. 159

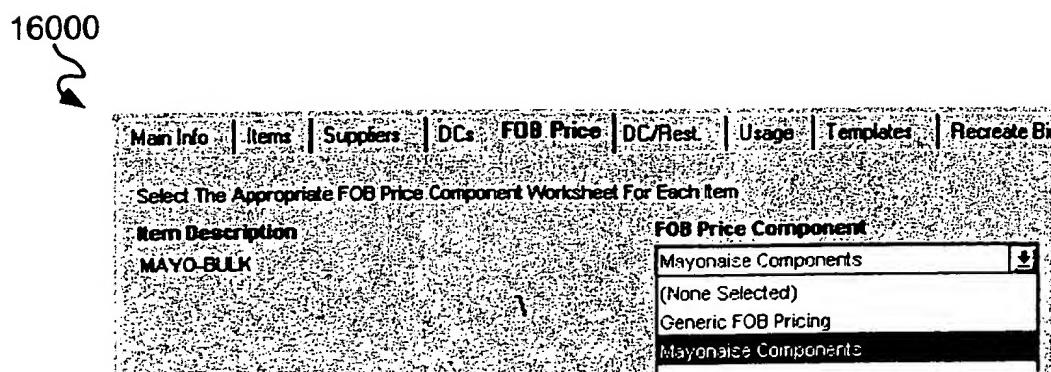


FIG. 160

16100

Item	Growth %	Gross Wgt.	Item Cube	Contract Period		
CHICKEN-BK BROILER	5.00%	32	1.26	09/01/97 to 12/31/97		
CHICKEN-PATTY	7.00%	37.00	1.09			
CHICKEN-TENDERS	0.00%	25.00	1.06			
Distribution Center	Previous Case Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC Item Growth	Projected Unit Usage
POST-ALBUQUERQ	576	30	99.34%	6.03	5.00%	755
POST-DENVER	633	39	99.05%	6.68	5.00%	1,083
POST-SALT LAKE	116	12	80.00%	5.46	5.00%	37

FIG. 161

0981666 - 080601

09816268 090501

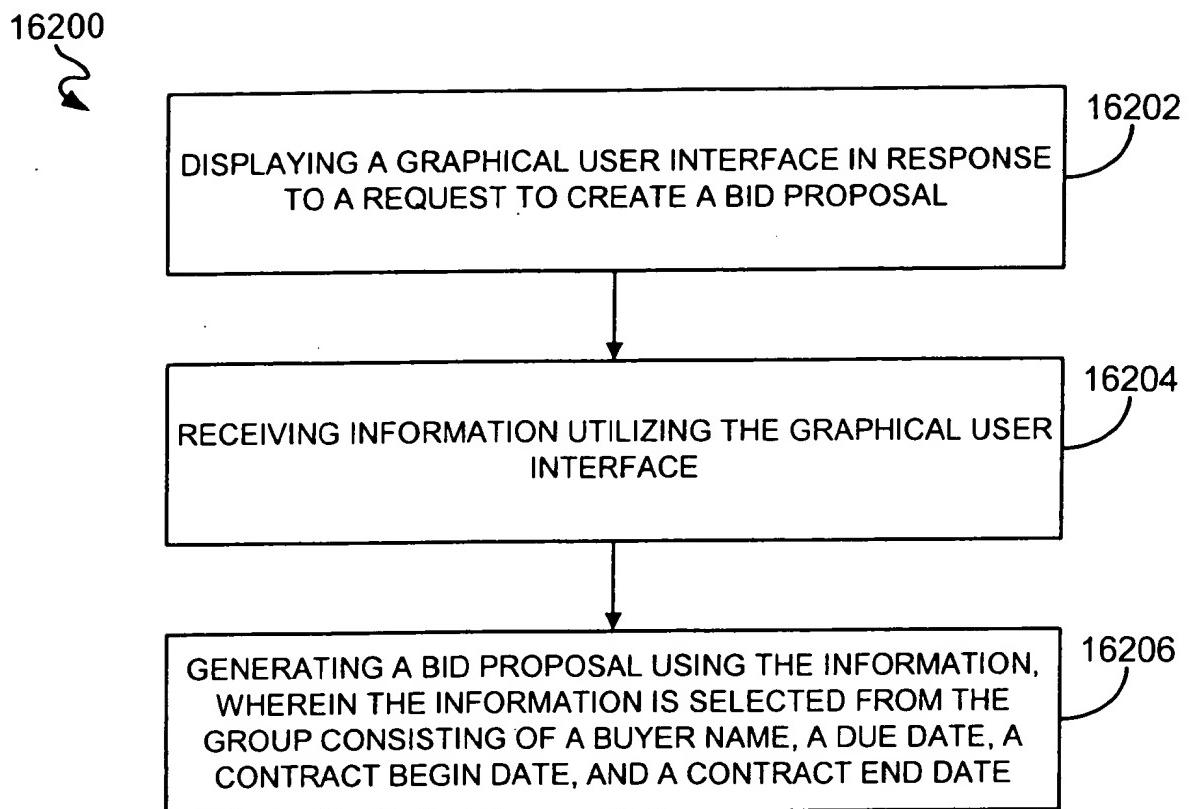


FIG. 162

0 9 8 7 6 5 4 3 2 1 0 9 8 7 6 5 4 3 2 1

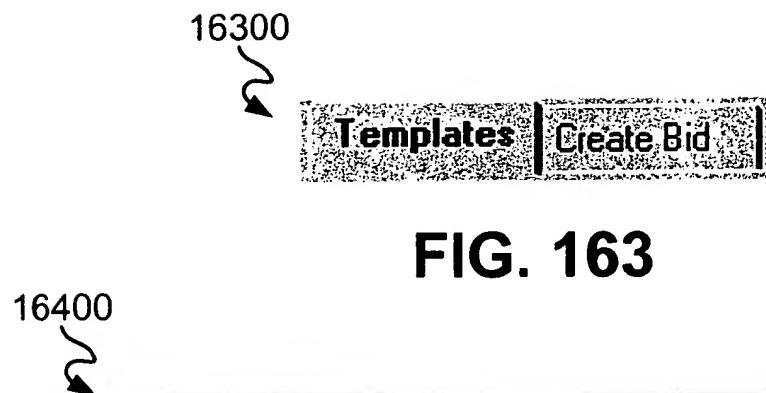


FIG. 163

	<i>Supply</i>	<i>MS</i>	<i>Editable</i>
	<i>Word</i>	<i>Y/N</i>	
Bid Proposal Cover Letter	?	Y	
General Terms and Conditions	?	N	
Usage Estimates	?	N	
Supplier Facility Worksheets	?	N	
Item Information Worksheets	?	N	
Sample Supply Agreement	?	N	
BK Specification Request	?	N	
FOB Price Component	?	Y	
Truckload Freight Worksheet	?	N	
LTL Freight Worksheet	?	N	

FIG. 164

09816268 - 030601

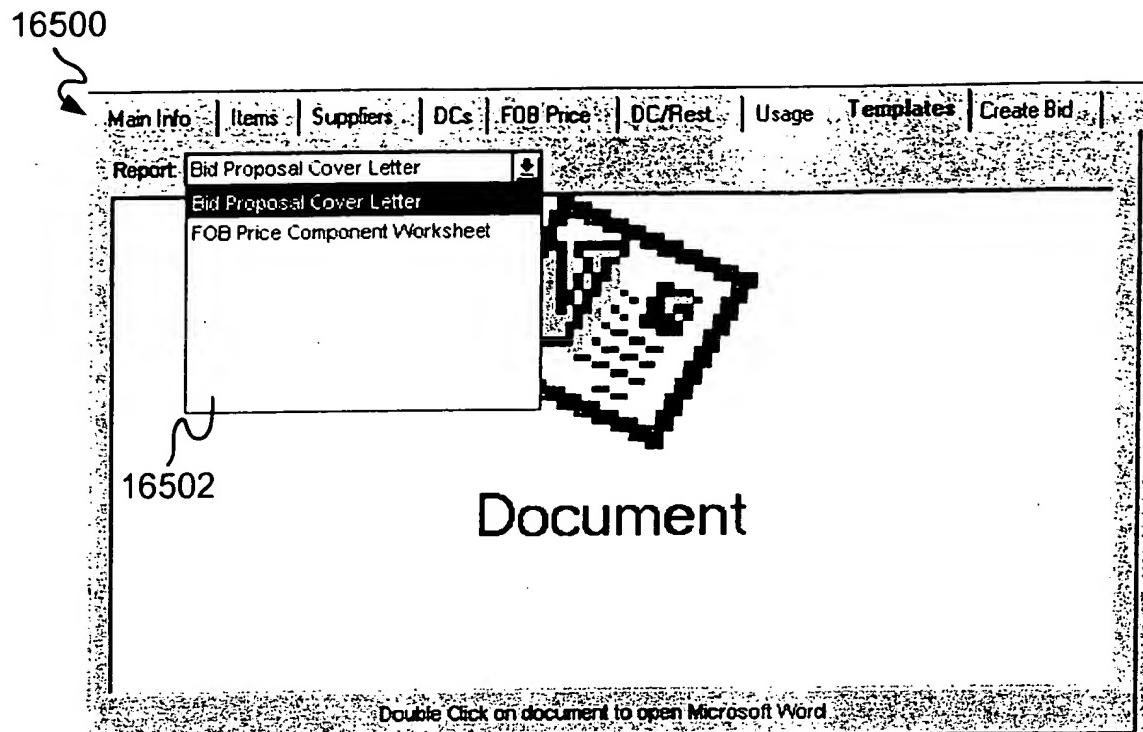


FIG. 165

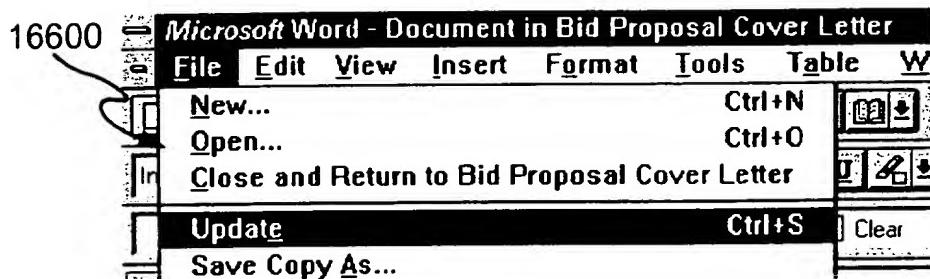


FIG. 166

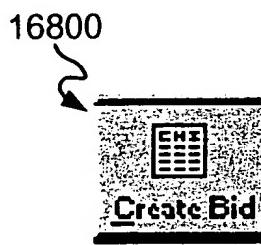
16700

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Create Bid | Bid Proposal Sent

Bid Proposal Will Include Checked Documents

General	Cost
<input checked="" type="checkbox"/> Bid Proposal Cover Letter	<input checked="" type="checkbox"/> FOB Price Component Worksheet
<input checked="" type="checkbox"/> General Terms & Conditions	<input checked="" type="checkbox"/> Truckload Freight Worksheet
<input checked="" type="checkbox"/> Usage Estimates	<input checked="" type="checkbox"/> LTL Freight Worksheet
<input checked="" type="checkbox"/> Supplier Facility Worksheet	Blank Sheets
<input checked="" type="checkbox"/> Item Information Worksheet	<input checked="" type="checkbox"/> Supplier Facility Worksheet
<input checked="" type="checkbox"/> Sample Supply Agreement	<input checked="" type="checkbox"/> Item Information Worksheet
<input checked="" type="checkbox"/> BK Specification Request	<input checked="" type="checkbox"/> FOB Price Component Worksheet
* LTL Freight Worksheet will be printed by system if necessary.	
<input checked="" type="checkbox"/> Truckload Freight Worksheet	
<input checked="" type="checkbox"/> LTL Freight Worksheet	

FIG. 167



16900

Report: Item Information Worksheet
7/2/97 Supplier: (all)

Bid Proposal Cover Letter
FOB Price Component Worksheet
General Terms & Conditions
Item Information Worksheet
LTL Freight Worksheet
Sample Supply Agreement
Supplier Facility Worksheet

**Restaurant Services, Inc.
Item Information Worksheet**

ATTY
DS

FIG. 169

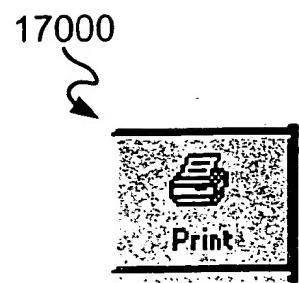


FIG. 170

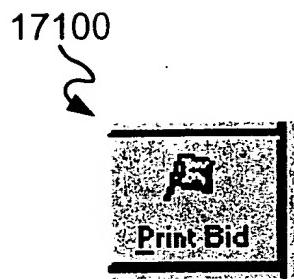


FIG. 171

0981628 "060501

09816268 - 09816269

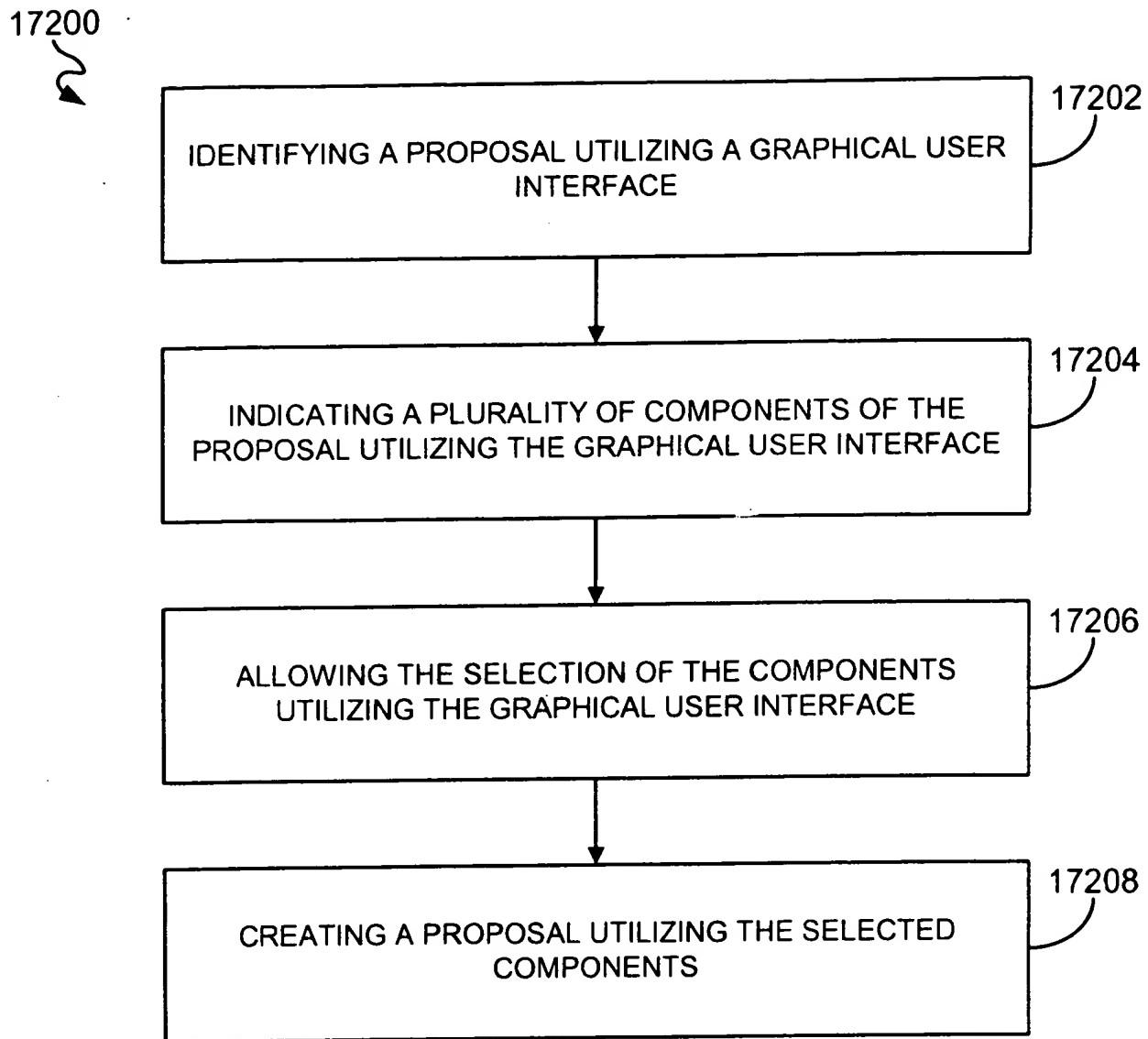


FIG. 172

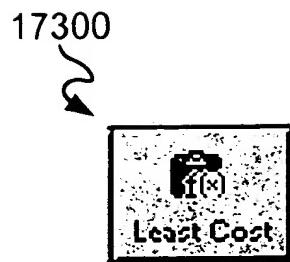


FIG. 173

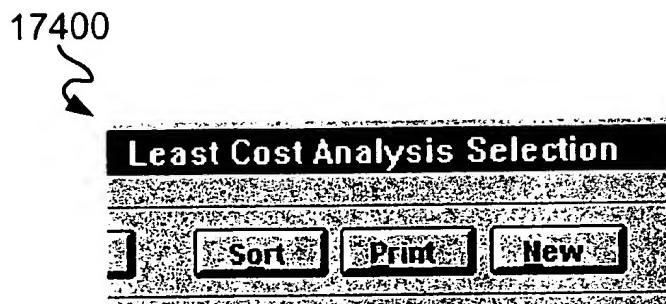


FIG. 174

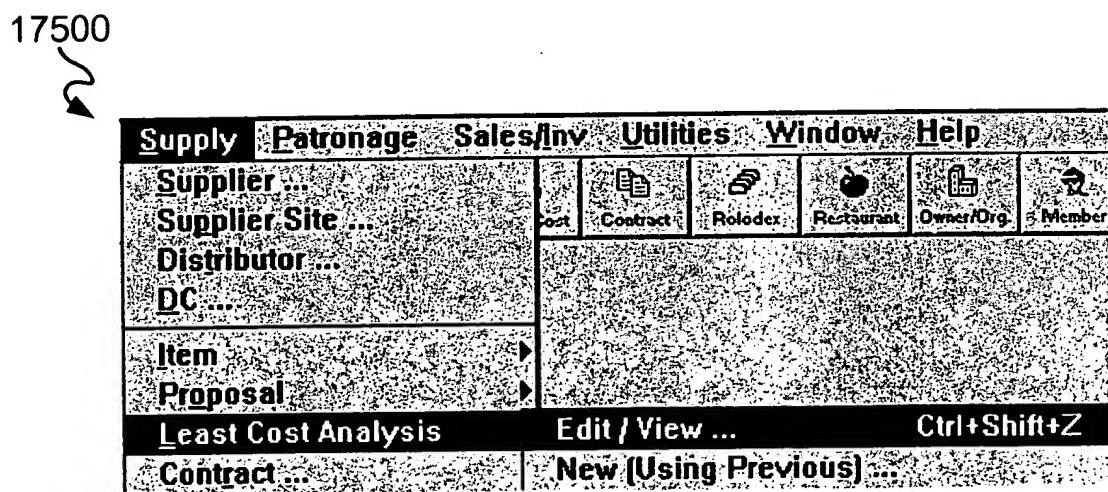


FIG. 175

09816268 - 030601

Bid Proposal Name:	(None)
Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)	
Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)	

17600

FIG. 176

09816268 080601

09216268 - 030601

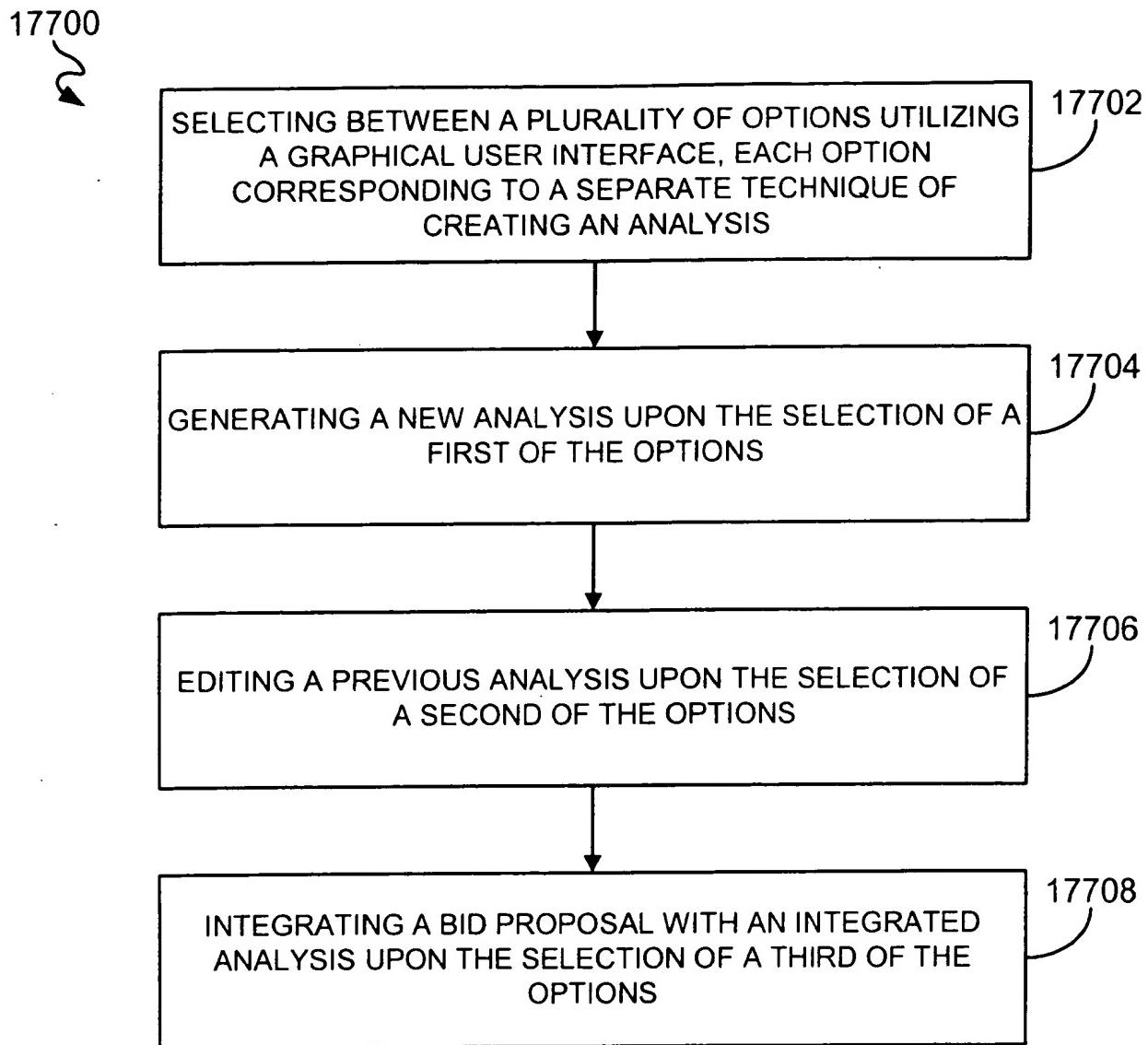


FIG. 177

09816268 - 080601

17800

Analysis Name: Hash Brown Actual
Analysis ID: 1036
Buyer: Dennis Clabby
Period of Agreement: 10/1/97 - THRU 9/30/98
Unit Of Measure: CASE(S)

FIG. 178

17900

Version (1) of (9) Base version
What is the max # of FOB points to allocate to each DC? One FOB
What is pricing method for this version? FOB + Freight
What is the RSI Invoice FOB Upcharge (Downcharge)? 0.0000
Override RDC Truckload Validation? No
Solution Strategy: Standard Last Revision: 9/15/97 1:04 PM

FIG. 179

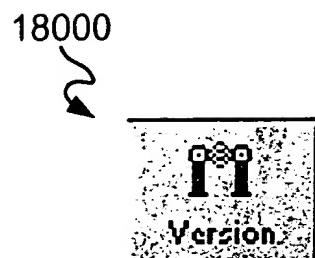


FIG. 180

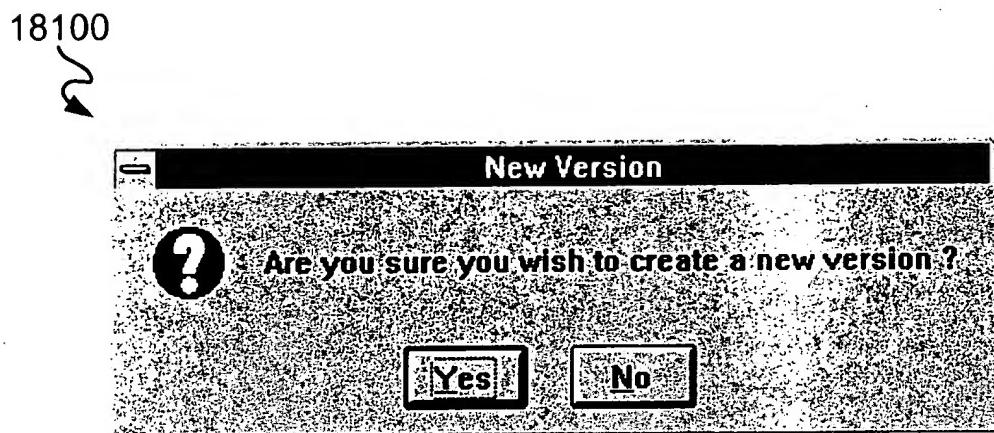


FIG. 181

0918116268 - 01606011

09816263 - 080601

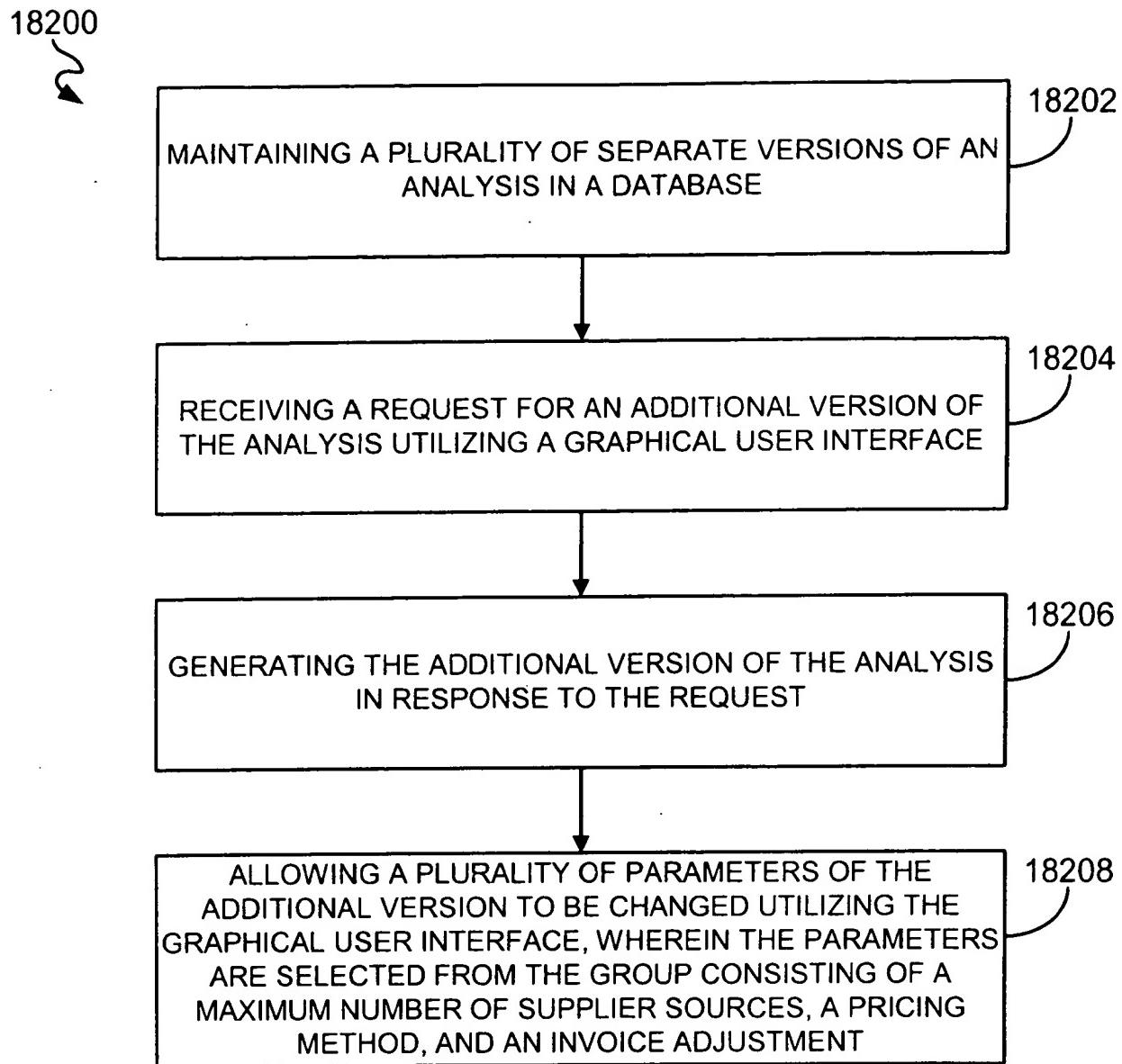


FIG. 182

09816268 - 080601

18300

Search Query Reset

Query Values

Supplier FOB
DOP

>>

Supplier FOB
DOPACO-DOWNTOWN, PA
DOPACO-KINSTON, NC
DOPACO-ST. CHARLES, IL
DOPACO-STOCKTON, CA
IMPERIAL BONDWARE-SHELBYVILLE, TN

7 Rows Selected

18302

FIG. 183

18400

Item Description	Conv. Factor
FRIES COATED (FRZN)	36

18402

FIG. 184

0934.6258 080601

01001000-000000

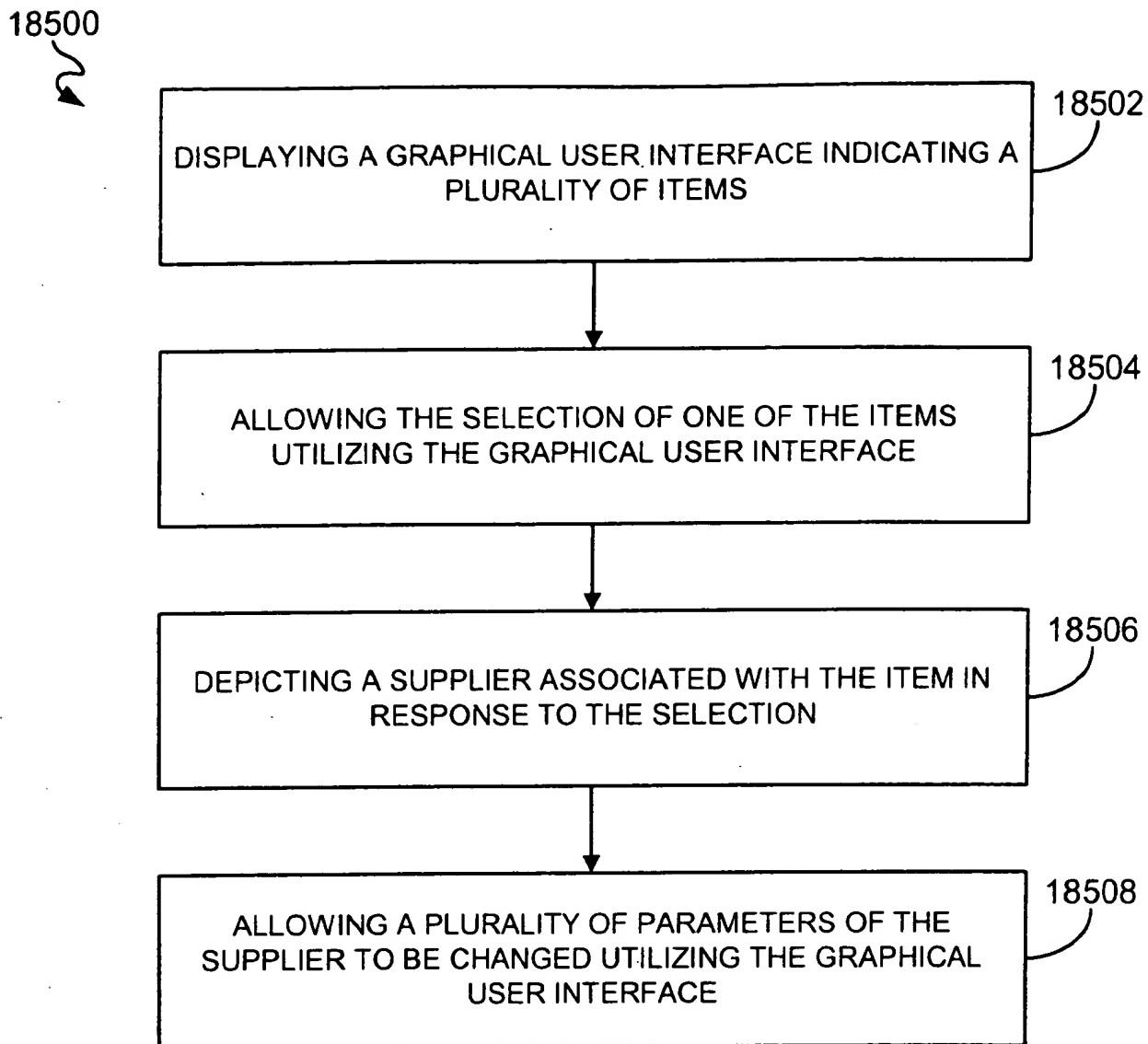


FIG. 185

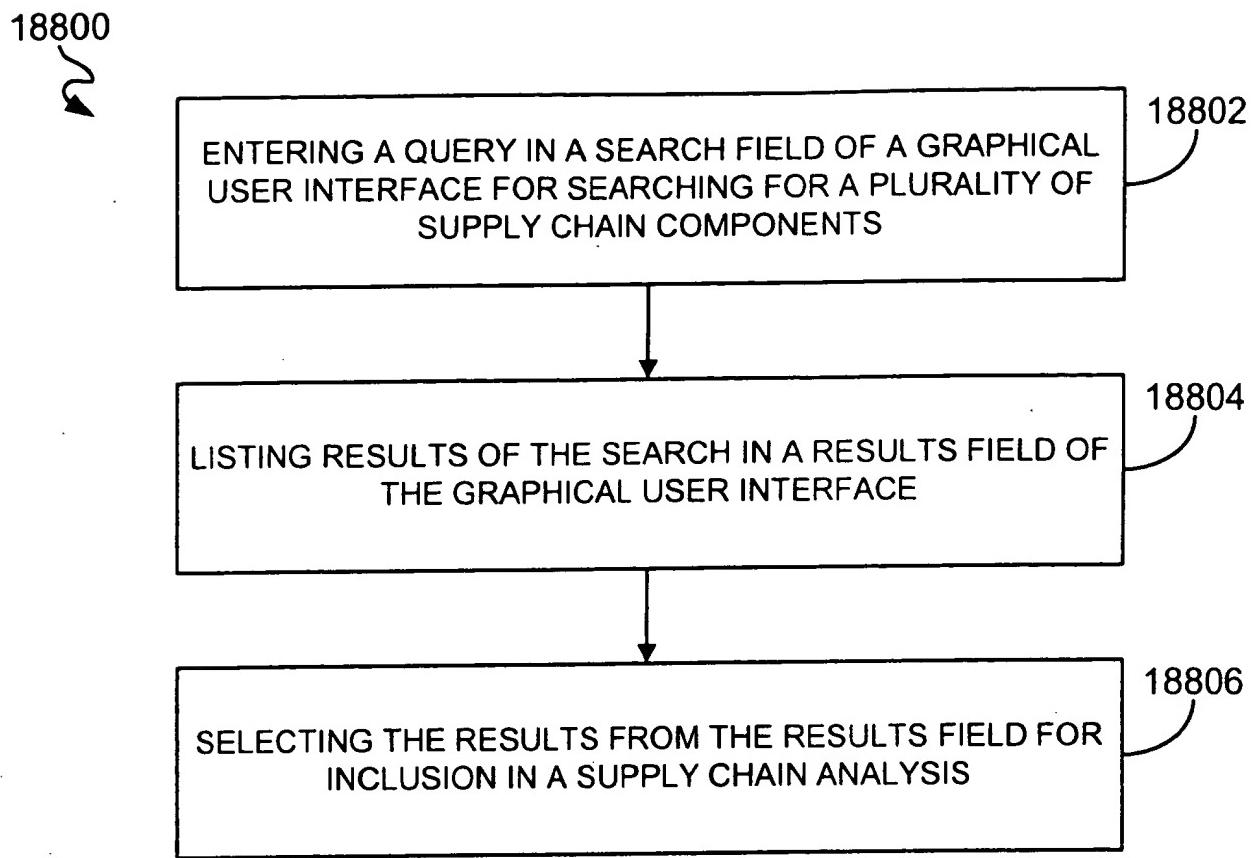


FIG. 188

09815266-080634

18900

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
CAVENDISH FARMS		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
J.R. SIMPLOT COMPANY		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.		Pallet	200,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No

Supplier FOB	Minimum	Maximum	Include
LAMB-WESTON, INC. PASCO, WA	90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC. RICHLAND WA	0	55,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC. AMERICAN FALLS ID	90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 189

09816258 - 080601

19000

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
MCCAIN FOODS		Pallet			<input type="radio"/> Yes <input checked="" type="radio"/> No
NESTLE FOOD COMPANY		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
ORE-IDA FOODS		Pallet	225,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No

Supplier FOB	Minimum	Maximum	Include
MCCAIN FOODS LTD. PRINCE EDWARD ISLAND	18,000,000	30,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No
MCCAIN FOODS LTD. PORTAGE LE PRAIRIE	45,000,000	50,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No
MCCAIN FOODS INC OTHIELLO WA	27,000,000	132,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 190

19100

DISPLAYING A PLURALITY OF SUPPLIER SITES UTILIZING A
GRAPHICAL USER INTERFACE

19102

DETERMINING A MINIMUM VALUE AND A MAXIMUM VALUE
OF CAPACITY LEVELS ASSOCIATED WITH THE SUPPLIER
SITES UTILIZING THE GRAPHICAL USER INTERFACE

19104

CONDITIONALLY EXCLUDING THE SUPPLIER SITES FROM A
SUPPLY CHAIN ANALYSIS UTILIZING THE GRAPHICAL USER
INTERFACE

19106

FIG. 191

09816268 - 080601

09816262 - 080601

19200

Supplier	#	Volume
HUDSON INDUSTRIES	0	
INTERNATIONAL DIVERSE FOODS	0	
SUPERIOR COFFEE & FOODS	0	

Supplier FOB	Item	Cont FOB	#	Volume
HUDSON INDUSTRIES-TROY AL	MAYO-BULK	8.4200	0	
HUDSON INDUSTRIES-TROY AL	SAUCE-BULK-TARTAR	9.2300	0	

FIG. 192

19300

Supplier	#	Volume
SSI FOOD SERVICES	0	
TEXAS AMERICAN FOOD SERVICE	0	
WHITEFORD FOODS	0	

Supplier FOB	Item	Cont FOB	#	Volume
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0026	10	
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0016	21	2,090,000
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0010	22	2,508,000

FIG. 193

19400

Supplier	#	Volume
VENTURA FOODS	0	
VENTURA FOODS	1	100,000

Supplier FOB	Item	Cont FOB	#	Volume
VENTURA FOODS-CHAMBERSBURG-PA	MAYO-BULK	8.9400	10	
VENTURA FOODS-CHAMBERSBURG-PA	MAYO-BULK	8.8400	11	
VENTURA FOODS-CHAMBERSBURG-PA	SAUCE-BULK-TARTAR	9.5100	10	
VENTURA FOODS-CHAMBERSBURG-PA	SAUCE-BULK-TARTAR	9.4100	11	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.1200	10	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.0200	11	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.5800	10	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.4800	11	

FIG. 194

19500

Item Description	Supplier FOB		
FRIES-COATED	CAVENDISH-PRINCE EDWARD		
FRIES-COATED	J.R. SIMPLOT COMPANY-HERMISTON		
FRIES-COATED	LAMB-WESTON, INC-PASCO, WA		
Distribution Center	Delivered	#	Volume
AMERISERVE-OMAHA, NE	0.3750	0	0
AMERISERVE-PLYMOUTH, MN	0.3850	0	0
AMERISERVE-WAUKEEHA	0.3670	0	0
FLEMING FOODS-KAPOLEI	0.4725	0	0
KING PROVISION-ATLANTA	0.3950	0	0

FIG. 195

09116268 - 080601

05816268 - 080602

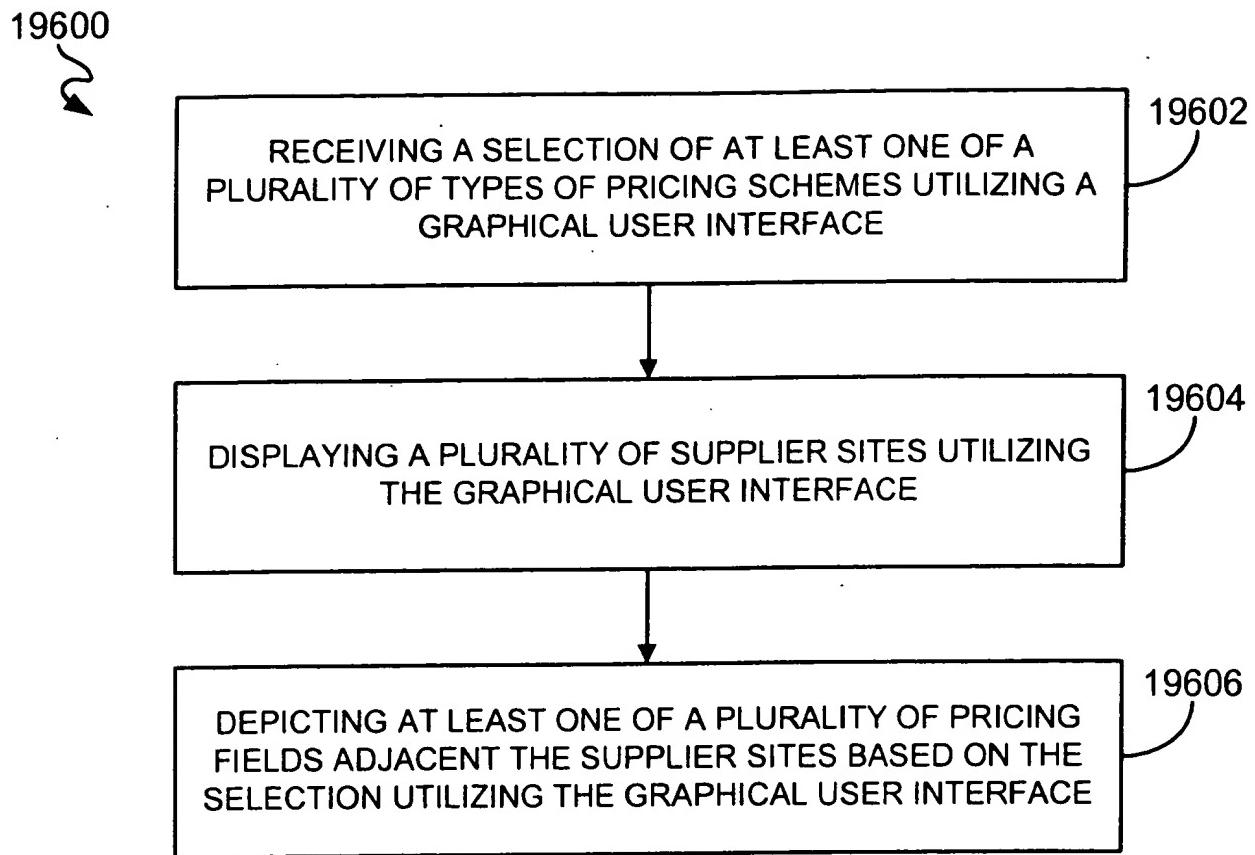


FIG. 196

0 9 8 1 6 2 6 8 . 0 8 0 6 0 1

19700

Total Rest. Growth Amount	Usage Period		
5.00% ~ 19702	09/01/97 to 08/31/98		
Distribution Center	Current Rest. Count	Restaurant Growth %	Projected Avg. Rest. Count
AMERISERVEPOST-ALBUQUERQUE	27	5.00%	28
AMERISERVEPOST-DENVER	35	5.00%	37
AMERISERVEPOST-SALT LAKE UT	2	5.00%	2
AMERISERVE-OMAHA, NE	166	5.00%	174

FIG. 197

19800

Item	Item Growth %	Usage Period				
CHICKEN-PATTY	0.00					
Distribution Center	Previous Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC/Item Growth	Projected Usage
AMER-OMAMA	44,035	166	98.49%	24.12	4.00%	49,205
AMER-PLYMOUTH	37,141	177	100.00%	18.30	5.00%	40,823
AMER-MILWALK	38,520	188	100.00%	19.02	0.00%	42,909

FIG. 198

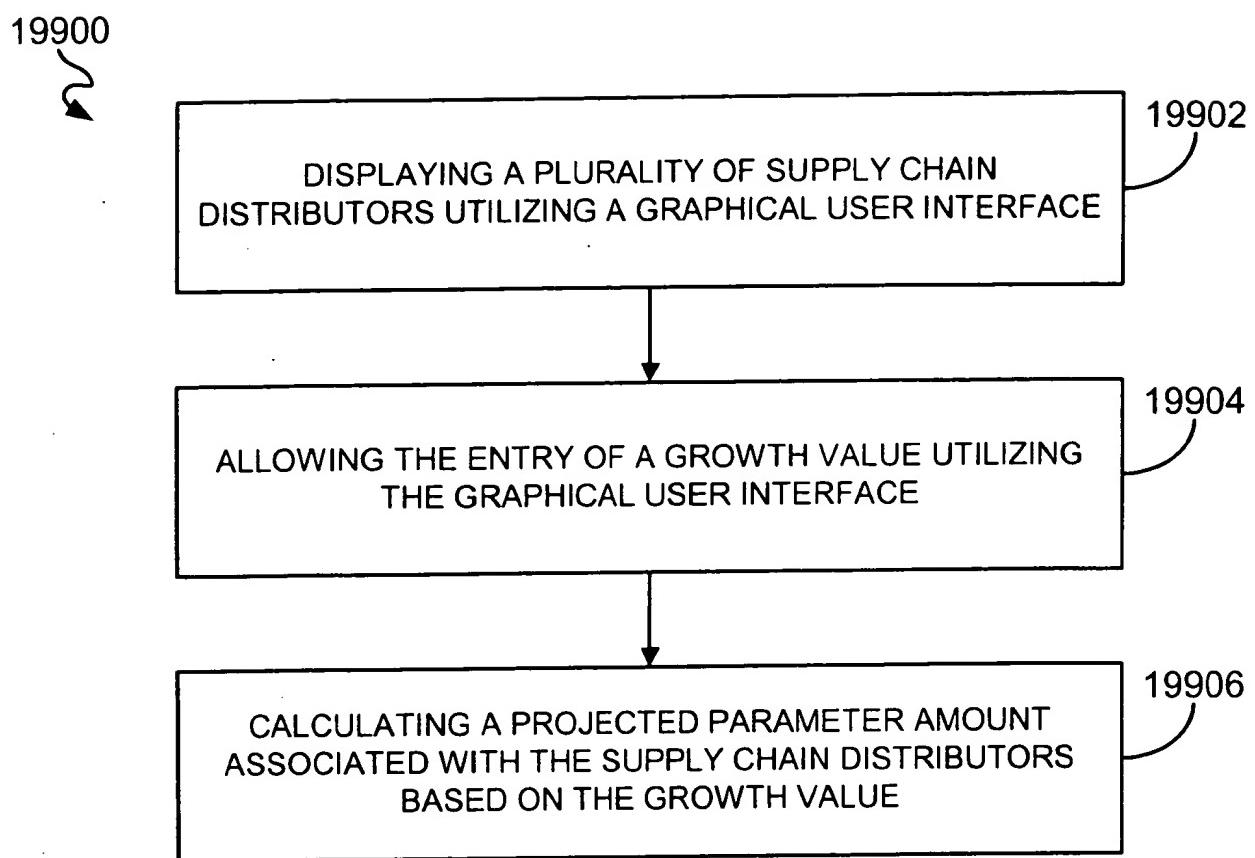


FIG. 199

09816268 - 080661

20000

Supplier FOB	Address	
CAVENDISH FARMS	Dieppe NB E1A6X4	
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston OR 99399	
LAMB WESTON, INC - AMERICAN FALLS ID	American Falls ID 83211	
Distribution Center	Lane Restriction	Honor TL Rate
AMERISERVE\POST-ALBUQUERQUE	<input type="radio"/> Solver <input checked="" type="radio"/> Required <input type="radio"/> Excluded	[]
AMERISERVE\POST-DENVER	<input type="radio"/> Solver <input checked="" type="radio"/> Required <input type="radio"/> Excluded	[]
AMERISERVE\POST-SALT LAKE UT	<input type="radio"/> Solver <input checked="" type="radio"/> Required <input type="radio"/> Excluded	[]
AMERISERVE-OMAHA NE	<input type="radio"/> Solver <input checked="" type="radio"/> Required <input type="radio"/> Excluded	[]
AMERISERVE-PLYMOUTH MN	<input type="radio"/> Solver <input checked="" type="radio"/> Required <input type="radio"/> Excluded	[]

20002

FIG. 200

20100

Supplier FOB	Address	
CAVENDISH FARMS	Dieppe NB E1A6X4	
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston OR 99399	
LAMB WESTON, INC - AMERICAN FALLS ID	American Falls ID 83211	
Distribution Center	Lane Restriction	Honor TL Rate
AMERISERVE\POST-ALBUQUERQUE	<input type="radio"/> Solver <input checked="" type="radio"/> Required <input type="radio"/> Excluded	[]
AMERISERVE\POST-DENVER	<input checked="" type="radio"/> Solver <input type="radio"/> Required <input type="radio"/> Excluded	[]

TOP SECRET//SI

FIG. 201

20200

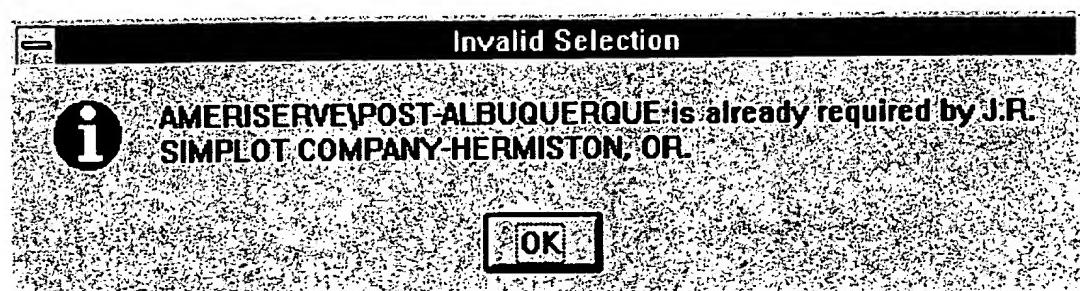


FIG. 202

20300

DISPLAYING A PLURALITY OF DISTRIBUTION CENTERS OF A SUPPLY CHAIN UTILIZING A GRAPHICAL USER INTERFACE

20302

DESIGNATING A LANE RESTRICTION OF EACH OF THE DISTRIBUTION CENTERS UTILIZING THE GRAPHICAL USER INTERFACE

20304

CONDITIONALLY INVOLVING THE DISTRIBUTION CENTERS IN A SUPPLY CHAIN ANALYSIS BASED ON THE DESIGNATION

20306

FIG. 203

09816268 - 080601

20400

Supplier FOB	Address		
CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99933
LAMB-WESTON, INC.-AMERICAN FALLS ID	American Falls	ID	83211
Distribution Center	Truckload Freight	Lane Distance	
AMERISERVEPOST-ALBUQUERQUE	1,617		
AMERISERVEPOST-DENVER	1,277		
AMERISERVEPOST-SALT LAKE UT	691		

FIG. 204

20500

Supplier FOB	Address		
O.K. FOODS-FORT SMITH AR	Fort Smith	AR	72904
TYSON FOODS-GREEN FOREST AR	Green Forest	AR	72638
TYSON FOODS-RUSSELLVILLE AR	Russellville	AR	72601
Distribution Center	Weight Minimum	LTL Minimum	
PS-ATLANTA	15,000		1.10
PS-BURLINGTON	15,000	400.00	1.20

FIG. 205

09816268 - 080601

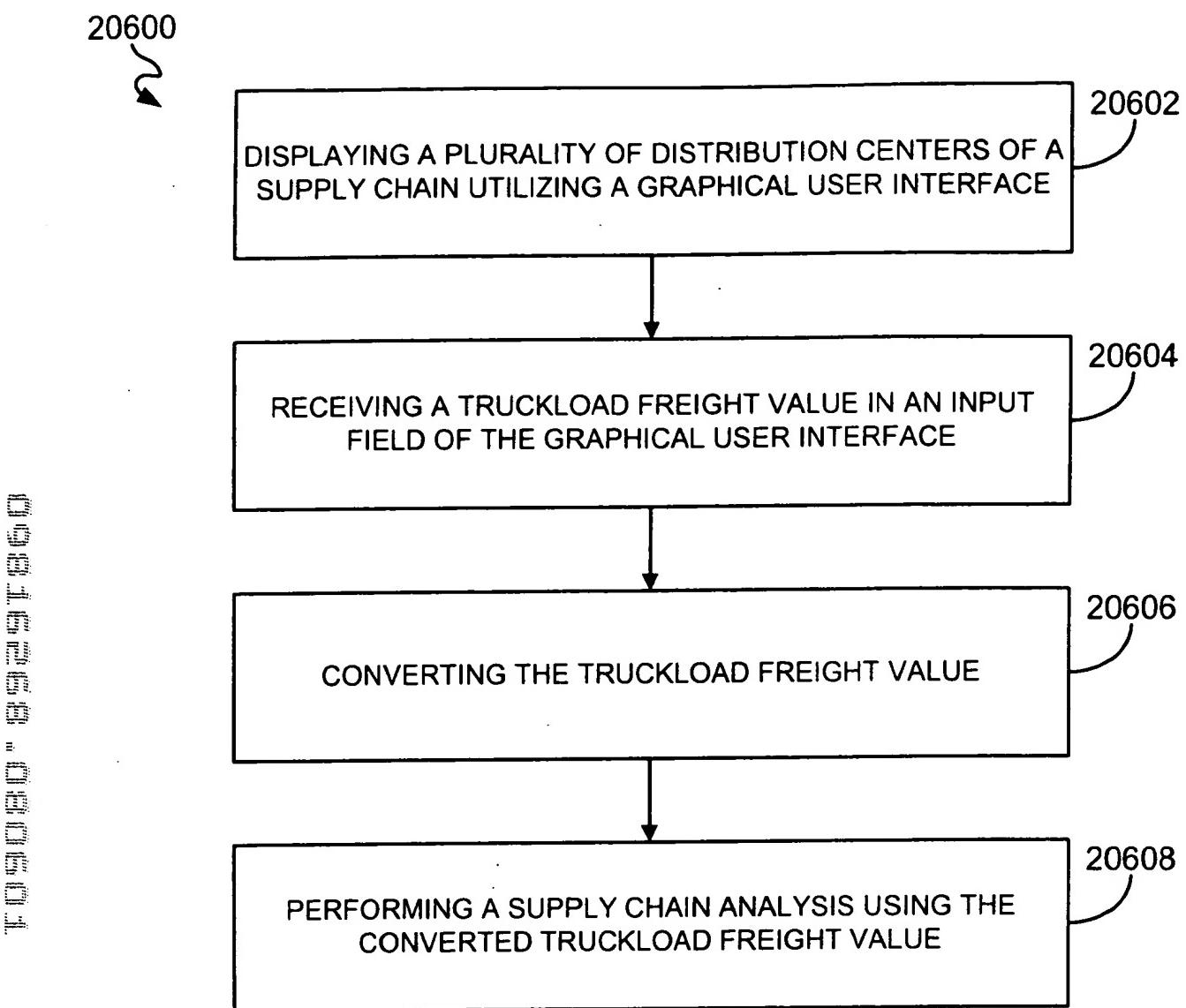


FIG. 206

09816268 - 080001

20700

Analysis Region	Force FOB
MCCABE-PORTLAND/RM/W-ANCHORAGE	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Distribution Center Name	Site Role
MCCABE QUALITY FOODS-PORTLAND RESTAURANTS NW-ANCHORAGE	Corporate & FOB Point Corporate & FOB Point

FIG. 207

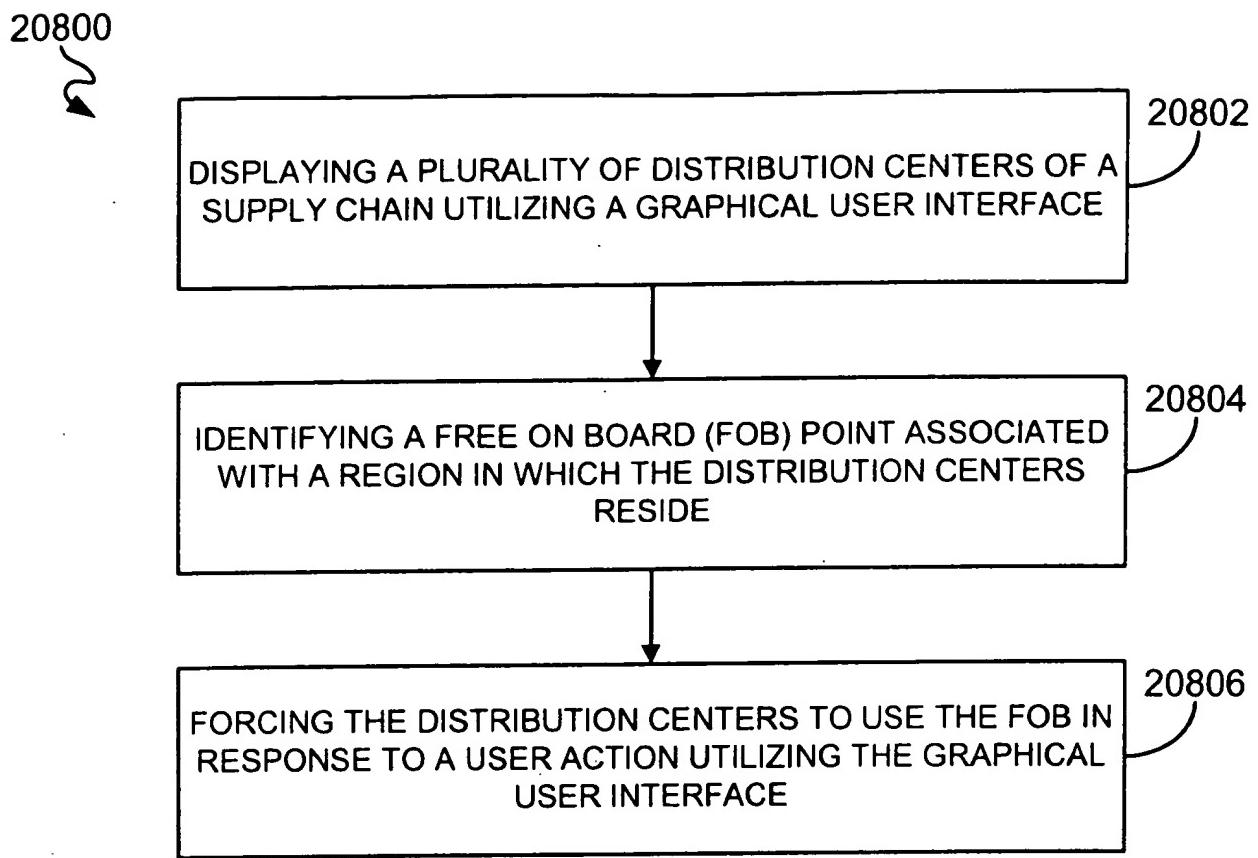


FIG. 208

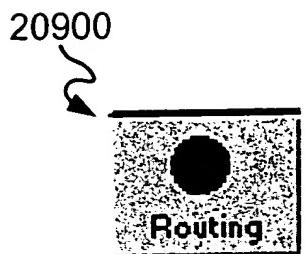


FIG. 209

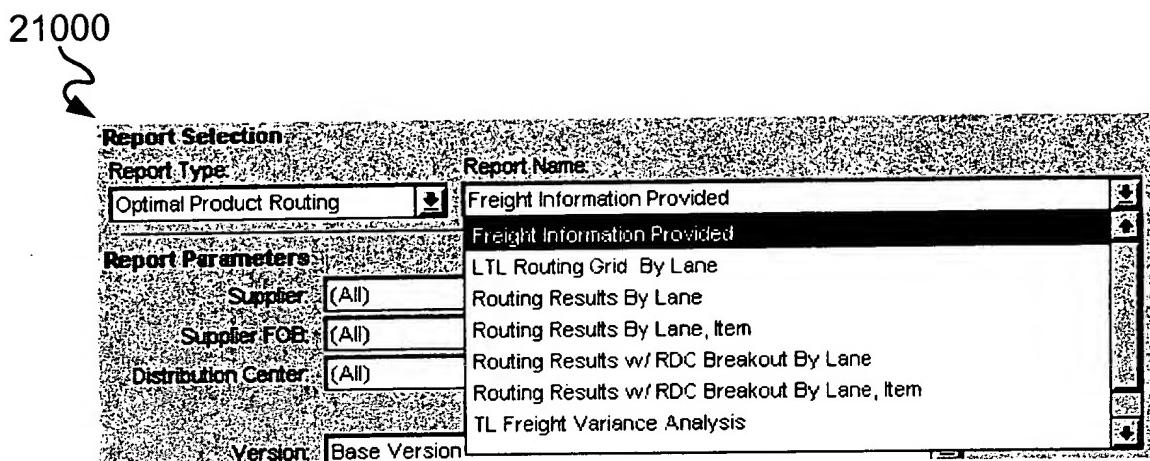


FIG. 210

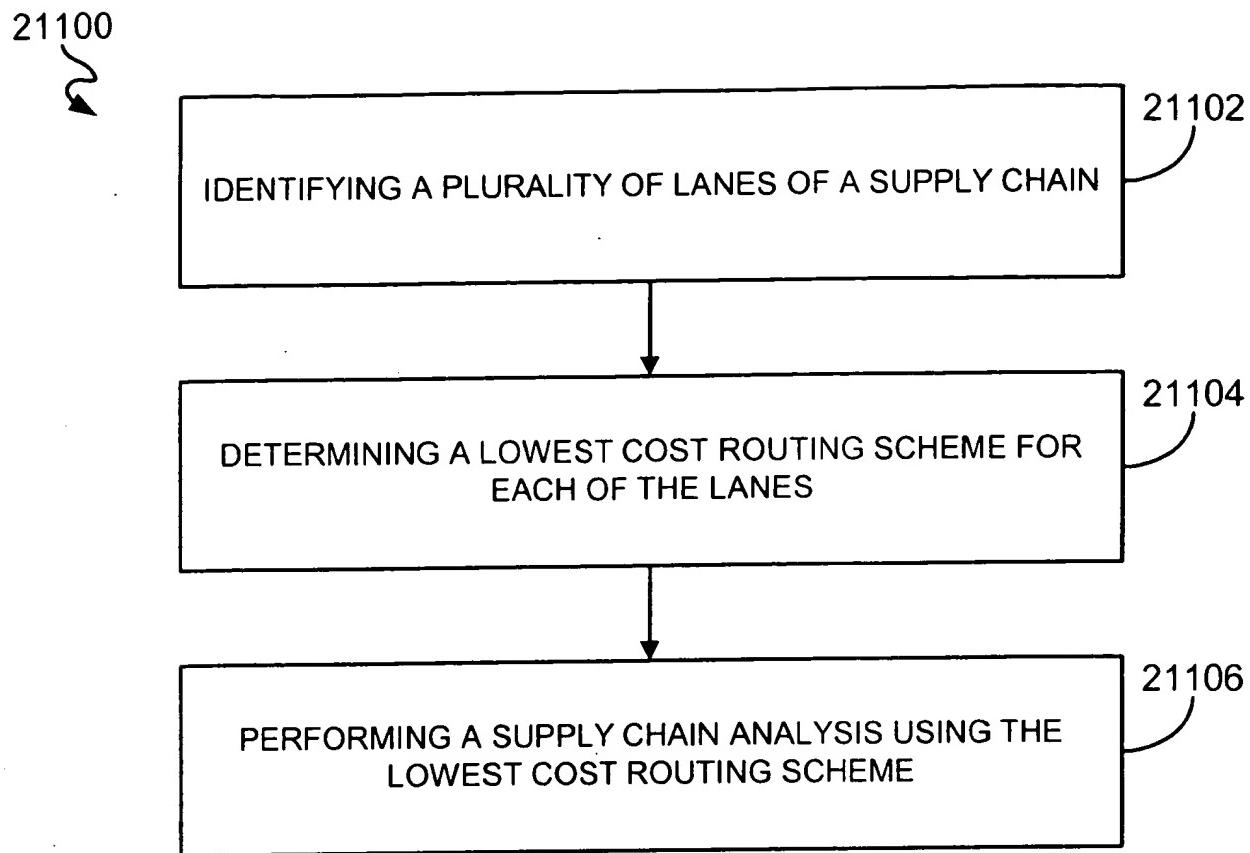


FIG. 211

09815268 080504

09816268 - 080601

21200



FIG. 212

21300

21302

Report Selection

Report Type	Report Name
Awarded Volume	Awarded Volume by Item - Detail
Awarded Volume	(empty)
Comparison Reports	(empty)
Cost Matrix Preview	(empty)
Optimal Product Routing	(empty)
Tab Reports	(empty)
	New Capacity & Prices

FIG. 213

21400

- Awarded Volume by Item - Detail
- Awarded Volume by Item - Detail
- Awarded Volume by Item - Freight
- Awarded Volume by Item - Summary
- Competing DC Freight Analysis by Item
- Lane Assignment Matrix
- Lane Weighted Average Delivered Cost

FIG. 214

21500

- Assigned Volume Percentages (no conversion)
- Assigned Volume Percentages (with conversion)
- Invoice FOB Detail Comparison (no conversion)
- Invoice FOB Detail Comparison (with conversion)
- Invoice FOB Savings Comparison (no conversion)
- Invoice FOB Savings Comparison (with conversion)

FIG. 215

21600

Report Type:	Comparison Reports	Report Name:
		Assigned Volume Percentages (no conversion)

FIG. 216

21700

- Report Name:
- Assigned Volume Percentages (no conversion)
- Assigned Volume Percentages (no conversion)
- Assigned Volume Percentages (with conversion)
- Invoice FOB Detail Comparison (no conversion)

FIG. 217

21800

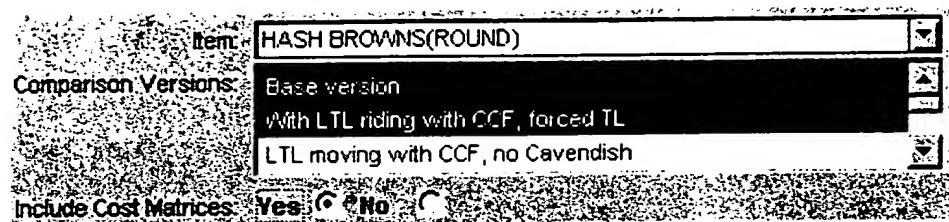


FIG. 218

09815268 08601

21900



FIG. 219

09816268 - 08001

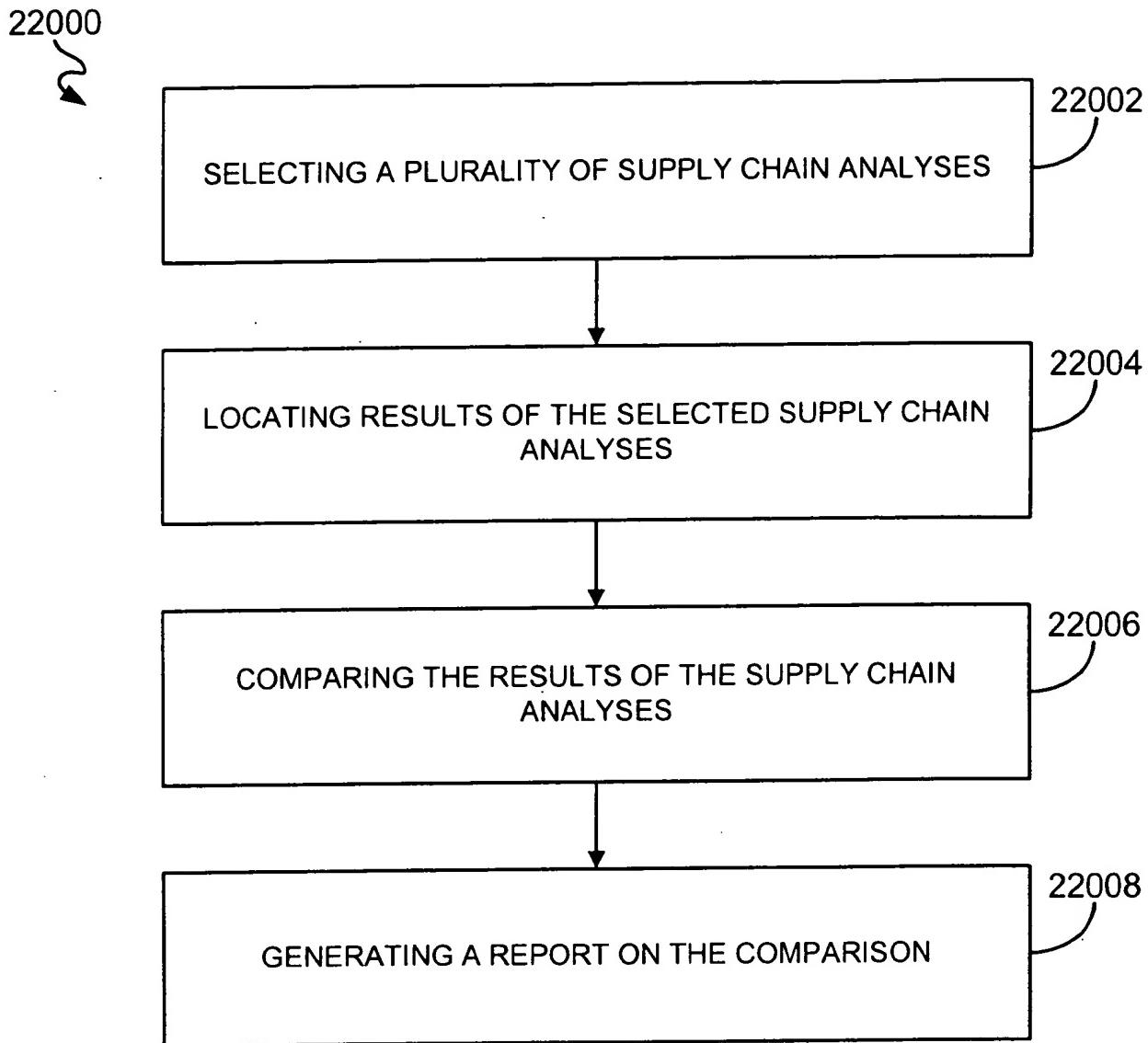


FIG. 220

0 9 8 4 6 2 5 3 - D E S I G N

22100

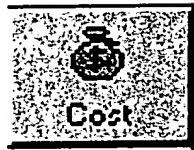


FIG. 221

22200

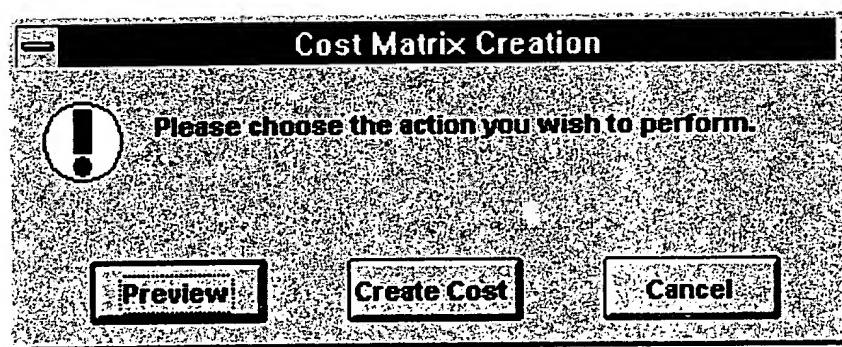


FIG. 222

09816268 - 080604

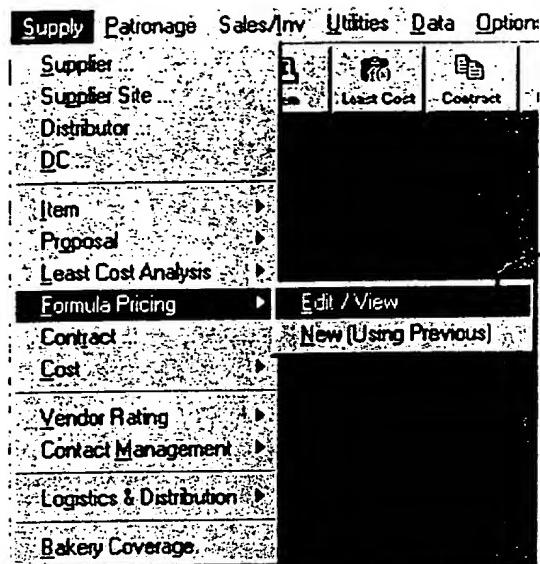


FIG. 223

The screenshot shows a dialog box titled "Formula Pricing - BEEF - 77% - 04/06/98". The top navigation bar includes tabs for General Info, Pricing, Freight, Formulas, Block Cost, and Adjustments. The "Pricing" tab is active.

Fields in the dialog box include:

- Pricing ID: 12
- Description: Beef Pricing 04/06/01
- Item: BEEF - 77%
- Raw Material Pricing Date: 04/06/01
- From: 03/23/01
- To: 04/03/01
- Cost Matrix Begin Date: 03/15/01
- End Date: 03/28/01
- FOB Adjustment Amount: 0.0000

FIG. 224

22500

Date	FRESH	DOM 65%	DOM 75%	DOM 85%	DOM 95%	LEAN	LEAN BL	LEAN VW	LEAN YW	LEAN 30%	IMP AUS	IMP LEAH	Lean Beef
3/23/98	0.8800	0.9100	0.9052	0.9300	0.9318	0.9900	0.9900	0.9950	1.0000	0.9500	0.9500	0.9500	0.7960
03/24/98	0.8800	0.9100	0.9149	0.9400	0.9224	0.9800	1.0000	1.0500	1.1000	0.9400	0.9600	0.9600	0.8400
03/25/98	0.8800	0.9150	0.8857	0.9100	0.9224	0.9800	1.1000	1.1500	1.2000	0.9500	0.9300	0.9300	0.9200
03/26/98	0.8850	0.9155	0.8945	0.9190	0.9275	0.9855	1.2000	1.2500	1.3000	0.9600	0.9500	0.9500	1.0000
03/27/98	0.8900	0.9200	0.9344	0.9600	0.9275	0.9855	1.0000	1.0500	1.1000	0.9550	0.9800	0.9800	0.8400
03/30/98	0.8800	0.9300	0.9441	0.9700	0.9318	0.9900	0.9995	0.9998	1.0000	0.9870	0.9650	0.9650	0.7998
03/31/98	0.8860	0.9160	0.9539	0.9800	0.9412	1.0000	1.1000	1.1250	1.1500	0.9550	0.9870	0.9870	0.9000
04/01/98	0.9700	0.9200	0.9393	0.9650	0.8224	0.9800	1.2000	1.2300	1.2600	0.9630	0.9630	0.9630	0.9840
04/02/98	0.8500	0.9400	0.9490	0.9750	0.8318	0.9900	1.0000	1.0250	1.0500	0.9540	0.9870	0.9870	0.8200
04/03/98	0.8515	0.9700	0.9539	0.9800	0.9412	1.0000	1.1000	1.1750	1.0500	0.9580	0.9870	0.9870	0.8600
	0.8753	0.9247	0.9275	0.9529	0.9300	0.9881	1.0600	1.0850	1.1210	0.9572	0.9650	0.9650	0.8760

FIG. 225

22600

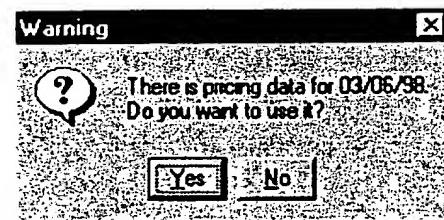


FIG. 226

22700

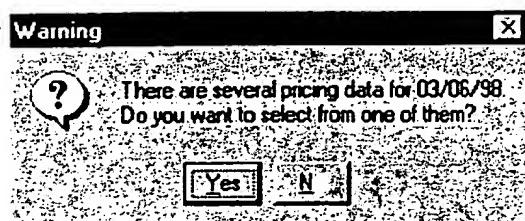


FIG. 227

0 9 8 1 6 2 5 3 " 0 8 0 6 0 1

09816258 - 080601

22800

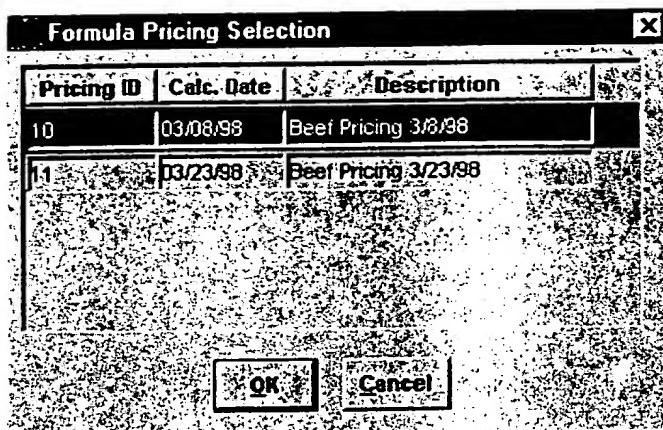


FIG. 228

22900

The window title is "Formula Pricing - BEEF - 77% - 04/06/98". It has tabs for General Info, Pricing, Freight, Formulas, Block Cost, and Adjustments. The Freight tab is selected.

Supplier FOB: AMERICAN FOOD SERVICE
Address: King of Prussia, PA 19406

DIVERSITY FOOD PROCESSING-VIRGINIA
Address: Petersburg, VA 23805

GOOD SERVINGS PRODUCTS-NH
Address: Manchester, NH 03108

Material Type	Freight Amt
Fresh Domestic 50% Trim	0.0450
Fresh Domestic 65% Trim	0.0000
Fresh Domestic 73% Trim	0.0000
Fresh Domestic 75% Trim	0.0000
Fresh Domestic 80% Lean	0.0000
Fresh Domestic 85% Lean	0.0000
Fresh Domestic 90% Lean	0.0400
Fresh Domestic 90% Lean-Blue	0.0000
Fresh Domestic 90% Lean-Yellow	0.0000
Frozen Domestic 90% Lean	0.0000
Imported Australia 90% Lean	0.0150

FIG. 229

23000

Formula Pricing - BEEF - 77% - 04/06/98																	
	FOBSTR		FD5TR		FD77TC		FD8LC		FD8LNU		FD8LC		FD8LNU		LFTB		Total
Formula	Pct.	Cost															
AFS-1	0.3120	0.2871			0.1400	0.1368			0.1880	0.2134	0.4000	0.3924	0.1000	0.0911	0.3848		
DIV-1	0.1400	0.1295	0.2000	0.1949	0.1400	0.1368			0.2000	0.2190	0.3200	0.3139				0.3941	
GS-1	0.3270	0.3042									0.1730	0.1972	0.3600	0.3549	0.1400	0.1303	0.3568
S&C-1	0.2414	0.2200					0.2179	0.2026	0.2179	0.2153	0.2179	0.2386		0.3571	0.1050	-0.0956	0.3721
SER-1	0.3250	0.2926									0.1750	0.1851	0.3650	0.3571	0.1350	0.1236	0.3584
TEX-1	0.3050	0.2768									0.3410	0.3802	0.2500	0.2452	0.1000	0.0996	0.3516
WHL-1	0.3250	0.2958									0.1750	0.1889	0.3650	0.3608	0.1350	0.1220	0.3765
WIS-1	0.3325	0.2977									0.4675	0.5165	0.1000	0.0986	0.1000	0.0950	1.0616

FIG. 230

23100

Formula Pricing - BEEF - 77% - 04/06/98						
	Raw Material Cost	Yield	Block Cost	Margin	FOB Price	Include?
Formula						
AFS-1	0.9840	0.99	\$0.9990	0.1232	\$1.1222	<input checked="" type="checkbox"/>
DIV-1	0.9941	0.98	\$1.0123	0.1669	\$1.1792	<input checked="" type="checkbox"/>
GS-1	0.9866	0.98	\$1.0037	0.1267	\$1.1324	<input checked="" type="checkbox"/>
S&C-1	0.9721	1.00	\$0.9721	0.1457	\$1.1178	<input checked="" type="checkbox"/>
SER-1	0.9684	0.99	\$0.9831	0.1325	\$1.1156	<input checked="" type="checkbox"/>
TEX-1	0.9916	0.99	\$1.0067	0.1232	\$1.1299	<input checked="" type="checkbox"/>
WHL-1	0.9765	0.98	\$0.9939	0.1275	\$1.1214	<input checked="" type="checkbox"/>
WIS-1	1.0018	0.98	\$1.0202	0.1334	\$1.1536	<input checked="" type="checkbox"/>

FIG. 231

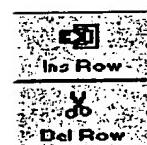
09816268 - 080601

23200

Formula Pricing - BEEF - 77% - 04/06/98						
General Info	Pricing	Freight	Formulas	Block Cost	Adjustments	
AFS-1	0.9840	0.9850	0.9990	0.1232	0.0000	1.1222
DIV-1	0.9941	0.9920	1.0123	0.1669	0.1500	1.3292
GS-1	0.9866	0.9830	1.0037	0.1287	0.0000	1.1324
S&C-1	0.9721	1.0000	0.9721	0.1457	0.0000	1.1178
SER-1	0.9684	0.9850	0.9831	0.1325	0.0000	1.1156
TEX-1	0.9916	0.9850	1.0067	0.1232	0.0000	1.1299

FIG. 232

09316263 = 030604



23300

23302

FIG. 233



FIG. 234

23500

: Formula Maintenance

Formula ID	Supplier or Facility	Description	Short Name
5	AMERICAN FOOD SERVICE	American Food Service Formula A	AFS-1
7	DIVERSITY FOOD PROCESSING - VIRGINIA	DIV Formula - 1b	DIV-1
8	GOOD SERVINGS PRODUCTS - NH	Good Servings Formula 1	GS-1

Number of Rows: 14

Material Type	Begin Date	Percentage
Fresh Domestic 50% Trim	10/03/1997	31.2000%
Fresh Domestic 73% Trim	10/01/1996	20.0000%
Fresh Domestic 85% Lean	10/01/1997	5.0000%
Fresh Domestic 90% Lean	10/01/1997	18.8000%
		100.0000%

Number of Rows: 8

FIG. 235

09316268 - 030601

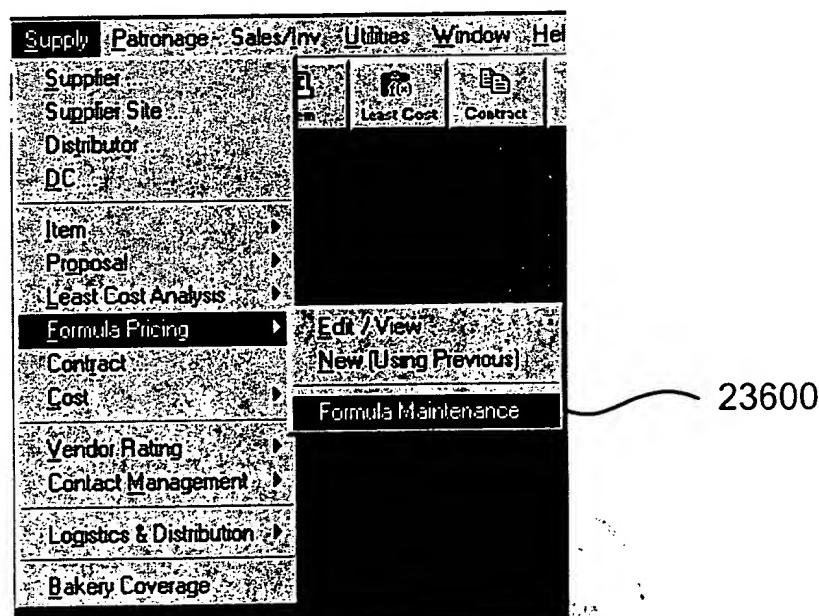


FIG. 236